



INVITATION TO BID
VDI 2.0 PROJECT - #00112200
October 14, 2020

AMENDED: 10/21/20

**TO INCLUDE MISSING ITEMS FROM
ORIGINAL BILL OF MATERIALS**

AMENDED: 10/26/20

RESPONSE TO QUESTIONS

INVITATION TO BID

Allen Hammond
123 Main St
Pleasanton, California 94566
ahammond@cityofpleasantonca.gov

Re: Bid Proposal for VDI 2.0 (Project 00112200)

To Whom It May Concern:

The City Of Pleasanton will be accepting bid proposals for the above-referenced project. **Bids must be received by no later than 10/28/2020 at 2:00 PM.** Bids received after this date and/or time will not be accepted and returned unopened to the sender.

The purpose of this project is to upgrade and refresh the legacy virtual desktop infrastructure (VDI). Key components of this project include:

- Hardware and Software - utilizing hyper-converged infrastructure equipment from Dell Technologies and VMware
- Installation Services facilitated and supported by Dell ProSupport

If you are interested in submitting a bid, it should be delivered to the name and address listed below in a sealed envelope labeled as follows:

**City of Pleasanton
City Clerk Office
PO Box 520
Pleasanton, California 94566
Bid Submission Attn: Allen Hammond**

Bids must be prepared and submitted using the bid forms provided and printed, and then signed.

Allen Hammond shall review all bids received by the deadline. All submissions must include all requested work items, conform to the project standards/specifications and be responsive, accurate, and cost reasonable. The City of Pleasanton will select the contractor for procurement and any performed work required, and a contract will be executed between the City of Pleasanton and the winning contractor.

You are reminded to bid only on those items designated on the attached bill of material form. Suppose the City should request additional work or deletion of any work from the write-up. In that case, or should you feel other work is required, those items, along with

costs, shall be listed on a separate piece of paper or letterhead stationery. All additional items will be considered separately from the base bid, and consideration of any changes will be negotiated with the City after the bid opening.

Should you have any questions or concerns about any work write-up items, please contact Allen Hammond for clarification before bidding. You are reminded that your bid should include all taxes, fees, shipping, and other costs.

Upon selecting the winning contractor, the City of Pleasanton will send a bid award notice to the selected contractor. The bid award notice will advise the contractor of the date, time, and location of the pre-work conference that must occur before any work can begin. Upon satisfactory completion of the pre-work meeting, the City of Pleasanton will issue a "Notice to Proceed," which must be executed by the selected contractor as well.

Thank you for your consideration of this invitation to bid.

Sincerely,



Allen Hammond



INVITATION TO BID VDI 2.0 PROJECT - #00112200

RESPONSE TO QUESTIONS

Q: Can an alternative solution be submitted and considered for selection

A: *A requirement within the invitation to bid specifies to only bid on those items designated on the bill-of-materials. It does allow for a separate submission on what a vendor feels should be included or required for this project. Simultaneously, this project is specifically for Dell/EMC equipment; if the City of Pleasanton were to receive zero submissions or needed to reject bids, The City would consider alternative solutions. In this case, the City would rebid an alternative solution.*



QUOTE HEREON YOUR LOWEST PRICES F.O.B.
 PLEASANTON, CA FOR THE FOLLOWING MATERIALS OR SERVICES.

NO ALLOWANCE FOR FREIGHT, CARTAGE, PACKING, OR POSTAGE UNLESS SPECIFIED ON THIS BID.

WHERE BRAND OR MAKE IS SPECIFIED, ONLY EQUAL WILL BE CONSIDERED. ALL RESPONSES MUST BE FROM A CERTIFIED DELL RESELLER AND ALL EQUIPMENT MUST BE NEW AND UNOPENED.

| QTY | ITEM NUMBER | DESCRIPTION | MAINTENANCE MONTHS | UNIT PRICE | EXTENSION |
|-----|--------------------|--|--------------------|------------|-----------|
| 4 | PS-PD-VXRDP | PD FOR VXRAIL DEPLOY PER NODE | | \$ | \$ |
| 1 | PSINST-ESRS | ZERO DOLLAR ESRS INSTALL | | \$ | \$ |
| 1 | CE-VALPAKVXRAIL | VXRAIL ADMIN VALUEPAK | | \$ | \$ |
| 1 | VXR-14G-MGR-DE-4.7 | VXRAIL SOFTWARE IMAGE V4.7=MA | | \$ | \$ |
| 1 | M-PSM-HW-J-002-3Y | PROSUPPORT 4HR/MC VSAN ADV HW-3 YR | 36 | \$ | \$ |
| 1 | SYSV5702SVADVF | VXRAIL 14G V570 2U1N 2S VSAN ADV AF | 36 | \$ | \$ |
| 1 | TPM1.2MODULEAF | VXRAIL-500 TPM 1.2 MODULE AF | 36 | \$ | \$ |
| 2 | PWRC19-C20-2M-NAM | VXR C19-C20 PDURACK JUMPER CRD 2.5M NAM | 36 | \$ | \$ |
| 1 | RRAILKIT2U1NCMAAF | VXRAIL-500 B6 READYRAILS II W/CMA 2U1NAF | 36 | \$ | \$ |
| 1 | PROGD62301SF | VXR INTEL CPU GD 6230 2.1G, 20C/40T 1S F | 36 | \$ | \$ |
| 1 | PROGD62302SF | VXR INTEL CPU GD 6230 2.1G, 20C/40T 2S F | 36 | \$ | \$ |
| 1 | V5706PERFFAN | VXRAIL-500 V570 6 PERF FAN | 36 | \$ | \$ |
| 1 | VXR3200MTRDIMM | VXRAIL 3200MT/S RDIMMS INFO SKU | 36 | \$ | \$ |
| 8 | VXR32GB3200MTF | VXRAIL MEM 32GB 3200MT/S RDIMM F | 36 | \$ | \$ |
| 1 | NDCQL41164SFP+F | VXR NDC QLOGIC QP 41164 SFP+ F | 36 | \$ | \$ |
| 1 | INSTKITSFPAF | HCIA INSTALL KIT 10GBE SFP+ AF | 36 | \$ | \$ |
| 6 | CAPSSDSAS3.84TBF | VXR 3.84TB CAPACITY SAS 2.5IN SSD F | 36 | \$ | \$ |
| 2 | CACHESSD800GB | VXR 800GB CACHE SSD 2.5IN | 36 | \$ | \$ |
| 1 | VXRHTKRISERCONFIG | VXRAIL T4 INSTALL KIT, HTSNK,RISER CNFG6 | 36 | \$ | \$ |
| 1 | INSTALLKITGPU4 | VXRAIL-500 GPU INSTALL KIT T4 | 36 | \$ | \$ |
| 1 | PS2000W-240VACF | VXRAIL-500 DUALHOTPLG 2000W PS 240V AC F | 36 | \$ | \$ |
| 1 | INSTGR13USAR740 | VXRAIL-500 USA SHIPMOD GR1300 | 36 | \$ | \$ |
| 3 | VXRT4NVDIAGPUF | VXRAIL T4 FULL HEIGHT NVIDIA GPU AF | 36 | \$ | \$ |
| 1 | 458-001-937 | RECOVERPOINT FOR VM FOR 1-NODE HCIA | 36 | \$ | \$ |
| 1 | M-PSM-SW-D3-001 | PROSUPPORT 4HR/MC SOFTWARE SUPPORT | 36 | \$ | \$ |
| 1 | 456-111-959 | RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB | 36 | \$ | \$ |
| 1 | 458-002-517 | VXRAIL VMWARE VSAN ADVANCED | 36 | \$ | \$ |
| 1 | M-PSM-SW-J-006 | PROSUPPORT 4HR/MC VSAN ADV SW SUPPORT | 36 | \$ | \$ |
| 2 | 456-113-799 | VXRAIL VMWARE VSAN ADVANCED 3Y MAINT=IG | 36 | \$ | \$ |
| 2 | VXROSGDPROCSF | VXRAIL HCI SYSTEM SOFTWARE(G F)=IG | 36 | \$ | \$ |
| 1 | M-PSM-SW-J-001 | PROSUPPORT 4HR/MC SOFTWARE SUPPORT | 36 | \$ | \$ |
| 6 | VXROS3.84SASF | VXR HCI SYSTEM SOFTWARE(CAP 3.84 SAS)=CF | 36 | \$ | \$ |
| 1 | M-PSM-SW-J-001 | PROSUPPORT 4HR/MC SOFTWARE SUPPORT | 36 | \$ | \$ |
| 3 | VXR-14G-MGR-DE-4.7 | VXRAIL SOFTWARE IMAGE V4.7=MA | | \$ | \$ |
| 3 | M-PSM-HW-J-002-3Y | PROSUPPORT 4HR/MC VSAN ADV HW-3 YR | 36 | \$ | \$ |
| 3 | SYSV5702SVADVF | VXRAIL 14G V570 2U1N 2S VSAN ADV AF | 36 | \$ | \$ |
| 3 | TPM1.2MODULEAF | VXRAIL-500 TPM 1.2 MODULE AF | 36 | \$ | \$ |
| 3 | RRAILKIT2U1NCMAAF | VXRAIL-500 B6 READYRAILS II W/CMA 2U1NAF | 36 | \$ | \$ |
| 6 | PWRC19-C20-2M-NAM | VXR C19-C20 PDURACK JUMPER CRD 2.5M NAM | 36 | \$ | \$ |
| 3 | V5706PERFFAN | VXRAIL-500 V570 6 PERF FAN | 36 | \$ | \$ |
| 3 | PROGD62302SF | VXR INTEL CPU GD 6230 2.1G, 20C/40T 2S F | 36 | \$ | \$ |
| 3 | PROGD62301SF | VXR INTEL CPU GD 6230 2.1G, 20C/40T 1S F | 36 | \$ | \$ |
| 24 | VXR32GB3200MTF | VXRAIL MEM 32GB 3200MT/S RDIMM F | 36 | \$ | \$ |
| 3 | NDCQL41164SFP+F | VXR NDC QLOGIC QP 41164 SFP+ F | 36 | \$ | \$ |
| 3 | INSTKITSFPAF | HCIA INSTALL KIT 10GBE SFP+ AF | 36 | \$ | \$ |

| | | | | | |
|----|-------------------|---|----|------------------------------------|-----------|
| 18 | CAPSSDSAS3.84TBF | VXR 3.84TB CAPACITY SAS 2.5IN SSD F | 36 | \$ | \$ |
| 6 | CACHESSD800GB | VXR 800GB CACHE SSD 2.5IN | 36 | \$ | \$ |
| 3 | VXRHTKRISERCONFIG | VXRRAIL T4 INSTALL KIT, HTSNK,RISER CNFG6 | 36 | \$ | \$ |
| 3 | INSTALLKITGPUT4 | VXRRAIL-500 GPU INSTALL KIT T4 | 36 | \$ | \$ |
| 3 | VXR3200MTRDIMM | VXRRAIL 3200MT/S RDIMMS INFO SKU | 36 | \$ | \$ |
| 3 | PS2000W-240VACF | VXRRAIL-500 DUALHOTPLG 2000W PS 240V AC F | 36 | \$ | \$ |
| 3 | INSTGR13USAR740 | VXRRAIL-500 USA SHIPMOD GR1300 | 36 | \$ | \$ |
| 9 | VXRT4NVDIAGPUF | VXRRAIL T4 FULL HEIGHT NVIDIA GPU AF | 36 | \$ | \$ |
| 3 | 458-001-937 | RECOVERPOINT FOR VM FOR 1-NODE HCIA | 36 | \$ | \$ |
| 3 | M-PSM-SW-D3-001 | PROSUPPORT 4HR/MC SOFTWARE SUPPORT | 36 | \$ | \$ |
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| 3 | M-PSM-SW-J-001 | PROSUPPORT 4HR/MC SOFTWARE SUPPORT | 36 | \$ | \$ |
| | | | | OTHER FEES | \$ |
| | | | | SUBTOTAL | \$ |
| | | | | SALES TAX – ALAMEDA COUNTY (9.25%) | \$ |
| | | | | TOTAL AMOUNT | \$ |

We have stated hereon the prices at which we will furnish and deliver the articles or services as specified above.
 Delivery will be made in _____ days from receipt of order, except as otherwise indicated.

COMPANY: _____

NAME: _____

TITLE: _____

PHONE: _____

EMAIL: _____