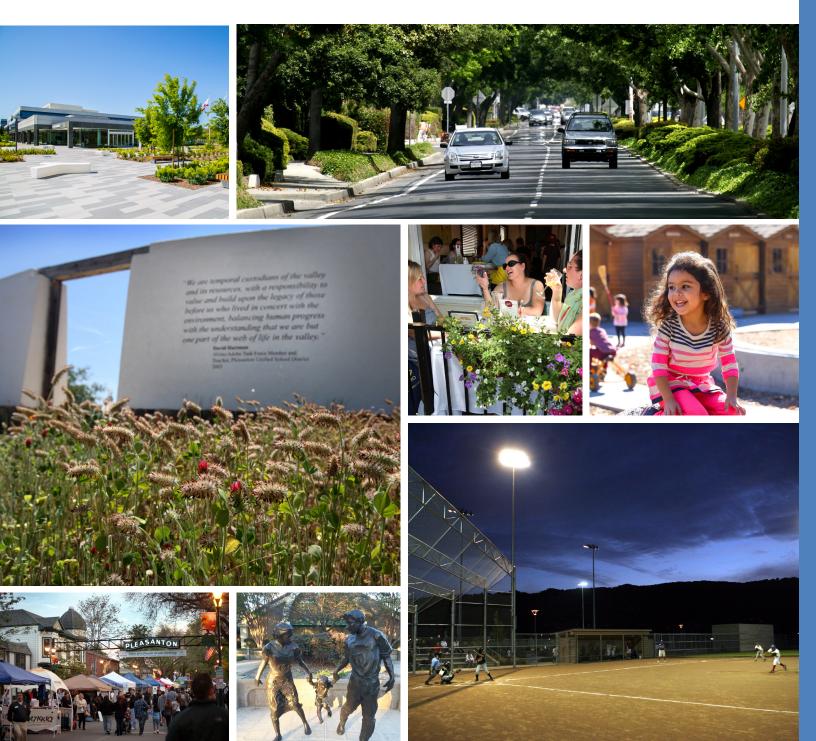


City of Pleasanton FY 2017/18 - FY 2018/19

Operating Budget



CITY OF PLEASANTON, CALIFORNIA OPERATING BUDGET FY 2017/18 – FY 2018/19

City Council

Jerry Thorne, Mayor Jerry Pentin, Vice Mayor Karla Brown, Councilmember Kathy Narum, Councilmember Arne Olson, Councilmember



<u>Staff</u>

Nelson Fialho, City Manager Brian Dolan, Assistant City Manager Tina Olson, Director of Finance

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City Manager's Budget Message

Honorable Mayor and City Councilmembers

It is my pleasure to present the FY 2017/18 and 2018/19 Operating Budget (Budget) for the City of Pleasanton. This Budget represents the City's two year financial plan for delivering City services in a fiscally responsible manner consistent with the priorities, goals, and objectives adopted by the City Council. As described in more detail below, the Budget and 4-year Capital Improvement Program (CIP) provide funding for projects and programs in the following City Council's recently adopted Two-year Work Plan categories:

- Bernal Property
- General Plan
- Fiscal Sustainability
- Affordable Housing
- Traffic Circulation
- Economic Development
- Youth Programs
- Public Safety
- Quality of Life
- Environmental Awareness
- City Services
- Organizational Success

Overall, the Budget anticipates modest revenue growth that will enable to City to continue to provide valuable services to the community while allocating approximately \$5 million annually to the City's CIP that furthers investments in the City's infrastructure and facilities, and maintain reserves equal to 20% of operating expenses.

While the financial stability of the City is sound for the coming fiscal year, there are a couple of trends that could adversely affect the City's fiscal health in subsequent years. Specifically, the CaIPERS Board recently approved lowering the discount rate from 7.50% to 7.00% over the next three years which will increase the City's pension contributions for City employees beginning in FY 2018/19. In addition, the City's sales tax revenues generated by general consumer goods sales have been declining in recent years as more people purchase through the internet instead of going to brick and mortar stores. City staff have been developing proposals to address these fiscal challenges both in terms of economic development and a funding plan to address the increased pension expenses

The following is an overview of the City's budget, the City's financial challenges, Pleasanton's economy, and City Council priorities reflected in the budget.

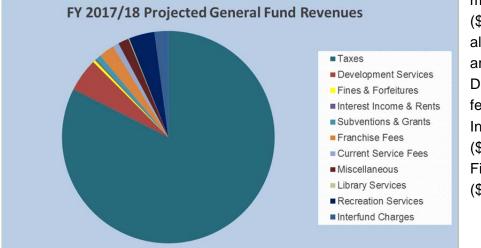
FY 2017/18 and 2018/19 Citywide Budget

The FY 2017/18 budget totals \$203.1 million including General Fund, Enterprise Funds, Special Revenue Funds, CIP Funds, Repair and Replacement Funds, and Internal Services Funds. The FY 2018/19 budget totals \$196.5 million.

| Total Budgeted Expenditures | | | | | | | | | |
|-----------------------------|------------|------------|--------------|--------|--------------|--------|--|--|--|
| | | | FY 2017/18 | | FY 2018/19 | | | | |
| | FY 2015/16 | FY 2016/17 | Total | % of | Total | % of | | | |
| Fund Category | Actuals | Midyear | Expenditures | Budget | Expenditures | Budget | | | |
| General Fund | \$99.8 | \$103.8 | \$107.9 | 62% | \$110.4 | 64% | | | |
| Enterprise Funds | 34.1 | 39.4 | 45.7 | 26% | 42.1 | 24% | | | |
| Internal Service Funds | 33.4 | 25.5 | 18.1 | 10% | 17.0 | 10% | | | |
| Special Revenue Funds | 7.9 | 11.8 | 3.2 | 2% | 2.6 | 2% | | | |
| CIP Funds | 38.1 | 31.0 | 28.2 | 16% | 24.4 | 18% | | | |
| Totals | \$213.3 | \$211.5 | \$203.1 | 100% | \$196.5 | 100% | | | |

General Fund FY 2017/18 Operating Expenditures and Revenues

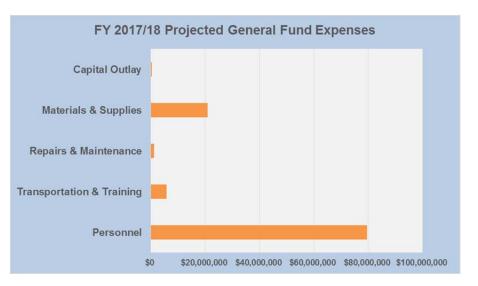
Total General Fund revenues are \$115.2 million in FY 2017/18, an increase of \$3.1 million from the FY 2016/17 Mid-year budget. The primary increase in revenues is property taxes (\$2.2



million) and other taxes (\$0.6 million). There are also a few revenues that are decreasing including Development Services fees (\$0.28 million), Inter-fund revenues (\$0.23 million), and Fines and Forfeitures (\$0.1 million).

As described in the chart below, 84% is derived from taxes including property tax, sales tax, Transient Occupancy Tax (TOT), and Business License. The balance of General Fund revenues come from fees for services, fines, interest earnings, and inter-fund charges.

Total General Fund expenditures are \$108 million in FY 2017/18 or \$4.4 million more than the FY 2016/17 Mid-year Of the \$4.4 budget. million increase. \$3.7 million is for Personnel expenses that consists of (1) full staffing¹ (2) annual wage increases, (3) 2.0 new full time equivalent (FTE) Police Officer



positions, and (4) increased pension contribution rates. These cost increases are off-set by \$956,000 in savings from decreased Retiree Medical (OPEB) contributions².

The remaining \$0.9 million increase is for non-labor expenses, \$585,868 of which are off-set by increased Planning and Recreation revenues, and \$260,707 from an increase to the contingency for wage and benefit increases that have not yet been granted. There are various other non-labor increases that are contractually required such as garbage, uniform costs, and software maintenance contracts.

The Current Economic Climate

• State and Federal Level

The U.S. economy continues to grow with an unemployment rate of 4.7% in March of 2017 the lowest since May of 2007. However, Gross Domestic Product (GDP) only grew by 1.6% in 2016 indicating the economy is growing at a slower pace than previous years while expenses are growing at a greater rate. That said, the Federal Reserve (Fed) raised its primary interest rate by 0.25 percentage points in March of 2017 which is the third time the Fed has raised interest rates since the financial crisis in 2008. The interest rate hike is an indication that the Fed is confident about the pace of growth in the United States economy. As a result of increased interest rates the City has been gradually increasing rates of returns on investments.

On January 10th the Governor released his proposed FY 2017/18 budget that anticipates a \$2 billion deficit due to revenues increasing at 3% which is less than previous years while expenses are increasing by more than 3%. The Governor's budget proposed certain measures to ensure

¹ The FY 2016/17 Mid-year General Fund budget included \$2 million savings from vacant positions.

² The June 2016 OPEB Valuation Report by Bartel and Associates indicated annual OPEB contributions are declining as a result of the City's past contributions to fully fund the Annual Required Contribution (ARC) as well as reduced health benefit premiums and changes in other actuarial assumptions.

the state's budget is balanced including keeping spending levels flat and recapturing unspent one-time appropriations. The budget also maintains the Rainy Day Fund balance equal to 10 percent of tax revenues.

The state legislature also recently adopted the Road Repair and Accountability Act of 2017 that increased gasoline, diesel taxes and the Vehicle Registration fees to provide additional funding for street and road maintenance as well as major transportation projects. The City of Pleasanton will receive an increase of \$518,194 in Gas Tax funding in FY 2017/18 and additional \$900,000 in FY 2018/19 that has been allocated to streets projects in the CIP.

• The Local Economy

Pleasanton's economy continues to perform well. The local unemployment rate stood at 3.0% through March 2017, better than Alameda County as a whole which was 4.1% and the state of California at 4.9%. Pleasanton's housing values continue to increase – the median home in Q4 of 2016 was \$1,028,250 which is 11% greater than Q4 of 2015.

<u>Commercial Building Purchases</u> – As market strength returned during 2015 and 2016, Pleasanton properties realized continued rent growth and a reduction in citywide office vacancy to less than 10 percent. While there were a number of investment sales, several stand out including the purchase of a Class B building in Bernal Corporate Park for \$309 per square foot which set the high water mark for an owner/user purchase, and Workday's purchase of a former



Safeway-owned building to add to its developing headquarters campus – the 5-building Stoneridge Corporate Plaza and a 410,000 square foot building currently under construction – next to the West Dublin/Pleasanton BART station. Augmenting this, Embarcadero Capital Partners purchased a five-story 173,000 square foot Class A building and rebranded it as Stoneridge Place adding to interest and investment in the Stoneridge commercial area. Hacienda

received its share of positive sales activity with Diablo Technology Center and Las Positas Office Plaza each purchased for well over \$200 per square foot.

<u>Commercial Leasing Activity</u> – The Tri-Valley has enjoyed a healthy commercial leasing market driven by affordable space relative to other parts of the Bay Area, transportation amenities such as BART and ACE, and access to a skilled labor force. This has proven to be particular beneficial for Pleasanton as demonstrated by robust leasing activity throughout the city's commercial centers. Notably, Hacienda's Rosewood Commons which was 90% vacant when purchased by Swift in 2014 is currently more than 90% occupied after being repositioned as a full-service technology campus that created space for expansion by locally grown companies including Ellie Mae, Service Max, Zeltiq and SmartZip Analytics. Also building momentum is the collection of life sciences technology companies leasing high-value Class B office and flex space

in Bernal Corporate Park including Unchained Labs, 10X Genomics, Purigen Biosystems, Spirosure and Solta Medical.

General Fund Five-Year Financial Forecast

The General Fund five-year financial forecast is the mechanism by which the long-term financial

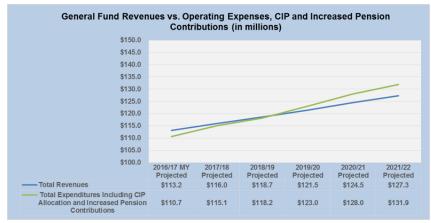
health of the City's most important fund is monitored. By tracking and trending current and anticipated revenues and expenses, the forecast provides a tool for the City's policymakers.

As described in the chart below, the current five-year projection indicates that if



the City only had to cover operating expenses with operating revenues and not transfer anything to the CIP or provide funding from the operating budget for increased additional pension liability expenses, then revenues exceed operating expenses through the five year period.

However, the City's practice has been to transfer at least \$5 million from the General Fund to the CIP annually. In addition, the City will need to fund increased pension contributions starting in FY 2018/19 that will result from CaIPERS reducing the discount rate from 7.5% to 7.0%. As illustrated in the chart below, factoring in the annual CIP contributions and the additional



estimated pension contributions (described in more detail below), operating revenues begin to be slightly insufficient to cover all expenses beginning in FY 2018/19 and grow to а shortfall of approximately \$8.4 million in FY 2021/22.

To address these anticipated shortfalls, the City will need to identify cost savings and/or grow annual revenues. In addition, City staff is exploring options to fund some of the anticipated increased pension contributions through the use of approximately \$20 million available in the Retiree Medical Reserve Fund with the goal of minimizing the amount the City's operating fund will contribute to the increased annual pension obligations.

Major Expenses - Pension Contribution

CalPERS adopted a policy in January 2017 that CalPERS discount rate will decline over the next three years from 7.5%, to 7.0% in FY 2020-21. CalPERS goal is to strengthen the long-term sustainability of the fund to pay promised benefits and reduce the long-term risk of contribution increases associated with the volatility of the markets. The result of reducing the discount rate will be increased pension contributions. CalPERS proposes to ramp up to those contributions to a peak in FY 2024/25 and leveling off for 10-years and then a five-year ramp down.

CalPERS has not provided the City with calculations of the increased annual pension contributions that will result from the discount rate decreasing from 7.5% to 7.0%. However, City staff received a model for estimating those increases over the next five years from the California Society of Municipal Fiscal Officers (CSMFO). Using that model, staff calculated the following possible increased pension contributions:

| | 2018-19 | 2019-20 | 2020-21 | 2021-22 | 2022-23 | Total |
|---|-----------|-------------|-------------|-------------|-------------|--------------|
| Increase in cost - Misc Plan | \$274,349 | \$591,943 | \$1,417,534 | \$1,857,480 | \$2,330,635 | \$6,471,941 |
| Increase in cost - Police Classic | 138,632 | 307,327 | 718,251 | 912,542 | 1,118,267 | \$3,195,019 |
| Increase in cost - Police 2nd Tier | 11,966 | 23,167 | 47,321 | 48,426 | 50,842 | \$181,722 |
| Increase in cost - Police PEPPRA | 708 | 1,677 | 3,644 | 3,609 | 3,875 | \$13,513 |
| Increase in cost - Fire (Pleasanton Only) | 267,740 | 579,631 | 1,358,293 | 1,738,590 | 2,143,774 | \$6,088,028 |
| Increase in cost - All Plans | \$693,395 | \$1,503,745 | \$3,545,043 | \$4,560,647 | \$5,647,393 | \$15,950,223 |

As described in the table above, staff estimate that the additional pension contributions will steadily increase starting with \$693,395 in FY 2018/19 and growing to \$5,647,393 in FY 2022/23. Staff's understanding is that CalPERS will send cities the actuarial reports as of June 30, 2016 in June or July of 2017. Those reports will provide more accurate projections of future pension contributions. In addition, City staff are working with the City's actuary, Bartel and Associates, to develop a plan to reduce the amount the City pays annually through prefunding, a similar strategy that was previously employed in 2015. In that instance, the City benefited from prefunding long-term impacts that worked to stabilize and eventually decrease City's unfunded pension obligations by approximately \$49 million over 30 years as measured from FY2013/14. Staff will bring identified options to address the additional pension contributions to City Council during the summer/fall of 2017.

Major Revenues

The City's major revenue sources include Property Tax, Sales Tax, and Transient Occupancy Tax which collectively account for 84% of the General Fund's overall revenues.

The City's property tax base has been steadily increasing since the low of \$47.9 million during the recession in FY 2011/12 to \$63.3 million in FY 2018/19, a \$15.4 million or 32% increase. This has been due to increasing property values and additional residential and commercial development over the past couple of years.

Sales Tax revenues have also increased from a low of \$15.2 million in FY 2009/10 during the recession to a projected high of \$23.7 million in FY 2018/19, an \$8.5 million or 56% increase. However, sales tax increases are slowing down as a result of increased regional shopping competition and consumers' continued shift to on-line sales. That said, City's sales tax revenues have been bolstered by the Carmax and Chrysler dealerships openings last year.

City Council Priorities Reflected in the Budget

In March of 2017, the City Council adopted its two-year work-plan which sets forth its priorities for FY 2017/18 and 2018/19. This budget and CIP are focused on meeting these priorities through a broad range of programs and projects. Listed below is a summary of the work-plan's major categories and some of the most significant projects and programs that are included in the FY 2017/18 and 2018/18 budget and CIP. Also included in this budget document is a visual guide to the City's upcoming goals and objectives to supplement the information below.

Bernal Property

While much of the Bernal Property has been developed with open and space and sports facilities, there continue to be opportunities to improve community services and facilities. The primary focus on FY 2017/18 will be completing a Farm Master Plan for the Bernal Property. The farm would service local and regional 4-H clubs and other related organizations to enhance youth related activities and education.

General Plan

There are several planning projects from the two-year work-plan that are included in the budget: Consolidation of Hacienda PUDs and Design Guidelines, Possible Extension of Water and Sewer Utilities to Unincorporated Happy Valley, Zoning Code Update, and Southeast Hills Mapping.

Fiscal Sustainability

Staff and consultants have been preparing an update to the City's Development Impact Fee Nexus study that should be complete during FY 2017/18. Funds for that study are included in the FY 2017/18 budget. In addition, staff has initiated developing a 10-year Infrastructure and Facilities Replacement Plan that will identify repairs and replacements of City-owned facilities and infrastructure in each of the next ten years, the estimated cost of the projects identified, and a funding plan.

Affordable Housing

The FY 2017/18 CIP includes \$2,250,000 from the City's Low Income Housing Fund and Developer Contributions to help fund the Sunflower Hill project which is a housing project for adults with special needs. In addition, the FY 2019/20 CIP includes \$4.6



million in Alameda County General Obligation Bond funds to help fund Phase II of the Koiinger Gardens Senior Housing project.

Traffic Circulation

There are a few traffic planning efforts in the budget including the Bike, Pedestrian and Trail Master Plan, studying the long-term parking solution for the ACE train station, and the El Charro



Feasibility Study. In addition, the FY 2017/18 and 2018/19 CIP includes \$22.5 million for various transportation improvement projects including (1) intersection improvements at Valley and Bernal avenues, (2) designing and constructing bicycle and pedestrian improvements on West Las Positas, (3) designing a second bridge on Bernal Avenue, (4)

designing and constructing a second left turn lane on westbound Bernal Avenue at First Street, and (5) implementing a traffic calming project on Junipero and Independence Avenues.

Economic Development

The budget includes funding to conduct an indepth analysis regarding Pleasanton's retail offerings. The goal of this analysis is to develop a plan to work with property owners, businesses, and brokers to provide targeted assistance to existing retail centers that help maintain the City's economic competitiveness.



Youth Programs

The City seeks to create opportunities for youth to participate in the City's programs and services. To that end, the budget includes funds for the City to focus its recruitment efforts to expand opportunities to youth and young adults for recreation employment, summer jobs, and internships with the City.

Public Safety

The budget continues to prioritize funding and resources to ensure the safety of its citizens and visitors through (1) the addition of 2.0 new full time equivalent (FTE) Police Officer positions, (2)



constructing a Police substation in North Pleasanton in partnership with Workday, BART, and Simon Properties, (3) appropriating approximately \$5 million to design and construct a new Fire Station #3 and to design Fire Station #2 improvements, and (4) updating the City's comprehensive Emergency Management Plan.

Quality of Life

The City's Work Plan includes several projects that will enhance the quality of life for its citizens. The following is a list of some of the new projects funded in this budget and CIP:

- Sound Wall Repairs The CIP includes \$200,000 annually for sound wall repair projects throughout the City.
- Softball Complex Field House Renovation The CIP includes \$709,000 in FY 2017/18 to renovate the Softball Complex Field House.
- Amador Theater Facility Assessment The CIP includes \$60,000 in FY 2017/18 to conduct an assessment of the condition of the Amador Theater to determine what repairs and upgrades are required.
- Century House Facility Assessment and Masterplan The CIP includes \$100,000 in FY 2017/18 to conduct an assessment of the condition of the Century House to determine what repairs and upgrades are required and a masterplan to determine the potential functionality of the building.
- Alviso Adobe Strategic Plan Implementation The CIP includes \$350,000 in FY 2018/19 to implement projects identified in the Alviso Adobe Strategic Plan.
- Replace Concession Stand #2 at Ken Mercer Sports Park The CIP includes \$350,000 in FY 2017/18 to replace the concession stand at Ken Mercer Sports Park.
- Rotary Park Phase II Land Acquisition The CIP includes \$750,000 in FY 2017/18 to acquire land required for Phase II of the Rotary Park project.
- Cubby's Dog Park Parking The CIP includes \$200,000 to expand the parking lot at Cubby's Dog Park.



Environmental Awareness

The City pursues environmental issues that affect the health and sustainability of the community through a variety of efforts including recycling programs, electronic waste collection, and through water conservation efforts. The budget includes funds to (1) develop a Water Conveyance,

Conservation, and Diversification Portfolio Policy, (2) conduct a Potable Water Feasibility Study, and (3) study Local Community Choice Aggregation (CCA). In addition, the CIP includes \$1 million in FY 2017/18 to expand Phase 1 Recycled Water Distribution system down Valley Avenue from the Arroyo de Laguna Bridge to Bernal Avenue.

City Services

The City seeks to improve the efficiency of its business processes to improve service delivery internally and to the public. To that end, the budget includes funding to assess the City's paratransit system, to ascertain if greater efficiencies can be achieved in partnership and/or through a consolidation with surrounding service providers.

Organizational Success

The City's primary focus has been and will continue to be on delivering high quality services to the public. However, we intend to turn some of our focus inward in the next couple of years towards developing and improving upon the City's staff work environment and communication practices. The CIP includes \$170,000 in FY 2019/20 to remove the City Hall modular buildings that are past their useful life. The City staff who are currently housed in those modular buildings will be relocated at least temporarily to space that will be constructed as part of a Senior Center Expansion project that is expected to be complete by the end of FY 2018/19. In addition, there are funds included in the budget for printing, mailing, and graphic designer services that will assist City staff implement the City's Communications Plan.

Conclusion

In closing this budget message, I would like to express my appreciation to the City Council for providing positive leadership and direction on behalf of the community. The City's commissions have also provided invaluable assistance in developing the City's priorities that led to the proposed budget. I also want to thank City staff for their dedication and effort towards providing excellent services to the Pleasanton community and to making a commitment to accomplish the goals set out in the budget and the City's Work Plan.

I would like to thank the Finance Department's work on developing the budget. Under the leadership of Tina Olson, Director of Finance, they have assembled a budget document that is comprehensive, accurate, and easy to read. I would also like to thank the Executive Team for the thoughtful contributions to the budget and for their consistent hard work and commitment to the City.

Respectfully submitted,

Nelson Fialho City Manager

About Pleasanton...

HISTORICAL OVERVIEW

The area that grew to be the City of Pleasanton played a significant role in California history – as a Native American settlement and later a Spanish settlement during the Mission period – a growing crossroads during the Gold Rush and railroad development eras – and in the agricultural and filmmaking industries.

The City's environs were settled 4,000 years ago by the Ohlone Indians and became a thriving agricultural area when the Spanish arrived in the 1770's.

Located along the first Transcontinental railway, the area was known as Alisal in the 1850's when it served as a main mercantile stopover during the Gold Rush era and also enjoyed the nickname, "The Most Desperate Town in the West," due to a proliferation of bandits who ambushed unsuspecting gold miners returning with their riches.

Rolling grasslands were dotted with cattle and the area was home to the largest hops crop in the United States. The town was also home to a 500-acre ranch purchased in the 1880s by George and Phoebe Apperson Hearst.

Pleasanton was incorporated in 1894 and named for Major General Alfred Pleasonton of the Union Army. A typographical error by the U.S. Post Office is believed to be responsible for the current spelling of the City's name.



Pleasanton enjoys a strong equestrian heritage as home to the nation's oldest one mile race track. Located at the Alameda County Fairgrounds, the Pleasanton Race Track has seen 150 years of horse racing. The City also enjoyed brief celebrity as "Hollywood of the North", after serving as the location for the 1917 film, Rebecca of Sunnybrook Farm.

LOCATION & TOPOGRAPHY

Located in northeastern Alameda County, in the Tri-Valley area, Pleasanton is situated 335 feet above sea level and is centrally located less than an hour from major commercial and recreational areas throughout the Bay Area, including San Francisco, Oakland, San Jose-Santa Clara County and Silicon Valley. Just over an hour's drive away, residents can enjoy the Pacific Ocean to the west or a day of boating in San Joaquin Delta to the east.

The City is home to the Alameda County Fairgrounds, championship golf courses, lush hilly East Bay Regional Parks, and the Arroyo Mocho waterway. The eastern boundaries of the City give way to the vineyards of the Livermore Valley Wine Country.

WEATHER

Pleasanton enjoys a relatively mild climate, with an average rainfall of 15 inches and average maximum temperature of 89° Fahrenheit in July and average minimum temperature of 37° in December.

At its most extreme, winter temperatures can drop below freezing a few days each year, and summer temperatures hover around 100 degrees Fahrenheit during July and August. The temperate weather allows residents year-round opportunities to take advantage of outdoor activities such as hiking the Pleasanton Ridge, cycling along trails and roadways, shopping in the historic downtown district and patio dining at many fine restaurants.

INFRASTRUCTURE

A major advantage of Pleasanton's East Bay location is its proximity to the 580/680 Highway interchange, immediate accessibility to two commuter train systems, the Bay Area Rapid Transit (BART) system and the Altamont Commuter Express (ACE) train, and easy access to three international and one regional airports.

<u>Highways</u>

The 580/680 interchange at the northern boundary of the City allows quick and easy access north, south, east and west to major Bay Area destinations such as San Francisco, the Peninsula, Stanford University, Silicon Valley, University of California, Berkeley and Oakland.

Public Transit

The WHEELS bus system allows inner-city travel in Pleasanton and intra-city travel between the Tri-Valley cities of Pleasanton, Livermore and Dublin. The Bay Area Rapid Transit system links Pleasanton to locations throughout the Bay Area via an existing BART station on Owens Drive, and a second BART station adjacent to the Stoneridge Shopping Center.

With trains running morning and evening, the ACE train connects the San Joaquin Valley with the Silicon Valley, with Pleasanton a primary stop for employees working in Pleasanton and residents working in Silicon Valley.

About Pleasanton

Airports

With three international airports within a 50-mile range, residents rarely have a difficult time traveling out of the area. Mineta San Jose International Airport is located 25 miles south of Pleasanton; Oakland International Airport is 23 miles west of Pleasanton; and San Francisco International Airport lies 41 miles to the northwest.

The Livermore Municipal Airport (LVK) lies 5 miles east of Pleasanton and serves business and residential customers and tenants throughout the Tri-Valley. Operating around the clock, the airport is a designated General Aviation Reliever Airport for the three international airports noted.

POPULATION

| Year | Population | Pleasanton Jobs |
|-------|------------|-----------------|
| 1898 | 900 | N/A |
| 1960 | 4,203 | N/A |
| 1970 | 18,328 | N/A |
| 1980 | 35,160 | N/A |
| 1990 | 50,553 | 27,686 |
| 2000 | 65,712 | 54,863 |
| 2001 | 66,464 | 58,931 |
| 2002 | 66,732 | 57,803 |
| 2003 | 66,890 | 56,950 |
| 2004 | 67,215 | 57,997 |
| 2005 | 68,012 | 58,670 |
| 2006 | 68,796 | 57,677 |
| 2007 | 69,579 | 58,874 |
| 2008 | 70,135 | 53,873 |
| 2009 | 70,285 | 52,257 |
| 2010 | 70,537 | 51,374 |
| 2011* | 71,178 | 52,401 |
| 2012* | 71,939 | 52,925 |
| 2013* | 72,124 | 53,454 |
| 2014* | 73,028 | 53,989 |
| 2015* | 74,580 | 54,529 |
| 2016* | 75,224 | 55,074 |
| 2017* | 75,600 | 55,625 |

* estimates

Sources: California Department of Finance (Demographic Research Unit) 2010 Census Data

In the 1960's, Pleasanton's rural character underwent unprecedented growth, joining other burgeoning Bay Area cities, and its scant population of 4,203 in 1960 exploded to over 35,000 residents in 1980.

By the mid-1980's, Pleasanton was the third fastest growing city in California. Realizing such growth would change the face of the City forever, community leaders sought to manage development by adopting the moniker, "City of Planned Progress," and worked to ensure that infrastructure planning met residential and commercial needs while retaining the area's historical flavor and heritage. Pleasanton is currently home to more than 75,000 residents.



A large number of Pleasanton's residents are young families drawn to the superior elementary and secondary school system. As Pleasanton grows, its population is diversifying. Currently, there are many cultural and recreational programs for all ages and interests. Local churches, the Pleasanton Public Library and the Pleasanton Unified School District have all implemented programs to celebrate ethnic and cultural diversity.

Property values have been increasing due to the exceptional quality of life here, which includes a low crime rate, moderate climate, award-winning schools, well-planned business areas, abundant parks, numerous recreational areas and a charming historic downtown.

COMMERCIAL AND BUSINESS



Large (100+) Employers 2016

COMPANY NAME

| KAISER PERMANENTE | 3741 |
|------------------------------------|------|
| WORKDAY* | 2250 |
| SAFEWAY INC | 1681 |
| ORACLE AMERICA INC. | 1557 |
| PLEASANTON UNIFIED SCHOOL DISTRICT | 1444 |
| VALLEYCARE MEDICAL CENTER | 1400 |
| ELLIE MAE INC* | 1000 |
| STATE COMPENSATION INSURANCE FUND | 787 |
| ROCHE MOLECULAR SYSTEMS INC* | 750 |
| BLACKHAWK NETWORK INC* | 736 |
| THE CLOROX COMPANY | 715 |
| THERMO FISHER SCIENTIFIC | 579 |
| VEEVA SYSTEMS INC* | 538 |
| MACY'S | 523 |
| EMC CORPORATION | 507 |
| CITY OF PLEASANTON | 474 |
| GAP INC | 450 |
| NORDSTROM | 449 |
| ST JUDE MEDICAL* | 383 |
| J C PENNEY CORP INC #0389-7 | 323 |

EMPLOYEES WEBSITE

| www.kp.org |
|----------------------------|
| www.workday.com |
| www.safeway.com |
| www.oracle.com |
| www.pleasantonusd.net |
| www.valleycare.com |
| www.elliemae.com |
| www.scif.com |
| www.roche.us |
| www.blackhawknetwork.com |
| www.thecloroxcompany.com |
| www.thermofisher.com |
| www.veevasystems.com |
| www.macys.com |
| www.emc.com |
| www.cityofpleasantonca.gov |
| www.gap.com |
| www.nordstrom.com |
| www.sjm.com |
| www.jcpenney.com |
| |

Pleasanton companies positively impact the City's financial health with over 60% of Pleasanton's General Fund tax revenues coming directly or indirectly from business. This revenue helps pay for police and fire services, public works operations, and community services activities.



Pleasanton's business community is noted for its productivity and progressiveness. There are 55,000 employees working within the more than 22 million square feet of commercial, office, and industrial space throughout the City. Pleasanton boasts five distinct business parks, among them the nationally recognized Hacienda Business Park. Businesses indicate they are attracted to Pleasanton for the highly educated and skilled workforce. In addition to the diversified regional

labor force, the Pleasanton area has a good base of executive, managerial and professionals with a wide range of skill levels including one of the nation's largest concentrations of scientific and engineering talent.

CITY SERVICES

Community Services

The Community Services Department offers a broad array of indoor and outdoor activities, classes, services, theatrical productions and facilities for all ages through its Recreation, Civic

Arts, Human Services and Administration divisions. The City of Pleasanton Activities Guide, which can be accessed on the internet at <u>http://www.cityofpleasantonca.gov</u>, informs residents and visitors of the array of activities, camps and classes available.

Callippe Preserve Golf Course

Recently named one of the top public courses in the nation, Callippe Preserve provides golfers a challenging 18-hole course, driving range and clubhouse with indoor and outdoor seating.

Facility Rentals

For those planning a wedding reception, birthday party, meeting, sports tournament, or other event, the City rents several facilities to meet the community's needs such as gymnasiums, softball fields, the Senior Center, the Amador Theater, the renovated Veterans' Hall, Callippe Golf Course and the state-of-the-art Firehouse Art Center.

Gingerbread Preschool

The educational and social experiences at the Gingerbread Preschool gives 2-5 year-old children a great head start before they enter Pleasanton's nationally recognized K-12 public school system.



Parks, Trails and Open Space

With several East Bay Regional Parks within a ten mile radius, there is ample opportunity to enjoy the natural wonders of the Tri-Valley. Within the City limits are 40 parks with great amenities, miles of trails including a newly dedicated segment of the Iron Horse Trail and numerous acres of open space. The Alviso Adobe Community Park provides visitors with an opportunity to look into Pleasanton's past.



Paratransit

The City is pleased to offer transportation service for Pleasanton seniors (age 60 and up) and ADA-qualified persons of any age.

<u>Seniors</u>

The Pleasanton Senior Center offers classes and social opportunities such as day trips, on-site activities, transportation, supporting services and vital information for its senior residents. The City also offers scholarships/limited financial assistance to qualified seniors to participate in various activities.

Recreational Activities for the Developmentally Disabled

The City's RADD program offers recreational activities and events designed for developmentally disabled members of the community, ages 15 and up.

<u>Sports</u>

The City of Pleasanton and local sports clubs offer soccer, baseball, basketball, football, tennis, lacrosse, softball, golf, roller hockey, volleyball, bocce and badminton. In addition, Pleasanton



features the largest active sports park in northern California, a public swimming complex with three pools, a regional park with facilities for boating, fishing and swimming, two skateboard parks, two City-owned theaters for live performances, state-ofthe-art basketball facilities built jointly by the City

and the Pleasanton Unified School District at all middle schools and vast open space parks connected throughout with miles of trail for horseback riding, walking, bicycling. In addition, in FY 2016/17, the City completed construction of the Patelco Sports Park and Oak Woodland located on the Bernal property along Bernal Avenue near the corner of Pleasanton Avenue.

Youth Services

Several departments offer wide ranging activities and services to the community's youth, such as Mini-Sports for children as young as 3, or serving as an appointed City Commissioner on the Youth Commission (open to middle and high school



students). The City also offers scholarships/limited financial assistance to qualified youth to participate in various activities.

SCHOOL DISTRICT

The Pleasanton Unified School District employs over 1,000 employees to serve 14,700 students in nine elementary schools, three middle schools, two comprehensive high schools, and two



alternative schools. There are a variety of excellent private schools in the Tri-Valley as well.

Expansion Management Magazine identified the Pleasanton Unified School District as a "Gold Medal" district in its 1997 Education Quotient. Since then, 13 of the schools have been recognized as California Distinguished Schools; seven are designated as National Blue Ribbon Schools; and three are recognized National Schools of

Character. Pleasanton's continuation high school, Village High School, received the State Department of Education's "California Model School Award."

Pleasanton's Bay Area location allows for easy access to a range of two- and four-year colleges and universities, most within an hour's drive. These include the University of California at Berkeley, Stanford University, California State University East Bay, St. Mary's College, the University of San Francisco Pleasanton campus, Mills College, Las Positas College and Chabot College. The University of California extension has classes offered in Pleasanton and San Ramon.

COMMUNITY OF CHARACTER

The City of Pleasanton, in partnership with the Pleasanton Unified School District and the Pleasanton Chamber of Commerce, adopted six character traits that they pledge to model and advance in the community: Responsibility, Compassion, Self-Discipline, Honesty, Respect and Integrity.



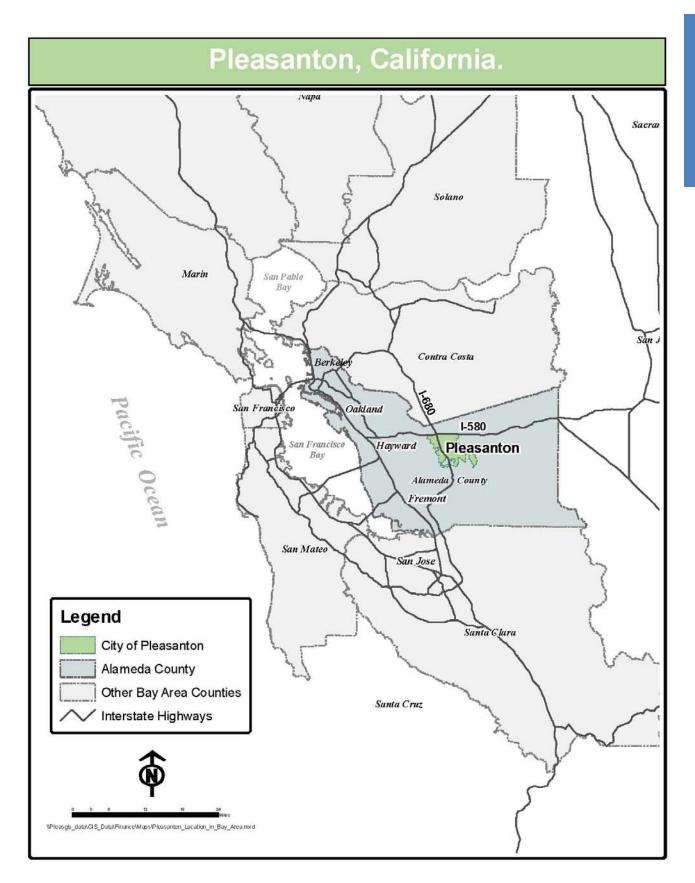
*** Responsibility *** Compassion *** Self Discipline *** Honesty *** Respect *** Integrity ***

Pleasanton boasts a citizenry that is committed to maintaining the standards that make the city a wonderful place to live, to raise a family, to work and to play. By embracing these character traits, the community seeks to expand character development efforts by reinforcing those values which foster strong individuals, families and neighborhoods. These character traits are woven throughout the structures and processes of the school curriculum as well as the City's organizational culture. Additionally, as an outward example and a reminder to the community,

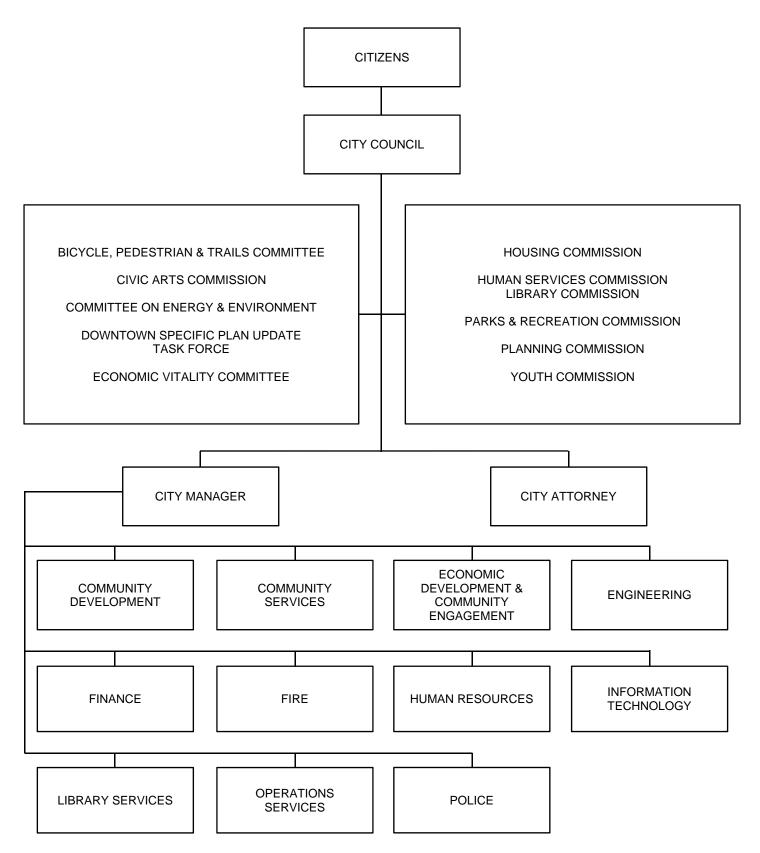
each characteristic receives special attention during a designated month during which banners displaying the highlighted value are placed at City and schools facilities.

Community Profile...

| Incorporated: | June 18, 1894 | | | | |
|-------------------------|---|-------------------|--|--|--|
| Form of Government: | Council – Manager | | | | |
| Population: | 75,600 (2017 estimate) (State of California, Department of Fin Research Unit) | ance, Demographic | | | |
| Area: | 24 square miles | | | | |
| | (City of Pleasanton Geographic Inform | nation Systems) | | | |
| Climate: | Rainfall – Annual Average 15 inches | | | | |
| | Mean Daily Temperature - 89º maximu | ım / 37º minimum | | | |
| Community Facilities: | 47 Parks - 455 Acres, 24 Miles of Trail | s | | | |
| | Alviso Adobe Community Park | | | | |
| | Callippe Preserve Golf Course | | | | |
| | Dolores Bengtson Aquatic Center | | | | |
| | Ken Mercer Sports Park | | | | |
| | Firehouse Arts Center | | | | |
| | Library | | | | |
| | Museum on Main | | | | |
| | Patelco Sports Complex | | | | |
| | Senior Center | | | | |
| Educational Facilities: | Elementary Schools | 9 | | | |
| | Middle Schools | 3 | | | |
| | High Schools | 2 | | | |
| | Alternative Schools | 2 | | | |
| | (Pleasanton Unified School District) | | | | |
| Household Information: | 2017 Median Household Income | \$125,200 | | | |
| | 2017 Housing Units | 26,618 | | | |
| | 2017 Median Home Price | \$1,038,000 | | | |

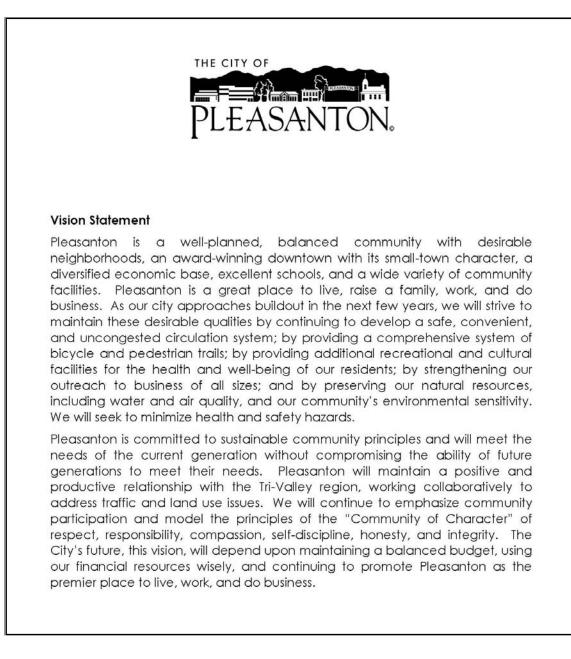


FY 2017/18 – FY 2018/19 Organization Chart



Vision Statement...

A Vision for the Community



Vision Statement...

A Vision for the Organization

We believe in an organization that provides excellent customer service at all levels of the organization;

We believe in an organization that has a management team that leads by example, where strength of character, dedication, problem-solving and integrity count;

We believe in an organization that endorses continuous learning to assure employees have the skills to provide effective services and the training and education to prepare for career advancement opportunities;

We believe in an organization that fosters open and honest communication among all employees, across all departments and with the public;

We believe in an organization that is driven by clear objectives where strong performance is rewarded;

We believe in an organization that operates as one cohesive organization, not isolated departments, fostering collaborative interdepartmental partnerships with all employees for organizational and community problem-solving;

We believe in an organization that values all members of the organization and the community.



For the 12th year, the City of Pleasanton received the Excellence in Budgeting award from the California Society of Municipal Finance Officers (CSMFO) for its two year Operating Budget.

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BUDGET SUMMARY FY 2017/18 & FY 2018/19 Operating Budget

The Two-Year Operating Budget (Operating Budget) is projected to be \$174.9 million in FY 2017/18 and \$172.1 million in FY 2018/19 which represents a 3.1% decrease from the FY 2016/17 Midyear Budget and another 1.6% decrease from the FY 2017/18 budget.

The Operating Budget is comprised of a number of funds that are summarized in the following four major categories:

| Total Budgeted Expenditures (In Millions) | | | | | | | | | |
|--|------------|------------|--------------|-------------|--------------|--------------|--|--|--|
| FY 2017/18 FY 2018/19 | | | | | | | | | |
| | FY 2015/16 | FY 2016/17 | Total | | Total | % o f | | | |
| Fund Category | Actuals | Midyear | Expenditures | % of Budget | Expenditures | Budget | | | |
| General Fund | \$99.8 | \$103.8 | \$107.9 | 62% | \$110.4 | 64% | | | |
| Enterprise Funds | 34.1 | 39.4 | 45.7 | 26% | 42.1 | 24% | | | |
| Internal Service Funds | 33.4 | 25.5 | 18.1 | 10% | 17.0 | 10% | | | |
| Special Revenue Funds | 7.9 | 11.8 | 3.2 | 2% | 2.6 | 2% | | | |
| Totals | \$175.2 | \$180.5 | \$174.9 | 100.0% | \$172.1 | 100.0% | | | |

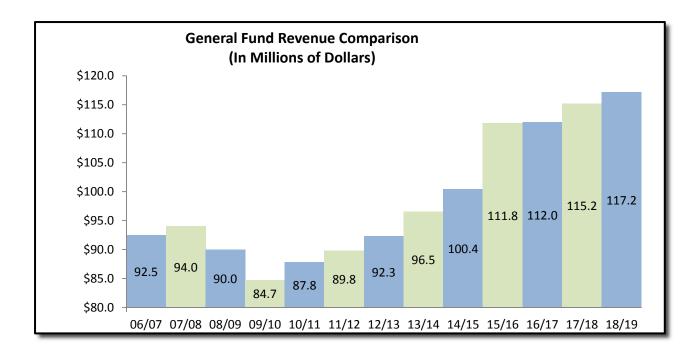
The only funds that are not included in the Operating Budget are the Capital Improvement Funds.

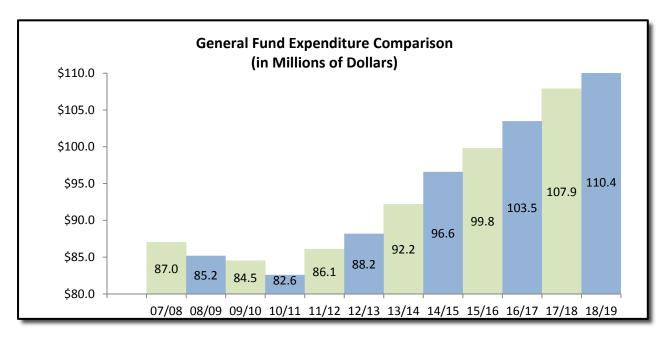
There are several increases in the FY 2017/18 and FY 2018/19 operating budgets related to salary and fringe benefits pursuant to adopted labor agreements as well as increased PERS pension rates. In addition, there are several non-labor increases related to contractual services. The decrease of \$7.4 million in Internal Services Funds from FY 2016/17 to FY 2017/18 is are primarily related to the following one-time expenses in FY 2016/17 that are not included in the FY 2017/18 budget: \$2.9 million to prefund the City's pension liability, \$1.2 million for the City's new financial integrated financial system, Tyler Munis, and \$1.4 million in fewer large equipment and vehicle purchases primarily related to LPFD.

The decrease of \$8.6 million under the Special Revenue Funds category between FY 2016/17 to FY 2017/18 is related to the Kottinger Housing Project that is funded through the Housing Fund in FY 2015/16 and 2016/17. Those were one-time appropriations.

General Fund

General Fund operating revenues are projected to total \$115.2 million in FY 2017/18, a 3.1% increase over the FY 2016/17 Midyear Budget, and \$117.2 million in FY 2018/19. General Fund operating expenditures are projected to total \$107.9 million in FY 2017/18, a 4% increase over the FY 2016/17 Midyear Budget, and \$110.4 million in FY 2018/19. The following charts present a comparison of the revenues and expenditures for the five year period ending FY 2018/19.



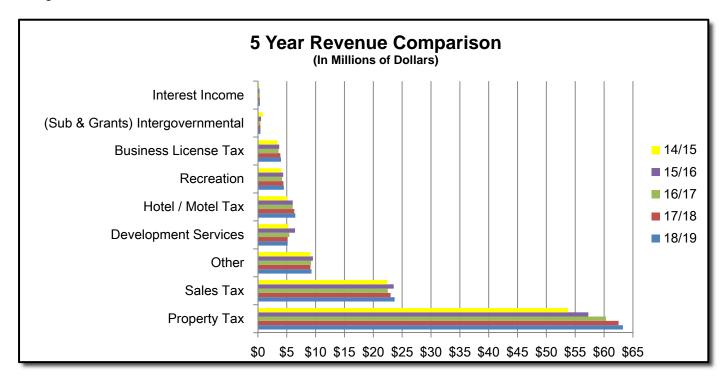


General Fund Revenues

The following table provides a comparison of projected General Fund revenues by major category for FY 2017/18 and FY 2018/19.

| General Fund Revenues | FY 2017/18 Projected | % Change | FY 2018/19 Projected | % Change |
|--------------------------|-------------------------|----------|-------------------------|----------|
| Taxes | \$97,104,446 | 3.5% | \$98,875,130 | 1.8% |
| Development Services | 5,155,727 | -5.2% | 5,158,817 | 0.1% |
| Fines & Forfeitures | 181,456 | -39.5% | 181,456 | 0.0% |
| Interest Income & Rents | 331,000 | 1.9% | 340,930 | 3.0% |
| Subventions & Grants | 443,000 | 3.3% | 443,000 | 0.0% |
| Franchise Fees | 2,647,100 | 3.0% | 2,726,514 | 3.0% |
| Current Service Fees | 1,116,640 | 3.8% | 1,144,697 | 2.5% |
| Miscellaneous | 1,463,099 | 4.5% | 1,475,535 | 0.9% |
| Library Services | 122,000 | -3.2% | 122,000 | 0.0% |
| Recreation Services | 4,424,751 | 5.9% | 4,496,846 | 1.6% |
| Interfund Charges | 2,166,674 | -9.7% | 2,206,562 | 1.8% |
| Total Revenue | \$115,155,893 | 2.8% | \$117,171,487 | 1.8% |

The following bar graph provides a five year comparison of revenues by major revenue categories:



Tax revenues represent approximately 84% of the General Fund revenues. Property tax (54%) and sales tax (20%) revenues represent a majority (74%) of tax revenues.

Property Tax

Property tax revenues, including secured, unsecured, supplemental, delinquent property taxes and the amount reimbursed by the State in exchange for the reduction in vehicle license fees are projected to increase by 3.6% in FY 2017/18 and by 1.2% in FY 2018/19.

| | | | FY 2016/17 | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------|--------------|--------|
| | FY 2014/15 | FY 2015/16 | Midyear | FY 2017/18 | % | FY 2018/19 | % |
| Property Tax Categories | Actual | Actual | Budget | Projected | Change | Projected | Change |
| Secured Property | \$43,544,529 | \$46,885,701 | \$49,660,000 | \$51,500,000 | 3.7% | \$51,800,000 | 0.6% |
| Unsecured Property | 2,465,775 | 2,573,121 | 2,590,000 | 2,700,000 | 4.3% | 2,800,000 | 3.7% |
| Delinquent Taxes | 971,138 | 726,117 | 615,000 | 615,000 | 0.0% | 615,000 | 0.0% |
| Property Tax in Lieu of VLF | 5,350,678 | 5,659,947 | 5,980,000 | 6,200,000 | 3.7% | 6,500,000 | 4.8% |
| Supplemental Assessment | 1,412,154 | 1,431,606 | 1,480,000 | 1,500,000 | 1.4% | 1,545,000 | 3.0% |
| Total Property Taxes | \$53,744,274 | \$57,276,492 | \$60,325,000 | \$62,515,000 | 3.6% | \$63,260,000 | 1.2% |

<u>Sales Tax</u>

Sales tax is expected to increase by 2.1% in FY 2017/18 and 3.0% in FY 2018/19. The increase is primarily due to continued improvements in the following sectors of the general economy plus new commercial development expected in FY 2017/18:

- State & County Pools
- Restaurants & Hotels
- Autos & Transportation

| Sales Tax Revenue | FY 2014/15 Actual | FY 2015/16 Actual | FY 2016/17 Midyear Budget | FY 2017/18 Projected | % Change | FY 2018/19 Projected | % Change |
|-------------------|----------------------|----------------------|---------------------------------|-------------------------|-------------|-------------------------|-------------|
| Total Sales Tax | \$22,410,654 | \$23,543,972 | \$22,525,000 | \$23,000,000 | 2.1% | \$23,690,000 | 3.0% |

Development Services Fee Cost Recovery

The City of Pleasanton provides many services to the public. Some services provide a general benefit to the community such as police and fire protection and are almost entirely paid for by general taxes. Other services, such as building inspections, permitting, and recreation classes provide a special benefit to an individual, group, or company and a user fee is charged to recover all or a portion of the cost of providing that special service. It is the general policy of the City to recover its costs from individuals and/or groups who benefit from a particular service. A user fee study was completed for the Community Development Department in 2015 and adopted by City Council in July 2015.

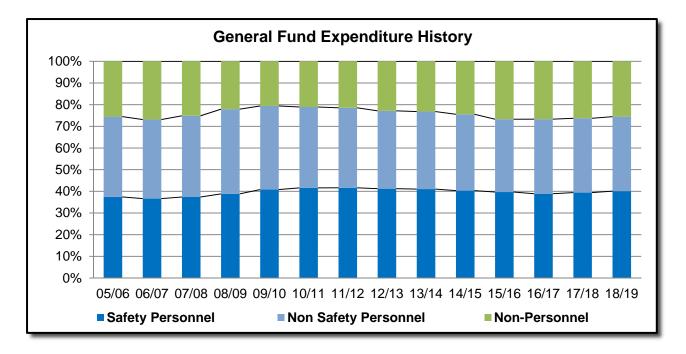
Based on recent development activity, staff are expecting Development Services fee revenues to decrease by 5.2% in FY 2017/18 and then a slight 0.1% increase in FY 2018/19.

| | | | FY 2016/17 | | | | |
|---------------------------|-------------|-------------|-------------|-------------|--------|-------------|--------|
| | FY 2014/15 | FY 2015/16 | Midyear | FY 2017/18 | % | FY 2018/19 | % |
| Comm Dev Revenue | Actual | Actual | Budget | Projected | Change | Projected | Change |
| Development Services Fees | \$5,273,221 | \$6,426,476 | \$5,438,150 | \$5,155,727 | -5.2% | \$5,158,817 | 0.1% |

General Fund Expenditures

The General Fund Operating Budget is balanced completely with operating revenues.

The following graph presents the historical and proposed relationship between personnel and non-personnel costs in the General Fund.



Analysis of Expenditures by Category

General Fund expenditures are estimated to be \$107.9 million in FY 2017/18, a 4.3% increase over the FY 2016/17 Midyear Budget and \$110.4 million in FY 2018/19, a 2.3% increase over the proposed FY 2017/18 Budget.

The following table summarizes the Budget in each expenditure category from FY 2016/17 through FY 2018/19.

| Expenditure Category | FY 2016/17 Midyear Budget | FY 2017/18 Projected | % Change | FY 2018/19 Projected | % Change |
|---------------------------|---------------------------------|-------------------------|-------------|-------------------------|-------------|
| Personnel | \$75,896,832 | \$79,588,087 | 4.9% | \$82,193,229 | 3.3% |
| Transportation & Training | 5,785,340 | 5,844,118 | 1.0% | 5,851,271 | 0.1% |
| Repairs & Maintenance | 1,303,379 | 1,187,867 | -8.9% | 1,187,882 | 0.0% |
| Materials & Supplies | 20,202,722 | 20,880,576 | 3.4% | 20,800,859 | -0.4% |
| Capital Outlay | 587,050 | 437,990 | -25.4% | 340,990 | -22.2% |
| Total | \$103,775,323 | \$107,938,638 | 4.0% | \$110,374,231 | 2.3% |

<u>Personnel</u>

Personnel costs represent 73.31% of the FY 2016/17 General Fund Budget and are estimated to comprise 73.73% in FY 2017/18 and 74.47% in FY 2018/19. The Personnel cost increases include step and salary increases pursuant to existing labor contracts, increases in health and other benefit costs, increases in PERS rates (see PERS Rate History Table below), and increases in annual funding of worker's compensation reserves.

The increases for all funds over the next two years are due to the following:

| • | Total PERS Employer Contribution Increases | <u>FY 17/18</u> \$453,546 | <u>FY 18/19</u> \$1,249,144 |
|---|---|------------------------------|--------------------------------|
| • | Labor Cost Increases per existing MOU's | <u>FY 17/18</u> | <u>FY 18/19</u> |
| | Police - POA Fire - IAFF PCEA | 0.0% 3.0% 3.0% | 0.0% 0.0% 3.0% |
| • | Increases in Health Insurance Expenses ¹ | \$754,000 | \$84,600 |

The Police - POA MOU expires at the end of FY 2016/17. As of the writing of this Budget Summary, the City and POA have not finalized a new MOU that would be in effect for FY 2017/18. Thus, while the percent increases noted are 0% for FYs 2017/18 and 2018/19 but those amounts will change once the MOU is finalized.

Similarly, the Fire – IAFF MOU expires at the end of FY 2017/18 and a new MOU is not yet in place. Thus, the 0% increase in FY 2018/19 reflects the fact that a new MOU is not yet in place.

¹ Health premium rates for Kaiser are decreasing by 2.3% in FY 2017/18 and Health Net premiums are increasing by 7.3%. The overall increase of \$754,000 in FY 2017/18 is comparing the FY 2016/17 Midyear budget which reflected filled positions where the City paid health benefits and excluded vacant positions for which the City hasn't paid health benefits. The FY 2017/18 budget assumes all positions are filled. If there are a similar number of vacancies in FY 2017/18 as FY 2016/17, then health benefit expenses will not increase by \$754,000 but by a much smaller amount.

In the PERS Rate History – Employer Rates table below, there is a distinct difference starting in FY 2015/16 for Safety – Police PERS rates and in FY 2017/18 for Misc/Mgmt and Safety/Fire PERS rates. Specifically, PERS began collecting the employer portion of unfunded liability as a lump sum dollar amount and not as a percent of payroll as they had done in prior years. Thus, for those years, it is difficult to compare the PERS contribution rates to prior years.

| | Misc/Mgmt | Safety-Fire | Safety-Police |
|---------------------|------------------------|-----------------------|-----------------------|
| | Rate | Rate | Rate |
| 2018/19 (projected) | 10.8000% + \$5,337,651 | 17.800% + \$4,543,260 | 19.700% + \$1,734,368 |
| 2017/18 (3) | 10.3837% + \$4,647,472 | 17.786% + \$3,898,333 | 19.723% + \$1,266,024 |
| 2016/17 | 26.902% | 42.668% | 19.536% + \$1,061,727 |
| 2015/16 (2) | 27.290% | 39.060% | 18.524% + \$1,164,272 |
| 2014/15 | 25.659% | 36.979% | 27.849% |
| 2013/14 | 24.013% | 35.559% | 26.149% |
| 2012/13 (1) | 21.899% | 33.287% | 24.706% |
| 2011/12 | 21.087% | 31.880% | 33.353% |
| 2010/11 | 17.319% | 27.757% | 29.074% |
| 2009/10 | 16.971% | 25.595% | 28.010% |
| 2008/09 | 16.660% | 25.042% | 27.865% |
| 2007/08 | 16.615% | 24.891% | 28.109% |

PERS RATE HISTORY - Employer Rates

(1) Reduction in Safety-Police rate due to payoff of the Police Side Fund on July 1, 2011.

(2) Beginning with FY 2015-16 CalPERS will collect employer contributions toward the Safety-Police unfunded

liability and side fund as dollar amounts instead of the prior method of contribution rates.

(3) Beginning with FY 2017-18 CalPERS will collect employer contributions toward the Misc/Mgmt & Safety Fire unfunded liability and side fund as dollar amounts instead of the prior method of contribution rates.

| Employee | Contribution Rates to PERS |
|----------|-----------------------------------|
|----------|-----------------------------------|

| | | Employee |
|------------|-------------|----------------------|
| Bargaining | | Contributions % of |
| Group | | Payroll (FY 2016/17) |
| IAFF | Classic (1) | 12% |
| | Classic (2) | 12% |
| | PEPRA | 10.5% |
| PPOA | Classic (1) | 10.5% |
| | Classic (2) | 10.5% |
| | PEPRA | 10.5% |
| PCEA | Classic | 8% |
| PEPRA | PEPRA | 6.25% |
| MGMT | Classic | 8% |
| | PEPRA | 6.25% |
| | | |
| CONF | Classic | 8% |
| | PEPRA | 6.25% |

Note: The City does not contribute towards any employee's share of PERS

Non-Personnel costs are approximately 26.27% of the Operating Budget in FY 2017/18 and 25.45% in FY 2018/19. The FY 2017/18 Non-Personnel budget is \$724,039 greater than the FY 2016/17 Midyear Budget mainly due to the following:

| <!--</th--><th>Increased Contingency for Labor MOUs Increased Contractual Services * Software Maintenance Agreements Election Expenses Temporary Agency Contract Staffing Uniform Costs Printing and Film Development Increased Grant Funding to Non-profits Misc. Net Reductions in Department Budgets</th><th><u>FY 17/18</u> \$260,707 585,868 82,335 (269,000) 48,641 28,736 27,265 41,115 (109,457)</th> | Increased Contingency for Labor MOUs Increased Contractual Services * Software Maintenance Agreements Election Expenses Temporary Agency Contract Staffing Uniform Costs Printing and Film Development Increased Grant Funding to Non-profits Misc. Net Reductions in Department Budgets | <u>FY 17/18</u> \$260,707 585,868 82,335 (269,000) 48,641 28,736 27,265 41,115 (109,457) |
|---|--|---|
| ** | Misc. Net Reductions in Department Budgets | <u>(109,457)</u> |
| | TOTALS: | \$724,039 |

*Increased costs are off-set by additional revenues in the Planning Division and Community Services Department.

The FY 2018/19 Non-Personnel Budget is \$169,549 less than the FY 2016/17 Budget due to reductions in various departments' budgets for contractual services.

Transportation & Training

Transportation & Training costs are estimated to increase by 1.0% in FY 2017/18 and by 0.1% in FY 2018/19. These costs include training, fuel, maintaining and operating vehicles, patrol cars, and fire units along with annual depreciation cost for scheduled replacement of all rolling stock. City-wide training expense amounts to about 16% of the total amount budgeted in this account including ongoing training for both police and fire personnel.

Repairs & Maintenance

Repairs & Maintenance costs are estimated to decrease by \$115,512 or -8.9% in FY 2017/18 over the FY 2016/17 Midyear Budget and remain the same in FY 2018/19. The main reason for the decrease is because vehicle replacements are now included under the Transportation and Training category and were under the Repairs and Maintenance category in FY 2016/17. The Repairs and Maintenance category includes a variety of expenditure accounts including computer hardware maintenance, equipment parts, various repair contracts and replacement and renovation charges. The majority of the costs in this category are replacement and renovation charges and includes funding for replacement and/or renovation of parks and medians, computer equipment, city buildings.

Materials & Supplies

Materials & Supplies costs are estimated to increase by 4.7% in FY 2017/18 and decrease by 0.4% in FY 2018/19. The Materials & Supplies category includes a variety of expenditures including professional service contracts, water & sewer charges for City facilities, street light electricity costs, and contributions to the self-insurance liability reserve, community program grants, and contingency funds. As previously noted, increases in this category over the FY 2016/17 Midyear Budget include (1) the increased contingency for MOU increases being negotiated in FY 2016/17, (2) contractual services increase in Planning and Community Development that are off-set by increased revenues, (3) temporary agency contract staffing reflecting existing and expected vacancies, (4) increased allocations to grants to non-profit organizations, (5) uniform costs mandated by the City's labor MOUs, and (6) printing and film development expenses associated with increased communications. These cost increases are somewhat off-set by decrease in election expenses and other miscellaneous net decreases.

Capital Outlay

Capital Outlay costs are estimated to decrease by 25.4% in FY 2017/18 and to decrease by another 22.2% in FY 2018/19. The Capital Outlay category includes the purchase of new vehicles, office equipment, computers, software, and field equipment versus the Repairs and Maintenance category which funds the repair and replacement of existing City assets. The majority of the expenditures in both FY 2017/18 and FY 2018/19 are to update the library collection, including books and other media, periodicals, online reference service, and e-books.

Operating & Capital Transfers

Operating transfers to the General Fund include a transfer from the Retiree Medical Fund (\$695,000 in FY 2017/18 and \$735,000 in FY 2018/19) to return the implied subsidy paid by the General Fund on retirees' medical premiums and a transfer from the Golf Course Fund (\$79,743 in FY 2017/18 and \$88,166 in FY 2018/19) equal to estimated net revenues to repay the General Fund loan originally established to help pay for the Happy Valley infrastructure that was required for the Callippe Golf Course.

Operating transfers from the General Fund include operating subsidies to the Transit Fund, Storm Drain Fund, and the Cemetery Fund. There are also transfers from the General Fund to the Water and Sewer Funds to fund the senior and low income water and sewer discounts. Under Proposition 218, one classification of water customers cannot subsidize another; therefore, if a City desires to provide senior and low income discounts to their customers they must fund the discounts through the General Fund of the City. Starting in FY 2017/18 the City will no longer transfer-in funds to the Retiree Medical Fund to make the CERBT Trust contributions. Those payments will be expensed directly from each affected fund. Finally, there is a transfer from the General Fund to the Capital Improvement fund to fund the City's Capital Improvement Program (CIP). Staff is recommending the General Fund transfer to the Capital Improvement Fund \$5,195,725 in FY 2017/18 and \$5,121,274 in FY 2018/19 to address capital project funding requirements.

| | FY 2016-17 | | | | | | | | | | |
|--|----------------|---------------|---------------|---------------|--|--|--|--|--|--|--|
| | FY 2015/16 | Midyear | FY 2017/18 | FY 2018/19 | | | | | | | |
| Operating Transfers | Actual | Budget | Projected | Projected | | | | | | | |
| OPERATING TRANSFERS IN - From: | | | | | | | | | | | |
| Urban Forestry Fund | \$7,500 | \$19,000 | \$19,000 | \$20,000 | | | | | | | |
| Happy Valley Specific Plan Fund (Loan Repayment) | 68,413 | - | - | - | | | | | | | |
| Golf Fund (Loan Repayment) | 287,046 | 341,301 | 79,743 | 88,166 | | | | | | | |
| Retirees' Medical Reserve Fund (Implied Subsidy) | 681,000 | 776,000 | 695,000 | 735,000 | | | | | | | |
| | | | | | | | | | | | |
| OPERATING TRANSFERS OUT - To: | | | | | | | | | | | |
| PERS Rate Stabilizatin Fund | 3,919,587 | 2,000,000 | - | - | | | | | | | |
| Transit Fund (Subsidy) | 354,359 | 457,737 | 381,981 | 381,401 | | | | | | | |
| Senior & Low Income Water & Sewer Discounts | | | | | | | | | | | |
| Water Fund | 221,699 | 237,000 | 237,000 | 244,000 | | | | | | | |
| Sewer Fund | 107,105 | 103,000 | 103,000 | 106,000 | | | | | | | |
| Storm Drain Fund (Subsidy) | 330,000 | 330,000 | 330,000 | 330,000 | | | | | | | |
| Cemetery Fund (Subsidy) | 30,000 | 531,100 | 45,000 | 45,000 | | | | | | | |
| CERBT trust contribution | 372,364 | 122,688 | | | | | | | | | |
| Retiree Medical Fund (Repayment for 2003 COP Payoff) | 681,000 | 776,000 | 695,000 | 735,000 | | | | | | | |
| LED Loan Repayment | 100,000 | 190,628 | 190,628 | 190,628 | | | | | | | |
| Capital Improvement Funds | 6,893,218 | 4,518,189 | 5,195,725 | 5,121,274 | | | | | | | |
| NET TRANSFERS | (\$11,965,373) | (\$8,130,041) | (\$6,384,591) | (\$6,310,137) | | | | | | | |

General Fund Reserves

The changes to General Fund Reserves are shown in the following tables for the estimated yearend FY 2016/17 budget, the proposed FY 2017/18 Budget, and the proposed FY 2018/19 Budget:

| Changes in Reserves in FY 2016/17 Midyear Budget Review | | | | | | | | | | | | |
|---|--------------|-------------|--------------|--|--|--|--|--|--|--|--|--|
| | | | Estimated | | | | | | | | | |
| General Fund - Fund Balance | Balance | FY 2016/17 | Balance | | | | | | | | | |
| Reserve Designations | 6/30/2016 | Adjustments | 6/30/2017 | | | | | | | | | |
| 20% of Expenditures - Reserve for | | | | | | | | | | | | |
| Economic Uncertainties | \$20,583,975 | \$171,089 | \$20,755,064 | | | | | | | | | |
| TOTAL | \$20,583,975 | \$171,089 | \$20,755,064 | | | | | | | | | |

| Changes in Reserves in FY 2017/18 | | | | | | | | | | | | |
|-----------------------------------|--------------|-------------|--------------|--|--|--|--|--|--|--|--|--|
| | Estimated | | Estimated | | | | | | | | | |
| General Fund - Fund Balance | Balance | FY 2017/18 | Balance | | | | | | | | | |
| Reserve Designations | 6/30/2017 | Adjustments | 6/30/2018 | | | | | | | | | |
| 20% of Expenditures - Reserve for | | | | | | | | | | | | |
| Economic Uncertainties | \$20,755,064 | \$832,664 | \$21,587,728 | | | | | | | | | |
| TOTAL | \$20,755,064 | \$832,664 | \$21,587,728 | | | | | | | | | |

Staff is recommending a Reserve of \$21.6 million in FY 2017/18 and \$22 million in FY 2018/19 which equal 20% of operating expenses as required by the City' reserve policy in FY 2017/18.

| Changes in Reserves in FY 2018/19 | | | | | | | | | | | | |
|-----------------------------------|--------------|-------------|--------------|--|--|--|--|--|--|--|--|--|
| | Estimated | | Estimated | | | | | | | | | |
| General Fund - Fund Balance | Balance | FY 2018/19 | Balance | | | | | | | | | |
| Reserve Designations | 6/30/2018 | Adjustments | 6/30/2019 | | | | | | | | | |
| 20% of Expenditures - Reserve for | | | | | | | | | | | | |
| Economic Uncertainties | \$21,587,728 | \$487,119 | \$22,074,847 | | | | | | | | | |
| TOTAL | \$21,587,728 | \$487,119 | \$22,074,847 | | | | | | | | | |

Enterprise Funds

Water Fund

Revenues from water sales are expected to increase by approximately 6.9% in FY 2017/18 and increase by 4.7% in FY 2018/19; mainly attributable to Zone 7 and City of Pleasanton rate increases. Expenses in the Water Fund are estimated to increase overall by 8.8% in FY 2017/18 and decrease by -0.1% in FY 2018/19. The increase in FY 2017/18 is primarily attributed to increased cost of water purchased from Zone 7. The Zone 7 Water Agency is the water wholesaler for the Livermore-Amador Valley, purchasing, treating, and delivering water to the cities of Pleasanton and Livermore, Dublin San Ramon Services District (DSRSD), and the California Water Service Company (serving parts of Livermore). The \$2.7 million increase in transfers out in FY 2017/18 is to increase funding to the CIP to help fund water projects.

The City receives 80% of its water supply from Zone 7 and the other 20% from City owned and operated wells. The following table summarizes the Water Operations and Maintenance Fund for the three years ending FY 2017/18.

| Water Operations and Maintenance (O&M) | | | | | | | | | | | | | | |
|--|-------------|---------------|--------|-------------|--------|--|--|--|--|--|--|--|--|--|
| | FY 2016/17 | | | | | | | | | | | | | |
| | Midyear | FY 2017/18 | % | FY 2018/19 | % | | | | | | | | | |
| Water (O&M) | Budget | Projected | Change | Projected | Change | | | | | | | | | |
| July 1, Beginning Fund Balance | \$8,567,549 | \$8,500,277 | | \$5,389,338 | | | | | | | | | | |
| Revenues | 20,490,700 | 21,900,611 | 6.9% | 22,938,363 | 4.7% | | | | | | | | | |
| Expenses | | | | | | | | | | | | | | |
| Zone 7 Purchased Water | 12,500,000 | 13,787,510 | 10.3% | 13,745,990 | -0.3% | | | | | | | | | |
| All other expenses | 6,547,270 | 6,936,155 | 5.9% | 6,965,539 | 0.4% | | | | | | | | | |
| Total Expenses | 19,047,270 | 20,723,665 | 8.8% | 20,711,529 | -0.1% | | | | | | | | | |
| Net Transfer In/Out | (1,510,702) | (4,287,885) | | (1,512,000) | | | | | | | | | | |
| Net Income | (\$67,272) | (\$3,110,939) | | \$714,834 | | | | | | | | | | |
| June 30, Ending Fund Balance | \$8,500,277 | \$5,389,338 | | \$6,104,172 | | | | | | | | | | |

Sewer Fund

Sewer revenues are expected to increase by 1.7% in FY 2017/18 and increase by 1.5% in FY 2018/19. Expenses in the Sewer Fund are increasing by 0.3% in FY 2017/18 and 0.3% in FY 2018/19. The City is not anticipating any increases, other than the allowable annual CPI (Consumer Price Index) increase in local city sewer fees. However, a majority of the customers' sewer fees are the regional sewer fees charged by DSRSD. The Budget assumes DSRSD fees will decrease by 3.0% in FY 2017/18 and remain the same in FY 2018/19. The 11.2% increase in All other expenses category is related to savings from vacant positions captured in FY 2016/17 Midyear Budget that the FY 2017/18 Budget assumes are filled. The following table summarizes the Sewer Operations and Maintenance Fund for the three years ending FY 2018/19.

| Sewer Operations and Maintenance (O&M) | | | | | | | | | | | | | | |
|--|-------------|-------------|--------|-------------|--------|--|--|--|--|--|--|--|--|--|
| | FY 2016/17 | | | | | | | | | | | | | |
| | Midyear | FY 2017/18 | % | FY 2018/19 | % | | | | | | | | | |
| Sewer (O&M) | Budget | Projected | Change | Projected | Change | | | | | | | | | |
| July 1, Beginning Fund Balance | \$5,313,376 | \$5,232,933 | | \$5,369,929 | | | | | | | | | | |
| Revenues | 14,137,000 | 14,383,000 | 1.7% | 14,593,000 | 1.5% | | | | | | | | | |
| Expenses | | | | | | | | | | | | | | |
| DSRSD | 10,050,000 | 9,750,000 | -3.0% | 9,750,000 | 0.0% | | | | | | | | | |
| All other expenses | 3,048,743 | 3,390,304 | 11.2% | 3,426,239 | 1.1% | | | | | | | | | |
| Total Expenses | 13,098,743 | 13,140,304 | 0.3% | 13,176,239 | 0.3% | | | | | | | | | |
| Net Transfer In/Out | (1,118,700) | (1,105,700) | -1.2% | (1,101,700) | -0.4% | | | | | | | | | |
| Net Income | (\$80,443) | \$136,996 | | \$315,061 | | | | | | | | | | |
| June 30, Ending Fund Balance | \$5,232,933 | \$5,369,929 | | \$5,684,990 | | | | | | | | | | |

Golf Fund

Golf revenues from green fees are projected based on 55,650 rounds of play in FY 2017/18 and 57,319 rounds in FY 2018/19. Revenues are projected to decrease by 3.6% in FY 2017/18 and increase by 3% in FY 2018/19. Expenses are projected to increase by 2.6% in FY 2017/18 and increase by 3% in FY 2018/19.

As a result of decreasing revenues and increasing expenses, the golf course will transfer \$78,780 in FY 2017/18 and \$87,203 in FY 2018/19 to the General Fund to repay the General Fund for loans made to the Golf Fund during development of the golf course which is considerably less than the \$341,301 transferred out in FY 2016/17. The loan balance is approximately \$6.4 million as of June 30, 2017.

| Golf Course Operating Fund | | | | | | | | | | | | | |
|--------------------------------|---------------------------------|-------------------------|----------|-------------------------|----------|--|--|--|--|--|--|--|--|
| Golf Operations | FY 2016/17 Midyear Budget | FY 2017/18 Projected | % Change | FY 2018/19 Projected | % Change | | | | | | | | |
| July 1, Beginning Fund Balance | \$116,233 | \$116,233 | 0% | \$142,633 | 23% | | | | | | | | |
| Revenues | 4,169,522 | 4,020,731 | -3.6% | 4,141,354 | 3.0% | | | | | | | | |
| Expenses | 3,620,221 | 3,713,551 | 2.6% | 3,824,958 | 3.0% | | | | | | | | |
| Net Income from Operations | 549,301 | 307,180 | | 316,396 | | | | | | | | | |
| Transfer Out - | | | | | | | | | | | | | |
| Golf Replacement | (208,000) | (202,000) | -2.9% | (202,000) | 0.0% | | | | | | | | |
| General Fund Loan Repayment | (341,301) | (78,780) | -76.9% | (87,203) | 10.7% | | | | | | | | |
| Net Income | - | 26,400 | | 27,193 | | | | | | | | | |
| June 30, Ending Fund Balance | \$116,233 | \$142,633 | | \$169,826 | | | | | | | | | |

The following table summarizes the Golf Fund for the three years ending FY 2018/19.

Cemetery Fund

Pleasanton Pioneer Cemetery is overseen by the Community Services Department. A part-time Program Assistant coordinates the day to day operations and provides project management assistance. The cemetery is maintained under service contracts with Graham Hitch Mortuary providing sales and burial coordination and Monte Vista Memorial Gardens providing grounds maintenance and burial services. The program currently operates with a General Fund subsidy. The General Fund provides a \$45,000 annual subsidy to the fund for maintenance of the facility. There is a \$500,000 inter-fund loan to the Cemetery Fund to help fund Cemetery Masterplan projects approved by City Council in FY 2015/16 that is still outstanding. The inter-fund loan is causing a negative fund balance in the Cemetery Fund. There is also \$500,000 included in the FY 2017/18 Parks CIP Reserve to help fund projects included in the Cemetery Masterplan.

Special Revenue Funds

Lower Income Housing Fund

The Lower Income Housing Fund receives revenue from an affordable housing in lieu fee assessed at the time of a commercial or residential development in the City. The Fund is utilized to provide financial assistance toward meeting the affordable housing guidelines detailed in the Housing Element of the City's General Plan. Individual project expenditures are determined by the City Council on a case by case basis. The FY 2017/18 CIP includes \$1,250,000 from the Low Income Housing Fund to help fund the Sunflower Hill project which will provide housing to adults with special needs.

Recycling and Waste Management Fund

Funds from the Alameda County Waste Reduction and Recycling Initiative (Measure D) will be used to expand recycling programs and education over the next two years. Programs will include environmental education awareness programs at school sites, annual electronic waste events, food scrap recycling, large special event recycling and education on current programs. Measure D funds have been primarily used for the weekly green waste and food scrap program over the recent years.

Internal Service Funds

Internal Service Funds are used as a method to allocate certain internal costs to operating departments as a cost allocation tool. The City has nineteen Internal Service Funds. They include:

- Risk Management (1)
- Workers Compensation (2)
- Employee Benefits (2)
- Retiree Medical Reserve (2)
- Public Art Acquisition & Maintenance (1)
- Replacement & Renovation (11)

In accordance with adopted financial policies and the General Plan, the City maintains ten Replacement and Renovation Funds. The purpose of these Funds is to provide ongoing replacement of City assets; equipment, vehicles, street lights and traffic lights, and to make major repairs and renovations to facilities, parks, medians, and city wide tree trimming in order to extend the lives of these assets. Adopted financial policies call for the establishment and maintenance of reserves including major maintenance and renovations of buildings, parks, and medians. This is accomplished by charging operating programs an annual charge pursuant to a 20 to 30 year funding plan based on the asset replacement cost and estimated life of the capital asset.

All Other Operating Funds

Projected revenues and expenditures for all other Operating Funds, including Trust Funds, are contained in the body of the budget document.

| UDGET | Projected June 30, 2019 Balance | 22,074,847 | | 460,786 | (487,586) | 169,826 | 853,954 | 3,182,324 | 5,684,990 15 048 467 | | 11,500 | 54,362 | (5,353,056) | 66,448 | 2,928,978 | 1,590,084 | 524,818 | 209,300 | 29,968 4 120 408 | 681,573 | 285,650 | 4,677,929 | 1,103,077 477 E04 | | 20,332,889 | (486,774) | 4,853,258 36,107,918 | | 2,844 | 62,313 | 186 | 541,552 | 399,194 | 3/2,302 501 550 | 1 383 1 383 | 122,498 | 10,309 |
|--|--|------------------|------------------|-----------|-----------|-------------|-----------------------------|-------------------------|-------------------------------|-------------------------|-------------------|-----------------------|--------------------------------|------------------------|---------------------|----------------------------|----------------------|----------------------------|--|------------------------------------|------------------|--------------------------|--------------------------|----------------------------|--------------------------------------|---|--------------------------------|-----------------------|----------|------------------|----------------------------|--------------------------|------------------------------|---|--------------------------------|---------------------------------------|------------------|
| Rating B UND Bal | Projected FY2018/19 J Vet Income | 487,119 \$ | | 126,459 | (166,986) | 27,193 | (84,132) 714,024 | (484,774) | 315,061 AA7 655 ¢ | | 965.021 | (100,000) | (118,000) | (50,000) | (35,392) | (86,535) | (12,000) | (1 /2,052) | (40,/83) 932 851 | (143,177) | 88,700 | (357,600) | (141,676) | - | 56,538 | (207,000) | (195,000) 313,220 \$ | | (4,800) | 500 | (2,500) | 19,500 | 3,500 | 2001/2 | 204,000 | (000'09) | |
| 18/19 OPEI NGES IN F | Proposed FY2018/19 Expenditures | (110,374,231) \$ | | (780,842) | (290,276) | (3,824,958) | (1,095,572) /20,711,520) | (2,203,474) | (13,176,239) | | (784.073) | (1,140,000) | (1,646,000) | (101,000) | (562,700) | (562,000) | (94,000) | (400,000) | (394,000) (230.963) | (602,830) | (113,300) | (1,420,000) | (200,000) | | (5,137,000) | (1,943,000) | (1,350,000) (17 030 866) \$ | | (000)9) | | (000'9) | - | (200,000) | (1000,2) | | (000'09) | (54,000) |
| 2017/18-2018/19 OPERATING BUDGET ESTIMATED CHANGES IN FUND BALANCES | Projected FY2018/19 Net Transfers E3 | (6,310,137) \$ | | 381,401 | 45,000 | (289,203) | 322,000 /1 E12 000 | | (1,101,700) (2,15,4,502) ≰ | * 17001001 | | , | | | | · | · | | | · | 202,000 | ı | | | (65,000) | · | - 137 000 \$ | | | | | | | I | | I | |
| 2 ESTIM | Projected FY2018/19 I Revenue No | 117,171,487 \$ | | 525,900 | 78,290 | 4,141,354 | 689,440 77 020 242 | 1,718,700 | 14,593,000 | | 1.749.094 | 1,040,000 | 1,528,000 | 51,000 | 527,308 | 475,465 | 82,000 | 227,948 | 353,217 1 163 814 | 459,653 | , | 1,062,400 | 58,324 770 275 | | 5,258,538 | 1,736,000 | 1,155,000 17 207 086 \$ | | 1,200 | 500 | 3,500 | 19,500 | 203,500 | 4,700 201 000 | 40 000 | - | 54,000 |
| | Projected June 30, 2018 Balance | 21,587,728 \$ | | 334,327 | (320,600) | 142,633 | 938,086 E 280 220 | 3,667,098 | 5,369,929 15,520,812 ¢ | + | (953,521) | 154,362 | (5,235,056) | 116,448 | 2,964,370 | 1,676,619 | 536,818 | 381,352 | 70,751 3 187 557 | 824,750 | 196,950 | 5,035,529 | 1,244,753 E 40,101 | 101/0+C | 20,276,351 | (279,774) | 5,048,258 35 794 698 \$ | | 7,644 | 61,813 | 2,686 | 522,052 | 395,694 | 309,002 287 660 | 30/,337 1 383 | 182,498 | 10,309 |
| | Projected FY2017/18 J Net Income | 832,664 \$ | | 72,974 | (196,195) | 26,400 | (64,009) /2 110 020) | (4,226,897) | 136,996 | | 944.102 | (132,000) | (212,500) | (49,500) | (99,392) | 249,638 | (12,000) | (399,052) | (251,783) 275,178 | (486,547) | 88,700 | (357,600) | (141,676) /70,275) | - | 37,968 | (373,000) | (150,000) | | (4,800) | 500 | (2,500) | 19,000 | 3,500 | 2,/00 | 2000,5002 | (000'09) | (64,477) |
| | Proposed FY2017/18 Expenditures | (107,938,638) \$ | | (834,908) | (319,985) | (3,713,551) | (1,075,449) | (5,891,897) | (13,140,304) | | (784.073) | (1,172,000) | (1,739,500) | (101,000) | (626,700) | (224,827) | (94,000) | (630,000) | (613,000) (888.636) | (945,200) | (113,300) | (1,420,000) | (200,000) | | (4,993,000) | (1,881,000) | (1,300,000) | | (000) | | (000) | - | (200,000) | (2,000) | | (000'09) | (118,477) |
| | Projected FY2017/18 Net Transfers | (6,384,591) \$ | | 381,981 | 45,000 | (280,780) | 322,000 | (roo') 07'+) - | (1,105,700) | | | | | | | · | | | | · | 202,000 | ı | | | (61,000) | · | - 141 000 \$ | | | | | | · | | | I | |
| | Projected FY2017/18 Revenue | 115,155,893 \$ | | 525,900 | 78,790 | 4,020,731 | 689,440 21 000 £11 | 1,665,000 | 14,383,000 | | 1.728.175 | 1,040,000 | 1,527,000 | 51,500 | 527,308 | 474,465 | 82,000 | 230,948 | 355,217 1 163 814 | 458,653 | | 1,062,400 | 58,324 270.225 | - | 5,091,968 | 1,508,000 | 1,150,000 | | 1,200 | 500 | 3,500 | 19,000 | 203,500 | 4,700 202 000 | 40 000 | - | 54,000 |
| | Projected June 30, 2017 Balance | \$ 20,755,064 \$ | | 261,353 | (124,405) | 116,233 | 1,002,095 9 E00 377 | 7,893,995 | 5,232,933 5,232,933 € | 101-1200-122 | (1,897,623) | 286,362 | (5,022,556) | 165,948 | 3,063,762 | 1,426,981 | 548,818 | 780,404 | 328,534 2 91 2 379 | 1,311,297 | 108,250 | 5,393,129 | 1,386,429 | - | 20,238,383 | 93,226 | 5,198,258 | | 12,444 | 61,313 | 5,186 | 503,052 | 392,194 | 300,902 184 550 | 1 383 | 242,498 | 74,786 |
| PLEASANTON. | | GENERAL FUND | ENTERPRISE FUNDS | Transit | Cemetery | Golf | Storm Drain | water Recycled Water | Sewer Enternrise Funds | INTERNAL SERVICE FLINDS | Employee Benefits | Workers' Compensation | L.P.F.D. Workers' Compensation | Public Art Acquisition | Vehicle Replacement | Police Vehicle Replacement | L.P.F.D. Replacement | Fire Apparatus Replacement | Equipment Replacement Facilities Renovation | Information Technology Replacement | Golf Replacement | Park & Median Renovation | Street Light Replacement | P E R S Rate Stabilization | Pleasanton Retirees' Medical Reserve | L.P.F.D. Retirees' Medical Reserve - Join | Self-Insurance Retention | SPECIAL REVENUE FUNDS | D.A.R.E. | Asset Forfeiture | Asset Forfeiture - Federal | Downtown Parking In-Lieu | Recycling & Waste Management | Miscellaneous Donations Bernal Donations | H A D D V Duhlic Art Donations | Recycling & Waste Management Import N | Operating Grants |

2017/18-2018/19 OPERATING BUDGET



2017/18-2018/19 OPERATING BUDGET ESTIMATED CHANGES IN FUND BALANCES



| | | GENERAL F | UN | | | | | |
|---------------------------------------|------------|-----------------------|----|-----------------------|----|-----------------------|----|-----------------------|
| | | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED |
| July 1, Reserves | | 2015/16 20,574,677 | \$ | 2016/17 20,630,590 | \$ | 2017/18 20,801,679 | \$ | 2018/19 21,634,342 |
| Total Revenue | 4 | 111,795,006 | φ | 112,076,453 | φ | 115,155,893 | φ | 117,171,487 |
| Operating Transfers In/(Out) | | 1,043,959 | | 1,136,301 | | 793,743 | | 843,166 |
| | | | | | | | | |
| Capital Transfers In/(Out) | | (13,009,332) | | (9,266,342) | | (7,178,334) | | (7,153,303) |
| Total Expenditures | btotal \$ | (99,773,720) | \$ | (103,775,323) | \$ | (107,938,638) | \$ | (110,374,231) |
| | ololai 4 | 20,630,590 | Φ | 20,801,679 | Φ | 21,634,342 | Φ | 22,121,461 |
| Less Reserves for: | ¢ | | ሱ | (AC, CAE) | ¢ | (40.014) | ሱ | (40.014) |
| GASB31 Fund Balance | \$ | (-)) | Ф | (46,615) | Ф | (46,614) | \$ | (46,614 |
| Economic Uncertainties | | (20,583,975) | ¢ | (20,755,064) | ¢ | (21,587,728) | ¢ | (22,074,847 |
| June 30, Unreserved Fund I | | | \$ | - | \$ | - | \$ | - |
| | El | NTERPRISE | FU | | | | | |
| | | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED |
| CEMETERY FUND: 401, 402 | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| July 1, Fund Balance | | 488,613 | | 575,151 | | (124,405) | | (320,600 |
| Total Revenue | | 77,294 | | 26,754 | | 78,790 | | 78,290 |
| Net Transfers | | 30,000 | | 44,700 | | 45,000 | | 45,000 |
| Total Expenditures | | (20,756) | | (771,010) | | (319,985) | | (290,276 |
| June 30, Fund E | Balance \$ | | \$ | (124,405) | \$ | (320,600) | \$ | (487,586 |
| GOLF FUND: (410,412) | | 070,101 | Ψ | (124,400) | Ψ | (020,000) | Ψ | (401,000 |
| July 1, Fund Balance | | 115,390 | | 116,233 | | 116,233 | | 142,633 |
| Total Revenue | | 3,831,130 | | 4,169,522 | | 4,020,731 | | 4,141,354 |
| Net Transfers | | (489,046) | | (549,301) | | (280,780) | | (289,203 |
| Total Expenditures | | (3,341,241) | | (3,620,221) | | (3,713,551) | | (3,824,958 |
| June 30, Fund I | Balance \$ | | \$ | | \$ | | \$ | 169,826 |
| WATER FUND: 420 | - alaliee | ,200 | • | | Ψ | ,000 | ¥ | ,01 |
| July 1, Fund Balance | | 7,973,022 | | 8,567,549 | | 8,500,277 | | 5,389,338 |
| Total Revenue | | 17,343,743 | | 20,490,700 | | 21,900,611 | | 22,938,363 |
| Net Transfers | | (2,987,455) | | (1,510,702) | | (4,287,885) | | (1,512,000 |
| Total Expenditures | | (13,761,761) | | (19,047,270) | | (20,723,665) | | (20,711,529 |
| June 30, Fund | Balance \$ | | \$ | 8,500,277 | \$ | | \$ | 6,104,172 |
| RECYCLED WATER FUND: 425, 42 | | -,, | | - , , | | - , , | T | -, - , |
| July 1, Fund Balance | | 1,644,877 | | 421,187 | | 7,893,995 | | 3,667,098 |
| Total Revenue | | 379,200 | | 8,550,000 | | 1,665,000 | | 1,718,700 |
| Net Transfers | | 1,498,930 | | - | | - | | - |
| Total Expenditures | | (3,101,820) | | (1,077,192) | | (5,891,897) | | (2,203,474 |
| June 30, Fund | Balance \$ | | \$ | | \$ | 3,667,098 | \$ | 3,182,324 |
| SEWER FUND: 430 | | | | | | | | |
| July 1, Fund Balance | | 4,685,265 | | 5,313,376 | | 5,232,933 | | 5,369,929 |
| Total Revenue | | 13,932,206 | | 14,137,000 | | 14,383,000 | | 14,593,000 |
| Net Transfers | | (1,128,295) | | (1,118,700) | | (1,105,700) | | (1,101,700 |
| Total Expenditures | | (12,175,800) | | (13,098,743) | | (13,140,304) | | (13,176,239 |
| June 30, Fund B | alance* \$ | | \$ | 5,232,933 | \$ | 5,369,929 | \$ | 5,684,990 |
| PARATRANSIT FUND: (450,451,452 | 2) | | | | | | | |
| | | 32,590 | | 184,238 | | 261,353 | | 334,327 |
| July 1, Fund Balance | | | | 410,718 | | 525,900 | | 525,900 |
| July 1, Fund Balance Total Revenue | | 423,819 | | 410,710 | | 020,000 | | , |
| • | | 423,819 354,359 | | 410,718 | | 381,981 | | |
| Total Revenue | | | | | | | | 381,401 (780,842 |



| ENTER | PRISE FUNDS | S (d | continued) | | | | |
|--------------------------------------|-------------------|------------------|---------------------|----|----------------------|----|----------------------|
| | ACTUAL | • | ADJUSTED | | PROJECTED | | PROJECTED |
| | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| STORM DRAIN FUND: 440 | 4 070 0 47 | | 4 000 450 | | 4 000 005 | | |
| July 1, Fund Balance | 1,278,847 | | 1,269,158 | | 1,002,095 | | 938,086 |
| Total Revenue | 799,457 | | 691,520 | | 689,440 | | 689,440 |
| Net Transfers | 312,200 | | 67,700 | | 322,000 | | 322,000 |
| Total Expenditures | (1,121,346) | • | (1,026,283) | • | (1,075,449) | - | (1,095,572) |
| June 30, Fund Balance | | | 1,002,095 | \$ | 938,086 | \$ | 853,954 |
| INTE | RNAL SERVI | CE | | | | | |
| | ACTUAL 2015/16 | | ADJUSTED 2016/17 | | PROJECTED 2017/18 | | PROJECTED 2018/19 |
| EMPLOYEE BENEFITS FUND: 501 | 2015/10 | | 2010/17 | | 2017/10 | | 2010/19 |
| July 1, Fund Balance | (8,306,025) | | (2,826,729) | | (1,897,623) | | (953,521) |
| Total Revenue | 18,334,132 | | 929,106 | | 1,728,175 | | 1,749,094 |
| Net Transfers | - | | 525,100 | | 1,720,170 | | - |
| Total Expenditures | (12,854,836) | | - | | (784,073) | | (784,073) |
| June 30, Fund Balance | | \$ | (1,897,623) | \$ | (953,521) | \$ | 11,500 |
| WORKERS' COMPENSATION FUND: 502 | · (_,,) | Ŧ | (1,000,000) | Ŧ | (000,0_1/ | Ŧ | ., |
| July 1, Fund Balance | 1,011,265 | | 496,362 | | 286,362 | | 154,362 |
| Total Revenue | 1,024,307 | | 1,025,000 | | 1,040,000 | | 1,040,000 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (1,539,210) | | (1,235,000) | | (1,172,000) | | (1,140,000) |
| June 30, Fund Balance | | \$ | 286,362 | \$ | 154,362 | \$ | 54,362 |
| L.P.F.D. WORKERS' COMPENSATION FUND | | • | | • | | • | 0 1,002 |
| July 1, Fund Balance | (3,835,161) | | (4,279,556) | | (5,022,556) | | (5,235,056) |
| Total Revenue | 1,305,181 | | 1,210,000 | | 1,527,000 | | 1,528,000 |
| Net Transfers | - | | | | - | | - |
| Total Expenditures | (1,749,576) | | (1,953,000) | | (1,739,500) | | (1,646,000) |
| June 30, Fund Balance | | \$ | (5,022,556) | \$ | (5,235,056) | \$ | (5,353,056) |
| PUBLIC ART ACQUISITION & MAINTANANCE | | | | | | | |
| July 1, Fund Balance | 270,062 | | 220,448 | | 165,948 | | 116,448 |
| Total Revenue | 17,470 | | 59,900 | | 51,500 | | 51,000 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (67,084) | | (114,400) | | (101,000) | | (101,000) |
| June 30, Fund Balance | \$ 220,448 | \$ | 165,948 | \$ | 116,448 | \$ | 66,448 |
| VEHICLE REPLACEMENT FUND: 510 | | | | | | | |
| July 1, Fund Balance | 2,567,921 | | 3,018,154 | | 3,063,762 | | 2,964,370 |
| Total Revenue | 995,379 | | 518,308 | | 527,308 | | 527,308 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (545,147) | | (472,700) | | (626,700) | | (562,700) |
| June 30, Fund Balance | | \$ | 3,063,762 | \$ | 2,964,370 | \$ | 2,928,978 |
| POLICE VEHICLE REPLACEMENT FUND: 511 | | | | | | | |
| July 1, Fund Balance | 494,126 | | 1,066,316 | | 1,426,981 | | 1,676,619 |
| Total Revenue | 702,745 | | 470,465 | | 474,465 | | 475,465 |
| Net Transfers | | | - | | - | | - (ECO 000) |
| Total Expenditures | (130,555) | ¢ | (109,800) | ¢ | (224,827) | ¢ | (562,000) |
| June 30, Fund Balance | 1,066,316 | \$ GE) | 1,426,981 | \$ | 1,676,619 | Þ | 1,590,084 |



| | | S (continued | | | - | |
|--------------------------------------|-------------------|---------------------|----|----------------------|----|---------------------|
| | ACTUAL 2015/16 | ADJUSTED 2016/17 | | PROJECTED 2017/18 | Р | ROJECTED 2018/19 |
| L.P.F.D. REPLACEMENT FUND: 512 | 2013/10 | 2010/17 | | 2017/10 | | 2010/19 |
| July 1, Fund Balance | 503,007 | 541,418 | | 548,818 | | 536,81 |
| Total Revenue | 85,765 | 83,000 | | 82,000 | | 82,00 |
| Net Transfers | - | - | | - | | - |
| Total Expenditures | (47,354) | (75,600) | | (94,000) | | (94,00 |
| June 30, Fund Balance \$ | 541,418 | \$ 548,818 | \$ | 536,818 | \$ | 524,81 |
| FIRE APPARATUS REPLACEMENT FUND: 513 | | | | | | |
| July 1, Fund Balance | 2,834,787 | 1,893,956 | | 780,404 | | 381,35 |
| Total Revenue | 334,691 | 236,448 | | 230,948 | | 227,94 |
| Net Transfers | - | - | | - | | - |
| Total Expenditures | (1,275,522) | (1,350,000) | | (630,000) | | (400,00 |
| June 30, Fund Balance \$ | 1,893,956 | \$ 780,404 | \$ | 381,352 | \$ | 209,30 |
| EQUIPMENT REPLACEMENT FUND: 514 | | | | | | |
| July 1, Fund Balance | 2,497,747 | 1,614,317 | | 328,534 | | 70,75 |
| Total Revenue | 452,213 | 372,217 | | 355,217 | | 353,21 |
| Net Transfers | - | - | | - | | - |
| Total Expenditures | (1,335,643) | (1,658,000) | | (613,000) | | (394,00 |
| June 30, Fund Balance \$ | 1,614,317 | \$ 328,534 | \$ | 70,751 | \$ | 29,96 |
| FACILITIES RENOVATION FUND: 515 | | | | | | |
| July 1, Fund Balance | 2,892,170 | 4,086,699 | | 2,912,379 | | 3,187,55 |
| Total Revenue | 2,249,136 | 1,143,814 | | 1,163,814 | | 1,163,81 |
| Net Transfers | - | - | | - | | - |
| Total Expenditures | (1,054,607) | (2,318,134) | | (888,636) | | (230,96 |
| June 30, Fund Balance \$ | 4,086,699 | \$ 2,912,379 | \$ | 3,187,557 | \$ | 4,120,40 |
| INFORMATION TECHNOLOGY REPLACEMENT | FUND: 516 | | | | | |
| July 1, Fund Balance | 2,680,647 | 2,170,985 | | 1,311,297 | | 824,75 |
| Total Revenue | 566,043 | 457,653 | | 458,653 | | 459,65 |
| Net Transfers | - | - | | - | | - |
| Total Expenditures | (1,075,705) | (1,317,341) | | (945,200) | | (602,83 |
| June 30, Fund Balance \$ | 2,170,985 | \$ 1,311,297 | \$ | 824,750 | \$ | 681,57 |
| GOLF REPLACEMENT FUND: 517 | | | | | | |
| July 1, Fund Balance | 1,099 | 170,050 | | 108,250 | | 196,95 |
| Total Revenue | 85 | - | | - | | - |
| Net Transfers | 202,000 | 208,000 | | 202,000 | | 202,00 |
| Total Expenditures | (33,133) | (269,800) | | (113,300) | | (113,30 |
| June 30, Fund Balance \$ | 170,050 | \$ 108,250 | \$ | 196,950 | \$ | 285,65 |
| PARK & MEDIAN RENOVATION FUND: 518 | | | | | | |
| July 1, Fund Balance | 5,188,558 | 5,963,845 | | 5,393,129 | | 5,035,52 |
| Total Revenue | 1,305,853 | 1,062,400 | | 1,062,400 | | 1,062,40 |
| Net Transfers | - | - | | - | | - |
| Total Expenditures | (530,566) | (1,633,116) | | (1,420,000) | | (1,420,00 |
| June 30, Fund Balance 💲 | 5,963,845 | \$ 5,393,129 | ¢ | 5,035,529 | ¢ | 4,677,92 |



| INTERNAL | SERVICE FU | ND | | d) | | | |
|---|---------------|-----|------------------------|----|------------------------|----|--|
| | ACTUAL | | ADJUSTED | | PROJECTED | I | PROJECTED |
| STREET LIGHT REPLACEMENT FUND: 519 | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| July 1, Fund Balance | 1,771,075 | | 1,816,152 | | 1,386,429 | | 1,244,753 |
| Total Revenue | 64,840 | | 58,324 | | 58,324 | | 58,324 |
| Net Transfers | 04,040 | | 50,524 | | 50,524 | | 50,52- |
| Total Expenditures | (19,763) | | (488,047) | | (200,000) | | (200,000 |
| June 30, Fund Balance | / | \$ | 1,386,429 | \$ | | \$ | 1,103,077 |
| TRAFFIC SIGNAL REPLACEMENT FUND: 520 | | Ψ | 1,300,423 | ψ | 1,244,755 | Ψ | 1,105,071 |
| July 1, Fund Balance | 689,954 | | 689,531 | | 618,856 | | 548,18 [,] |
| Total Revenue | 349,724 | | 279,325 | | 279,325 | | 279,32 |
| Net Transfers | | | - | | | | 210,02 |
| Total Expenditures | (350,148) | | (350,000) | | (350,000) | | (350,00 |
| June 30, Fund Balance | | \$ | 618,856 | \$ | 548,181 | \$ | 477,50 |
| P E R S RATE STABILIZATION FUND: 530 | | Ÿ | 010,000 | Y | 010,101 | Ψ | , |
| July 1, Fund Balance | - | | 1,500,000 | | - | | - |
| Total Revenue | - | | - | | - | | - |
| Net Transfers | 4,090,700 | | 2,140,500 | | - | | - |
| Total Expenditures | (2,590,700) | | (3,640,500) | | - | | - |
| June 30, Fund Balance 【 | (, , , , | \$ | - | \$ | - | \$ | - |
| PLEASANTON RETIREES' MEDICAL RESERV | 'E FUND: 531 | | | | | | |
| July 1, Fund Balance | 18,093,920 | | 19,312,383 | | 20,238,383 | | 20,276,35 |
| Total Revenue | 5,832,396 | | 6,013,000 | | 5,091,968 | | 5,258,53 |
| Net Transfers | 340,067 | | 63,890 | | (61,000) | | (65,00 |
| Total Expenditures | (4,954,000) | | (5,150,890) | | (4,993,000) | | (5,137,00 |
| June 30, Fund Balance 💲 | 5 19,312,383 | \$ | 20,238,383 | \$ | 20,276,351 | \$ | 20,332,88 |
| L.P.F.D. RETIREES' MEDICAL RESERVE - JO | INT FUND: 532 | | | | | | |
| July 1, Fund Balance | 1,561,833 | | 1,086,226 | | 93,226 | | (279,77 |
| Total Revenue | 589,393 | | 1,154,000 | | 1,508,000 | | 1,736,00 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (1,065,000) | | (2,147,000) | | (1,881,000) | | (1,943,00 |
| | 1 000 000 | \$ | 93,226 | \$ | (279,774) | \$ | (486,77 |
| June 30, Fund Balance 【 | 5 1,086,226 | | | | | | |
| June 30, Fund Balance \$ SELF-INSURANCE RETENTION FUND: 533 | 0 1,080,220 | | | | | | |
| SELF-INSURANCE RETENTION FUND: 533 July 1, Fund Balance | 5,243,269 | · | 5,318,258 | | 5,198,258 | | 5,048,25 |
| SELF-INSURANCE RETENTION FUND: 533 | | | 5,318,258 1,140,000 | | 5,198,258 1,150,000 | | |
| SELF-INSURANCE RETENTION FUND: 533 July 1, Fund Balance | 5,243,269 | | | | | | |
| SELF-INSURANCE RETENTION FUND: 533 July 1, Fund Balance Total Revenue | 5,243,269 | • • | | | | | 5,048,25 1,155,00 - (1,350,00 |



| SPE | CIAL REVEN | UE | FUNDS | | | | |
|---|---------------|-----|---------------------------|----|---------------------------|----|-----------|
| | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED |
| D.A.R.E. FUND: 101 | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| July 1, Fund Balance | 24,734 | | 17,244 | | 12,444 | | 7,644 |
| Total Revenue | 1,934 | | 1,200 | | 1,200 | | 1,200 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (9,424) | | (6,000) | | (6,000) | | (6,000) |
| June 30, Fund Balance | | \$ | 12,444 | \$ | 7,644 | \$ | 2,844 |
| ASSET FORFEITURE FUND: 102 | · · · · · · | • | , | * | ., | * | _, |
| July 1, Fund Balance | 26,667 | | 61,213 | | 61,313 | | 61,813 |
| Total Revenue | 63,126 | | 100 | | 500 | | 500 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (28,580) | | - | | - | | - |
| June 30, Fund Balance | \$ 61,213 | \$ | 61,313 | \$ | 61,813 | \$ | 62,313 |
| ASSET FORFEITURE - FEDERAL FUND: 103 | 5 | | | | | | |
| July 1, Fund Balance | 15,462 | | 26,836 | | 5,186 | | 2,686 |
| Total Revenue | 13,815 | | 1,300 | | 3,500 | | 3,500 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (2,442) | | (22,950) | | (6,000) | | (6,000) |
| June 30, Fund Balance | \$ 26,836 | \$ | 5,186 | \$ | 2,686 | \$ | 186 |
| DOWNTOWN PARKING IN-LIEU FUND: 104 | | | | | | | |
| July 1, Fund Balance | 100,152 | | 488,152 | | 503,052 | | 522,052 |
| Total Revenue | 15,729 | | 14,900 | | 19,000 | | 19,500 |
| Net Transfers | 372,271 | | - | | - | | - |
| Total Expenditures | - | | - | | - | | - |
| June 30, Fund Balance | | | 503,052 | \$ | 522,052 | \$ | 541,552 |
| RECYCLING & WASTE MANAGEMENT - ME | | 105 | | | | | |
| July 1, Fund Balance | 383,217 | | 388,194 | | 392,194 | | 395,694 |
| Total Revenue | 201,089 | | 204,000 | | 203,500 | | 203,500 |
| Net Transfers | - | | - | | - | | - |
| Total Expenditures | (196,112) | • | (200,000) | • | (200,000) | • | (200,000) |
| | \$ 388,194 | \$ | 392,194 | \$ | 395,694 | \$ | 399,194 |
| MISCELLANEOUS DONATIONS FUND: 106 | 470.050 | | 267 262 | | 200,000 | | 200.000 |
| July 1, Fund Balance | 172,659 | | 367,262 | | 366,962 | | 369,662 |
| Total Revenue | 263,255 | | 1,700 | | 4,700 | | 4,700 |
| Net Transfers Total Expenditures | - (68,652) | | (2,000) | | - | | - |
| | , , | ¢ | (2,000) 366,962 | \$ | (2,000) 369,662 | ¢ | (2,000) |
| June 30, Fund Balance BERNAL DONATIONS FUND: 107 | ¢ 307,202 | Þ | 300,902 | φ | 309,002 | φ | 372,362 |
| July 1, Fund Balance | _ | | 184,559 | | 184,559 | | 387,559 |
| Total Revenue | - 190,904 | | 104,559 | | 203,000 | | 204,000 |
| Net Transfers | 190,904 | | - | | 203,000 | | 204,000 |
| Total Expenditures | - (6,346) | | - | | - | | - |
| June 30, Fund Balance | | \$ | 184,559 | \$ | 387,559 | \$ | 591,559 |
| H.A.P.P.Y. PUBLIC ART DONATIONS FUND: | | Ψ | 104,009 | ψ | | Ψ | |
| July 1, Fund Balance | 19,164 | | 1,383 | | 1,383 | | 1,383 |
| Total Revenue | 89 | | - | | 40,000 | | 40,000 |
| Net Transfers | - | | - | | | | |
| Total Expenditures | (17,870) | | - | | (40,000) | | (40,000) |
| June 30, Fund Balance | | \$ | 1,383 | \$ | 1,383 | \$ | 1,383 |
| | ψ 1,505 | Ψ | 1,505 | Ψ | 1,505 | Ψ | 1,505 |



| SPECIAL | RE | VENUE FUI | ND | S (continued | 1) | | | |
|------------------------------------|------|-------------|-------|--------------|----|-------------|----|----------------------------|
| | | ACTUAL | | ADJUSTED | , | PROJECTED | | PROJECTED |
| RECYCLING & WASTE MANAGEMENT - IMF | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| July 1, Fund Balance | | 302,498 | 1 - 1 | 302,498 | | 242 409 | | 182,498 |
| Total Revenue | | 302,490 | | 302,490 | | 242,498 | | 102,490 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | - | | (60,000) | | (60,000) | | - |
| June 30, Fund Balance | ¢ | 302,498 | \$ | 242,498 | ¢ | 182,498 | ¢ | (60,000) 122,498 |
| MISC OPERATING GRANTS FUND: 116 | Ψ | 302,430 | Ψ | 242,430 | Ψ | 102,430 | Ψ | 122,430 |
| July 1, Fund Balance | | 85,343 | | 104,786 | | 74,786 | | 10,309 |
| Total Revenue | | 73,878 | | 34,781 | | 54,000 | | 54,000 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (54,435) | | (64,781) | | (118,477) | | (54,000) |
| June 30, Fund Balance | \$ | 104,786 | \$ | 74,786 | \$ | 10,309 | \$ | 10,309 |
| LAW ENFORCEMENT FUND: 117 | | | - | | | | | |
| July 1, Fund Balance | | 219,391 | | 178,858 | | 179,858 | | 35,283 |
| Total Revenue | | 136,680 | | 1,000 | | 1,500 | | 1,500 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (177,213) | | - | | (146,075) | | - |
| June 30, Fund Balance | \$ | 178,858 | \$ | 179,858 | \$ | 35,283 | \$ | 36,783 |
| USED OIL GRANT FUND: 118 | | | | | | | | |
| July 1, Fund Balance | | 226 | | 226 | | 226 | | 226 |
| Total Revenue | | 12,629 | | 20,679 | | - | | - |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (12,629) | | (20,679) | | - | | - |
| June 30, Fund Balance | \$ | 226 | \$ | 226 | \$ | 226 | \$ | 226 |
| COMMUNITY ACCESS T V FUND: 119 | | | | | | | | |
| July 1, Fund Balance | | 676,367 | | 901,220 | | 1,056,185 | | 1,151,803 |
| Total Revenue | | 264,046 | | 244,000 | | 258,000 | | 259,000 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (39,193) | | (89,035) | | (162,382) | | (65,000) |
| June 30, Fund Balance | | 901,220 | \$ | 1,056,185 | \$ | 1,151,803 | \$ | 1,345,803 |
| DOWNTOWN ECONOMIC DEVELOPMENT L | .OAN | | | | | | | |
| July 1, Fund Balance | | 26,913 | | 27,206 | | 27,406 | | 27,606 |
| Total Revenue | | 293 | | 200 | | 200 | | 200 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | - | | - | | - | | - |
| June 30, Fund Balance | \$ | 27,206 | \$ | 27,406 | \$ | 27,606 | \$ | 27,806 |
| LOWER INCOME HOUSING FUND: 122 | | | | | | | | |
| July 1, Fund Balance | | 17,156,814 | | 14,018,707 | | 6,254,237 | | 8,030,509 |
| Total Revenue | | 2,360,652 | | 5,720,000 | | 2,869,190 | | 2,142,818 |
| Net Transfers | | - | | (3,558,579) | | - | | - |
| Total Expenditures | | (5,498,759) | | (9,925,891) | | (1,092,918) | | (1,100,617) |
| June 30, Fund Balance | \$ | 14,018,707 | \$ | 6,254,237 | \$ | 8,030,509 | \$ | 9,072,710 |



| SPECIAL | REV | 'ENUE FUI | ND | S (continued | <i>I</i>) | | | |
|--------------------------------------|-------|-------------------|----|---------------------|------------|--------------------|----|--------------------|
| | | ACTUAL | | ADJUSTED | <u> </u> | PROJECTED | | PROJECTED |
| COMMUNITY DEVELOPMENT BLOCK GRA | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| July 1, Fund Balance | NIFU | ND. 125 | | _ | | (429,819) | | (508,535) |
| Total Revenue | | - 1,214,441 | | - 298,550 | | 368,922 | | 272,697 |
| Net Transfers | | - | | 230,330 | | | | 212,091 |
| Total Expenditures | | (1,214,441) | | (728,369) | | (447,638) | | (194,312) |
| June 30, Fund Balance | \$ | - | \$ | (429,819) | \$ | (508,535) | \$ | (430,150) |
| H.O.M.E. PROGRAM FUND: 124 | Ψ | | Ψ | (420,010) | Ψ | (000,000) | Ψ | (400,100) |
| July 1, Fund Balance | | - | | - | | 4,205 | | (3,941) |
| Total Revenue | | 232,151 | | 133,534 | | 524,744 | | 524,744 |
| Net Transfers | | | | - | | - | | - |
| Total Expenditures | | (232,151) | | (129,329) | | (532,890) | | (533,098) |
| June 30, Fund Balance | \$ | - | \$ | 4,205 | \$ | (3,941) | \$ | (12,295) |
| ABANDONED VEHICLE FUND: 127 | | | - | | - | | | |
| July 1, Fund Balance | | 250,194 | | 253,159 | | 110,159 | | 111,159 |
| Total Revenue | | 34,873 | | 32,000 | | 31,000 | | 31,000 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (31,908) | | (175,000) | | (30,000) | | (30,000) |
| June 30, Fund Balance | | 253,159 | \$ | 110,159 | \$ | 111,159 | \$ | 112,159 |
| H.B.P.O.A. MAINTENANCE DISTRICT FUND | : 128 | | | | | | | |
| July 1, Fund Balance | | - | | - | | - | | - |
| Total Revenue | | 94,352 | | 100,000 | | 100,000 | | 100,000 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (94,352) | | (100,000) | | (100,000) | | (100,000) |
| June 30, Fund Balance | \$ | - | \$ | - | \$ | - | \$ | - |
| URBAN FORESTRY FUND: 129 | | 40.000 | | | | 454.040 | | 405 740 |
| July 1, Fund Balance | | 49,239 | | 24,064 | | 151,249 | | 125,749 |
| Total Revenue Net Transfers | | 14,972 (7,500) | | 181,950 (19,000) | | 11,000 (19,000) | | 11,000 (20,000) |
| Total Expenditures | | (32,648) | | (35,765) | | (17,500) | | (17,500) |
| June 30, Fund Balance | \$ | 24,064 | \$ | 151,249 | \$ | 125,749 | \$ | 99,249 |
| LEMOINE GEOLOGIC HAZARD DISTRICT F | | | Ψ | 131,243 | Ψ | 123,143 | Ψ | 55,245 |
| July 1, Fund Balance | ••••• | 67,428 | | 73,040 | | 74,205 | | 75,742 |
| Total Revenue | | 7,868 | | 8,205 | | 8,612 | | 8,822 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (2,255) | | (7,040) | | (7,075) | | (7,111) |
| June 30, Fund Balance | \$ | 73,040 | \$ | 74,205 | \$ | 75,742 | \$ | 77,453 |
| LAUREL CREEK GEOLOGIC HAZARD DIST | | | Ŧ | | Ŧ | , | Ť | , |
| July 1, Fund Balance | | 708,252 | | 755,360 | | 767,745 | | 782,044 |
| Total Revenue | | 54,028 | | 51,639 | | 53,639 | | 54,139 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (6,920) | | (39,254) | | (39,340) | | (39,428) |
| June 30, Fund Balance | \$ | 755,360 | \$ | 767,745 | \$ | | \$ | 796,755 |
| MOLLER GEOLOGIC HAZARD DISTRICT FU | | | | | | | | |
| July 1, Fund Balance | | 108,941 | | 117,321 | | 118,769 | | 120,875 |
| Total Revenue | | 12,411 | | 11,813 | | 12,506 | | 12,834 |
| Net Transfers | | - | | - | | - | | - |
| Total Expenditures | | (4,030) | | (10,365) | | (10,400) | | (10,436) |
| | | (1,000) | | (10,000) | _ | (| | |



| SPECIAL | REVENUE FUI | NDS (continue | d) | | |
|---|---------------------------------------|---------------------|----------|--------------------|----------------------|
| | ACTUAL | ADJUSTED | | OJECTED | PROJECTED |
| OAK TREE FARM GEOLOGIC HAZARD DIST | 2015/16 PICT ELIND: 133 | 2016/17 | | 2017/18 | 2018/19 |
| July 1, Fund Balance | 72,538 | 81,783 | | 83,322 | 85,616 |
| Total Revenue | 13,183 | 12,812 | | 13,602 | 13,908 |
| Net Transfers | - | - | | - | - |
| Total Expenditures | (3,938) | (11,273 |) | (11,308) | (11,344) |
| June 30, Fund Balance | · · · · · · · · · · · · · · · · · · · | \$ 83,322 | | 85,616 | |
| PONDEROSA LANDSCAPE DISTRICT FUND | : 134 | | | | |
| July 1, Fund Balance | 90,196 | 91,225 | | 91,225 | 91,225 |
| Total Revenue | 16,206 | 16,021 | | 16,021 | 16,021 |
| Net Transfers | - | - | | - | - |
| Total Expenditures | (15,177) | (16,021 | | (16,021) | (16,021) |
| June 30, Fund Balance | | \$ 91,225 | \$ | 91,225 | \$ 91,225 |
| WINDSOR LANDSCAPE DISTRICT FUND: 13 | | | | | |
| July 1, Fund Balance | 1,664 | 5,270 | | 9,845 | 10,485 |
| Total Revenue | 24,131 | 23,910 | | 23,910 | 23,910 |
| Net Transfers | - | - | | - | - |
| Total Expenditures | (20,526) | (19,335 | · | (23,270) | (23,270) |
| June 30, Fund Balance BONDE LANDSCAPE DISTRICT FUND: 136 | \$ 5,270 | \$ 9,845 | \$ | 10,485 | \$ 11,125 |
| | 0 0 0 0 | (2.470 | ` | (1.020) | (1.220) |
| July 1, Fund Balance Total Revenue | 8,230 | (2,470 | | (1,920) | (1,320) |
| Net Transfers | 26,228 | 26,100 | | 26,100 | 26,100 |
| Total Expenditures | - (36,927) | - (25,550 | ` | - (25,500) | (25,500) |
| June 30, Fund Balance | | | · | (1,320) | |
| MOLLER RANCH LANDSCAPE DISTRICT FU | | φ (1,320 | /Ψ | (1,020) | φ (120) |
| July 1, Fund Balance | 272,417 | 259,189 | | 215,788 | 222,322 |
| Total Revenue | 60,568 | 58,213 | | 58,213 | 58,213 |
| Net Transfers | - | - | | - | |
| Total Expenditures | (73,797) | (101,614 |) | (51,679) | (51,679) |
| June 30, Fund Balance | | \$ 215,788 | | 222,322 | |
| OAK TREE FARM LANDSCAPE DISTRICT FU | JND: 138 | | | | |
| July 1, Fund Balance | 46,571 | 57,623 | | 65,280 | 66,292 |
| Total Revenue | 20,173 | 19,862 | | 19,862 | 19,862 |
| Net Transfers | - | - | | - | - |
| Total Expenditures | (9,121) | (12,205 | | (18,850) | (18,850) |
| June 30, Fund Balance | | \$ 65,280 | \$ | 66,292 | \$ 67,304 |
| NORTH PLEASANTON IMPROVEMENT DIST | | | | | |
| July 1, Fund Balance | 850,334 | 946,336 | | 950,336 | 949,838 |
| Total Revenue | 123,429 | 7,000 | | 23,002 | 23,034 |
| Net Transfers | - | - | 、 、 | - | - |
| Total Expenditures | (27,427) | (3,000 | | (23,500) | (23,500) |
| June 30, Fund Balance | \$ 946,336 | \$ 950,336 | Þ | 949,838 | \$ 949,372 |
| | OTHER FUI | NDS | | | |
| | ACTUAL 2015/16 | ADJUSTED 2016/17 | | OJECTED 2017/18 | PROJECTED 2018/19 |
| PLEASANTON TOWNSHIP COUNTY WATER | | | | | - |
| July 1, Fund Balance | 448,971 | 438,749 | | 403,594 | 368,739 |
| Total Revenue | 6,815 | 5,625 | | 5,925 | 6,125 |
| Net Transfers | - | - | | - | - |
| Total Expenditures | (17,037) | (40,780 |) | (40,780) | (40,780) |
| | \$ 438,749 | | \$ | 368,739 | \$ 334,084 |



| | | GENERAL F | UNL | 7 | | | | |
|---|----|----------------------|-----|----------------------|----|---------------------|----|---------------------|
| | | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED |
| | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| PROPERTY TAXES Secured Property Tax | | 46,885,701 | | 49,660,000 | | 51,500,000 | | 51,800,000 |
| Unsecured Property Tax | | 2,573,121 | | 2,590,000 | | 2,700,000 | | 2,800,000 |
| Delinguent Taxes | | 726,117 | | 2,590,000 | | 615,000 | | 2,800,000 |
| Supplemental Assessment | | 1,431,606 | | 1,480,000 | | 1,500,000 | | 1,545,000 |
| VLF (In-Lieu) | | 5,659,947 | | 5,980,000 | | 6,200,000 | | 6,500,000 |
| SUBTOTAL | ¢ | 57,276,491 | \$ | 60,325,000 | \$ | 62,515,000 | \$ | 63,260,000 |
| OTHER TAXES | φ | 57,270,491 | φ | 00,323,000 | φ | 02,515,000 | φ | 03,200,000 |
| Sales & Use Tax | | 19,182,544 | | 22,525,000 | | 23,000,000 | | 23,690,000 |
| SALES TAX COMP FUND 25% | | 4,361,428 | | 22,323,000 | | 23,000,000 | | 23,030,000 |
| Public Safety Sales Tax | | 431,813 | | 400,000 | | 400,000 | | 400,000 |
| Hotel and Motel Tax | | 6,037,902 | | 6,045,000 | | 6,300,000 | | 6,489,000 |
| Business Licenses | | 3,700,568 | | 3,580,000 | | 3,888,196 | | 4,004,842 |
| Other Taxes | | 911,351 | | 960,000 | | 1,001,250 | | 4,004,842 |
| SUBTOTAL | ¢ | 34,625,605 | \$ | 33,510,000 | \$ | 34,589,446 | \$ | 35,615,130 |
| LOCAL REVENUES | φ | 34,025,005 | φ | 33,510,000 | φ | 34,369,440 | φ | 35,015,130 |
| LICCAL REVENDES Licenses and Miscellaneous Permits | | 588,633 | | 437,000 | | 465,402 | | 477,554 |
| Building Permits | | 2,736,257 | | 2,665,000 | | 2,502,000 | | 2,502,000 |
| Fines and Forfeitures | | 313,930 | | 307,000 | | 190,956 | | 190,956 |
| Interest Income and Rent | | 287,667 | | 325,000 | | 331,000 | | 340,930 |
| Franchise Fees | | 2,570,130 | | 2,570,000 | | 2,647,100 | | 2,726,514 |
| Planning and Zoning | | 339,893 | | 130,150 | | 297,400 | | 297,400 |
| Plan Check Fees | | 2,776,668 | | 2,475,000 | | 2,253,000 | | 2,256,090 |
| Public Works Fees Fees for Current Service | | 256,174 1,102,458 | | 141,500 1,075,900 | | 73,500 1,116,640 | | 73,500 1,144,697 |
| Miscellaneous Revenue | | 374,822 | | 169,800 | | 161,600 | | 161,600 |
| Library Fee Revenue | | 138,380 | | 131,800 | | 130,450 | | 130,734 |
| Recreation Revenue | | 4,384,846 | | 4,178,410 | | 4,424,751 | | 4,496,846 |
| SUBTOTAL | \$ | 15,869,860 | \$ | 14,606,560 | \$ | 14,593,799 | \$ | 14,798,821 |
| INTERGOVERNMENTAL REVENUES | | | | | | | | |
| Homeowners Tax Exemption | | 371,596 | | 380,000 | | 378,000 | | 378,000 |
| Other | | 171,592 | | 49,000 | | 65,000 | | 65,000 |
| SUBTOTAL | \$ | 543,188 | \$ | 429,000 | \$ | 443,000 | \$ | 443,000 |
| INTERFUND REVENUES | | | | | | | | |
| Reimbursements | | 1,073,346 | | 1,107,936 | | 837,054 | | 837,054 |
| Overhead | | 2,406,516 | | 2,097,957 | | 2,177,594 | | 2,217,482 |
| | | | | | | | | |
| SUBTOTAL | \$ | 3,479,862 | \$ | 3,205,893 | \$ | 3,014,648 | \$ | 3,054,536 |
| TOTAL GENERAL FUND REVENUES | \$ | 111,795,006 | \$ | 112,076,453 | \$ | 115,155,893 | \$ | 117,171,487 |
| OPERATING TRANSFERS IN - From: | | | | | | | | |
| Urban Forestry Fund (1/2 of Landscape Arch. Asst) | | 7,500 | | 19,000 | | 19,000 | | 20,000 |
| Golf Fund (Happy Valley Infrastructure Loan Repaymt) | | 287,046 | | 341,301 | | 79,743 | | 88,166 |
| Retiree Medical Fund (implied subsidy) | | 681,000 | | 776,000 | | 695,000 | | 735,000 |
| Happy Valley Spec Pln (repay Golf Course Dev Loan) | | 68,413 | | - | | - | | - |
| OPERATING TRANSFERS (OUT) - To: | | | | | | | | |
| Transit Fund (subsidy) | | (354,359) | | (457,737) | | (381,981) | | (381,401) |
| Water Fund (subsidy-Sr/Low Income discounts) | | (221,699) | | (237,000) | | (237,000) | | (244,000) |
| Sewer Fund (subsidy-DSRSD discount) | | (107,105) | | (103,000) | | (103,000) | | (106,000) |
| Storm Drain Fund (subsidy) | | (330,000) | | (330,000) | | (330,000) | | (330,000) |
| Cemetery Fund (subsidy) | | (30,000) | | (531,100) | | (45,000) | | (45,000) |
| PERS Rate Stabilization Fund (surplus) | | (3,919,587) | | (2,000,000) | | - | | - |
| Retiree Medical Fund-repay 03 COP Bond payoff loan | | (681,000) | | (776,000) | | (695,000) | | (735,000) |
| Retiree Medical Fund-addl CERBT trust contrib | | (372,364) | | (122,688) | | (| | (- 2,•) |
| NET OPERATING TRANSFERS | \$ | (4,972,155) | | (3,421,224) | \$ | (998,238) | \$ | (998,235) |
| CAPITAL TRANSFERS (IN) - From: | | ,,, | | (,,,,, ,) | * | (| 7 | (|
| . , | | | | | | | | |
| CAPITAL TRANSFERS (OUT) - To: | | | | | | | | |
| CIP (from Operations) | | (6,893,218) | | (4,518,189) | | (5,195,725) | | (5,121,274) |
| Misc. CIP -Led savings for CEC loan repayment | | (100,000) | | (190,628) | | (190,628) | | (190,628) |
| NET CAPITAL TRANSFERS | \$ | (6,993,218) | \$ | (4,708,817) | \$ | (5,386,353) | \$ | (5,311,902) |
| TOTAL GENERAL FUND REVENUES & TRANSFERS | \$ | 99,829,633 | \$ | 103,946,412 | \$ | 108,771,302 | \$ | 110,861,350 |
| | | | | | | | | |



| | ENT | TERPRISE | FU | NDS | | | | |
|--|-----|--------------------|----|--------------------|----|---------------------------|---------|--------------------|
| | | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED |
| TRANSIT FUND: 450, 451, 452 | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| Grants | | 342,034 | | 335,718 | | 448,500 | | 448,500 |
| User Fees | | 81,785 | | 75,000 | | 77,400 | | 77,400 |
| Total Revenues | ¢ | 423,819 | ¢ | 410,718 | ¢ | 525,900 | \$ | 525,900 |
| Transfers In - From: | φ | 354,359 | φ | 457,737 | φ | • | φ | |
| Net Operating Transfers | ¢ | 354,359 354,359 | \$ | 457,737 457,737 | \$ | 381,981 381,981 | \$ | 381,401 381,401 |
| TOTAL TRANSIT REVENUES & TRANSFERS | \$ | 778,178 | - | 868,455 | | 907,881 | φ \$ | 907,301 |
| CEMETERY FUND: 401, 402 | φ | 110,110 | φ | 000,455 | φ | 507,001 | φ | 307,301 |
| Contributions & Donations | | - | | - | | | | |
| | | | | | | - | | - |
| Interest Income | | 4,551 | | 2,000 | | 2,000 | | 1,500 |
| Plot Fee Revenue | | 72,743 | | 24,754 | | 76,790 | | 76,790 |
| Miscellaneous Reimbursements | • | - | • | - | • | - | • | - |
| Total Revenues | \$ | 77,294 | \$ | 26,754 | \$ | 78,790 | \$ | 78,290 |
| Transfers In - From: | | | | | | | | |
| General Fund (subsidy) | | 30,000 | | 44,700 | | 45,000 | | 45,000 |
| Net Operating Transfers | | 30,000 | | 44,700 | | 45,000 | \$ | 45,000 |
| TOTAL CEMETERY REVENUES & TRANSFERS | \$ | 107,294 | \$ | 71,454 | \$ | 123,790 | \$ | 123,290 |
| GOLF FUND: (410 & 412) | | | | | | | | |
| Golf - Green Fees | | 1,978,189 | | 2,254,378 | | 2,026,072 | | 2,086,855 |
| Interest Income | | 4,378 | | - | | - | | - |
| Golf - Other Fees & Sales | | 1,848,563 | | 1,915,144 | | 1,994,659 | | 2,054,499 |
| Rents & Concessions | | - | | - | | - | | - |
| Total Revenues | \$ | 3,831,130 | \$ | 4,169,522 | \$ | 4,020,731 | \$ | 4,141,354 |
| Transfers In - From: | | 3,214,497 | | 3,620,221 | | 3,713,551 | | 3,824,958 |
| Transfers Out - To: | | 126,744 | | - | | - | | - |
| Net Operating Transfers | \$ | 3,341,241 | \$ | 3,620,221 | \$ | 3,713,551 | \$ | 3,824,958 |
| TOTAL GOLF REVENUES & TRANSFERS | \$ | 7,172,370 | \$ | 7,789,743 | \$ | 7,734,282 | \$ | 7,966,312 |
| WATER FUND: 420 | | | | | | | | |
| Water Sales | | 15,653,960 | | 18,817,500 | | 20,186,926 | | 21,196,272 |
| Interest Income | | 86,380 | | 60,000 | | 60,000 | | 60,000 |
| Federal and State Grants | | - | | - | | - | | - |
| Castlewood Water/Sewer Maint Fees | | 154,346 | | 92,500 | | 92,500 | | 92,500 |
| Backflow Admin Fees | | 103,827 | | 100,000 | | 160,700 | | 168,700 |
| Miscellaneous | | 105,552 | | 85,000 | | 85,000 | | 85,000 |
| Interfund Water Sales (General Fund) | | , | | | | , | | |
| Interfund Reimbursement | | 1,239,677 | | 1,335,700 | | 1,315,485 | | 1,335,891 |
| Total Revenues | \$ | 17,343,743 | \$ | 20,490,700 | \$ | 21,900,611 | \$ | 22,938,363 |
| Transfers In - From: | Ŧ | 221,699 | • | 237,000 | • | 237,000 | • | 244,000 |
| General Fund - Sr/Low Inc discount subsidy | | 221,699 | | 237,000 | | 237,000 | | 244,000 |
| Retiree Medical Fund - implied subsidy | | 33,000 | | 35,075 | | 40,300 | | 46,500 |
| Storm Drain - Recycled Water Program Support | | 31,598 | | 00,070 | | 40,000 | | -0,000 |
| Transfers (Out) - To: | | 40,300 | | 46,500 | | 41,000 | | 44,000 |
| Retiree Medical Fund - CERBT trust contrib | | -+0,500 | | | | (17,303) | | (6,402 |
| CIP - Capital Repair and Replacement | | - (1,600,000) | | - (1,600,000) | | (1,600,000) | | (0,40/ |
| CIP - Vineyard Corridor Capital Replacement | | | | • | | | | |
| | | (92,965) | | (100,000) | | (100,000) | | (100,000 |
| CIP - Recycled Water Revenue | | (440,474) | | (11 626) | | (42 000) | | (97 00) |
| PERS Rate Stabilization -prefunding | ¢ | (4 EOE 4 40) | ¢ | (44,626) | \$ | (43,900) | ¢ | (87,800 |
| Net Operating Transfers | | (1,585,143) | | (1,189,051) | | (1,205,903) | | (1,215,702 |
| TOTAL WATER REVENUES & TRANSFERS | \$ | 15,758,600 | \$ | 19,301,649 | \$ | 20,694,708 | \$ | 21,722,661 |



| ENT | ERI | PRISE FUND | S (d | continued) | | | | |
|--|-----------|------------|------|------------|----------|------------|----|-----------------|
| | | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED |
| RECYCLED WATER FUND: 425 | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| Recycled Water Revenue | | 338,320 | | 350,000 | | 350,000 | | 350,000 |
| , | | 330,320 | | , | | | | , |
| Resale of Recycled Water Interest & Other Revenue | | - | | 1,100,000 | | 1,265,000 | | 1,359,700 |
| | ¢ | 40,880 | ¢ | 4 450 000 | \$ | 23,514 | ¢ | 8,514 |
| Total Revenues Transfers In - From: | \$ | 379,200 | \$ | 1,450,000 | Þ | 1,638,514 | \$ | 1,718,214 |
| | ¢ | - | * | - | ¢ | - | * | - |
| Net Operating Transfers | \$ \$ | - | \$ | - | \$ \$ | - | \$ | - |
| TOTAL WATER REVENUES & TRANSFERS | \$ | 379,200 | \$ | 1,450,000 | \$ | 1,638,514 | \$ | 1,718,214 |
| SEWER FUND: 430 | | 40.750.040 | | 40.050.000 | | 44,000,000 | | 4 4 4 4 0 0 0 0 |
| Sewer Service Charges | | 13,758,649 | | 13,950,000 | | 14,200,000 | | 14,410,000 |
| Castlewood Water/Sewer Maint Fees | | 52,010 | | 92,500 | | 92,500 | | 92,500 |
| Interest Income | | 72,792 | | 30,000 | | 30,000 | | 30,000 |
| Other Revenue | | 4,705 | | - | | - | | - |
| Interfund Reimbursement | | 1,534 | | 4,500 | | 4,500 | | 4,500 |
| Interfund Sewer Usage (General Fund) | • | 42,516 | • | 60,000 | • | 56,000 | • | 56,000 |
| Total Revenues | 5 \$ | 13,932,206 | \$ | 14,137,000 | \$ | 14,383,000 | \$ | 14,593,000 |
| Transfers In - From: | | - | | - | | - | | - |
| Transfers (Out) - To: | • | 107,105 | • | 103,000 | • | 103,000 | • | 106,000 |
| Net Operating Transfers | | 107,105 | \$ | 103,000 | \$ | 103,000 | \$ | 106,000 |
| TOTAL SEWER REVENUES & TRANSFERS | \$ | 14,039,311 | \$ | 14,240,000 | \$ | 14,486,000 | \$ | 14,699,000 |
| STORM DRAIN FUND: 440 | | 545 004 | | 500.000 | | | | 500.000 |
| Urban Runoff Fees | | 515,881 | | 508,000 | | 508,000 | | 508,000 |
| Interest Earnings | | 11,355 | | 6,000 | | 6,000 | | 6,000 |
| Other Revenue | | 12,534 | | - | | - | | - |
| Interfund Reimbursement | - | 259,687 | | 177,520 | | 175,440 | | 175,440 |
| Total Revenues | \$ | 799,457 | \$ | | \$ | 689,440 | \$ | 689,440 |
| Transfers In (Out): | | - | | (250,000) | | - | | - |
| PERS Rate Stabilization -prefunding | _ | - | | (5,835) | | (5,700) | | (11,500) |
| Net Operating Transfers | | - | \$ | (255,835) | | (5,700) | | (11,500) |
| TOTAL STORM DRAIN REVENUES & TRANSFERS | \$ | 799,457 | \$ | 435,685 | \$ | 683,740 | \$ | 677,940 |
| TOTAL ENTERPRISE FUND | | | | | | | | |
| REVENUES & TRANSFERS | \$ | 39,034,410 | \$ | 44,156,986 | \$ | 46,268,916 | \$ | 47,814,718 |
| | | | | | | | | |

| INTERNAL SERVICE FUNDS | | | | | | | | | | | |
|--|-------|----|-------------------|----|-----------|----|-----------|----|----------------------|--|--|
| | | | ACTUAL 2015/16 | | ADJUSTED | | PROJECTED | | PROJECTED 2018/19 | | |
| EMPLOYEE BENEFITS FUND: 501 | | | 2015/16 | | 2016/17 | | 2017/18 | | 2016/19 | | |
| Benefit, Retirement, & Leave Revenue | | | 18,308,839 | | 921,606 | | 1,723,175 | | 1,744,094 | | |
| Transfers In/(Out) | | | - | | - | | - | | - | | |
| Interest Income | | | 25,294 | | 7,500 | | 5,000 | | 5,000 | | |
| | TOTAL | \$ | 18,334,132 | \$ | 929,106 | \$ | 1,728,175 | \$ | 1,749,094 | | |
| WORKERS' COMPENSATION FUND: 502 | | | | | | | | | | | |
| Compensation Insurance Revenue | | | 965,447 | | 1,000,000 | | 1,000,000 | | 1,000,000 | | |
| Miscellaneous Reimbursement | | | 9,304 | | - | | - | | - | | |
| Interest Income | | | 49,556 | | 25,000 | | 40,000 | | 40,000 | | |
| | TOTAL | \$ | 1,024,307 | \$ | 1,025,000 | \$ | 1,040,000 | \$ | 1,040,000 | | |
| L.P.F.D. WORKERS' COMPENSATION FUND: 503 | | | | | | | | | | | |
| Benefits Accruals | | | 1,200,000 | | 1,200,000 | | 1,500,000 | | 1,500,000 | | |
| Misc. Reimbursements | | | 73,308 | | - | | - | | - | | |
| Interest Income | | | 31,873 | | 10,000 | | 27,000 | | 28,000 | | |
| | TOTAL | \$ | 1,305,181 | \$ | 1,210,000 | \$ | 1,527,000 | \$ | 1,528,000 | | |



| | INTERNAL S | ACTUAL | IND | ADJUSTED | a) | PROJECTED | | PROJECTED |
|--|------------|-------------------|-----|------------------|----|------------------|----|----------------|
| PUBLIC ART ACQUISITION & MAINTANANCE FU | IND: 505 | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| Transfers In/(Out) | JND: 505 | - | | - | | - | | - |
| Donations | | - | | - | | - | | - |
| Internal Service Charges | | 15,000 | | 58,000 | | 50,000 | | 50,00 |
| Interest Income | | 2,470 | | 1,900 | | 1,500 | | 1,00 |
| | TOTAL \$ | 17,470 | \$ | 59,900 | \$ | 51,500 | \$ | 51,00 |
| VEHICLE REPLACEMENT FUND: 510 | | | | | | | | |
| Vehicle Replacement Revenue | | 729,624 | | 502,308 | | 502,308 | | 502,30 |
| Sale of Property | | 234,921 | | - | | - | | - |
| Misc Reimbursements | | - | | - | | - | | - |
| Interest Income | | 30,835 | | 16,000 | | 25,000 | | 25,00 |
| | TOTAL \$ | 995,379 | \$ | 518,308 | \$ | 527,308 | \$ | 527,30 |
| POLICE VEHICLE REPLACEMENT FUND: 511 | | 077 550 | | 100 105 | | 400 405 | | 400.40 |
| Patrol Vehicle Replacement Revenue Interest Income | | 677,556 | | 466,465 | | 466,465 | | 466,46 |
| Interest income | TOTAL \$ | 25,189 702,745 | ¢ | 4,000 470.465 | \$ | 8,000 474,465 | \$ | 9,00 475,46 |
| L.P.F.D. REPLACEMENT FUND: 512 | IOTAL 3 | 102,145 | φ | 470,405 | φ | 474,403 | φ | 475,40 |
| Revenue | | 80,000 | | 80,000 | | 80,000 | | 80,00 |
| Capital Contributions | | (777) | | - | | - | | - |
| Interest Income | | 6,542 | | 3,000 | | 2,000 | | 2,00 |
| | TOTAL \$ | 85,765 | \$ | 83,000 | \$ | 82,000 | \$ | 82,00 |
| FIRE APPARATUS REPLACEMENT FUND: 513 | | | | | | | | |
| Fire Vehicle Replacement Revenue | | 314,629 | | 223,948 | | 223,948 | | 223,94 |
| Interest Income | | 20,062 | | 12,500 | | 7,000 | | 4,00 |
| | TOTAL \$ | 334,691 | \$ | 236,448 | \$ | 230,948 | \$ | 227,94 |
| EQUIPMENT REPLACEMENT FUND: 514 | | | | | | | | |
| Equipment Replacement Revenue | | 430,941 | | 352,217 | | 352,217 | | 352,21 |
| Sale of Property | | - | | - | | - | | - |
| Interest Income | TOTAL \$ | 21,272 | ¢ | 20,000 | ¢ | 3,000 | ¢ | 1,00 |
| FACILITIES RENOVATION FUND: 515 | TOTAL 3 | 452,213 | Þ | 372,217 | φ | 355,217 | Þ | 353,21 |
| Facilities Replacement & Improvement Revenue | | 2,231,891 | | 1,133,814 | | 1,133,814 | | 1,133,81 |
| Transfers In/(Out) | | _,, | | - | | - | | - |
| Interest Income | | 17,245 | | 10,000 | | 30,000 | | 30,00 |
| | TOTAL \$ | 2,249,136 | \$ | 1,143,814 | \$ | 1,163,814 | \$ | 1,163,81 |
| INFORMATION TECHNOLOGY REPLACEMENT | FUND: 516 | | | | | | | |
| Information Systems Replacement Revenue | | 541,087 | | 445,653 | | 445,653 | | 445,65 |
| Interest Income | | 24,956 | | 12,000 | | 13,000 | | 14,00 |
| Transfers In/(Out) | | | _ | - | _ | - | _ | - |
| | TOTAL \$ | 566,043 | \$ | 457,653 | \$ | 458,653 | \$ | 459,65 |
| GOLF REPLACEMENT FUND: 517 Replacement Revenue | | | | | | | | |
| Transfers In/(Out) | | - 202,000 | | - 208,000 | | - 202,000 | | - 202,00 |
| Interest Income | | 202,000 | | 208,000 | | 202,000 | | 202,00 |
| | TOTAL \$ | 202,085 | \$ | 208,000 | \$ | 202,000 | \$ | 202,00 |
| PARK & MEDIAN RENOVATION FUND: 518 | ισιλία ψ | 202,003 | Ψ | 200,000 | Ψ | 202,000 | Ψ | 202,00 |
| Park Renovation Revenue | | 1,243,500 | | 1,022,400 | | 1,022,400 | | 1,022,40 |
| Miscellaneous Grant Revenue | | - | | - | | - | | - |
| Transfers In/(Out) | | - | | - | | - | | - |
| Interest Income | | 62,353 | | 40,000 | | 40,000 | | 40,00 |
| | TOTAL \$ | 1,305,853 | \$ | 1,062,400 | \$ | 1,062,400 | \$ | 1,062,40 |
| STREET LIGHT REPLACEMENT FUND: 519 | | | | | | | | |
| Replacement Revenue | | 45,324 | | 45,324 | | 45,324 | | 45,32 |
| Interest Income | | 19,516 | | 13,000 | | 13,000 | | 13,00 |
| | TOTAL \$ | 64,840 | \$ | 58,324 | \$ | 58,324 | \$ | 58,32 |
| TRAFFIC SIGNAL REPLACEMENT FUND: 520 | | o · · · · | | | | | | |
| Replacement Revenue | | 341,554 | | 273,325 | | 273,325 | | 273,32 |
| Interest Income | | 8,170 | * | 6,000 | ~ | 6,000 | * | 6,00 |
| | TOTAL \$ | 349,724 | \$ | 279,325 | \$ | 279,325 | \$ | 279,32 |
| P E R S RATE STABILIZATION FUND: 530 Transfers In/(Out) | | 4 000 700 | | 2 140 500 | | | | |
| Interest Income | | 4,090,700 - | | 2,140,500 | | - | | - |
| | TOTAL \$ | 4,090,700 | \$ | 2,140,500 | \$ | - | \$ | - |
| | ψ | .,000,100 | ¥ | 2,140,000 | Ψ | | Ψ | |



| | INTERNAL SERVICE FUNDS (continued) | | | | | | | | | | | |
|--|------------------------------------|------------|----|------------|----|------------|----|------------|--|--|--|--|
| | | ACTUAL | | ADJUSTED | | PROJECTED | | PROJECTED | | | | |
| | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 | | | | |
| PLEASANTON RETIREES' MEDICAL RESERVE FU | ND: 531 | | | | | | | | | | | |
| Benefits Accruals | | 5,694,991 | | 5,863,000 | | 4,971,968 | | 5,138,538 | | | | |
| Transfers In/(Out) | | 1,081,067 | | 908,890 | | 695,000 | | 735,000 | | | | |
| Interest Income | | 137,405 | | 150,000 | | 120,000 | | 120,000 | | | | |
| | TOTAL \$ | 6,913,463 | \$ | 6,921,890 | \$ | 5,786,968 | \$ | 5,993,538 | | | | |
| L.P.F.D. RETIREES' MEDICAL RESERVE - JOINT F | UND: 532 | | | | | | | | | | | |
| Benefits Accruals | | 1,150,000 | | 1,150,000 | | 1,500,000 | | 1,730,000 | | | | |
| Capital Contributions | | (8,385) | | - | | - | | - | | | | |
| Interest Income | | 37,171 | | 4,000 | | 8,000 | | 6,000 | | | | |
| | TOTAL \$ | 1,178,786 | \$ | 1,154,000 | \$ | 1,508,000 | \$ | 1,736,000 | | | | |
| SELF-INSURANCE RETENTION FUND: 533 | | | | | | | | | | | | |
| Self-Insurance Retention Revenue | | 1,100,000 | | 1,100,000 | | 1,100,000 | | 1,100,000 | | | | |
| Misc. Reimbursements | | 450 | | - | | - | | - | | | | |
| Interest Income | | 55,898 | | 40,000 | | 50,000 | | 55,000 | | | | |
| | TOTAL \$ | 1,156,348 | \$ | 1,140,000 | \$ | 1,150,000 | \$ | 1,155,000 | | | | |
| | | | | | | | | | | | | |
| TOTAL INTERNAL SERVICE | | | | | | | | | | | | |
| FUND REVENUES & TRANSFERS | \$ | 41,328,862 | \$ | 19,470,350 | \$ | 17,686,097 | \$ | 18,144,086 | | | | |

| | SPEC | IAL REVEN | UE | FUNDS | | |
|--|-----------------|-------------------|----|---------------------|----------------------|----------------------|
| | | ACTUAL 2015/16 | | ADJUSTED 2016/17 | PROJECTED 2017/18 | PROJECTED 2018/19 |
| D.A.R.E. FUND: 101 | | | | | | |
| Contributions & Donations | | 1,700 | | 1,000 | 1,000 | 1,00 |
| Interest Income | | 234 | | 200 | 200 | 20 |
| | TOTAL \$ | 1,934 | \$ | 1,200 | \$ 1,200 | \$ 1,20 |
| ASSET FORFEITURE FUND: 102 | | | | | | |
| Transfers In/(Out) | | - | | - | - | - |
| Miscellaneous | | 62,592 | | - | - | - |
| Interest Income | | 534 | | 100 | 500 | 50 |
| | TOTAL \$ | 63,126 | \$ | 100 | \$ 500 | \$ 50 |
| ASSET FORFEITURE - FEDERAL FUND: 103 | | | | | | |
| Misc Revenue | | 13,815 | | 1,300 | 3,500 | 3,50 |
| Transfers In/(Out) | | - | | - | - | - |
| | TOTAL \$ | 13,815 | \$ | 1,300 | \$ 3,500 | \$ 3,50 |
| DOWNTOWN PARKING IN-LIEU FUND: 104 | | | | | | |
| Interest Income | | 1,229 | | 400 | 4,500 | 5,00 |
| Impact Fees | | 14,500 | | 14,500 | 14,500 | 14,50 |
| Development Fees | | - | | - | - | - |
| Transfers In/(Out) | | 372,271 | | - | - | - |
| | TOTAL \$ | 388,000 | \$ | 14,900 | \$ 19,000 | \$ 19,50 |
| RECYCLING & WASTE MANAGEMENT - MEAS | URE D FUND: 105 | | | | | |
| Measure D County Recycling Funds | | 192,909 | | 200,000 | 200,000 | 200,00 |
| Interest Income | | 8,180 | | 4,000 | 3,500 | 3,50 |
| Transfers In/(Out) | | - | | - | - | - |
| | TOTAL \$ | 201,089 | \$ | 204,000 | \$ 203,500 | \$ 203,50 |
| MISCELLANEOUS DONATIONS FUND: 106 | | | | | | |
| Miscellaneous Donations | | 260,625 | | - | 1,000 | 1,00 |
| Transfers In/(Out) | | - | | - | - | - |
| Interest Income | | 2,630 | | 1,700 | 3,700 | 3,70 |
| | TOTAL \$ | 263,255 | \$ | 1,700 | \$ 4,700 | \$ 4,70 |



2017/18-2018/19 OPERATING BUDGET

SUMMARY OF REVENUES & TRANSFERS BY FUNDS

| | SPECIAL RE | EVENUE FU | ND. | S (continued | 1) | | | |
|---|--|-------------------------|-----|------------------|----------|-----------|----|-----------|
| | | ACTUAL | | ADJUSTED | - | PROJECTED | | PROJECTED |
| BERNAL DONATIONS FUND: 107 | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| Donations | | 190,252 | | - | | 200,000 | | 200,000 |
| Misc Refunds | | - | | - | | - | | - |
| Interest Income | | 653 | | - | | 3,000 | | 4,000 |
| Transfers In/(Out) | | - | | - | | - | | - |
| | TOTAL \$ | 190,904 | \$ | - | \$ | 203,000 | \$ | 204,000 |
| H.A.P.P.Y. PUBLIC ART DONATIONS FUND: 108 | | | | | | | | |
| Donations | | 50 | | - | | 40,000 | | 40,000 |
| Misc Refunds | | - | | - | | - | | - |
| Interest Income | | 39 | | - | | - | | - |
| Transfers In/(Out) | | - | * | - | ^ | - | * | - |
| RECYCLING & WASTE MANAGEMENT - IMPORT | | 89 ID: 115 | \$ | - | \$ | 40,000 | \$ | 40,000 |
| Measure D County Recycling Funds | | | | - | | _ | | _ |
| Transfers In/(Out) | | _ | | - | | - | | - |
| | TOTAL \$ | - | \$ | - | \$ | - | \$ | - |
| MISC OPERATING GRANTS FUND: 116 | Ψ ···································· | | Ψ | | Ψ | | Ψ | |
| Grant Revenue | | 54,435 | | 34,781 | | 35,000 | | 54,000 |
| Recycling Revenue | | 19,443 | | - | | 19,000 | | 19,000 |
| Interfund Reimbursement | | , | | | | | | |
| Interest Income | | - | | - | | - | | - |
| Transfers In/(Out) | | - | | - | | - | | - |
| | TOTAL \$ | 73,878 | \$ | 34,781 | \$ | 54,000 | \$ | 73,000 |
| LAW ENFORCEMENT FUND: 117 | | | | | | | | |
| Interest Income | | 2,097 | | 1,000 | | 1,500 | | 1,500 |
| Grant | | 134,584 | | - | | - | | - |
| | TOTAL \$ | 136,680 | \$ | 1,000 | \$ | 1,500 | \$ | 1,500 |
| USED OIL GRANT FUND: 118 | | | | | | | | |
| Interest Income | | - | | - | | - | | - |
| Grant | TOTAL \$ | 12,629 12,629 | ¢ | 20,679 20,679 | \$ | - | \$ | - |
| COMMUNITY ACCESS T V FUND: 119 | | 12,029 | φ | 20,079 | φ | - | φ | - |
| Public Education & Govt (PEG) Fees | | 255,674 | | 240,000 | | 250,000 | | 250,000 |
| Interest Income | | 8,372 | | 4,000 | | 8,000 | | 9,000 |
| Transfers In/(Out) | | - | | - | | - | | - |
| | TOTAL \$ | 264,046 | \$ | 244,000 | \$ | 258,000 | \$ | 259,000 |
| DOWNTOWN ECONOMIC DEVELOPMENT LOAN F | UND: 120 | | | | | • | | |
| Interest Income | | 293 | | 200 | | 200 | | 200 |
| Transfers In/(Out) | | - | | - | | - | | - |
| | TOTAL \$ | 293 | \$ | 200 | \$ | 200 | \$ | 200 |
| LOWER INCOME HOUSING FUND: 122 | | | | | | | | |
| Housing Fees | | 1,392,940 | | 5,000,000 | | 1,764,190 | | 1,037,818 |
| Interest Income | | 435,479 | | 100,000 | | 125,000 | | 125,000 |
| Lease of land | | 427,205 | | 220,000 | | 220,000 | | 220,000 |
| Loan repayment revenue | | 105,028 | | 160,000 | | 160,000 | | 160,000 |
| Sale of Property | TOTAL \$ | - | • | 240,000 | ¢ | 600,000 | * | 600,000 |
| COMMUNITY DEVELOPMENT BLOCK GRANT FU | | 2,360,652 | \$ | 5,720,000 | \$ | 2,869,190 | \$ | 2,142,818 |
| CDBG Funds | 12. 123 | 261,619 | | 298,550 | | 368,922 | | 272,697 |
| Loan Proceeds | | 952,822 | | - | | - | | - |
| Interfund Reimbursement | | - | | - | | - | | - |
| | TOTAL \$ | 1,214,441 | \$ | 298,550 | \$ | 368,922 | \$ | 272,697 |
| H.O.M.E. PROGRAM FUND: 124 | | 000 4 5 4 | | 400 504 | | 504 744 | | 504 744 |
| Federal Allocation | TOTAL \$ | 232,151 | ¢ | 133,534 | ¢ | 524,744 | ¢ | 524,744 |
| ABANDONED VEHICLE FUND: 127 | | 232,151 | \$ | 133,534 | \$ | 524,744 | \$ | 524,744 |
| Fines | | 31,908 | | 30,000 | | 30,000 | | 30,000 |
| Interest Income | | 2,965 | | 2,000 | | 1,000 | | 1,000 |
| | TOTAL \$ | 34,873 | \$ | 32,000 | \$ | 31,000 | \$ | 31,000 |
| H.B.P.O.A. MAINTENANCE DISTRICT FUND: 128 | | | | | | | | |
| Miscellaneous Reimbursements | | 94,352 | | 100,000 | | 100,000 | | 100,000 |
| | TOTAL \$ | 94,352 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 |
| | | | | | | | | |



2017/18-2018/19 OPERATING BUDGET

SUMMARY OF REVENUES & TRANSFERS BY FUNDS

| | SPECIAL R | EVENUE FU | INDS | (continued | 1) | | | |
|---|---------------|---------------------|------|-----------------|----|---------------------|----|---------------------|
| | | ACTUAL | 4 | DJUSTED | F | ROJECTED | l | PROJECTED |
| URBAN FORESTRY FUND: 129 | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| Interest Income | | 4,790 | | 3,700 | | 4,000 | | 4,200 |
| Misc Reimbursement | | - | | - | | - | | - |
| Transfers In/(Out) | | 2,025 | | 1,925 | | 1,925 | | 1,925 |
| Fines & Forfeitures | | - | | - | | - | | - |
| Developer Contribution | | 14,480 | | 180,950 | | 10,000 | • | 10,000 |
| | TOTAL \$ | 21,295 | \$ | 186,575 | \$ | 15,925 | \$ | 16,125 |
| LEMOINE GEOLOGIC HAZARD DISTRICT FUND: | 130 | 7.005 | | 7 705 | | 0.040 | | 0.470 |
| Assessment District Payments | | 7,085 | | 7,705 | | 8,012 | | 8,172 |
| Interest Income | TOTAL \$ | 783 7,868 | \$ | 500 8.205 | \$ | 600 8,612 | \$ | 650 8,822 |
| LAUREL CREEK GEOLOGIC HAZARD DISTRICT | | 7,000 | Þ | 0,205 | Þ | 0,012 | φ | 0,022 |
| Assessment District Payments | FUND: 131 | 45,221 | | 45,855 | | 45,856 | | 45,856 |
| Interest Income | | 8,023 | | 43,833 5,000 | | 7,000 | | 7,500 |
| Interfund Reimbursement | | 784 | | 784 | | 7,000 | | 7,500 |
| Interruna Reimbursement | TOTAL \$ | 54,028 | \$ | 51,639 | \$ | 53,639 | \$ | 54,139 |
| MOLLER GEOLOGIC HAZARD DISTRICT FUND: | | 54,020 | φ | 51,039 | φ | 55,059 | φ | 54,155 |
| Assessment District Payments | 152 | 11,053 | | 10,901 | | 11,290 | | 11,516 |
| Interest Income | | 1,055 | | 800 | | 1,290 | | 1,200 |
| | | 1,240 | | 112 | | 1,100 | | 1,200 |
| Interfund Reimbursement (General Fund) | TOTAL \$ | 12,411 | \$ | 11,813 | \$ | 12,506 | \$ | 12,834 |
| OAK TREE FARM GEOLOGIC HAZARD DISTRICT | | 12,411 | Þ | 11,013 | Þ | 12,500 | φ | 12,034 |
| Assessment District Payments | FUND. 155 | 12,029 | | 12,014 | | 12,492 | | 12,742 |
| Interest Income | | 856 | | 500 | | 800 | | 850 |
| Interfund Reimbursement (General Fund) | | 298 | | 298 | | 310 | | 316 |
| Interruna Reimbarsement (General Funa) | TOTAL \$ | 13.183 | ¢ | 12.812 | ¢ | 13,602 | \$ | 13,908 |
| PONDEROSA LANDSCAPE DISTRICT FUND: 134 | | 13,103 | φ | 12,012 | φ | 13,002 | φ | 13,900 |
| Assessment District Payments | | 5,546 | | 5,701 | | 5,701 | | 5,701 |
| Interest Income | | 5,540 941 | | 600 | | 600 | | 600 |
| Interfund Reimbursement (General Fund) | | 941 | | 9,720 | | 9,720 | | 9,720 |
| Internuna Reimbarsement (General Fund) | | , | | , | | , | | , |
| | TOTAL \$ | 16,206 | \$ | 16,021 | \$ | 16,021 | \$ | 16,021 |
| WINDSOR LANDSCAPE DISTRICT FUND: 135 | | | | | | | | |
| Assessment District Payments | | 24,062 | | 23,860 | | 23,860 | | 23,860 |
| Interest Income | | 69 | | 50 | | 50 | | 50 |
| | TOTAL \$ | 24,131 | \$ | 23,910 | \$ | 23,910 | \$ | 23,910 |
| BONDE LANDSCAPE DISTRICT FUND: 136 | | | | | | | | |
| Assessment District Payments | | 25,836 | | 25,797 | | 25,797 | | 25,797 |
| Miscellaneous Refunds | | - | | - | | - | | - |
| Interest Income | | 138 | | 50 | | 50 | | 50 |
| Interfund Reimbursement (Water Fund) | TOT 41 | 253 | | 253 | | 253 | | 253 |
| | TOTAL \$ | 26,228 | \$ | 26,100 | \$ | 26,100 | \$ | 26,100 |
| MOLLER RANCH LANDSCAPE DISTRICT FUND: | 137 | | | | | | | |
| Assessment District Payments | | 56,268 | | 55,493 | | 55,493 | | 55,493 |
| Interest Income | | 3,180 | | 1,600 | | 1,600 | | 1,600 |
| Interfund Reimbursement (GF & Water Fund) | | 1,121 | | 1,120 | | 1,120 | | 1,120 |
| | TOTAL \$ | 60,568 | \$ | 58,213 | \$ | 58,213 | \$ | 58,213 |
| OAK TREE FARM LANDSCAPE DISTRICT FUND: | 138 | 10 110 | | 40.000 | | 40.000 | | 40.000 |
| Assessment District Payments Interest Income | | 19,119 588 | | 19,096 300 | | 19,096 300 | | 19,096 300 |
| Interfund Reimbursement (General Fund) | | 466 | | 300 466 | | 300 466 | | 466 |
| | TOTAL \$ | 20,173 | \$ | 19,862 | \$ | 19,862 | \$ | 19,862 |
| NORTH PLEASANTON IMPROVEMENT DISTRICT | | 23,113 | * | 10,002 | * | .0,002 | * | 10,002 |
| Loan repayment revenue | | 109,947 | | - | | 15,502 | | 15,534 |
| Interest Income | | 9,993 | | 7,000 | | 7,500 | | 7,500 |
| Interfund Reimbursement (General Fund) | | 3,490 | | - | | - | | - |
| | TOTAL \$ | 123,429 | \$ | 7,000 | \$ | 23,002 | \$ | 23,034 |
| | | | | | | | | |
| TOTAL SPECIAL REVENUE FUND | | | ~ | 7 000 00 (| ¢ | 4.054.040 | ~ | 4454.00- |
| REVENUES AND TRANSFERS | \$ | 5,925,726 | \$ | 7,230,094 | \$ | 4,954,348 | \$ | 4,154,827 |
| | | | | | | | | |



| OTHER FUNDS | | | | | | | | | |
|--|----------------------|----------|----------|-----------|-----------|--|--|--|--|
| | | ACTUAL | ADJUSTED | PROJECTED | PROJECTED | | | | |
| | | 2015/16 | 2016/17 | 2017/18 | 2018/19 | | | | |
| PLEASANTON TOWNSHIP COUNTY WATE | ER (P.T.C.W.D. #3) F | UND: 621 | | | | | | | |
| Interest Income | · · · · | 4,790 | 3,700 | 4,000 | 4,200 | | | | |
| Transfers In/(Out) | | - | - | - | - | | | | |
| Fees | | 2,025 | 1,925 | 1,925 | 1,925 | | | | |
| | TOTAL | \$ 6,815 | \$ 5,625 | \$ 5,925 | \$ 6,125 | | | | |
| TOTAL OTHER FUND REVENUES AND TRANSFE | RS | \$ 6,815 | \$ 5,625 | \$ 5,925 | \$ 6,125 | | | | |



2017/18-2018/19 OPERATING BUDGET REVENUE BY SOURCE AND FUND TYPE

2017/18

| | GENERAL | ENTERPRISE | INTERNAL | SPECIAL REVENUE | TRUST | TOTAL PROJECTED |
|---------------------------|---------------|--------------|---------------|--------------------|---------|--------------------|
| | FUND | FUNDS | SERVICE FUNDS | FUNDS | FUNDS | REVENUE |
| Property Taxes | 62,515,000 | | | | | 62,515,000 |
| Service Charges | | 41,014,147 | | | | 41,014,147 |
| Internal Services Charges | | | 16,390,597 | | | 16,390,597 |
| Sales Tax | 23,000,000 | | | | | 23,000,000 |
| Fees for Current Services | 1,116,640 | | | 30,000 | 1,925 | 1,148,565 |
| Other Taxes | 11,589,446 | | | | | 11,589,446 |
| Grants & Subventions | 443,000 | 484,500 | | 928,666 | | 1,856,166 |
| Interfund Revenue | 2,166,674 | 1,551,425 | | 12,768 | | 3,730,867 |
| Interest Income & Rent | 331,000 | 128,000 | 398,500 | 391,200 | 4,000 | 1,252,700 |
| Recreation Revenue | 4,415,001 | | | | | 4,415,001 |
| Building Permits | 2,502,000 | | | | | 2,502,000 |
| Franchise Fees | 2,647,100 | | | | | 2,647,100 |
| Plan Check Fees | 2,253,000 | | | | | 2,253,000 |
| Fines & Forfeitures | 190,956 | | | | | 190,956 |
| Misc Reimbursements | 847,974 | | | 276,002 | | 1,123,976 |
| Public Works Fees | 73,500 | | | | | 73,500 |
| Development Fees | | | | 1,778,690 | | 1,778,690 |
| Assessments | | | | 207,597 | | 207,597 |
| Planning Fees | 297,400 | | | | | 297,400 |
| Miscellaneous Revenue | 171,350 | 80,000 | | 1,072,500 | - | 1,323,850 |
| Licenses & Misc Permits | 465,402 | | | | | 465,402 |
| Library Revenue | 122,000 | | | | | 122,000 |
| Contributions & Donations | 8,450 | 5,400 | | 252,000 | | 265,850 |
| TOTAL | \$115,155,893 | \$43,263,473 | \$16,789,097 | \$4,949,423 | \$5,925 | \$180,163,811 |

2018/19

| | GENERAL FUND | ENTERPRISE FUNDS | INTERNAL SERVICE FUNDS | SPECIAL REVENUE FUNDS | TRUST FUNDS | TOTAL PROJECTED REVENUE |
|---------------------------|-----------------|---------------------|---------------------------|-----------------------------|----------------|-------------------------------|
| Property Taxes | 63,260,000 | | | | | 63,260,000 |
| Service Charges | | 42,441,816 | | | | 42,441,816 |
| Internal Services Charges | | | 16,808,086 | | | 16,808,086 |
| Sales Tax | 23,690,000 | | | | | 23,690,000 |
| Fees for Current Services | 1,144,697 | | | 30,000 | 1,925 | 1,176,622 |
| Other Taxes | 11,925,130 | | | | | 11,925,130 |
| Grants & Subventions | 443,000 | 484,500 | | 832,441 | | 1,759,941 |
| Interfund Revenue | 2,206,562 | 1,571,831 | | 12,776 | | 3,791,169 |
| Interest Income & Rent | 340,930 | 101,500 | 399,000 | 394,400 | 4,200 | 1,240,030 |
| Recreation Revenue | 4,487,096 | | | | | 4,487,096 |
| Building Permits | 2,502,000 | | | | | 2,502,000 |
| Franchise Fees | 2,726,514 | | | | | 2,726,514 |
| Plan Check Fees | 2,256,090 | | | | | 2,256,090 |
| Fines & Forfeitures | 190,956 | | | | | 190,956 |
| Misc Reimbursements | 847,974 | | | 276,034 | | 1,124,008 |
| Public Works Fees | 73,500 | | | | | 73,500 |
| Development Fees | | | | 1,052,318 | | 1,052,318 |
| Assessments | | | | 208,233 | | 208,233 |
| Planning Fees | 297,400 | | | | | 297,400 |
| Miscellaneous Revenue | 171,350 | 80,000 | | 1,072,500 | - | 1,323,850 |
| Licenses & Misc Permits | 477,554 | | | | | 477,554 |
| Library Revenue | 122,000 | | | | | 122,000 |
| Contributions & Donations | 8,734 | 5,400 | | 252,000 | | 266,134 |
| TOTAL | \$117,171,487 | \$44,685,047 | \$17,207,086 | \$4,130,702 | \$6,125 | \$183,200,447 |



2017/18-2018/19 OPERATING BUDGET SUMMARY OF EXPENDITURES BY FUNDS

| | GE | NE | RAL FUND | | | | | |
|--------------------------------------|-----------|----|-------------------|---------------------|----|---------------------|----|---------------------|
| | | | ACTUAL 2015/16 | ADJUSTED 2016/17 | Ρ | ROJECTED 2017/18 | Ρ | ROJECTED 2018/19 |
| GENERAL GOVERNMENT | | | | | | | | |
| City Council | | | 149,789 | 164,025 | | 190,280 | | 191,036 |
| City Manager | | | 2,449,423 | 2,557,196 | | 2,628,736 | | 2,725,975 |
| Information Technology | | | 2,502,666 | 2,509,743 | | 2,710,979 | | 2,552,340 |
| Law | | | 2,427,898 | 2,514,853 | | 2,620,632 | | 2,638,177 |
| Finance | | | 2,927,875 | 3,231,877 | | 3,050,943 | | 3,006,868 |
| Human Resources | | | 1,417,437 | 1,498,248 | | 1,503,143 | | 1,520,281 |
| General Government | | | 936,726 | 2,112,150 | | 1,864,043 | | 1,986,826 |
| | Subtotal: | \$ | 12,811,814 | \$ 14,588,092 | \$ | 14,568,757 | \$ | 14,621,502 |
| PUBLIC SAFETY | | | | | | | | |
| Fire | | | 17,537,570 | 18,349,581 | | 19,354,240 | | 20,256,276 |
| Police | | | 26,868,891 | 26,874,869 | | 28,095,087 | | 28,868,897 |
| | Subtotal: | \$ | 44,406,461 | \$ 45,224,450 | \$ | 47,449,327 | \$ | 49,125,173 |
| COMMUNITY DEVELOPMENT | | | | | | | | |
| Community Development Administration | | | 708,900 | 630,112 | | 689,923 | | 707,626 |
| Traffic Engineering | | | 1,784,397 | 1,887,889 | | 1,945,027 | | 2,032,419 |
| Building & Safety | | | 2,903,262 | 3,344,944 | | 3,981,971 | | 4,042,772 |
| Permit Center | | | 307,791 | 442,748 | | 473,012 | | 463,181 |
| Planning | | | 2,327,326 | 2,682,926 | | 2,683,211 | | 2,606,140 |
| General Engineering | | | 1,632,992 | 1,703,109 | | 1,709,303 | | 1,715,466 |
| Private Development | | | 625,977 | 418,891 | | 428,518 | | 436,538 |
| Construction Inspection | | | 986,410 | 1,061,652 | | 1,041,421 | | 1,058,323 |
| Landscape Architecture | | | 169,452 | 325,931 | | 376,596 | | 402,113 |
| Economic Development | | | 1,045,644 | 1,355,528 | | 1,453,356 | | 1,483,177 |
| | Subtotal: | \$ | 12,492,151 | \$ 13,853,730 | \$ | 14,782,338 | \$ | 14,947,755 |
| OPERATIONS SERVICES | | | | | | | | |
| OSC Administration | | | 633,266 | 516,844 | | 672,910 | | 646,536 |
| Streets | | | 3,094,679 | 3,395,973 | | 3,518,258 | | 3,590,554 |
| Support Services | | | 6,315,231 | 5,464,994 | | 5,759,894 | | 5,817,744 |
| Parks | | | 7,517,566 | 7,995,858 | | 8,140,547 | | 8,290,692 |
| | Subtotal: | \$ | 17,560,742 | \$ 17,373,669 | \$ | 18,091,609 | \$ | 18,345,527 |
| COMMUNITY ACTIVITIES | | | | | | | | |
| Community Services | | | 8,129,374 | 8,118,206 | | 8,265,162 | | 8,365,639 |
| Library | | | 4,373,178 | 4,611,960 | | 4,781,224 | | 4,968,415 |
| | Subtotal: | \$ | 12,502,552 | \$ 12,730,166 | \$ | 13,046,385 | \$ | 13,334,053 |

GENERAL FUND EXPENDITURES \$ 99,773,720 \$ 103,770,106 \$ 107,938,417 \$ 110,374,009

| ENTE | RPRISE FUN | DS | | |
|------------------------------|------------------------|-----------------|---------------|---------------|
| | ACTUAL | ADJUSTED | PROJECTED | PROJECTED |
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Transit | 626,530 | 791,340 | 834,908 | 780,842 |
| Cemetery | 20,756 | 5 771,010 | 319,985 | 290,276 |
| Golf | 3,341,24 | 1 3,620,221 | 3,713,551 | 3,824,958 |
| Water | 13,761,76 ² | 1 19,047,270 | 20,723,665 | 20,711,529 |
| Recycled Water | 3,101,820 | 0 1,077,192 | 5,891,897 | 2,203,474 |
| Sewer | 12,175,800 | 13,098,743 | 13,140,304 | 13,176,239 |
| Storm Drain | 1,121,346 | 5 1,026,283 | 1,075,449 | 1,095,572 |
| ENTERPRISE FUND EXPENDITURES | \$ 34,149,252 | 2 \$ 39,432,058 | \$ 45,699,758 | \$ 42,082,889 |



2017/18-2018/19 OPERATING BUDGET SUMMARY OF EXPENDITURES BY FUNDS

| INTERNA | L SERVICE FU | NDS | | |
|--|-------------------|---------------------|----------------------|----------------------|
| | ACTUAL 2015/16 | ADJUSTED 2016/17 | PROJECTED 2017/18 | PROJECTED 2018/19 |
| Employee Benefits | 12,854,836 | - | 784,073 | 784,073 |
| Workers' Compensation | 1,539,210 | 1,235,000 | 1,172,000 | 1,140,000 |
| L.P.F.D. Workers' Compensation | 1,749,576 | 1,953,000 | 1,739,500 | 1,646,000 |
| Public Art Acquisition | 67,084 | 114,400 | 101,000 | 101,000 |
| Vehicle Replacement | 545,147 | 472,700 | 626,700 | 562,700 |
| Police Vehicle Replacement | 130,555 | 109,800 | 224,827 | 562,000 |
| L.P.F.D. Replacement | 47,354 | 75,600 | 94,000 | 94,000 |
| Fire Apparatus Replacement | 1,275,522 | 1,350,000 | 630,000 | 400,000 |
| Equipment Replacement | 1,335,643 | 1,658,000 | 613,000 | 394,000 |
| Facilities Renovation | 1,054,607 | 2,318,134 | 888,636 | 230,963 |
| Information Technology Replacement | 1,075,705 | 1,317,341 | 945,200 | 602,830 |
| Golf Replacement | 33,133 | 269,800 | 113,300 | 113,300 |
| Park & Median Renovation | 530,566 | 1,633,116 | 1,420,000 | 1,420,000 |
| Street Light Replacement | 19,763 | 488,047 | 200,000 | 200,000 |
| Traffic Signal Replacement | 350,148 | 350,000 | 350,000 | 350,000 |
| P E R S Rate Stabilization | 2,590,700 | 3,640,500 | - | - |
| Pleasanton Retirees' Medical Reserve | 4,954,000 | 5,150,890 | 4,993,000 | 5,137,000 |
| L.P.F.D. Retirees' Medical Reserve - Joint | 2,130,000 | 2,147,000 | 1,881,000 | 1,943,000 |
| Self-Insurance Retention | 1,081,359 | 1,260,000 | 1,300,000 | 1,350,000 |
| INTERNAL SERVICE FUND EXPENDITURES | \$ 33,364,908 | \$ 25,543,328 | \$ 18,076,236 | \$ 17,030,866 |

| SPECIAL | REVENUE FUI | SPECIAL REVENUE FUNDS | | | | | | | | | | | |
|--|--------------------|-----------------------|----------------------|----------------------|--|--|--|--|--|--|--|--|--|
| | ACTUAL 2015/16 | ADJUSTED 2016/17 | PROJECTED 2017/18 | PROJECTED 2018/19 | | | | | | | | | |
| D.A.R.E. | 9,424 | 6,000 | 6,000 | 6,000 | | | | | | | | | |
| Asset Forfeiture | 28,580 | - | - | - | | | | | | | | | |
| Asset Forfeiture - Federal | 2,442 | 22,950 | 6,000 | 6,000 | | | | | | | | | |
| Downtown Parking In-Lieu | - | - | - | - | | | | | | | | | |
| Miscellaneous Donations | 68,652 | 2,000 | 2,000 | 2,000 | | | | | | | | | |
| Bernal Donations | 6,346 | - | - | - | | | | | | | | | |
| H.A.P.P.Y. Public Art Donations | 17,870 | - | 40,000 | 40,000 | | | | | | | | | |
| Operating Grants | 54,435 | 64,781 | 118,477 | 54,000 | | | | | | | | | |
| Law Enforcement | 177,213 | - | 146,075 | - | | | | | | | | | |
| Used Oil Grant | 12,629 | 20,679 | - | - | | | | | | | | | |
| Community Access T V | 39,193 | 89,035 | 162,382 | 65,000 | | | | | | | | | |
| Downtown Economic Development Loan | - | - | - | - | | | | | | | | | |
| Lower Income Housing | 5,498,759 | 9,925,891 | 1,092,918 | 1,100,617 | | | | | | | | | |
| Community Development Block Grant | 1,214,441 | 728,369 | 447,638 | 194,312 | | | | | | | | | |
| H.O.M.E. Program | 232,151 | 129,329 | 532,890 | 533,098 | | | | | | | | | |
| Abandoned Vehicle | 31,908 | 175,000 | 30,000 | 30,000 | | | | | | | | | |
| H.B.P.O.A. Maintenance District | 94,352 | 100,000 | 100,000 | 100,000 | | | | | | | | | |
| Urban Forestry | 32,648 | 35,765 | 17,500 | 17,500 | | | | | | | | | |
| Recycling & Waste Management | 196,112 | 260,000 | 260,000 | 260,000 | | | | | | | | | |
| Landscape/Geologic Hazard District Funds | 200,118 | 245,657 | 226,943 | 227,139 | | | | | | | | | |
| SPECIAL REVENUE FUND EXPENDITURES | \$ 7,917,269 | \$ 11,805,456 | \$ 3,188,823 | \$ 2,635,665 | | | | | | | | | |
| TF | RUST FUND | | | | | | | | | | | | |

| TRUST FUND | | | | | | | | | |
|--|-----------|-----------|-----------|-----------|--|--|--|--|--|
| | ACTUAL | ADJUSTED | PROJECTED | PROJECTED | | | | | |
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | | | | | |
| Pleasanton Township County Water (P.T.C.W.D. #3) | 17,037 | 40,780 | 40,780 | 40,780 | | | | | |
| OTHER FUND EXPENDITURES | \$ 17,037 | \$ 40,780 | \$ 40,780 | \$ 40,780 | | | | | |



2017/18-2018/19 OPERATING BUDGET SUMMARY OF EXPENDITURES BY TYPE (ALL FUNDS) 2017/18

| | | | | | 2017/1 | 8 | | | | | | | |
|-----------------------------|-----------|----|------------|----|---------------------------|----|-------------------------|----|-----------------------------------|----|-------------------|----|-------------|
| GENERAL FUND | | | | | | | | | | | | | |
| | | | Personnel | | Transp and Training | | Repairs and Maint | | Materials Supplies Services | | Capital Outlay | | Total |
| General Government | | | | | | | | | | | - | | |
| City Council | | | 162,780 | | 17,000 | | - | | 10,500 | | - | | 190,280 |
| City Manager | | | 2,183,472 | | 38,099 | | 115,000 | | 292,165 | | - | | 2,628,736 |
| Information Technology | | | 1,488,563 | | 156,941 | | 107,300 | | 908,175 | | 50,000 | | 2,710,979 |
| Law | | | 1,127,666 | | 6,046 | | - | | 1,486,920 | | - | | 2,620,632 |
| Finance | | | 2,254,160 | | 58,533 | | 1,000 | | 737,250 | | - | | 3,050,943 |
| Human Resources | | | 1,150,411 | | 14,313 | | - | | 338,419 | | - | | 1,503,143 |
| General Government | | | 29,605 | | 7,500 | | - | | 1,826,938 | | - | | 1,864,043 |
| | Subtotal: | \$ | 8,396,658 | \$ | 298,432 | \$ | 223,300 | \$ | 5,600,367 | \$ | 50,000 | \$ | 14,568,757 |
| Public Safety | | | | | | | | | | | | | |
| Fire | | | 17,599,112 | | 403,739 | | 121,067 | | 1,215,322 | | 15,000 | | 19,354,240 |
| Police | | | 24,960,633 | | 1,264,351 | | 99,200 | | 1,723,903 | | 47,000 | | 28,095,087 |
| | Subtotal: | \$ | 42,559,745 | \$ | 1,668,090 | \$ | 220,267 | \$ | 2,939,225 | \$ | 62,000 | \$ | 47,449,327 |
| Community Developme | nt | | | | | | | | | | | | |
| Administration | | | 634,363 | | 17,060 | | 100 | | 38,400 | | | | 689,923 |
| Traffic Engineering | | | 1,114,510 | | 343,917 | | 250,100 | | 236,500 | | | | 1,945,027 |
| Building & Safety | | | 1,812,975 | | 43,313 | | - | | 2,125,683 | | | | 3,981,971 |
| Permit Center | | | 360,112 | | 6,600 | | - | | 106,300 | | | | 473,012 |
| Planning | | | 2,108,123 | | 28,488 | | - | | 546,600 | | | | 2,683,211 |
| Engineering Services | | | 1,440,749 | | 31,894 | | 1,000 | | 235,660 | | - | | 1,709,303 |
| Private Development | | | 423,518 | | - | | - | | 5,000 | | - | | 428,518 |
| Construction Inspection | | | 1,005,331 | | 25,940 | | 2,000 | | 8,150 | | - | | 1,041,421 |
| Landscape Architecture | • | | 367,710 | | 5,986 | | - | | 2,900 | | - | | 376,596 |
| Economic Development | t | | 1,010,616 | | 40,255 | | 1,050 | | 401,435 | | - | | 1,453,356 |
| | Subtotal: | \$ | 10,278,007 | \$ | 543,453 | \$ | 254,250 | \$ | 3,706,628 | \$ | - | \$ | 14,782,338 |
| Operations Services | | | | | | | | | | | | | |
| Administration | | | 489,322 | | 33,088 | | 6,500 | | 144,000 | | - | | 672,910 |
| Streets | | | 2,174,680 | | 199,528 | | 251,000 | | 893,050 | | - | | 3,518,258 |
| Support Services | | | 2,238,876 | | 1,586,778 | | 101,000 | | 1,817,740 | | 15,500 | | 5,759,894 |
| Parks | | | 4,302,890 | | 1,311,466 | | 103,650 | | 2,422,541 | | - | | 8,140,547 |
| | Subtotal: | \$ | 9,205,768 | \$ | 3,130,860 | \$ | 462,150 | \$ | 5,277,331 | \$ | 15,500 | \$ | 18,091,609 |
| Community Activities | | | | | | | | | | | | | |
| Community Services | | | 5,313,073 | | 150,951 | | 24,700 | | 2,776,438 | | - | | 8,265,162 |
| Library | | | 3,834,615 | | 52,332 | | 3,200 | | 580,587 | | 310,490 | | 4,781,224 |
| | Subtotal: | \$ | 9,147,687 | \$ | 203,283 | \$ | 27,900 | \$ | 3,357,025 | \$ | 310,490 | \$ | 13,046,385 |
| TOTAL GENE | RAL FUND | \$ | 79,587,866 | \$ | 5,844,118 | \$ | 1,187,867 | \$ | 20,880,576 | \$ | 437,990 | \$ | 107,938,417 |

| | ENTERPRISE FUNDS | | | | | | | | | | | |
|------------------------|------------------|---------------------------|-------------------------|-----------------------------------|-------------------|---------------|--|--|--|--|--|--|
| | Personnel | Transp and Training | Repairs and Maint | Materials Supplies Services | Capital Outlay | Total | | | | | | |
| Transit | 596,336 | 114,546 | 3,000 | 121,026 | - | 834,908 | | | | | | |
| Cemetery | 47,660 | - | 350 | 145,975 | 126,000 | 319,985 | | | | | | |
| Golf Course | - | - | - | 3,713,551 | - | 3,713,551 | | | | | | |
| Water | 3,791,995 | 236,319 | 70,700 | 16,624,651 | - | 20,723,665 | | | | | | |
| Recycled Water | 279,607 | 25,000 | - | 908,000 | 4,679,290 | 5,891,897 | | | | | | |
| Sewer | 2,143,405 | 120,157 | 20,500 | 10,856,242 | - | 13,140,304 | | | | | | |
| Storm Drain | 644,759 | 24,998 | 2,000 | 403,692 | - | 1,075,449 | | | | | | |
| TOTAL ENTERPRISE FUNDS | \$ 7,503,761 | \$ 521,020 | \$ 96,550 | \$ 32,773,137 | \$ 4,805,290 | \$ 45,699,758 | | | | | | |



2017/18-2018/19 OPERATING BUDGET SUMMARY OF EXPENDITURES BY TYPE (ALL FUNDS) 2017/18

| | INTEF | RNAL SERVIO | CE FUNDS | | | |
|--------------------------------------|-----------|---------------------------|-------------------------|-----------------------------------|-------------------|--------------|
| | Personnel | Transp and Training | Repairs and Maint | Materials Supplies Services | Capital Outlay | Total |
| Employee Benefits | 781,073 | - | - | 3,000 | - | 784,07 |
| Workers' Compensation | - | - | - | 1,172,000 | - | 1,172,00 |
| L.P.F.D. Workers' Compensation | - | - | - | 1,739,500 | - | 1,739,50 |
| Public Art Acquisition | - | - | - | 79,000 | 22,000 | 101,00 |
| Vehicle Replacement | - | 312,700 | - | - | 314,000 | 626,70 |
| Police Vehicle Replacement | - | - | - | - | 224,827 | 224,82 |
| L.P.F.D. Replacement | - | - | - | 9,000 | 85,000 | 94,00 |
| Fire Apparatus Replacement | - | - | - | - | 630,000 | 630,00 |
| Equipment Replacement | - | - | - | - | 613,000 | 613,00 |
| Facilities Renovation | - | - | - | 586,477 | 302,159 | 888,63 |
| Information Technology Replacement | - | - | - | 290,600 | 654,600 | 945,20 |
| Golf Replacement | - | - | - | 48,500 | 64,800 | 113,30 |
| Park & Median Renovation | - | - | 50,000 | 920,000 | 450,000 | 1,420,00 |
| Street Light Replacement | - | - | - | 30,000 | 170,000 | 200,00 |
| Traffic Signal Replacement | - | - | - | 100,000 | 250,000 | 350,00 |
| P E R S Rate Stabilization | - | - | - | - | - | - |
| Pleasanton Retirees' Medical Reserve | 4,971,000 | - | - | 22,000 | - | 4,993,00 |
| L.P.F.D. Retirees' Medical Reserve - | 1,872,500 | - | - | 8,500 | - | 1,881,00 |
| Self-Insurance Retention | - | - | - | 1,300,000 | - | 1,300,00 |
| FOTAL INTERNAL SERVICE FUNDS 【 | 7,624,573 | \$ 312,700 | \$ 50,000 | \$ 6,308,577 | \$ 3,780,386 | \$ 18,076,23 |

| SPECIAL REVENUE FUNDS | | | | | | | | | | | |
|---------------------------------------|------------|----------|------------|--------------|--------------|--------------|--|--|--|--|--|
| | | Transp | Repairs | Materials | | | | | | | |
| | | and | and | Supplies | Capital | | | | | | |
| | Personnel | Training | Maint | Services | Outlay | Total | | | | | |
| D.A.R.E. | - | 1,000 | - | 5,000 | - | 6,000 | | | | | |
| Asset Forfeiture | - | - | - | - | - | - | | | | | |
| Asset Forfeiture - Federal | - | 6,000 | - | - | - | 6,000 | | | | | |
| Downtown Parking In-Lieu | - | - | - | - | - | - | | | | | |
| Miscellaneous Donations | - | - | - | 2,000 | - | 2,000 | | | | | |
| Bernal Donations | - | - | - | - | - | - | | | | | |
| H.A.P.P.Y. Public Art Donations | - | - | - | - | 40,000 | 40,000 | | | | | |
| Operating Grants | - | - | - | 83,477 | 35,000 | 118,477 | | | | | |
| Law Enforcement | - | - | - | 146,075 | - | 146,075 | | | | | |
| Used Oil Grant | - | - | - | - | - | - | | | | | |
| Community Access T V | - | - | - | 62,382 | 100,000 | 162,382 | | | | | |
| Downtown Economic Development Loa | - | - | - | - | - | - | | | | | |
| Lower Income Housing | 296,268 | 2,000 | - | 194,650 | 600,000 | 1,092,918 | | | | | |
| Community Development Block Grant | 131,638 | - | - | 295,938 | - | 447,638 | | | | | |
| H.O.M.E. Program | 12,890 | - | - | - | 520,000 | 532,890 | | | | | |
| Abandoned Vehicle | - | - | - | 30,000 | - | 30,000 | | | | | |
| H.B.P.O.A. Maintenance District | - | - | 100,000 | - | - | 100,000 | | | | | |
| Urban Forestry | - | - | - | 17,500 | - | 17,500 | | | | | |
| Recycling & Waste Management | - | - | - | 260,000 | - | 260,000 | | | | | |
| Landscape/Geologic Hazard District Fu | - | - | - | 226,943 | | 226,943 | | | | | |
| TOTAL SPECIAL REVENUE FUNDS | \$ 440,796 | \$ 9,000 | \$ 100,000 | \$ 1,323,965 | \$ 1,295,000 | \$ 3,188,823 | | | | | |

| TRUST FUND | | | | | | | | | | | |
|---|-----|--------|----|------------------------|----|-------------------------|----|---------------------------------|----|-------------------|--------------|
| | Per | sonnel | | ransp and aining | | Repairs and Maint | S | laterials upplies ervices | | Capital Outlay | Total |
| Pleas. Township County Water (P.T.C.W.D. #3) | | - | | - | | 10,000 | | 30,780 | | - | 40,780 |
| TOTAL OTHER FUNDS | \$ | - | \$ | - | \$ | 10,000 | \$ | 30,780 | \$ | - | \$ 40,780 |



2017/18-2018/19 OPERATING BUDGET SUMMARY OF EXPENDITURES BY TYPE (ALL FUNDS)

| 20 | 18/ | 19 | |
|----|-----|----|--|
| | | | |
| | | | |

| | | | G | ENERAL | FU | IND | | | | |
|-----------------------------|-----------|------------------|----|---------------|----|-----------|------------------|---------------|----|-------------|
| | | | | Transp | | Repairs | Materials | | | |
| | | . . | | and | | and | Supplies | Capital | | |
| Conoral Covernments | | Personnel | | Training | | Maint | Services | Outlay | | Total |
| General Government | | 400 500 | | 47.000 | | | 40 500 | | | 404.000 |
| City Council | | 163,536 | | 17,000 | | - | 10,500 | - | | 191,036 |
| City Manager | | 2,161,211 | | 38,099 | | 115,000 | 411,665 | - | | 2,725,975 |
| | | 1,519,224 | | 142,641 | | 107,300 | 783,175 | - | | 2,552,340 |
| Law | | 1,145,211 | | 6,046 | | - | 1,486,920 | - | | 2,638,177 |
| Finance | | 2,209,585 | | 58,533 | | 1,000 | 737,750 | - | | 3,006,868 |
| Human Resources | | 1,167,549 | | 14,313 | | - | 338,419 | - | | 1,520,281 |
| General Government | | 28,500 | _ | 7,500 | | - | 1,950,826 | - | _ | 1,986,826 |
| | Subtotal: | \$ 8,394,815 | \$ | 284,132 | \$ | 223,300 | \$ 5,719,255 | \$ - | \$ | 14,621,502 |
| Public Safety | | | | | | | | | | |
| Fire | | 18,479,721 | | 411,467 | | 121,067 | 1,229,021 | 15,000 | | 20,256,276 |
| Police | | 25,749,993 | | 1,283,001 | | 99,200 | 1,736,703 | - | | 28,868,897 |
| | Subtotal: | \$ 44,229,714 | \$ | 1,694,468 | \$ | 220,267 | \$ 2,965,724 | \$ 15,000 | \$ | 49,125,173 |
| Community Developmer | nt | | | | | | | | | |
| Administration | | 667,066 | | 17,060 | | 100 | 23,400 | | | 707,626 |
| Traffic Engineering | | 1,205,547 | | 343,872 | | 250,100 | 232,900 | | | 2,032,419 |
| Building & Safety | | 1,882,976 | | 41,313 | | - | 2,118,483 | | | 4,042,772 |
| Permit Center | | 370,931 | | 10,500 | | - | 81,750 | | | 463,181 |
| Planning | | 2,142,552 | | 28,488 | | - | 435,100 | | | 2,606,140 |
| Engineering Services | | 1,479,002 | | 32,154 | | 1,000 | 203,310 | - | | 1,715,466 |
| Private Development | | 431,538 | | - | | - | 5,000 | - | | 436,538 |
| Construction Inspection | | 1,022,233 | | 25,940 | | 2,000 | 8,150 | - | | 1,058,323 |
| Landscape Architecture | | 393,527 | | 5,686 | | - | 2,900 | - | | 402,113 |
| Economic Development | | 1,036,222 | | 38,515 | | 1,065 | 407,375 | - | | 1,483,177 |
| | Subtotal: | \$ 10,631,594 | \$ | 543,528 | \$ | 254,265 | \$ 3,518,368 | \$ - | \$ | 14,947,755 |
| Operations Services | | | | | | | | | | |
| Administration | | 496,948 | | 28,088 | | 6,500 | 115,000 | - | | 646,536 |
| Streets | | 2,246,976 | | 199,528 | | 251,000 | 893,050 | - | | 3,590,554 |
| Support Services | | 2,296,726 | | 1,586,778 | | 101,000 | 1,817,740 | 15,500 | | 5,817,744 |
| Parks | | 4,453,035 | | 1,311,466 | | 103,650 | 2,422,541 | - | | 8,290,692 |
| | Subtotal: | \$ 9,493,686 | \$ | 3,125,860 | \$ | 462,150 | \$ 5,248,331 | \$ 15,500 | \$ | 18,345,527 |
| Community Activities | | | | | | | | | | |
| Community Services | | 5,426,094 | | 150,951 | | 24,700 | 2,763,894 | - | | 8,365,639 |
| Library | | 4,017,106 | | 52,332 | | 3,200 | 585,287 | 310,490 | | 4,968,415 |
| | Subtotal: | \$ 9,443,199 | \$ | 203,283 | \$ | 27,900 | \$ 3,349,181 | \$ 310,490 | \$ | 13,334,053 |
| TOTAL GENE | RAL FUND | \$ 82,193,007 | \$ | 5,851,271 | \$ | 1,187,882 | \$ 20,800,859 | \$ 340,990 | \$ | 110,374,009 |
| | | | | | | | • • | | | |

| | ENTERPRISE FUNDS | | | | | | | | | | | |
|------------------------|------------------|---------------------------|-------------------------|-----------------------------------|-------------------|---------------|--|--|--|--|--|--|
| | Personnel | Transp and Training | Repairs and Maint | Materials Supplies Services | Capital Outlay | Total | | | | | | |
| Transit | 617,668 | 113,966 | 3,000 | 46,208 | - | 780,842 | | | | | | |
| Cemetery | 47,951 | - | 350 | 141,975 | 100,000 | 290,276 | | | | | | |
| Golf Course | - | - | - | 3,824,958 | - | 3,824,958 | | | | | | |
| Water | 3,872,379 | 236,319 | 70,700 | 16,532,131 | - | 20,711,529 | | | | | | |
| Recycled Water | 289,916 | 25,000 | - | 908,000 | 980,558 | 2,203,474 | | | | | | |
| Sewer | 2,187,340 | 120,157 | 20,500 | 10,848,242 | - | 13,176,239 | | | | | | |
| Storm Drain | 664,882 | 24,998 | 2,000 | 403,692 | - | 1,095,572 | | | | | | |
| TOTAL ENTERPRISE FUNDS | \$ 7,680,136 | \$ 520,440 | \$ 96,550 | \$ 32,705,206 | \$ 1,080,558 | \$ 42,082,889 | | | | | | |



2017/18-2018/19 OPERATING BUDGET SUMMARY OF EXPENDITURES BY TYPE (ALL FUNDS) 2018/19

| INTERNAL SERVICE FUNDS | | | | | | | | | | | | |
|--|--------------|---------------------------|-------------------------|-----------------------------------|-------------------|---------------|--|--|--|--|--|--|
| | Personnel | Transp and Training | Repairs and Maint | Materials Supplies Services | Capital Outlay | Total | | | | | | |
| Employee Benefits | 781,073 | - | - | 3,000 | - | 784,073 | | | | | | |
| Workers' Compensation | - | - | - | 1,140,000 | - | 1,140,000 | | | | | | |
| L.P.F.D. Workers' Compensation | - | - | - | 1,646,000 | - | 1,646,000 | | | | | | |
| Public Art Acquisition | - | - | - | 79,000 | 22,000 | 101,000 | | | | | | |
| Vehicle Replacement | - | 312,700 | - | - | 250,000 | 562,700 | | | | | | |
| Police Vehicle Replacement | - | - | - | - | 562,000 | 562,000 | | | | | | |
| L.P.F.D. Replacement | - | - | - | 9,000 | 85,000 | 94,000 | | | | | | |
| Fire Apparatus Replacement | - | - | - | - | 400,000 | 400,000 | | | | | | |
| Equipment Replacement | - | - | - | - | 394,000 | 394,000 | | | | | | |
| Facilities Renovation | - | - | - | 230,963 | - | 230,963 | | | | | | |
| Information Technology Replacement | - | - | - | 271,930 | 330,900 | 602,830 | | | | | | |
| Golf Replacement | - | - | - | 48,500 | 64,800 | 113,300 | | | | | | |
| Park & Median Renovation | - | - | 50,000 | 920,000 | 450,000 | 1,420,000 | | | | | | |
| Street Light Replacement | - | - | - | 30,000 | 170,000 | 200,000 | | | | | | |
| Traffic Signal Replacement | - | - | - | 100,000 | 250,000 | 350,000 | | | | | | |
| P E R S Rate Stabilization | - | - | - | - | - | - | | | | | | |
| Pleasanton Retirees' Medical Reserve | 5,132,000 | - | - | 5,000 | - | 5,137,000 | | | | | | |
| L.P.F.D. Retirees' Medical Reserve - J | 1,942,000 | - | - | 1,000 | - | 1,943,000 | | | | | | |
| Self-Insurance Retention | - | - | - | 1,350,000 | - | 1,350,000 | | | | | | |
| TOTAL INTERNAL SERVICE FUNDS | \$ 7,855,073 | \$ 312,700 | \$ 50,000 | \$ 5,834,393 | \$ 2,978,700 | \$ 17,030,866 | | | | | | |

| | SPECIAL REVENUE FUNDS | | | | | | | | | | | |
|---------------------------------------|-----------------------|----------|------------|------------|-----------------|--------------|--|--|--|--|--|--|
| | | Transp | Repairs | Materials | | | | | | | | |
| | | and | and | Supplies | Capital | | | | | | | |
| | Personnel | Training | Maint | Services | Outlay | Total | | | | | | |
| D.A.R.E. | - | 1,000 | - | 5,000 | - | 6,000 | | | | | | |
| Asset Forfeiture | - | - | - | - | - | - | | | | | | |
| Asset Forfeiture - Federal | - | 6,000 | - | - | - | 6,000 | | | | | | |
| Downtown Parking In-Lieu | - | - | - | - | - | - | | | | | | |
| Miscellaneous Donations | - | - | - | 2,000 | - | 2,000 | | | | | | |
| Bernal Donations | - | - | - | - | - | - | | | | | | |
| H.A.P.P.Y. Public Art Donations | - | - | - | - | 40,000 | 40,000 | | | | | | |
| Operating Grants | - | - | - | 19,000 | 35,000 | 54,000 | | | | | | |
| Law Enforcement | - | - | - | - | - | - | | | | | | |
| Used Oil Grant | - | - | - | - | - | - | | | | | | |
| Community Access T V | - | - | - | 65,000 | - | 65,000 | | | | | | |
| Downtown Economic Development Lor | - | - | - | - | - | - | | | | | | |
| Lower Income Housing | 303,967 | 2,000 | - | 194,650 | 600,000 | 1,100,617 | | | | | | |
| Community Development Block Grant | 133,750 | - | - | 40,500 | - | 194,312 | | | | | | |
| H.O.M.E. Program | 13,098 | - | - | - | 520,000 | 533,098 | | | | | | |
| Abandoned Vehicle | - | - | - | 30,000 | _ | 30,000 | | | | | | |
| H.B.P.O.A. Maintenance District | - | - | 100,000 | - | - | 100,000 | | | | | | |
| Urban Forestry | - | - | - | 17,500 | - | 17,500 | | | | | | |
| Recycling & Waste Management | - | - | - | 260,000 | - | 260,000 | | | | | | |
| Landscape/Geologic Hazard District Fu | - | - | - | 227,139 | | 227,139 | | | | | | |
| , , | \$ 450,814 | \$ 9,000 | \$ 100,000 | \$ 860,789 | \$ 1,195,000 | \$ 2,635,665 | | | | | | |
| | | | | , | . , , . , . , . | ,, | | | | | | |

| | TRUST FUND | | | | | | | | | | | |
|---|------------|-------|---------------------------|---|----|-------------------------|----|--------|----|---------------|----|--------|
| | Pers | onnel | Transp and Training | | | Repairs and Maint | | •• | | pital tlay | | Total |
| Pleas. Township County Water (P.T.C.W.D. #3) | | - | | - | | 10,000 | | 30,780 | | - | | 40,780 |
| TOTAL OTHER FUNDS | \$ | - | \$ | - | \$ | 10,000 | \$ | 30,780 | \$ | - | \$ | 40,780 |



2017/18-2018/19 OPERATING BUDGET STAFFING LEVELS

| Department | Actual | Projected | Proposed | Proposed | | |
|-----------------------------------|---------|-----------|----------|----------|--|--|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | | |
| GENERAL FUND | | | | | | |
| City Manager | 12.750 | 10.650 | 9.650 | 9.650 | | |
| Law | 4.125 | 4.125 | 4.125 | 4.125 | | |
| Information Technology | 7.060 | 7.060 | 7.060 | 7.060 | | |
| Finance | 11.785 | 11.785 | 11.785 | 11.785 | | |
| Human Resources | 6.000 | 6.000 | 6.000 | 6.000 | | |
| Fire ¹ | 61.625 | 62.000 | 62.000 | 62.000 | | |
| Police | 115.000 | 116.500 | 118.500 | 118.500 | | |
| Community Development | 43.000 | 28.500 | 28.500 | 28.500 | | |
| Engineering | | 16.500 | 16.500 | 16.500 | | |
| Economic Development | 5.000 | 6.500 | 7.250 | 7.250 | | |
| Operations Services | 60.500 | 62.000 | 62.000 | 62.000 | | |
| Community Services | 22.110 | 22.010 | 22.010 | 22.010 | | |
| Library | 23.750 | 23.500 | 23.500 | 23.500 | | |
| SUBTOTAL REGULAR STAFFING | 372.705 | 377.130 | 378.880 | 378.880 | | |
| Limited Term | | | | | | |
| Community Development | 1.000 | 1.000 | 1.000 | 1.000 | | |
| SUBTOTAL LIMITED TERM STAFFING | 1.000 | 1.000 | 1.000 | 1.000 | | |
| TOTAL GENERAL FUND | 373.705 | 378.130 | 379.880 | 379.880 | | |
| | | | | | | |
| ENTERPRISE FUNDS | 2 000 | 2 000 | 2 000 | 2 000 | | |
| Paratransit | 2.890 | 2.890 | 2.890 | 2.890 | | |
| Cemetary | 0.000 | 0.100 | 0.100 | 0.100 | | |
| Water | 21.470 | 20.970 | 20.970 | 20.970 | | |
| Recycled Water | 1.500 | 1.750 | 1.750 | 1.750 | | |
| Sewer | 9.600 | 11.350 | 11.350 | 11.350 | | |
| Storm Drain | 3.570 | 3.570 | 3.570 | 3.570 | | |
| SUBTOTAL REGULAR STAFFING | 39.030 | 40.630 | 40.630 | 40.630 | | |
| TOTAL ENTERPRISE FUNDS | 39.030 | 40.630 | 40.630 | 40.630 | | |
| SPECIAL REVENUE FUNDS | | | | | | |
| Lower Income Housing | | 1.300 | 1.300 | 1.300 | | |
| Community Development Block Grant | | 0.515 | 0.515 | 0.515 | | |
| H.O.M.E | | 0.050 | 0.050 | 0.050 | | |
| SUBTOTAL REGULAR STAFFING | 0.000 | 1.865 | 1.865 | 1.865 | | |
| TOTAL ENTERPRISE FUNDS | 0.000 | 1.865 | 1.865 | 1.865 | | |
| | | | | | | |
| GRAND TOTAL | 412.735 | 420.625 | 422.375 | 422.375 | | |

¹ On October 31, 1998 Pleasanton and Livermore formed the Livermore-Pleasanton Fire Department (LPFD). Costs are shared with Livermore through a Joint Powers Agreement. The General Fund staffing reflects Pleasanton's cost share allocation.



2017/18 - 2018/19 OPERATING BUDGET PROJECTED DEBT RATIOS & PAYMENTS THROUGH 2019

| | | | | | | FINAL |
|---|--|--------------|--------------|--------------|--------------|---------|
| | | ACTUAL | ADJUSTED | PROJECTED | PROJECTED | PAYMENT |
| | | 2015/16 | 2016/17 | 2017/18 | 2018/19 | YEAR |
| | WATER FUND REVENUE | \$17,343,743 | \$20,490,700 | \$21,900,611 | \$22,938,363 | |
| | DEBT SERVICE: | | | | | |
| | (Collateralized by Water Fund Revenues) | | | | | |
| 1 | 2017 PJPFA Water Revenue Bonds | | | 941,290 | 980,558 | 2/2025 |
| | Subtotal | \$0 | \$0 | \$941,290 | \$980,558 | |
| | DEBT RATIO | 0.00% | 0.00% | 4.30% | 4.27% | |
| | OTHER DEBT: | | | | | |
| 2 | Alameda County Note Payable | 1,032,890 | | | | 8/2015 |
| 3 | Golf Course Equipment Lease | 113,645 | 82,956 | 67,320 | 67,320 | 1/2021 |
| 4 | LPFD Equipment Lease | 10,837 | 5,419 | | | 11/2016 |
| 5 | 2015 State CEC Led Street Light Project Loan | 190,628 | 190,628 | 190,628 | 190,628 | 6/2026 |
| 6 | 2015 HUD Section 108 Loan | 1,555 | 23,296 | 23,894 | 23,539 | 8/2034 |
| 7 | 2016 Recycled Water Project Loan | | | 253,393 | 384,229 | 9/2047 |
| | Subtotal | \$1,349,555 | \$302,299 | \$535,235 | \$665,716 | |
| | TOTAL DEBT SERVICE | \$1,349,555 | \$302,299 | \$1,476,525 | \$1,646,274 | |

¹ **2017 PJPFA Water Revenue Bonds**. On February 16, 2017, PJPFA issued \$7.1 million dollar Non-Callable Water Revenue Bonds Series 2017 to fund DERWA facilities expansion project.

² Alameda County Note for the acquisition of Alameda County Transportation Corridor.

- ³ Bank of America five-year golf course equipment lease.
- ⁴ Bank of America five-year LPFD Emergency Medical equipment lease (Pleasanton Only portion).
- ⁵ State of California Energy Commission (CEC) Loan for installing energy efficient street, park, & pathways LED lights.
- ⁶ 2015 HUD Section 108 Loan. The Cities of Dublin, Livermore and Pleasanton entered into an agreement with US HUD to borrow \$950,000 under the Variable/Fixed Rate ("VFR") Note No.B-14-MC-06-0050 guaranteed pursuant to Section 108 of the Housing and Community Development Act of 1974, as amended to reimburse Axis Community Health, Inc for construction costs of their new health clinic. The amount reported represents the City of Pleasanton only portion of debt services.
- ⁷ State of California, Water Resource Control Board (CWRCB) Loan to support the construction of Recycled Water Project Phase 1A system that provides recycled water to the Ken Mercer Sports Park.



PROPOSITION 4 ANALYSIS

In November 1979 the voters of the State of California passed Proposition 4 (the Gann Initiative). Proposition 4 placed a limit on the amount of revenue which can be spent by the City, and was based on 1978-79 "base year" revenues. The limit is adjusted annually for inflation and population growth. In the early years of Proposition 4, the high rate of inflation increased the limit faster than the City's revenues grew. However, as the Stoneridge Mall and North Pleasanton development occurred in the 1980's, the City experienced double digit increases in both property tax and sales tax revenues. By 1984-85 the City exceeded its limit. In April 1986 Pleasanton voters approved a Proposition 4 override election, allowing the City to use the "excess" revenues for certain capital projects. Specifically, the City spent over \$14 million for the library, land for the Pleasanton Middle School, Valley Avenue Extension and partial funding for the Centennial Park and Downtown improvements.

In June 1990 California voters passed Proposition 111, which provides for new adjustment formulas to make the Gann appropriations limit more reflective of increased service demand due to commercial growth. One of the flaws in Proposition 4 was that it assumed that a City's service costs would grow in proportion to inflation and population growth. Commercial growth, its revenues, and its service demands were ignored. Because the City's commercial growth far outpaced its residential growth, the change in formula resulted in a significant increase in the City's appropriation limit. Beginning with the FY 1990/91 appropriations limit, cities were allowed to apply new growth factors retroactively to the mid 1980's to compute the FY 1990/91 limit. The City's FY 1990/91 limit was therefore recalculated from \$30,785,144 to \$52,803,755. With the choice to use the most optimal growth factors, the City's appropriation limit has continued to grow significantly. The appropriation limit for FY 2017/18 is \$596,180,303; over five times the anticipated City revenues subject to it. This trend should continue for the foreseeable future.



2017/18 - 2018/19 OPERATING BUDGET

PROPOSITION 4 CALCULATION

| | | ACTUAL | ACTUAL | PROJECTED |
|----|--|------------------|------------------|------------------|
| | | 2016/17 | 2017/18 | 2018/19 |
| GR | OWTH FACTORS A & B: (Use the greater of each) | | | |
| 1 | (A) City Population Growth Factor (%) OR | 1.63% | 1.17% | 1.10% |
| | County Population Growth Factor (%) | 1.06% | 0.99% | 1.02% |
| | Prior year change in non-residential | | | |
| | construction assessed value (\$) | \$40,953,846 | \$47,307,100 | \$25,000,000 |
| | Prior year annual increase in all city assessed value (\$) | \$1,084,931,001 | \$1,125,140,977 | \$1,000,000,000 |
| 1 | (B) % change due to non-residential construction | 3.77% | 4.20% | 2.50% |
| | OR | | | |
| | Per capita personal income % change over prior year | 5.37% | 3.69% | 3.50% |
| NE | W FACTOR TO APPLY TO PROP 4 LIMIT | | | |
| | (City or County population factor X change in | (Factor Is | | (Factor Is |
| | non-residential construction) | less than below) | 1.0542 | less than below) |
| | or | | | |
| | (City or County population factor X change in per | | (Factor Is | |
| | capita personal income) | 1.0709 | less than above) | 1.0464 |
| GA | NN LIMIT | \$565,533,264 | \$596,180,303 | \$623,843,069 |
| | | | | |
| RE | VENUES SUBJECT TO THE LIMIT | \$93,835,000 | \$97,104,446 | \$98,875,130 |
| L | ESS EXCLUSIONS: | | | |
| | Qualified Capital Outlay & Debt Service (est) | \$5,000,000 | \$5,000,000 | \$5,000,000 |
| NE | ET APPROPRIATIONS SUBJECT TO LIMIT | \$88,835,000 | \$92,104,446 | \$93,875,130 |

1 Use the greater of the two percentage changes.

CITY COUNCIL



Mayor Jerry Thorne



Vice Mayor Jerry Pentin



Council Member Karla Brown



Council Member Kathy Narum



Council Member Arne Olson

The City Council is responsible for establishing City policy in all areas of municipal affairs, providing broad guidelines to be followed by the City's administrative staff, and exercising its powers of legislation.

CITY COUNCIL DEPARTMENT

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|------------------------------------|----------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Departmental Revenue | 1,557 | - | - | - |
| General Fund Subsidy | 148,232 | 164,025 | 190,280 | 191,036 |
| Total Department Revenue & Subsidy | \$ 149,789 | \$ 164,025 | \$ 190,280 | \$ 191,036 |
| Expenditures | | | | |
| Personnel | 126,337 | 136,625 | 162,780 | 163,536 |
| Transportation & Training | 12,703 | 17,000 | 17,000 | 17,000 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 10,749 | 10,400 | 10,500 | 10,500 |
| Capital Outlay | - | - | - | - |
| Total Department Expenditures | \$ 149,789 | \$ 164,025 | \$ 190,280 | \$ 191,036 |

Goals & Objectives:

- Adopt and work to implement the citywide goals and objectives as identified in the two-year work plan.
- Concentrate on communication and cooperative efforts with City residents.
- Represent the interests of Pleasanton citizens at all levels of government.
- · Approve programs for the City's physical, cultural, and socio-economic development.

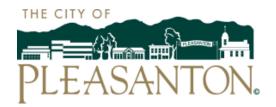
Budget Highlights:

- \$17,000 is included in each year for the Mayor and Council to attend conferences and seminars.
- \$10,200 is included in each year for professional organization memberships such as the US Conference of Mayors, Alameda County Mayors and East Bay Division.

- Initiated the Downtown Specific Plan Update Task Force.
- Initiated the Library / Civic Center Master Plan Task Force.
- Completed Veteran's Memorial at Pioneer Cemetery.
- Completed Bernal Community Park Phase II, including sports fields and oak woodland area.
- Adopted the 2015-2019 Capital Improvement Plan.
- Completed Cubby's Dog Park at Bernal.
- Adopted the new Housing Element for the City of Pleasanton General Plan.
- Adopted resolution to prohibit smoking in public parks, trails and at downtown special events.

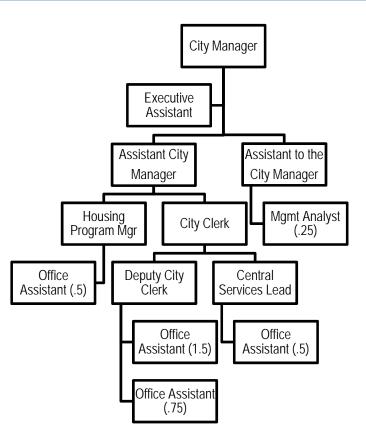
CITY MANAGER

Operating Budget FY 2017/18 and FY 2018/19



The City Manager provides the overall administration, leadership, and direction for the City organization. The City Manager's Office identifies for the City Council community issues and needs requiring legislative policy decisions, assures that programs and services are effectively and efficiently provided, and fosters public awareness of municipal programs, services and goals. In addition to City Manager Administration, the department includes the City Clerk and Housing Divisions reflecting a reorganized reporting structure.





Personnel Summary

| | | | | Projected | 2017-1 | 8 | | Projected | d 2018-1 | 9 | |
|-------------------------------|---------|----------|-------|-----------|--------|-------|-------|-----------|----------|-------|-----|
| | Actual | Adjusted | | Hous- | City | | | Hous- | City | | |
| | 2015-16 | 2016-17 | Admin | ing | Clerk | TOTAL | Admin | ing | Clerk | TOTAL | |
| City Manager | 1.00 | 1.00 | 1.00 | | | 1.00 | 1.00 | | | 1.00 | |
| Assistant City Manager | 1.00 | 1.00 | 0.65 | 0.35 | | 1.00 | 0.65 | 0.35 | | 1.00 | |
| Assistant to the City Manager | 1.00 | 1.00 | 1.00 | | | 1.00 | 1.00 | | | 1.00 | |
| Administrative Asst | 1.00 | | | | | | | | | | (1) |
| Executive Assistant | | 1.00 | 1.00 | | | 1.00 | 1.00 | | | 1.00 | (1) |
| Mgmt Analyst | | 1.00 | 0.25 | | | 0.25 | 0.25 | | | 0.25 | (2) |
| Housing Manager | 1.00 | 1.00 | | 1.00 | | 1.00 | | 1.00 | | 1.00 | |
| City Clerk | 1.00 | 1.00 | | | 1.00 | 1.00 | | | 1.00 | 1.00 | |
| Deputy City Clerk | 1.00 | 1.00 | | | 1.00 | 1.00 | | | 1.00 | 1.00 | |
| Central Services Lead | 1.00 | 1.00 | | | 1.00 | 1.00 | | | 1.00 | 1.00 | |
| Sr. Office Assistant | 0.75 | 0.75 | | | 0.75 | 0.75 | | | 0.75 | 0.75 | |
| Office Assistant | 1.00 | 2.50 | | 0.50 | 2.00 | 2.50 | | 0.50 | 2.00 | 2.50 | (3) |
| Subtotal | 9.75 | 12.25 | 3.90 | 1.85 | 5.75 | 11.50 | 3.90 | 1.85 | 5.75 | 11.50 | |
| Overtime | 0.04 | 0.11 | | 0.04 | | 0.10 | | 0.04 | | 0.10 | |
| Temporary | 0.69 | 0.06 | 0.02 | | | 0.50 | 0.02 | | | 0.50 | |
| TOTAL | 10.48 | 12.42 | 3.92 | 1.89 | 5.75 | 12.10 | 3.92 | 1.89 | 5.75 | 12.10 | |

Comments:

(1) In 2016-17 a Administrative Assistant Position was reclassified to Executive Assistant

(2) Management Analyst Position shared between City Manager and Economic Development from FY 2017/18 onwards

(3) In 2016/17 a Office Assistant position is added to the City Clerk Division and a 0.5 was added for Housing with the other 0.5 shared with Economic Development Department



| | Actual | Adjusted | Projected | Projected |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Fees For Current Service | 617 | 5,000 | - | - |
| Other Fees & Reimbursements | 107,773 | 28,191 | 28,191 | 28,191 |
| General Fund Subsidy | 2,341,033 | 2,524,005 | 2,600,545 | 2,697,784 |
| Total Department Revenue & Subsidy | \$ 2,449,423 | \$ 2,557,196 | \$ 2,628,736 | \$ 2,725,975 |
| Expenditures | | | | |
| Personnel | 1,958,139 | 1,849,867 | 2,183,472 | 2,161,211 |
| Transportation & Training | 31,813 | 33,339 | 38,099 | 38,099 |
| Repairs & Maintenance | 119,682 | 115,000 | 115,000 | 115,000 |
| Materials, Supplies & Services | 339,788 | 558,990 | 292,165 | 411,665 |
| Capital Outlay | - | - | - | - |
| Total Department Expenditures | \$ 2,449,423 | \$ 2,557,196 | \$ 2,628,736 | \$ 2,725,975 |

Goals & Objectives:

- City Manager
 - Bring forward development impact fee updates for City Council consideration.
 - Direct implementation of City's Work Plan based on City Council priorities and resources.
 - Expand City communication and outreach to/from community.
 - Continue to coordinate efforts related to the redevelopment of Kottinger Gardens.
 - Conduct infrastructure assessment to address gaps and propose possible solutions.
 - Develop new refuse franchise agreement for solid waste services.
 - Manage ballot measure development related to Civic Center/Library Master Plan Implementation.
- City Clerk
 - Continue updates to the Master Records Index and Retention Schedule.
 - Conduct the November 2018 General Municipal Elections.
 - Continue to identify and implement effective cost strategies for providing quality graphic reproduction and distribution services.
 - Continue to identify and implement the use technology.
 - Conduct the semi-annual City Board's and Commission's Recruitment.
 - Explore designating City Clerk's Office as a U.S. Passport Acceptance Agency.
- Housing
 - Facilitate approval and financing for Sunflower Hill project at Irby Ranch.
 - Leverage use of Alameda County Affordable Housing bond revenues for affordable housing production.
 - Provide information to Pleasanton residents interested in affordable housing opportunities.
 - Coordinate the City's allocation of federal Community Development Block Grants (CDBG) and HOME Investment Partnership Program (HOME) funds within the City's Housing and Human Services Grant Program (HHSG).



Division Summary - City Manager Administration

Description:

The City Manager Administration Division is responsible for providing the overall administration, leadership, and direction for the City organization, including implementation of City priorities, guidance of significant initiatives, oversight of the delivery of City services and management of the City's internal and external communications.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| General Fund Subsidy | 1,211,618 | 1,055,895 | 1,323,625 | 1,278,613 |
| Total Division Revenue & Subsidy | \$ 1,211,618 | \$ 1,055,895 | \$ 1,323,625 | \$ 1,278,613 |
| Expenditures | | | | |
| Personnel | 1,150,586 | 1,025,217 | 1,276,772 | 1,231,760 |
| Transportation & Training | 13,453 | 13,588 | 17,388 | 17,388 |
| Repairs & Maintenance | 1,544 | - | - | - |
| Materials, Supplies & Services | 46,035 | 17,090 | 29,465 | 29,465 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 1,211,618 | \$ 1,055,895 | \$ 1,323,625 | \$ 1,278,613 |

Budget Highlights:

- \$15,000 is budgeted each fiscal year to represent City at conferences/workshops/seminars by the City Manager, Assistant City Manager, Assistant to the City Manager and Public Information Officer.
- \$3,457 is included each year for professional organization memberships such as ICMA, MMANC, CAPIO and Alameda County.

- Coordinated efforts related to development and implementation of the Bernal Community Park Phase II.
- Facilitated Civic Center / Library Master Plan development process.
- Coordinated efforts related to the first phase of the Kottinger Place Senior Housing redevelopment project.
- Oversaw completion of Cubby's Dog Park at Bernal.
- Developed 2015-2019 Capital Improvement Plan to address existing and future infrastructure needs.
- Implemented initiatives for organizational success, including the development of a succession planning program, additional internal training and development opportunities, and an expanded communications plan.



Division Summary - City Clerk

Description:

The Office of the City Clerk provides staff support for Council meetings; prepares the legislative agenda, legal notices and completes the necessary arrangements to ensure meetings comply with statutory requirements. The Office of the City Clerk administers Federal, State and Local procedures through which local government representatives are elected, and serves as the filing official for Campaign Finance Disclosures and Statements of Economic Interests; oversees the preservation and protection of public records and ensure they are readily accessible to the public. Central Services staff provides city wide services related to the preparation and distribution of mail; in-house graphic materials; and purchases of office supplies and office machines.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Division Revenue | | | | |
| Fees For Current Service | 617 | 5,000 | - | - |
| Other Fees & Reimbursements | 19,053 | 17,900 | 17,900 | 17,900 |
| General Fund Subsidy | 1,130,082 | 1,468,110 | 1,242,256 | 1,384,507 |
| Total Division Revenue & Subsidy | \$ 1,149,751 | \$ 1,491,010 | \$ 1,260,156 | \$ 1,402,407 |
| Expenditures | | | | |
| Personnel | 725,793 | 824,650 | 872,036 | 894,787 |
| Transportation & Training | 18,128 | 17,560 | 18,520 | 18,520 |
| Repairs & Maintenance | 118,138 | 115,000 | 115,000 | 115,000 |
| Materials, Supplies & Services | 287,692 | 533,800 | 254,600 | 374,100 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 1,149,751 | \$ 1,491,010 | \$ 1,260,156 | \$ 1,402,407 |

Budget Highlights:

• \$8,500 included to FY 2017/18 to purchase a plotter printer for Central Services.

• \$129,000 is included in FY 2018/19 to conduct the 2018 General Municipal Election.

- · Performed the annual citywide records destructions.
- Processed referendum and initiative petitions.
- Conducted Boards and Commissions Requirements.
- Conducted June 2016 Special Election for Referendum Measure K, Lund Ranch and November 2016 General Election for mayor, two councilmembers and Initiative Measure MM; Johnson Drive EDZ.
- Performed the biannual Conflict of Interest update.



Division Summary - Housing

Description:

The Pleasanton Housing Division promotes the development and maintenance of affordable rental and ownership housing in Pleasanton through administration of the General Plan Housing Element, the Pleasanton Homeownership Assistance Program, administration of the community Development Block Grant (CDBG) and HOME programs, and a wide range of housing services.

| | Actual 2015/16 | Adjusted 2016/17 | | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|----------------|---------------------|-------|----------------------|----------------------|
| Revenue | 2010/10 | 2010/11 | | 2011/10 | 2010/10 |
| Division Revenue | | | | | |
| H.O.M.E. Grant | 88,720 | 10,29 | 91 | 10,291 | 10,291 |
| General Fund Subsidy | (667) | - | | 34,664 | 34,664 |
| Total Division Revenue & Subsidy | \$ 88,053 | \$ 10,29 | 91 \$ | 44,955 | \$ 44,955 |
| Expenditures | | | | | |
| Personnel | 81,760 | - | | 34,664 | 34,664 |
| Transportation & Training | 232 | 2,19 | 91 | 2,191 | 2,191 |
| Repairs & Maintenance | - | - | | - | - |
| Materials, Supplies & Services | 6,061 | 8,10 | 00 | 8,100 | 8,100 |
| Capital Outlay | - | - | | - | - |
| Total Division Expenditures | \$ 88,053 | \$ 10,29 | 91 \$ | 44,955 | \$ 44,955 |

Budget Highlights:

- Allocation of CDBG funds (Fund 123) to assist programs managed by local non-profit agencies to provide housing and services to low-income households through the City's Housing and Human Services Grant (HHSG) program.
- Allocation of Lower Income Housing funds (Fund 122) to fund programs managed by local non-profit agencies to provide housing services related to the City's Housing and Human Services Grant (HHSG) program.

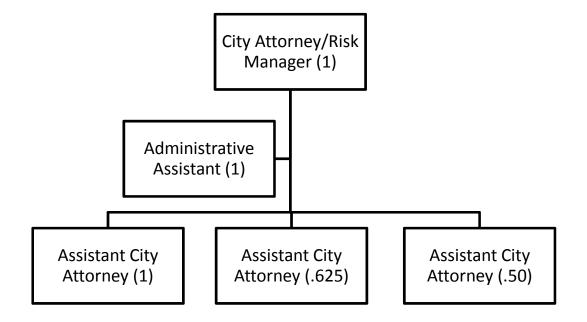
- Processed the City's Housing and Human Services Grant (HHSG) program funded through two federal funding sources (CDBG and HOME) and two local sources (Lower Income Housing Fund and General Fund). This activity included coordinating informational public forums intended to inform interested parties about HHSG opportunities and requirements. The meetings were coordinated in collaboration with other Tri-Valley cities. Federal and local funds were allocated to local non-profit agencies that provide housing and services to low-income Pleasanton residents.
- Completed construction of Phase 1A of Kottinger Gardens and returned relocated residents to the project. Completed substantial portion of construction for Phase 1B with anticipated occupancy in October 2017.
- City Council approved three affordable housing agreements with private housing developers, including an agreement to facilitate the development of an affordable housing project for adults with developmental disabilities by Sunflower Hill as part of the Irby Ranch Project.

Operating Budget FY 2017/18 and FY 2018/19



The Law Department advises the City Council and City staff on all legal matters pertaining to City business, frames all ordinances, resolutions and other City documents, and performs all legal services required by the City Council. The Law Department works closely with the City Council, City Manager, department heads, and all City staff to carry out certain administrative duties as well as providing advice on sensitive issues. The Law Department serves as the City's Risk Manager and handles most of the City's litigation.





Personnel Summary

| | Actual | Adjusted | Projected | Projected | 1 |
|--------------------------|---------|----------|-----------|-----------|-----|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | |
| City Attorney | 1.000 | 1.000 | 1.000 | 1.000 | |
| Assistant City Attorney | 2.000 | 2.125 | 2.125 | 2.125 | (1) |
| Administrative Assistant | 1.000 | 1.000 | 1.000 | 1.000 | |
| Subtotal | 4.000 | 4.125 | 4.125 | 4.125 | |
| | | | | | |
| Temporary | 0.118 | 0.077 | 0.077 | 0.077 | |
| TOTAL | 4.118 | 4.202 | 4.202 | 4.202 | |

Comments:

(1) In FY 2016/17 one part-time Asst City Attorney hours increased from .5FTE to .625FTE.



| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|------------------------------------|-------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Departmental Revenue | | | | |
| Fines Forfeitures & Citations | (200) | - | - | - |
| Interfund Reimbursement-Revenue | 26,707 | - | - | - |
| Misc. Charges for Services | 24,089 | - | - | - |
| Other Reimbursements | 21,127 | 19,000 | 19,000 | 19,000 |
| General Fund Subsidy | 2,356,175 | 2,495,853 | 2,601,632 | 2,619,177 |
| Total Department Revenue & Subsidy | \$ 2,427,898 | \$ 2,514,853 | \$ 2,620,632 | \$ 2,638,177 |
| Expenditures | | | | |
| Personnel | 956,414 | 1,022,207 | 1,127,666 | 1,145,211 |
| Transportation & Training | 2,670 | 6,546 | 6,046 | 6,046 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 1,468,813 | 1,486,100 | 1,486,920 | 1,486,920 |
| Capital Outlay | - | - | - | - |
| Total Department Expenditures | \$ 2,427,898 | \$ 2,514,853 | \$ 2,620,632 | \$ 2,638,177 |

Goals & Objectives:

- Provide sound, reasoned legal advice to the City Council, City Manager and staff.
- Provide guidance and advice to new City Council Members.
- Provide advice concerning implementation of Housing Element programs including Growth Management.
- Defend the City against claims and lawsuits filed against it and represent City in prosecution of cases it files.
- Advise the Council, Commissions and staff on Brown Act, Public Records Act and Political Reform Act (conflicts of interest).
- Advise Human Resources Department on labor and personnel issues.
- Draft, review and comment on all agreements, contracts, ordinances, and resolutions to be entered into by the City.
- Provide advice to City Manager and Executive Team to achieve policy goals with emphasis on avoiding legal challenges.
- Prepare an omnibus ordinance to update language in the Municipal Code.
- Streamline processes for economic development program documents (e.g. loans, fee deferrals, etc).
- Prosecute Municipal Code violations to maintain high quality of life in the community.
- Provide counsel regarding land use and CEQA matters to Council, Commissions and staff.
- Advise regarding development fees, their use and legal requirements.

- Provided sound, reasoned legal advice to City Council, City Manager, Commissions and all City departments on a wide range of issues.
- Advised City Manager and Human Resources Department on labor and personnel issues.
- Prepared annual omnibus ordinance to clean up language in the Municipal Code.
- Reviewed for form and legality all agreements, ordinances, resolutions and other documents relating to City operations and policies.
- Successfully defended against or resolved/settled lawsuits related to police, elections and tort litigation.

Program Summary - Administration

Description:

The Law Department advises the City Council and City staff on all legal matters pertaining to City business, frames all ordinances, resolutions and other City documents, and performs all legal services required by the City Council. The Law Department works closely with the City Council, City Manager, department heads, and all City staff to carry out certain administrative duties, as well as providing advice on sensitive issues.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Fines Forfeitures & Citations | (200) | - | - | - |
| Interfund Reimbursement-Revenue | 26,707 | - | - | - |
| Misc. Charges for Services | 24,089 | - | - | - |
| Other Reimbursements | 21,127 | 19,000 | 19,000 | 19,000 |
| General Fund Subsidy | 1,256,175 | 1,395,853 | 1,501,632 | 1,519,177 |
| Total Division Revenue & Subsidy | \$ 1,327,898 | \$ 1,414,853 | \$ 1,520,632 | \$ 1,538,177 |
| Expenditures | | | | |
| Personnel | 956,414 | 1,022,207 | 1,127,666 | 1,145,211 |
| Transportation & Training | 2,670 | 6,546 | 6,046 | 6,046 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 368,813 | 386,100 | 386,920 | 386,920 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 1,327,898 | \$ 1,414,853 | \$ 1,520,632 | \$ 1,538,177 |

Budget Highlights:

 Included in expenditures for services are outside legal counsel fees for more complex tort and land use cases, and professional services costs such as for administrative hearing officers, appraisers, expert witnesses, and court reporters.

Program Summary - Risk Management

Description:

The Law Department serves as the City's Risk Manager and handles most of the City's litigation. This program serves to fund the City's Self Insurance Retention fund, which is used to make payments for personal injury and employment practices claims, as well as to pay premiums to various risk sharing pools that cover claims in excess of the City's retained limits.

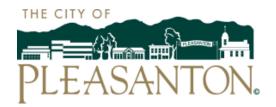
| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| General Fund Subsidy | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| Total Division Revenue & Subsidy | \$ 1,100,000 | \$ 1,100,000 | \$ 1,100,000 | \$ 1,100,000 |
| Expenditures | | | | |
| Materials, Supplies & Services | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| Total Division Expenditures | \$ 1,100,000 | \$ 1,100,000 | \$ 1,100,000 | \$ 1,100,000 |

Budget Highlights:

\$1,100,000 is for payments to risk sharing pools for premiums to cover personal injury claims, work place wrongs, and workers compensation claims in excess of self retained limits. This amount was reduced during the recession, but now is back to pre-recession level, adjusted for increases in COL and forecasted premium increases.

FINANCE

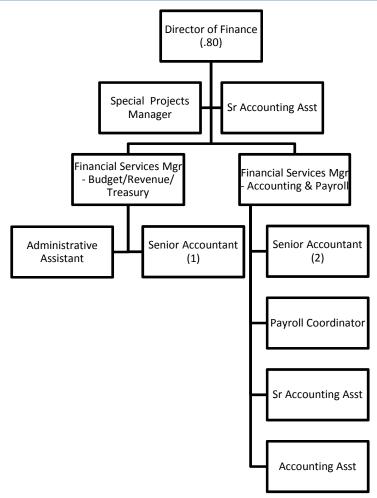
Operating Budget FY 2017/18 and FY 2018/19



The Finance Department is responsible for the safekeeping, management and accounting of the City's financial assets. The department provides City financial information to the public, the City Council, the City Manager, and other City departments. The department audits revenue sources, processes cash receipts, payroll and accounts payable, administers assessment districts and other debt, invests the City's funds, monitors the City's budget and coordinates the City's financial audits.



FINANCE DEPARTMENT



PERSONNEL SUMMARY

| | Actual | Adjusted | Projected | Projected |] |
|--------------------------|---------|----------|-----------|-----------|-----|
| | 2015-16 | 2016-17 | 2017-18 | 2018-19 | |
| Director of Finance | 0.80 | 0.80 | 0.80 | 0.80 | |
| Asst Dir of Finance | 1.00 | | | | (1) |
| Special Projects Manager | | 1.00 | 1.00 | 1.00 | |
| Financial Svcs Mgr | 2.00 | 2.00 | 2.00 | 2.00 | |
| Administrative Asst | 1.00 | 1.00 | 1.00 | 1.00 | |
| Sr Accountant | 4.00 | 3.00 | 3.00 | 3.00 | |
| Payroll Coordinator | 1.00 | 1.00 | 1.00 | 1.00 | |
| Sr Accounting Asst | 1.00 | 2.00 | 2.00 | 2.00 | (2) |
| Accounting Asst II | 1.00 | 1.00 | 1.00 | 1.00 | |
| Subtotal | 11.80 | 11.80 | 11.80 | 11.80 | |
| Overtime | 0.10 | 0.06 | 0.08 | 0.09 | |
| TOTAL | 11.90 | 11.86 | 11.88 | 11.89 | |

Comments:

(1) Asst. Director of Finance position was reclassed to accommodate a Special Projects Manager

(2) In FY 2016/17 a Senior Accountant Position was eliminated and a new Sr. Accounting Assistant position was created.



FINANCE DEPARTMENT

| | Actual | Adjusted | Projected | Projected |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| State Mandated Reimbursements | 11,546 | - | - | - |
| Other Reimbursements | 145,617 | 130,000 | 130,000 | 130,000 |
| Management / Admin Fees | 1,041 | 500 | 500 | 500 |
| General Fund Subsidy | 2,769,671 | 3,101,377 | 2,920,443 | 2,876,368 |
| Total Department Revenue & Subsidy | \$ 2,927,875 | \$ 3,231,877 | \$ 3,050,943 | \$ 3,006,868 |
| | | | | |
| Expenditures | | | | |
| Personnel | 2,137,252 | 2,237,397 | 2,254,160 | 2,209,585 |
| Transportation & Training | 56,594 | 72,733 | 58,533 | 58,533 |
| Repairs & Maintenance | 943 | 1,000 | 1,000 | 1,000 |
| Materials, Supplies & Services | 733,086 | 920,747 | 737,250 | 737,750 |
| Capital Outlay | - | - | - | - |
| Total Department Expenditures | \$ 2,927,875 | \$ 3,231,877 | \$ 3,050,943 | \$ 3,006,868 |

Goals & Objectives:

 Complete Development Impact Fee Study for infrastructure fees (Sewer, Water, Public Facilities, Lower Income Housing, Traffic Impact, and Park Dedication In-Lieu fees, Tri-Valley Transportation fees, Parking-In-Lieu fee).

- Along with IT complete implementation of the City's financial Enterprise Resource Program (ERP) system, Tyler Munis.
- · Redesign and automate production of the City's budget book.
- Redesign and automate production of the City's CIP book.
- Along with several other departments, develop 10-year capital plan.
- Continue to coordinate and manage the development of the City's Operating Budget and Capital Improvement Program (CIP). The
 Operating Budget funds the City's annual services, programs, and activities. The CIP is a financial plan that enables construction
 of various public improvements (e.g. streets, parks, facilities).
- Continue to prepare the City's Comprehensive Annual Financial Report in accordance with generally accepted accounting principles promulgated by the Government Accounting Standards Board (GASB).

Budget Highlights:

- \$10,650 is included in each year for materials and supplies for all Finance Department divisions.
- \$66,000 is included in FY 2017/18 and FY 2018/19 for an outside accounting firm to perform the annual audit of the City's financial statements.
- \$78,000 is included in FY 2017/18 and FY 2018/19 for financial, payroll, and fixed asset system maintenance fees.
- \$388,000 is included in FY 2017/18 and \$391,000 in FY 2018/19 for the Alameda County collection charge for property tax administration, representing an approximately \$100,000 reduction from previous years due to successful litigation.
- \$75,000 is included in each years for sales tax and property tax audit services.
- \$62,800 is included in FY 2017/18 and \$64,100 in FY 2018/19 for banking fees and armored car services.
- \$19,000 is included in FY 2017/18 and \$6,000 in FY 2018/19 for budget and investment system maintenance.



FINANCE DEPARTMENT

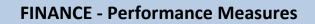
- Developed or modified six financial policies.
- Developed and implemented a plan to prefund approximately \$20 million of the City's pension liabilities.
- Implemented a new Enterprise Resource Planning (ERP) financial system, Tyler Munis, to replace the City's financial, payroll, human resources, utility billing, and cashiering systems. Project included automating timesheets, invoice processing, and contracts processing.
- Received the GFOA (Government Finance Officers Association) Certificate of Achievement for Excellence in Financial Reporting award for the seventeenth consecutive year.
- Completed the State Controller's Office Cities Financial Transactions Report, Annual Street Report, and Government Compensation in California Report.
- Completed the Two Year Operating Budget and the Capital Improvement Program Budget for FY 2017/18 and FY 2018/19.
- For the eleventh year, the City received the Excellence in Budgeting award from the California Society of Municipal Finance Officers for its Operating Budget.
- Managed solicitation for new banking services and managed transition to new bank.
- Issued \$7.1 million in private placement bonds to pay the City's portion of the regional recycled water expansion project.

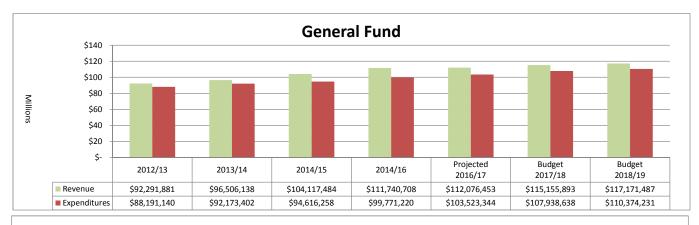
FINANCE - Performance Measures

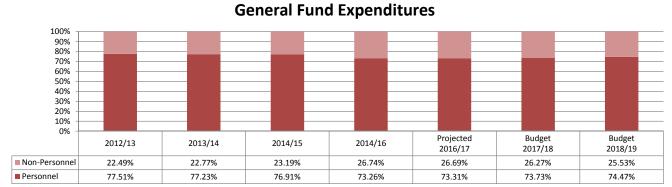
| Measure | 2012/13 | 2013/14 | 2014/15 | 2015/16 | Projected 2016/17 | Budget 2017/18 | Budget 2018/19 |
|---|----------------|----------------|----------------|----------------|----------------------|-------------------|-------------------|
| FINANCE DEPARTMENT | | | | | | | |
| FTE's authorized | 11.80 | 11.80 | 11.80 | 11.80 | 11.80 | 11.80 | 11.80 |
| Total Finance Department Funding | \$ 2,838,289 | \$ 2,618,990 | \$ 2,838,289 | \$ 2,618,990 | \$ 2,860,146 | \$ 2,935,570 | \$ 2,981,252 |
| FINANCE OPERATIONS | | | | | | | |
| General Fund Revenue - | | | | | | | |
| Budget | \$ 91,284,522 | \$ 94,313,201 | \$ 100,377,294 | \$ 106,461,744 | \$ 112,076,453 | \$ 115,155,893 | \$ 117,171,487 |
| Actual | \$ 92,291,881 | \$ 96,506,138 | \$ 104,117,484 | \$ 111,740,708 | n/a | n/a | n/a |
| % of Budget Received | 101.1% | 102.3% | 103.7% | 105.0% | n/a | n/a | n/a |
| General Fund Expenditures - | | | | | | | |
| Budget | \$ 88,881,334 | \$ 92,729,709 | \$ 96,565,965 | \$ 100,742,467 | \$ 103,523,344 | \$ 107,938,638 | \$ 110,374,231 |
| Actual | \$ 88,191,140 | \$ 92,173,402 | \$ 94,616,258 | \$ 99,771,220 | n/a | n/a | n/a |
| % of Budget Incurred | 99.22% | 99.40% | 97.98% | 99.04% | n/a | n/a | n/a |
| General Fund Personnel % | 77.51% | 77.23% | 76.91% | 73.26% | 73.31% | 73.73% | 74.47% |
| General Fund Non-Personnel % | 22.49% | 22.77% | 23.19% | 26.74% | 26.69% | 26.27% | 25.53% |
| Investments - | | | | | | | |
| Investment Portfolio | \$ 182,296,299 | \$ 192,166,632 | \$ 200,846,174 | \$ 201,558,515 | \$ 200,000,000 | \$ 205,000,000 | \$ 205,000,000 |
| Return on Investment | 0.76% | 0.69% | 0.70% | 0.71% | 0.91% | 1.20% | 1.30% |
| Unfunded Liabilities - | | | | | | | |
| Accrued Actuarial Liability - Pension (1) | \$ 127,366,771 | \$ 121,671,268 | \$ 123,488,196 | \$ 122,412,388 | n/a | n/a | n/a |
| Accrued Retiree Health Care (2) | \$ 42,585,707 | \$ 40,716,229 | \$ 33,355,746 | n/a | n/a | n/a | n/a |
| Long-Term Debt - | | | | | | | |
| Total Outstanding | \$ 3,227,351 | \$ 2,867,148 | \$ 2,294,121 | \$ 8,240,923 | \$ 24,694,287 | \$ 23,594,287 | \$ 22,044,287 |
| Debt Per Capita | \$ 46 | \$ 39 | \$ 31 | \$ 110 | \$ 327 | \$ 312 | \$ 290 |
| General Obligation Bond Rating - S&P | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| COMMUNITY SATISFACTION SURVEY | | | | | | | |
| Budget and Finances - good or excellent | n/a | 54%** | n/a | n/a | n/a | n/a | n/a |

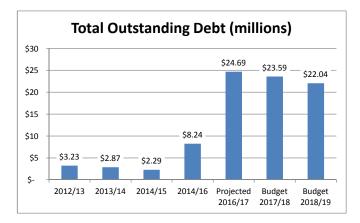
(1) (Market Value of Assets) Police Safety Group plan is part of a risk pool. No unfunded actuarial liability information was available prior to the October 2013 PERS report. The Police Safety Group plan unfunded liability has been included begininng with the 2014 PERS report. Includes Pleasanton's 50% portion of LFPD liability. (2) Unfunded liability calculation includes reserves held in City's retiree health funds. Includes Pleasanton's 50% portion of LFPD liability.

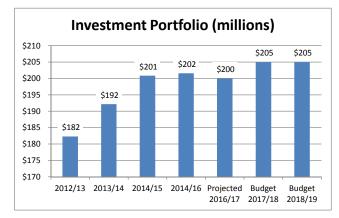
** 31% didn't know











GENERAL GOVERNMENT

Operating Budget FY 2017/18 and FY 2018/19



The General Government Department is responsible for City expenses that are not associated with specific departments. These include support of various community programs and services provided by other organizations or agencies.



GENERAL GOVERNMENT DEPARTMENT

| | | Actual | Adjusted | Projected | Projected |
|------------------------------------|----|---------|-----------------|-----------------|-----------------|
| | 2 | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | | |
| Departmental Revenue | | | | | |
| Total Contributions & Donations | | 840 | 200 | 200 | 200 |
| Misc. Revenues | | 30,791 | 16,000 | 13,000 | 13,000 |
| Other Reimbursements | | - | 38,500 | - | - |
| General Fund Subsidy | | 905,095 | 2,057,450 | 1,850,843 | 1,973,626 |
| Total Department Revenue & Subsidy | \$ | 936,726 | \$ 2,112,150 | \$ 1,864,043 | \$ 1,986,826 |
| Expenditures | | | | | |
| Personnel | | 18,674 | 52,000 | 29,605 | 28,500 |
| Transportation & Training | | - | 40,000 | 7,500 | 7,500 |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 918.052 | 2,020,150 | 1,826,938 | 1,950,826 |
| Capital Outlay | | - | - | - | - |
| Total Department Expenditures | \$ | 936,726 | \$ 2,112,150 | \$ 1,864,043 | \$ 1,986,826 |

Goals & Objectives:

• To continue to provide support to Community activities through grants to the following:

- Tri-Valley Community Television

• To continue to support membership in the following various organizations:

- Alameda County Congestion Management
- Local Agency Formation Committee

• To provide the necessary funding for unforeseen emergencies and contingencies.



GENERAL GOVERNMENT DEPARTMENT

Community Promotions

Description:

Community Promotions is comprised of General Fund support for a variety of programs (i.e. Community Grants) and expenditures which aggregates costs that are not associated with a particular department.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---|-----------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Program Revenue | 577 | - | - | - |
| General Fund Subsidy | 758,488 | 785,938 | 655,363 | 653,351 |
| Total Division Revenue & Subsidy | \$ 759,064 | \$ 785,938 | \$ 655,363 | \$ 653,351 |
| Expenditures Transportation & Training | - | - | - | - |
| Materials, Supplies & Services | 759,064 | 785,938 | 655,363 | 653,351 |
| Total Division Expenditures | \$ 759,064 | \$ 785,938 | \$ 655,363 | \$ 653,351 |

Budget Highlights:

- \$140,300 is included to support operations for Tri-Valley Community Television.
- \$63,000 is included in each year for Pleasanton Downtown Association (PDA) assessment match.
- \$60,000 is included for the Senior Support Program of the Tri-Valley Area; \$4,000 for Non-Profit Services; and \$15,100 is included for the development of the Human Services Needs Assessment Strategic Plan.
- \$4,000 is included in each year to support local promotion and participation in the Alameda County Green Business Program.
- \$10,000 is included in each year for innovation and entrepreneurship events and forums, in partnership with Pleasanton business
 organizations.
- \$5,000 is included each year for Pleasanton Community of Character Collaborative to support the non-profit organization dedicated to promoting the character traits shared by the City, Chamber of Commerce, and Pleasanton Unified School District.
- \$2,500 is included in each year for Tri Valley Tourism Bureau (TVTB) membership.



GENERAL GOVERNMENT DEPARTMENT

Miscellaneous Non-Departmental

Description:

Miscellaneous Non-Departmental Expenses include General Fund support for contingency items (i.e. inflation, fuel, utilities, special studies) and to support membership in various organizations that are not associated with a particular department.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|----------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Misc. Revenues | 30,215 | 16,000 | 13,000 | 13,000 |
| General Fund Subsidy | 128,773 | 1,258,212 | 1,158,575 | 1,284,475 |
| Total Division Revenue & Subsidy | \$ 158,988 | \$ 1,274,212 | \$ 1,171,575 | \$ 1,297,475 |
| Expenditures | | | | |
| Personnel | - | - | - | - |
| Transportation & Training | - | 40,000 | - | - |
| Repairs & Maintenance | 158,988 | 1,234,212 | 1,171,575 | 1,297,475 |
| Materials, Supplies & Services | - | - | - | - |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 158,988 | \$ 1,274,212 | \$ 1,171,575 | \$ 1,297,475 |

Budget Highlights:

- \$500,000 is included in FY2017/18 and \$500,000 in FY2018/19 for a city-wide contingency and unforeseen expenses.
- \$20,000 is included in each year for a contract lobbyist.
- \$28,500 is included in each year for compensation to the following commissions: Planning, Parks & Recreation, Human Services, Housing, Library, Civic Arts, and Youth.
- Approximately \$36,500 is included in each year for Alameda County Congestion Management Agency participation.
- \$21,000 is included in each year to purchase WHEEL tickets for resale.
- \$17,600 is included in each year to print the community newsletters and annual report.
- \$3,200 is included in each year for sign language services and language line services.
- \$6,700 is included in each year for the State-mandated assessment for the Local Agency Formation Commission (LAFCO) cost per AB2838.
- \$6,000 is included in each year to televise City Council meetings.
- \$2,225 is included for the annual monitoring of the Tiger Salamander Stewardship Report.

HUMAN RESOURCES

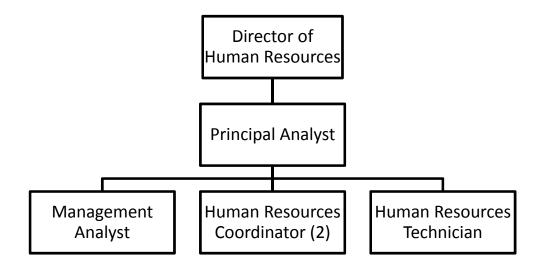
Operating Budget FY 2017/18 and FY 2018/19



The Human Resources Department supports the City and its vision by providing services in employee and labor relations, recruitment, classification and compensation, benefits, training and organizational development, workers' compensation and City policy development. The Department's mission is to provide exceptional services by recruiting the best talent, developing that talent and providing the workforce with a gratifying, safe and supportive work environment. Human Resources supports the organization by providing a non-discriminatory workplace and endorses personal accountability. These services are provided with an emphasis on respect and consideration for our workforce and all of our customers.



HUMAN RESOURCES DEPARTMENT



Personnel Summary

| | Actual | Adjusted | Projected | Projected |
|---|---------|----------|-----------|-----------|
| | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
| Director of Human Resources & Labor Relations | 1.00 | 1.00 | 1.00 | 1.00 |
| Principal Analyst | 1.00 | 1.00 | 1.00 | 1.00 |
| Management Analyst | 1.00 | 1.00 | 1.00 | 1.00 |
| Human Resources Coord | 2.00 | 2.00 | 2.00 | 2.00 |
| Human Resources Tech | 1.00 | 1.00 | 1.00 | 1.00 |
| Subtotal | 6.00 | 6.00 | 6.00 | 6.00 |
| Temporary | 0.33 | 0.94 | 0.04 | 0.04 |
| TOTAL | 6.33 | 6.94 | 6.04 | 6.04 |



HUMAN RESOURCES DEPARTMENT

| | Actual | Adjusted | Projected | Projected |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Other Reimbursements | 85,709 | 84,000 | 84,000 | 84,000 |
| General Fund Subsidy | 1,331,729 | 1,414,248 | 1,419,143 | 1,436,281 |
| Total Department Revenue & Subsidy | \$ 1,417,437 | \$ 1,498,248 | \$ 1,503,143 | \$ 1,520,281 |
| Expenditures | | | | |
| Personnel | 1,096,521 | 1,132,416 | 1,150,411 | 1,167,549 |
| Transportation & Training | 12,581 | 19,313 | 14,313 | 14,313 |
| Repairs & Maintenance | 5,004 | - | - | - |
| Materials, Supplies & Services | 303,331 | 346,519 | 338,419 | 338,419 |
| Capital Outlay | - | - | - | - |
| Total Department Expenditures | \$ 1,417,437 | \$ 1,498,248 | \$ 1,503,143 | \$ 1,520,281 |

Goals & Objectives:

- Enhance the City's training and development program.
- Enhance the City's Succession Planning program.
- Enhance the City's Employee Engagement program.
- Implement a robust safety program.
- Negotiate new labor contracts as they expire.

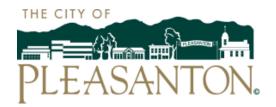
Budget Highlights:

- \$67,000 is included in each year for organizational training and development.
- \$15,000 is included in each year for employee engagement activities.

- Implemented and launched a new Human Resources Information System (HRIS) to the organization.
- Enhanced the City's training and development program including the launch of the City's Leadership Academy.
- Implemented a Succession Planning program including targeted training and the launch of a Succession Planning Committee.
- Implemented an Employee Engagement program including the launch of an Employee Engagement Committee.
- Successfully negotiated labor contracts with the City's bargaining groups.

INFORMATION TECHNOLOGY

Operating Budget FY 2017/18 and FY 2018/19



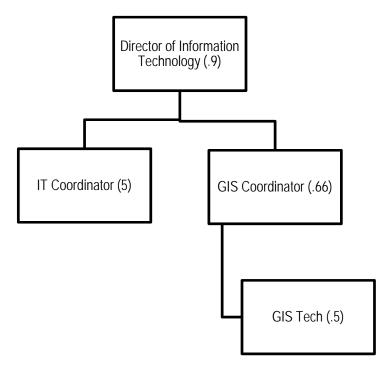
The Information Technology Department is responsible for the technology needs of the City. The department administers and maintains all end point computing devices (PC's, Virtual Desktops, Laptops, and mobile devices), software applications, datacenter infrastructure, and network (local, wide-area, and wireless).

The Department also maintains all City web sites, electronic communications, and Voice telephony systems, and cybersecurity technologies – for the protection of the City's systems and data from being compromised.

The department also includes GIS. Which develops, and maintains an enterprise geospatial database system of all City infrastructure, assets, and zoning; among the multiple sets of data layers, of which is integrated into many of the City's major software applications.



INFORMATION TECHNOLGY DEPARTMENT



Personnel Summary

| | Actual | Adjusted | Projected 2017- | Projected 2018- |
|-----------------------|---------|----------|-----------------|-----------------|
| | 2015-16 | 2016-17 | 18 | 19 |
| Info Technologies Mgr | 0.90 | 0.90 | 0.90 | 0.90 |
| Info Tech Coord II | 5.00 | 5.00 | 5.00 | 5.00 |
| GIS Coordinator | 0.66 | 0.66 | 0.66 | 0.66 |
| GIS Technician II | 0.50 | 0.50 | 0.50 | 0.50 |
| Subtotal | 7.06 | 7.06 | 7.06 | 7.06 |
| Overtime | 0.04 | 0.11 | 0.10 | 0.10 |
| Temporary | 0.69 | 0.06 | 0.50 | 0.50 |
| TOTAL | 7.79 | 7.23 | 7.66 | 7.66 |



Department Summary - Information Technology

Description:

The Information Technology (IT) department provides support for all City computer technologies including, hardware, software, Internet services, networking, geographic information services, telecommunications, and radio. The division strives to maintain a full range of customer and equipment services to achieve a high degree of reliability with computer systems designed to meet current technology needs for the entire organization.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Division Revenue | | | | |
| Misc. Charges for Services | 9,998 | 22,000 | 22,000 | 22,000 |
| Interfund Reimbursement-Revenue | 81,288 | 82,000 | 82,000 | 82,000 |
| General Fund Subsidy | 2,411,380 | 2,405,743 | 2,606,979 | 2,448,340 |
| Total Division Revenue & Subsidy | \$ 2,502,666 | \$ 2,509,743 | \$ 2,710,979 | \$ 2,552,340 |
| Expenditures | | | | |
| Personnel | 1,391,143 | 1,472,271 | 1,488,563 | 1,519,224 |
| Transportation & Training | 184,888 | 167,967 | 156,941 | 142,641 |
| Repairs & Maintenance | 48,875 | 107,730 | 107,300 | 107,300 |
| Materials, Supplies & Services | 863,760 | 761,775 | 908,175 | 783,175 |
| Capital Outlay | 14,000 | - | 50,000 | - |
| Total Division Expenditures | \$ 2,502,666 | \$ 2,509,743 | \$ 2,710,979 | \$ 2,552,340 |

Budget Highlights:

- \$55,000 in each year for Print Management System.
- \$65,000 in FY 2017/18 for new web site development.
- \$25,000 in each year for contracted web support.
- \$50,000 in each year for Office 365.
- \$60,800 in FY 2017/18 for GIS upgrades for polygon feature class improvements, web, and utilities easements.

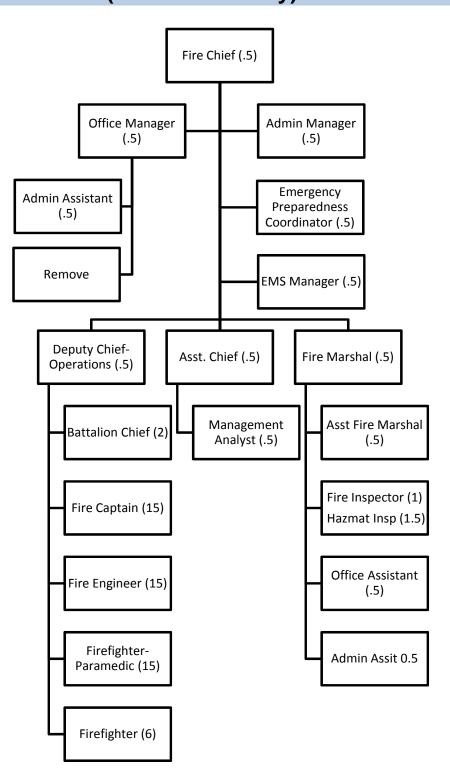
- Converted over 90% of the data center servers to a virtualized environment. Reducing the amount of physical hardware for servers. Leading to reduced power requirements, physical space, and cooling needs.
- Complete Storage Systems Upgrade and Replacement in all data centers.
- Implemented new disaster recovery processes and procedures with new backup system and virtualized server software.
- Upgrade and full deployment of mobile devices for Police and Operation Services Dept.
- Implementation of a Managed Print System solution.
- Upgrade to all perimeter firewalls.
- Implementation of Cybersecurity awareness program.
- Implementation of enterprise digital signage system.
- Implementation of an enterprise e-mail marketing solution.
- Upgrade and replacement of backup and archive system.
- Implementation of new Helpdesk system.
- Migration of email system to Office 365.
- Complete update and improvements to GIS GeoDatabase / Basemap, and feature-class layers.
- Continued build-out City wireless network footprint. Upgrade and improve downtown wireless network.
- Upgraded bandwidth to all remote Wide-Area-Network sites.
- Provided technology solutions and resources for the implementation of ERP system.
- Upgrade to Police CAD/RMS/Mobile system.
- Upgrade and Replacement of Police MDC's in Patrol Fleet.
- Technology improvements to Conference Room Audio/Visual systems.

Operating Budget FY 2017/18 and FY 2018/19



The Livermore-Pleasanton Fire Department's (LPFD) core purpose is to make our community safe for all citizens to live and work through the protection of life, property and the environment. The department, through the Fire Prevention Bureau, is responsible for minimizing fire risk through positive fire code enforcement and weed abatement. The Operations Bureau prepares for and responds to all emergency fire, medical, rescue and hazardous materials incidents. Five of the department's ten fire companies are based in the City of Pleasanton. The LPFD also trains at our state-of-the-art training facility in east Pleasanton. The department provides training to citizens in order to improve their safety and self-reliance in emergencies, plus the department plays a key role in the citywide Emergency Preparedness Plan.







Personnel Summary - Pleasanton Only

| | | | | Projecte | d 2017/18 | 8 | | Projected | d 2018/19 |) | |
|-------------------------|---------|----------|-------|----------|-----------|--------|-------|-----------|-----------|--------|-----|
| | Actual | Adjusted | | Preven- | Oper- | | | Preven- | Oper- | | |
| | 2015/16 | 2016/17 | Admin | tion | ations | TOTAL | Admin | tion | ations | TOTAL | |
| Fire Chief | 0.500 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | |
| Deputy Chief | 1.000 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | (1) |
| Asst Chief | | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | (1) |
| Battalion Chief | 2.000 | 2.000 | 2.000 | | | 2.000 | 2.000 | | | 2.000 | |
| Fire Marshal | 0.500 | 0.500 | | 0.500 | | 0.500 | | 0.500 | | 0.500 | |
| Asst Fire Marshal | 0.500 | 0.500 | | 0.500 | | 0.500 | | 0.500 | | 0.500 | |
| Emergency Prep Mgr | 0.250 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | (2) |
| EMS Manager | 0.375 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | (3) |
| Management Analyst | 1.000 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | (4) |
| Administration Manager | | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | (4) |
| Fire Captain | 15.000 | 15.000 | | | 15.000 | 15.000 | | | 15.000 | 15.000 | |
| Fire Engineer | 15.000 | 15.000 | | | 15.000 | 15.000 | | | 15.000 | 15.000 | |
| Firefighter/Paramedic | 15.000 | 15.000 | | | 15.000 | 15.000 | | | 15.000 | 15.000 | |
| Firefighter | 6.000 | 6.000 | | | 6.000 | 6.000 | | | 6.000 | 6.000 | |
| Fire / Hazmat Inspector | 2.500 | 2.500 | | 2.500 | | 2.500 | | 2.500 | | 2.500 | |
| Office Manager | 0.500 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | |
| Administrative Asst | 1.000 | 1.000 | 1.000 | | | 1.000 | 1.000 | | | 1.000 | |
| Office Asst | 0.500 | 0.500 | 0.500 | | | 0.500 | 0.500 | | | 0.500 | |
| | | | | | | | | | | | |
| Subtotal | 61.625 | 62.000 | 7.500 | 3.500 | 51.000 | 62.000 | 7.500 | 3.500 | 51.000 | 62.000 | |
| Overtime | 27.611 | 22.585 | 0.008 | 0.086 | 24.563 | 24.657 | 0.003 | 0.004 | 26.161 | 26.168 | |
| Temporary | 2.163 | | 2.163 | | | 2.163 | 2.163 | | | 2.163 | |
| TOTAL | 91.400 | 84.585 | 9.671 | 3.586 | 75.563 | 88.820 | 9.666 | 3.504 | 77.161 | 90.331 | |

Comments:

(1) In FY 2016/17 one Deputy Chief was re classified as Assistant Chief to assume the Fire Chiefs responsibilities in his absence.

(2) In FY 2016/17 0.5 Emergency Prep Mgr was increased resulting in a 0.25 Increase (50%) in the Pleasanton share

(3) In FY 2016/17 0.25 EMS Manager was increased resulting in a 0.125 Increase (50%) in the Pleasanton share

(4) In FY 2016/17 One Management Analyst Position was re classified as Administration Manager



| | Actual | Adjusted | Projected | Projected |
|------------------------------------|------------------|------------------|------------------|------------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Fire Training Revenue | 234,104 | 382,500 | 407,575 | 419,727 |
| Misc Revenues | 119,114 | 100,500 | 103,500 | 106,590 |
| Other Reimbursements | 889,380 | 925,000 | 952,240 | 980,297 |
| Cost Recovery | 480,545 | 368,864 | 368,864 | 368,864 |
| Interfund Revenues | 2,864 | - | - | - |
| General Fund Subsidy | 15,811,563 | 16,572,717 | 17,522,061 | 18,380,798 |
| Total Department Revenue & Subsidy | \$ 17,537,570 | \$ 18,349,581 | \$ 19,354,240 | \$ 20,256,276 |
| Expenditures | | | | |
| Personnel | 15,755,404 | 16,643,008 | 17,599,112 | 18,479,721 |
| Transportation & Training | 489,498 | 351,321 | 403,739 | 411,467 |
| Repairs & Maintenance | 86,042 | 165,664 | 121,067 | 121,067 |
| Materials, Supplies & Services | 1,199,205 | 1,189,588 | 1,215,322 | 1,229,021 |
| Capital Outlay | 7,422 | - | 15,000 | 15,000 |
| Total Department Expenditures | \$ 17,537,570 | \$ 18,349,581 | \$ 19,354,240 | \$ 20,256,276 |

Goals & Objectives (includes LPFD):

• Public Safety -

- To be fiscally responsible and efficient in spending public funds.

- Continue seeking out alternative funding sources that promote regional partnerships, maximize resources, and facilitate cost containment.

- Maintain efforts to improve, strengthen, and enhance regional interoperable communications and operations in the areas of disaster training, radio communications and resource deployment.

- To ensure new recruits, front-line personnel, and fire Prevention staff are provided the appropriate training and continuing education to possess, continually develop, and maintain the skill set necessary to deliver life-safety services and carryout daily

- To facilitate community engagement in all levels of emergency preparedness so as to provide an environment that achieves the City Council's goals & priorities of building a disaster resilient community.

• Quality of Life -

- Continue support for community outreach programs in the areas of disaster relating to personal, community and business preparedness.



Division Summary - Administration

Description:

The Fire Administration Division is responsible for general administrative direction, fiscal administration, public information, policies and procedures, human resource and worker's compensation management, information systems oversight and support, purchasing coordination, contract administration, new facility construction management, disaster preparedness, public education, and interagency coordination for the consolidated Fire Department.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Other Reimbursements | 510 | - | - | - |
| Other Misc. Revenue | 12,001 | 10,720 | 10,720 | 10,720 |
| Interfund Revenues | 2,864 | - | - | - |
| General Fund Subsidy | 2,349,311 | 2,391,433 | 2,797,829 | 2,889,546 |
| Total Division Revenue & Subsidy | \$ 2,364,686 | \$ 2,402,153 | \$ 2,808,549 | \$ 2,900,266 |
| Expenditures | | | | |
| Personnel | 1,651,389 | 1,724,709 | 2,004,440 | 2,106,157 |
| Transportation & Training | 48,266 | 8,303 | 58,000 | 58,000 |
| Repairs & Maintenance | 39,330 | 91,080 | 70,500 | 70,500 |
| Materials, Supplies & Services | 625,701 | 578,061 | 660,609 | 650,609 |
| Capital Outlay | - | - | 15,000 | 15,000 |
| Total Division Expenditures | \$ 2,364,686 | \$ 2,402,153 | \$ 2,808,549 | \$ 2,900,266 |

Budget Highlights (includes LPFD):

- \$300,000 is included in each year for Alameda County Regional Emergency Communications Center Dispatch services. (Pleasanton only).
- \$480,480 is included in each year respectively as revenue received for providing Fire Service to the Veterans Hospital, Livermore (Pleasanton share).
- Identified and hired for an upgraded fiscal position, Administration Manager, to increase fiscal controls, planning and reporting capabilities (Pleasanton share is .50 FTE).

Accomplishments (includes LPFD):

- Extended a 5-year agreement for Dispatch Services with the Alameda County Regional Emergency Communications Center.
- Maintained a 5-year contract to provide Fire Services to the Veterans Hospital, Livermore.



Division Summary - Fire Prevention

Description:

The Fire Prevention Division supports the cities of Livermore and Pleasanton in providing project review services within their permit centers, construction inspection services for fire code compliance, state mandated inspection services for businesses that handle hazardous materials, responses for fire investigation and hazardous materials emergencies, and coordination for public education programs and special events.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|---------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Permit Revenue | 234,104 | 382,500 | 407,575 | 419,727 |
| Plan Check & Hazmat Fees | 119,114 | 100,500 | 103,500 | 106,590 |
| Other Reimbursements | 4,425 | 1,000 | 1,000 | 1,000 |
| Other Misc. Revenue | 19,893 | - | - | - |
| General Fund Subsidy | 642,180 | 480,793 | 586,158 | 619,197 |
| Total Division Revenue & Subsidy | \$ 1,019,717 | \$ 964,793 | \$ 1,098,233 | \$ 1,146,514 |
| Expenditures | | | | |
| Personnel | 916,468 | 854,274 | 990,445 | 1,038,726 |
| Transportation & Training | 6,224 | 6,650 | 6,891 | 6,891 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 97,024 | 103,869 | 100,897 | 100,897 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 1,019,717 | \$ 964,793 | \$ 1,098,233 | \$ 1,146,514 |

Budget Highlights (includes LPFD):

- Plan, budget and coordinate Plan Check services.
- · Plan, budget and coordinate weed abatement services.
- Participate in the Certified Uniform Program Agency (CUPA) program.

Accomplishments (includes LPFD):

• Conducted over 1,776 construction and annual inspections.



General Fund

LIVERMORE-PLEASANTON FIRE DEPARTMENT (Pleasanton Only)

Division Summary - Operations

Description:

This Division is comprised of three programs:

-Fire Operations is the largest Division within the department and provides all risk emergency response and public assistance services to the Livermore and Pleasanton communities. In addition, this division is responsible for all training aspects associated with fire personnel and provides 24/7/365 emergency response services.

-Emergency Medical Services (EMS) supports the training and licensing of Firefighters that are both licensed by the State as Paramedics and certified by Alameda County as Emergency Medical Technicians (EMTs). All fire suppression personnel are trained in accordance with state and local requirements. Field personnel can provide medical interventions for both adult and pediatric patients suffering from medical conditions or traumatic injuries.

-Fire Asset Management provides an avenue for the partner cities to share in Fire Department costs that do not fall under the regular cost share formula. This addresses expenses that are associated with only one city or are not proportionally equal to the cost share model. The administration of this fund ensures that each partner city is billed for costs at an equitable ratio without causing an unnecessary subsidy by the partner city.

| | Actual | Adjusted | Projected | Projected |
|---------------------------------------|------------------|------------------|------------------|------------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Fire Protection - Alameda County Area | 884,445 | 924,000 | 951,240 | 979,297 |
| Other Misc. Revenue | 447,638 | 358,144 | 358,144 | 358,144 |
| General Fund Subsidy | 12,750,433 | 13,593,341 | 14,033,824 | 14,767,805 |
| Total Division Revenue & Subsidy | \$ 14,082,516 | \$ 14,875,485 | \$ 15,343,208 | \$ 16,105,246 |
| Expenditures | | | | |
| Personnel | 13,187,546 | 14,064,025 | 14,604,227 | 15,334,838 |
| Transportation & Training | 419,636 | 314,905 | 313,348 | 321,076 |
| Repairs & Maintenance | 46,712 | 74,584 | 50,567 | 50,567 |
| Materials, Supplies & Services | 421,200 | 421,971 | 375,066 | 398,765 |
| Capital Outlay | 7,422 | - | - | - |
| Total Division Expenditures | \$ 14,082,516 | \$ 14,875,485 | \$ 15,343,208 | \$ 16,105,246 |

Budget Highlights (includes LPFD):

 \$175,000 is included in each year for uniform and personal protective equipment for fire suppression, hazardous material, and emergency medical service personnel (Pleasanton share is 50% or \$87,500).

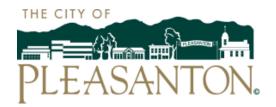
• \$136,500 is included in each year for suppression emergency access tools and supplies (Pleasanton share is 50% or \$68,250).

• \$100,000 is included in each fiscal year for Operations and Suppression training and certifications such as: Driver-Operator Training, Hazardous Materials Training, and Critical Incident Stress Management (Pleasanton share is 50% or \$50,000).

Accomplishments (includes LPFD):

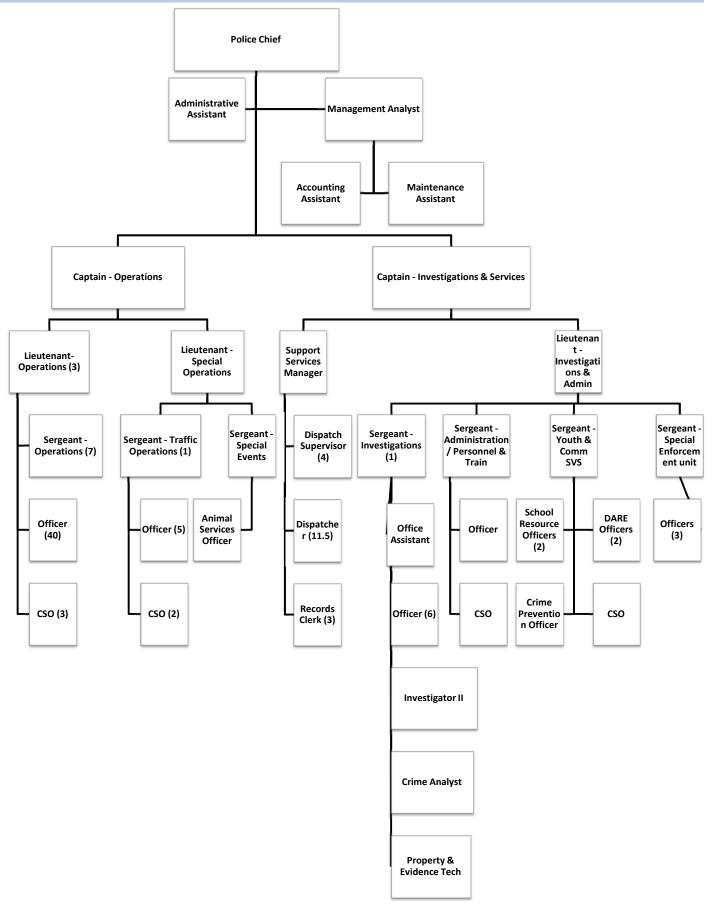
- Oversaw the process for disaster preparation for the Pleasanton Executive Team.
- Implemented a succession plan to address pending retirements.
- Held a Firefighting Academy with eight new firefighters graduating and joining the department.

Operating Budget FY 2017/18 and FY 2018/19



The Pleasanton Police Department has a long and proud history of working in partnership with residents and businesses to maintain Pleasanton's high quality of life. The department is responsible for protecting the rights of individuals, reducing crime and the fear of crime while working to enhance community safety overall. While police personnel work to manage calls for service and facilitate problem solving throughout the City, partnerships and community contributions are vital to the department's success.







Personnel Summary

| | | | | | Projec | ted 201 | 7/18 | | | | Projecte | d 2018/1 | 19 | |] |
|---------------------------|---------|-----------|-------|-------|--------|----------|---------------|--------|-------|-------|----------|----------|---------|--------|----|
| | | | | Sup- | | | | | | Sup- | | | Special | | I |
| | Actual | Adjust-ed | | port | Oper- | Investi- | Special Oper- | | | port | Oper- | Investi- | Oper- | | |
| | 2015/16 | 2016/17 | Admin | Svcs | ations | gations | ations | TOTAL | Admin | Svcs | ations | gations | ations | TOTAL | |
| Police Chief | 1.00 | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | Î |
| Police Captain | 2.00 | 2.00 | | | 1.00 | 1.00 | | 2.00 | | | 1.00 | 1.00 | | 2.00 | |
| Police Lieutenant | 5.00 | 5.00 | | | 3.00 | 1.00 | 1.00 | 5.00 | | | 3.00 | 1.00 | 1.00 | 5.00 | |
| Police Sergeant | 13.00 | 13.00 | 1.00 | | 7.00 | 3.00 | 2.00 | 13.00 | 1.00 | | 7.00 | 3.00 | 2.00 | 13.00 | |
| Police Officer | 60.00 | 60.00 | 1.00 | | 42.00 | 14.00 | 5.00 | 62.00 | 1.00 | | 42.00 | 14.00 | 5.00 | 62.00 | (1 |
| Police Investigator | 1.00 | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | |
| Administrative Assistant | 1.00 | 1.00 | 0.50 | | 0.50 | | | 1.00 | 0.50 | | 0.50 | | | 1.00 | |
| Management Analyst | | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | (2 |
| Office Assistant | 1.00 | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | |
| Support Services Manager | 1.00 | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | |
| Crime Analyst | 1.00 | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | |
| Dispatch Supervisor | 4.00 | 4.00 | | 4.00 | | | | 4.00 | | 4.00 | | | | 4.00 | |
| Dispatcher | 10.00 | 11.50 | | 11.50 | | | | 11.50 | | 11.50 | | | | 11.50 | (3 |
| Accounting Asst | 1.00 | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | |
| Police Records Clerk | 3.00 | 3.00 | | 3.00 | | | | 3.00 | | 3.00 | | | | 3.00 | |
| Animal Services Officer | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | 1.00 | |
| Property Evidence Tech | 1.00 | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | |
| Community Service Officer | 7.00 | 7.00 | 1.00 | | 3.00 | 1.00 | 2.00 | 7.00 | 1.00 | | 3.00 | 1.00 | 2.00 | 7.00 | |
| Maintenance Assistant | 1.00 | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | |
| Subtotal | 114.00 | 116.50 | 7.50 | 19.50 | 56.50 | 24.00 | 11.00 | 118.50 | 7.50 | 19.50 | 56.50 | 24.00 | 11.00 | 118.50 | I |
| Overtime | 3.17 | 5.33 | 0.15 | 0.58 | 3.18 | 0.83 | 0.59 | 5.33 | 0.15 | 0.58 | 3.18 | 0.83 | 0.59 | 5.33 | 1 |
| Temporary | 5.14 | 3.63 | | 1.46 | 1.28 | | | 2.74 | | 1.46 | 0.92 | | | 2.38 |] |
| TOTAL | 122.30 | 125.45 | 7.65 | 21.54 | 60.96 | 24.83 | 11.59 | 126.57 | 7.65 | 21.54 | 60.60 | 24.83 | 11.59 | 126.21 | |

Comments:

(1) Two new Police Officer Positions added effective FY 2017/18.

(2) Management Analyst position added effective FY 2016/17.

(3) 1.5 Dispatcher Positions added effective FY 2016/17.

| | Actual | Adjusted | Projected | Projected |
|------------------------------------|------------------|------------------|------------------|------------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Licenses & Other Taxes | 442,083 | 411,000 | 411,000 | 411,000 |
| Fines, Permits & Citations | 327,655 | 319,000 | 202,956 | 202,956 |
| Other Reimbursements | 60,644 | 25,000 | 15,000 | 15,000 |
| Misc. Charges for Services | 26,068 | 24,100 | 22,600 | 22,600 |
| Other Misc. Revenue | 105,581 | 63,000 | 68,000 | 68,000 |
| Interfund Revenues | 35,278 | 175,000 | 30,000 | 30,000 |
| General Fund Subsidy | 25,871,583 | 25,857,769 | 27,345,531 | 28,119,341 |
| Total Department Revenue & Subsidy | \$ 26,868,891 | \$ 26,874,869 | \$ 28,095,087 | \$ 28,868,897 |
| Expenditures | | | | |
| Personnel | 23,824,930 | 23,644,178 | 24,960,633 | 25,749,993 |
| Transportation & Training | 1,367,064 | 1,246,601 | 1,264,351 | 1,283,001 |
| Repairs & Maintenance | 86,093 | 106,200 | 99,200 | 99,200 |
| Materials, Supplies & Services | 1,562,084 | 1,721,890 | 1,723,903 | 1,736,703 |
| Capital Outlay | 28,720 | 156,000 | 47,000 | - |
| Total Department Expenditures | \$ 26,868,891 | \$ 26,874,869 | \$ 28,095,087 | \$ 28,868,897 |

Goals & Objectives:

 Effectively staff and manage calls for service to ensure response times of 4 minutes or less for emergency calls and 20 minutes or less for non-emergency calls for service.

- Maintain commitment of fostering strong relationships between our department and the youth of the community through the active
 participation in existing youth oriented programs including: representation on the Youth Commission and with the implementation
 of Youth Master Plan, D.A.R.E., School Resource Officers, Every 15 Minutes, Teen Academy, Police Explorers, Youth in
 Government and traffic education with teen drivers.
- Partner with LPFD in intradepartmental training as well as citywide Disaster Preparedness drills and training.
- Continue to offer sessions of the Citizen's Police Academy and a summer Teen Academy.
- Continue to collaborate with the community to reduce crime and the fear of crime via Community Oriented Policing and Problem Solving programs and strategies, leveraging technology in addition to traditional community outreach methodologies.
- Maintain traffic enforcement efforts throughout the community to be reflective of collision data and neighborhood complaints while balancing the elements of education and cooperation with Traffic Engineering.
- Further develop inter-agency relationships with local, state and federal partners to develop information and intelligence in order to keep Pleasanton safe.
- Embrace the 21st Century Policing strategies to ensure the department follows industry best practices as outlined by this
- Transition to AC Alert countywide activation system allowing notifications to community members of public safety emergencies.



Division Summary - Administration

Description:

The Administration Division is comprised of the Office of the Chief, Professional Standards, and Business Services Units. The Professional Standards Unit is responsible for department wide professional training and personnel recruitment as well as background and internal investigations. The Business Services Unit maintains the department budget, grant oversight, fleet and building maintenance and projects.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|-----------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Division Revenue | | | | |
| Other Reimbursements | 33,243 | 25,000 | 15,000 | 15,000 |
| Other Misc. Revenue | 46,244 | - | - | - |
| General Fund Subsidy | 2,610,058 | 2,607,921 | 2,645,741 | 2,698,597 |
| Total Division Revenue & Subsidy | \$ 2,689,545 | \$ 2,632,921 | \$ 2,660,741 | \$ 2,713,597 |
| Expenditures | | | | |
| Personnel | 1,733,679 | 1,516,071 | 1,548,935 | 1,585,141 |
| Transportation & Training | 322,457 | 452,506 | 490,806 | 491,256 |
| Repairs & Maintenance | 73,900 | 87,350 | 85,000 | 85,000 |
| Materials, Supplies & Services Capital Outlay | 559,509 | 576,994 - | 536,000 | 552,200 |
| Total Division Expenditures | \$ 2,689,545 | \$ 2,632,921 | \$ 2,660,741 | \$ 2,713,597 |

Budget Highlights:

\$202,000 is included in FY17/18 and \$210,000 in FY 18/19 for New World CAD/RMS system software maintenance which
provides critical data for dispatch, records and other department activities.

- \$100,000 is included each year for Police Officer Standards and Training (POST), which is training mandated by the State.
- \$56,000 is included each year for the monthly maintenance and operation fees for the EBRCS radio system.

- Completed facility projects to include a parking lot re-design, repurposing of storage space to office space, and emergency
 generator replacement.
- Hired and trained 9 officers, 4 dispatchers, and 1 records clerk.
- Enhanced our degree of transparency by upgrading body worn camera system, data storage, and policy.



Division Summary - Support Services

Description:

Support Services comprises the Department's records and communications areas. The overall goal is to provide an efficient and personal response to every request for service. Dispatchers answer all 911 emergency calls and are responsible for sending police personnel as needed to all calls for service. The Records area is open to serve the community twenty-four hours a day, seven days a week.

| | : | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | | Projected 2018/19 |
|----------------------------------|----|-------------------|---------------------|----------------------|-----------|----------------------|
| Revenue | | | | | | |
| Division Revenue | | | | | | |
| Fines, Permits & Citations | | 13,525 | 12,000 | | 12,000 | 12,000 |
| Misc. Charges for Services | | 17,651 | 24,100 | | 22,600 | 22,600 |
| Other Misc. Revenue | | 922 | 10,000 | | 5,000 | 5,000 |
| General Fund Subsidy | | 2,761,138 | 3,110,777 | | 3,333,327 | 3,366,130 |
| Total Division Revenue & Subsidy | \$ | 2,793,237 | \$ 3,156,877 | \$ | 3,372,927 | \$ 3,405,730 |
| Expenditures | | | | | | |
| Personnel | | 2,751,438 | 3,099,777 | | 3,258,927 | 3,336,230 |
| Transportation & Training | | (2,574) | - | | - | - |
| Repairs & Maintenance | | 3,908 | 2,800 | | 1,600 | 1,600 |
| Materials, Supplies & Services | | 40,465 | 54,300 | | 65,400 | 67,900 |
| Capital Outlay | | - | - | | 47,000 | - |
| Total Division Expenditures | \$ | 2,793,237 | \$ 3,156,877 | \$ | 3,372,927 | \$ 3,405,730 |

Budget Highlights:

• \$40,000 is included in each year to fund Alameda County P.I.N. (Police Information Network) access, aka CRIMS.

• \$17,000 is included in FY 17/18 to upgrade dispatch consoles to enable encrypted transmissions.

Accomplishments:

We worked with multiple agencies to create a process for handling arrest/detentions for compliance with recent appellate court
decisions requiring arrests not charged by the District Attorney to be dispositioned as detentions.

 We worked with Alameda County ITD to develop a warrant entry format from CORPUS into Odyssey eliminating duplicate warrants and false arrests.



Division Summary - Operations

Description:

The Operations Division is the most visible and largest staffed portion of the organization. The Division is comprised entirely of uniformed personnel including one captain, three lieutenants, seven sergeants, 40 sworn officers and three Community Service Officers.

Members of this division partner with the community to work collectively in proactive problem solving to address the causes of crime while positively impacting quality of life issues and community concerns.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|------------------|------------------|------------------|------------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Division Revenue | | | | |
| Licenses & Other Taxes | 431,813 | 400,000 | 400,000 | 400,000 |
| Fines, Permits & Citations | 4,938 | - | - | - |
| Other Reimbursements | 20,459 | - | - | - |
| Misc. Charges for Services | 8,417 | - | - | - |
| General Fund Subsidy | 13,124,274 | 12,269,654 | 12,872,223 | 13,276,677 |
| Total Division Revenue & Subsidy | \$ 13,616,481 | \$ 12,709,654 | \$ 13,312,223 | \$ 13,716,677 |
| Expenditures | | | | |
| Personnel | 12,412,876 | 11,563,659 | 12,375,378 | 12,775,832 |
| Transportation & Training | 1,027,903 | 771,395 | 751,195 | 769,195 |
| Repairs & Maintenance | 3,426 | 7,250 | 5,000 | 5,000 |
| Materials, Supplies & Services | 154,276 | 211,350 | 180,650 | 166,650 |
| Capital Outlay | 18,000 | 156,000 | - | - |
| Total Division Expenditures | \$ 13,616,481 | \$ 12,709,654 | \$ 13,312,223 | \$ 13,716,677 |

Budget Highlights:

- \$15,000 is included in each year for blood draw services.
- \$25,000 is included in each year for Alameda County jail booking fees.
- \$20,500 is included each year for Canine boarding, training and veterinary services.

- In 2016 officers responded to more than 38,000 citizen calls for service, which included 9-1-1 emergency calls as well as nonemergency calls.
- Officers accomplished the goal of averaging less than a four-minute response to emergency calls for service. In addition to responding to calls, officers also conducted more than 26,000 officer-initiated contacts, which includes traffic enforcement stops and pedestrian contacts.



Division Summary - Investigations

Description:

The Investigations Division is responsible for a large cross section of activities and support functions including detectives, Youth and Community services, and the Special Enforcement Unit. Detectives are assigned to conduct case follow up and specialize in specific areas of investigations such as property crimes, crimes against persons, and sexual assault investigations. The Youth and Community Services Unit is responsible for community outreach, crime prevention, and the DARE, School Resource, Explorer and volunteer programs. The Special Enforcement Unit is dedicated to reducing street crime.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-----------------|---------------------|----------------------|----------------------|
| Revenue | 2013/10 | 2010/17 | 2017/10 | 2010/19 |
| Division Revenue | | | | |
| Other Misc Revenue | 5,412 | - | - | - |
| General Fund Subsidy | 4,876,863 | 5,359,329 | 5,730,943 | 5,930,000 |
| Total Division Revenue & Subsidy | \$ 4,882,275 | \$ 5,359,329 | \$ 5,730,943 | \$ 5,930,000 |
| Expenditures | | | | |
| Personnel | 4,620,356 | 5,095,954 | 5,389,493 | 5,580,050 |
| Transportation & Training | 1,665 | 2,250 | 2,150 | 2,350 |
| Repairs & Maintenance | 1,697 | 4,400 | 4,200 | 4,200 |
| Materials, Supplies & Services | 258,556 | 256,725 | 335,100 | 343,400 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 4,882,275 | \$ 5,359,329 | \$ 5,730,943 | \$ 5,930,000 |

Budget Highlights:

- \$50,500 is included in each year for crime lab services and CAL I.D. forensic identification services.
- \$18,000 is included each year for DARE supplies, banners, and recognition awards.
- \$45,000 is included each year for Horizons youth and family counseling and services.

Accomplishments:

 In 2016 Pleasanton PD detectives were assigned 1,564 cases for active investigative follow up.Of those cases, 341 were cleared, 60 were unfounded, and 281 actually occurred in other jurisdictions. The remaining 882 cases were investigated and classified as inactive once valid investigative leads were exhausted.



Division Summary - Special Operations

Description:

The Special Operations Unit is part of the Operations Division and is comprised of the Traffic, Special Events, and Animal Services programs.

- The Traffic Unit is responsible for traffic, parking, and permits. It is comprised of one lieutenant, one sergeant, five traffic officers and two community service officers. The primary objective of this unit is to provide effective traffic education and enforcement in addition to investigating traffic related collisions.

- The Special Events Unit is staffed with a police sergeant who works collaboratively with the community to plan and staff permitted events throughout the City.

- The Animal Services Unit performs a variety of animal control activities to provide for public safety, animal protection, and humane education. The duties of the Department's one full-time Animal Control Officer include the enforcement of municipal and state laws pertaining to the control and care of animals, mediating nuisance complaints involving domestic animals and wildlife, and investigating animal bites.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Division Revenue | | | | |
| Licenses & Other Taxes | 10,270 | 11,000 | 11,000 | 11,000 |
| Fines, Permits & Citations | 309,192 | 307,000 | 190,956 | 190,956 |
| Other Reimbursements | 6,942 | - | - | - |
| Other Misc. Revenue | 26,422 | 13,000 | 23,000 | 23,000 |
| Interfund Revenues | 35,278 | 175,000 | 30,000 | 30,000 |
| General Fund Subsidy | 2,499,249 | 2,510,087 | 2,763,296 | 2,847,938 |
| Total Division Revenue & Subsidy | \$ 2,887,353 | \$ 3,016,087 | \$ 3,018,252 | \$ 3,102,894 |
| Expenditures | | | | |
| Personnel | 2,306,581 | 2,368,716 | 2,387,899 | 2,472,741 |
| Transportation & Training | 17,613 | 20,450 | 20,200 | 20,200 |
| Repairs & Maintenance | 3,161 | 4,400 | 3,400 | 3,400 |
| Materials, Supplies & Services | 549,278 | 622,521 | 606,753 | 606,553 |
| Capital Outlay | 10,720 | - | - | - |
| Total Division Expenditures | \$ 2,887,353 | \$ 3,016,087 | \$ 3,018,252 | \$ 3,102,894 |

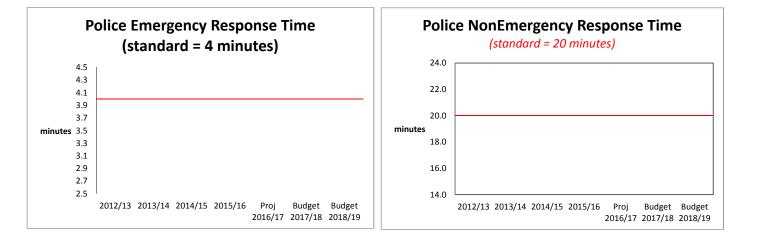
Budget Highlights:

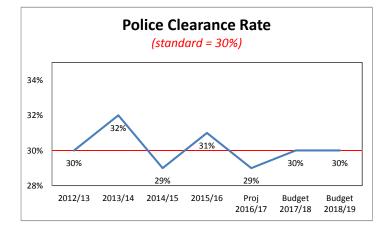
- \$18,100 is included in each year to fund Alameda County Courts.
- \$20,000 is included each year for repair and maintenance of the motorcycle fleet.
- \$374,533 is included each year to pay for school crossing guards.

- Officers investigated 230 traffic collisions and issued 11,873 total citations, nearly half of which were Courtesy citations (written warnings).
- Our special events coordinator helped to plan and staff more than 50 annual events ranging from large scale triathlons to smaller events such as street fairs.

| Measure | 2012/13 | 2013/14 | 2014/15 | 2015/16 | Projected 2016/17 | Budget 2017/18 | Budget 2018/19 |
|---|---------------|---------------|---------------|---------------|----------------------|-------------------|-------------------|
| POLICE DEPARMENT | | | | | | | |
| FTE's authorized | | | | | | | |
| Sworn | 81.00 | 81.00 | 81.00 | 81.00 | 81.00 | 83.00 | 83.00 |
| Non-Sworn | 32.00 | 33.00 | 32.00 | 33.00 | 35.50 | 35.50 | 35.50 |
| Total Police Services Funding | \$ 24,347,754 | \$ 26,092,677 | \$ 25,729,051 | \$ 26,868,891 | \$ 26,874,869 | \$ 28,095,087 | \$ 28,868,897 |
| POLICE OPERATIONS | | | | | | | |
| Emergency Response Time (minutes) standard = 4:00 | 4:00 | 3:49 | 3:52 | 3:47 | 3:51 | 4:00 | 4:00 |
| Non-Emergency Response Time (minutes) standard = 20:00 | 20:00 | 18:58 | 20:33 | 24:06 | 22:18 | 20:00 | 20:00 |
| Police Clearance Rate standard = 30% | 30% | 32% | 29% | 31% | 29% | 30% | 30% |
| COMMUNITY OUTREACH | | | | | | | |
| Nixle Virtual Community Subscriptions | 2,871 | 3,697 | 3,786 | 4,788 | 5,980 | 7,000 | 8,000 |
| Twitter Followers | | 1,679 | 1,897 | 3,416 | 4,297 | 5,300 | 6,300 |
| Facebook Virtual Community Likes | 611 | 1,704 | 1,824 | 4,197 | 5,239 | 6,200 | 7,200 |
| COMMUNITY SATISFACTION SURVEY | | | | | | | |
| Police Services - good or excellent | n/a | 93% | n/a | n/a | n/a | n/a | n/a |

POLICE - Performance Measures

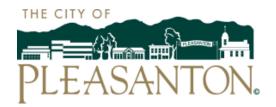




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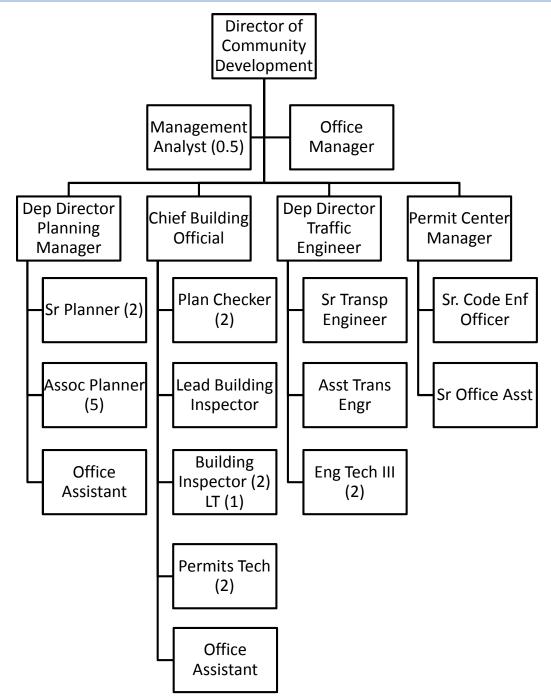
COMMUNITY DEVELOPMENT

Operating Budget FY 2017/18 and FY 2018/19



The Community Development Department helps provide a sustainable, well-designed physical environment and transportation network to preserve and enhance the quality of life in Pleasanton. It includes Planning, Building and Safety, Code Enforcement, Transportation/Traffic Engineering, and Permit Center staff who combine to form a professional team that provides exceptional customer service and collaborative, innovative approaches to managing Pleasanton's development and transportation systems.







Personnel Summary

| | | | | | Projected | 1 2017/18 | 3 | | | | Projected | 2018/19 |) | |
|------------------------------------|---------|----------|-------|-------|-----------|-----------|---------|-------|-------|-------|-----------|---------|---------|-------|
| | Actual | Adjusted | | Plan- | Bldg & | Permit | Traffic | | | Plan- | Bldg & | Permit | Traffic | |
| | 2015/16 | 2016/17 | Admin | ning | Safety | Center | Eng | TOTAL | Admin | ning | Safety | Center | Eng | TOTAL |
| Director of Community Development | 1.00 | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 |
| Deputy Director - Traffic Engineer | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | 1.00 |
| Deputy Director - Planning Manager | 1.00 | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 |
| Management Analyst | 0.50 | 0.50 | 0.50 | | | | | 0.50 | 0.50 | | | | | 0.50 |
| Office Manager | 1.00 | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 |
| Office Assistant/Sr Office Asst | 2.00 | 3.00 | | 1.00 | 1.00 | 1.00 | | 3.00 | | 1.00 | 1.00 | 1.00 | | 3.00 |
| Sr Planner | 2.00 | 2.00 | | 2.00 | | | | 2.00 | | 2.00 | | | | 2.00 |
| Associate Planner | 5.00 | 5.00 | | 5.00 | | | | 5.00 | | 5.00 | | | | 5.00 |
| Sr. Code Enforcement Officer | 1.00 | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | | 1.00 |
| Asst Engineer II | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | 1.00 |
| Engineering Tech II/III | 2.00 | 2.00 | | | | | 2.00 | 2.00 | | | | | 2.00 | 2.00 |
| Sr Transportation Engineer | 1.00 | 1.00 | | | | | 1.00 | 1.00 | | | | | 1.00 | 1.00 |
| Chief Building Official | 1.00 | 1.00 | | | 1.00 | | | 1.00 | | | 1.00 | | | 1.00 |
| Permit Center Manager | 1.00 | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 | | 1.00 |
| Plan Checker | 2.00 | 2.00 | | | 2.00 | | | 2.00 | | | 2.00 | | | 2.00 |
| Lead Building Inspector | 1.00 | 1.00 | | | 1.00 | | | 1.00 | | | 1.00 | | | 1.00 |
| Building Inspector | 2.00 | 2.00 | | | 2.00 | | | 2.00 | | | 2.00 | | | 2.00 |
| Permit Tech | 2.00 | 2.00 | | | 2.00 | | | 2.00 | | | 2.00 | | | 2.00 |
| Subtotal | 27.50 | 28.50 | 2.50 | 9.00 | 9.00 | 3.00 | 5.00 | 28.50 | 2.50 | 9.00 | 9.00 | 3.00 | 5.00 | 28.50 |
| Overtime | 0.38 | 0.60 | | 0.24 | 0.36 | | | 0.60 | | 0.24 | 0.36 | | | 0.60 |
| Temporary | 1.78 | 0.90 | | 0.60 | 0.30 | | | 0.90 | | 0.60 | 0.30 | | | 0.90 |
| Limited Term - | | | | | | | | | | | | | | |
| Plan Checker | 1.00 | 1.00 | | 1.00 | | | | 1.00 | | 1.00 | | | | 1.00 |
| TOTAL | 30.65 | 31.00 | 2.50 | 10.84 | 9.66 | 3.00 | 5.00 | 31.00 | 2.50 | 10.84 | 9.66 | 3.00 | 5.00 | 31.00 |

Comments:

(1) During FY 2016/17 The Community Development and Engineering departments were separated into two different departments (2) In FY 2016/17 Engineering Tech position reclassified as Sr Civil Engineer



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COMMUNITY DEVELOPMENT DEPARTMENT

The Community Development Department helps provide a sustainable, well-designed physical environment and transportation network to preserve and enhance the quality of life in Pleasanton

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|------------------------------------|-------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Departmental Revenue | | | | |
| Permit Revenues | 2,736,182 | 2,665,000 | 2,502,000 | 2,502,000 |
| Zoning & Other Fees | 2,595,044 | 2,230,150 | 2,197,400 | 2,197,400 |
| Misc. Charges for Services | 4,163 | - | - | - |
| Other Misc. Revenue | 259,920 | 20,000 | 20,000 | 20,000 |
| Interfund Revenues | 30,205 | 25,750 | 25,305 | 25,305 |
| General Fund Subsidy | 2,406,162 | 4,047,718 | 5,028,439 | 5,107,433 |
| Total Department Revenue & Subsidy | \$ 8,031,676 | \$ 8,988,618 | \$ 9,773,144 | \$ 9,852,138 |
| Expenditures | | | | |
| Personnel | 5,266,406 | 5,822,795 | 6,030,083 | 6,269,072 |
| Transportation & Training | 488,719 | 424,330 | 439,378 | 441,233 |
| Repairs & Maintenance | 233,326 | 250,200 | 250,200 | 250,200 |
| Materials, Supplies & Services | 2,043,225 | 2,491,293 | 3,053,483 | 2,891,633 |
| Capital Outlay | - | - | - | - |
| Total Department Expenditures | \$ 8,031,676 | \$ 8,988,618 | \$ 9,773,144 | \$ 9,852,138 |

Goals & Objectives:

- Administration -
 - Continue to implement and refine the 2017 to 2021 Community Development Department Strategic Plan.
- Planning -
 - Complete draft update of Downtown Specific Plan.
 - Complete all work for entitlement of Johnson Drive Economic Development Zone and present to Council.
 - Complete mapping of Southeast Hills.
 - Implement Downtown Parking Strategy and Implementation Plan.
 - Complete Hacienda PUD Update.
 - Complete Hacienda amendments to Design Guidelines.
 - Initiate Phase 2 of Zoning Code Update.

Traffic Engineering -

- Work with Caltrans and Alameda CTC to finalize the environmental document and secure the construction funding for State Route 84 and I-680 Expressway improvements.

- Work with the Regional Rail Working Group to develop the Bart to ACE extension.
- Improve local signal timing and arterial signal coordination to reduce travel time, delay and automotive emissions.
- Explore new technologies to measure traffic signal timing level of effectiveness and explore the adaptive traffic signal technology.
- Implement high priority corridors identified in the pedestrian and bicycle master plan to create an "all ages and abilities" network.
- Continue to implement innovative bicycle and pedestrian improvements that improve safety, including protected bike lanes, crossings and protected intersections.
- Continue to test and implement cost effective traffic calming measures such as radar speed signs and speed bumps and develop a streamlined process for implementing routine traffic calming devices.
- Complete design of the Stoneridge Drive and Sunol Interchanges.
- Update the City's Traffic Model and create baseline report to annually summarize the City's existing and future circulation service levels.
- Develop and submit future regional and local projects to Alameda CTC and MTC for inclusion in their long range plans.



Goals & Objectives (continued):

· Building and Safety -

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- Consistently complete plan reviews and inspections within specified time frames.
- Provide over-the-counter building plan review services, and electronic application submittal and plan review services.
- Provide training and testing for plan checker and inspector certifications for accessibility (CASp).
- Upgrade our Permitting software to expand our online submittals and online services.
- Implement 24/7 Interactive Voice Response and web-based inspection request service.

Permit Center -

- Expand the Department "Online" presence by developing online development application forms and processes for our customers, and updating the Department/Division website handouts and materials.

- Revise and coordinate the current development process to provide timely, reliable and streamlined development review services.

- Investigate reported code violations in a timely manner to ensure public compliance with existing municipal codes, ordinances and resolutions.



Division Summary - Community Development Administration

Description:

This Division is responsible for the department administration, including budget, personnel administration, interdivision coordination, and special projects for the entire department.

| | Actual 2015/16 | Adjusted 2016/17 | | | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-----------------------|---------------------|---------|----|----------------------|----------------------|
| Revenue | | | | | | |
| General Fund Subsidy | 708,900 | | 630,112 | | 689,923 | 707,626 |
| Total Division Revenue & Subsidy | \$ 708,900 | \$ | 630,112 | \$ | 689,923 | \$ 707,626 |
| Expenditures | | | | | | |
| Personnel | 655,884 | | 589,552 | | 634,363 | 667,066 |
| Transportation & Training | 11,066 | | 17,060 | | 17,060 | 17,060 |
| Repairs & Maintenance | - | | 100 | | 100 | 100 |
| Materials, Supplies & Services | 41,950 | | 23,400 | | 38,400 | 23,400 |
| Capital Outlay | - | | - | | - | - |
| Total Division Expenditures | \$ 708,900 | \$ | 630,112 | \$ | 689,923 | \$ 707,626 |

Budget Highlights:

• \$21,000 is included each year for credit card fees.

• \$10,000 is included in the first year for the purchase of a kiosk to place outside of 200 Old Bernal.

Accomplishments:

Developed and began implementation of a five-year Community Development Department Strategic Plan.



Division Summary - Planning

Description:

The Planning Division protects and promotes the public health, safety, and general welfare through the development and administration of the General Plan and other planning, zoning, transportation, and environmental regulations.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Zoning & Other Fees | 240,750 | 130,150 | 297,400 | 297,400 |
| Other Reimbursements | 226,588 | - | - | - |
| General Fund Subsidy | 1,859,989 | 2,552,776 | 2,385,811 | 2,308,740 |
| Total Division Revenue & Subsidy | \$ 2,327,326 | \$ 2,682,926 | \$ 2,683,211 | \$ 2,606,140 |
| Expenditures | | | | |
| Personnel | 1,904,743 | 2,023,885 | 2,108,123 | 2,142,552 |
| Transportation & Training | 18,442 | 23,341 | 28,488 | 28,488 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 404,140 | 635,700 | 546,600 | 435,100 |
| Total Division Expenditures | \$ 2,327,326 | \$ 2,682,926 | \$ 2,683,211 | \$ 2,606,140 |

Budget Highlights:

 \$225,000 is included in the first year for the Downtown Specific Plan and related EIR. Another \$100,000 is included in the second year for completion of the EIR.

• \$9,600 is included in each year for a Recording Secretary to record Planning Commission and other special meetings.

- Adopted Code amendments pertaining to review of historic resources.
- Adopted amended Accessory Dwelling Unit (ADU) Ordinance.
- Completed and secured adoption of Phase 1 of the Zoning Code Update.
- Adopted Downtown Parking Strategy and Implementation Plan.
- Completed Supplemental EIR and associated technical analyses for Johnson Drive Economic Development Zone.



Division Summary - Traffic Engineering

Description:

This Division is responsible for planning and operating the roadways, sidewalks, and bikeways in the City to provide for the safe and efficient movement of people, goods and services within Pleasanton.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Plan Review Fees | 4,000 | - | - | - |
| Other Reimbursements | 32,884 | 20,000 | 20,000 | 20,000 |
| Interfund Revenues | 30,205 | 25,750 | 25,305 | 25,305 |
| General Fund Subsidy | 1,717,308 | 1,842,139 | 1,899,722 | 1,987,114 |
| Total Division Revenue & Subsidy | \$ 1,784,397 | \$ 1,887,889 | \$ 1,945,027 | \$ 2,032,419 |
| Expenditures | | | | |
| Personnel | 1,007,777 | 1,071,248 | 1,114,510 | 1,205,547 |
| Transportation & Training | 413,211 | 340,188 | 343,917 | 343,872 |
| Repairs & Maintenance | 233,326 | 250,100 | 250,100 | 250,100 |
| Materials, Supplies & Services | 130,083 | 226,353 | 236,500 | 232,900 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 1,784,397 | \$ 1,887,889 | \$ 1,945,027 | \$ 2,032,419 |

Budget Highlights:

- \$230,000 is included in each year for traffic signal maintenance including the central master computer system.
- \$50,000 is included in each year for traffic modeling, which is reimbursed by new development.
- \$25,000 is included in each year for annual maintenance fee of new traffic signal timing software/hardware.

- Updated the Pedestrian and Bicycle Master Plan.
- Completed the construction of Bernal Interchange including the landscaping elements.
- Designed and constructed the Amador High Traffic Signal.
- Acquired Grant from MTC to assist in the implementation of Stoneridge Drive Signal Timing update (23 signals) and the creation
 of emergency signal timing plans in the event of a freeway shutdown.
- Installation of 100+ battery backup units on the City's traffic signals to ensure continued operation during power outages.
- Updated the City's Traffic Model to include new standards in measuring circulation impacts as well as an update to the 2015 traffic volumes.



Division Summary - Building & Safety

Description:

This Division safeguards the citizens of Pleasanton against faulty or inappropriate building, plumbing, mechanical and electrical construction practices. Through plan review and field inspection, the division provides guidance in compliance with state and local construction laws as they relate to seismic, wind, and fire life safety.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Permit Revenues | 2,736,182 | 2,665,000 | 2,502,000 | 2,502,000 |
| Plan Check Fees | 2,350,294 | 2,100,000 | 1,900,000 | 1,900,000 |
| Misc. Charges for Services | 4,163 | - | - | - |
| Other Reimbursements | 448 | - | - | - |
| General Fund Subsidy | (2,187,826) | (1,420,056) | (420,029) | (359,228) |
| Total Division Revenue & Subsidy | \$ 2,903,262 | \$ 3,344,944 | \$ 3,981,971 | \$ 4,042,772 |
| Expenditures | | | | |
| Personnel | 1,478,000 | 1,792,133 | 1,812,975 | 1,882,976 |
| Transportation & Training | 43,569 | 38,141 | 43,313 | 41,313 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 1,381,693 | 1,514,670 | 2,125,683 | 2,118,483 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 2,903,262 | \$ 3,344,944 | \$ 3,981,971 | \$ 4,042,772 |

Budget Highlights:

• \$1,000,000 is included in each year for building plan check services.

- Consistently provided on-time inspections and plan reviews within established goal dates.
- Managed our permit processing system and integrated both Interactive Voice Response and online inspection scheduling interface for customers.
- Adopted current State building codes.
- As requested by customers, our Staff and Plan Review Consultants increased expedited plan review and over-the-counter building plan review services for our building permit customers.
- · Created an electronic submittal and plan review workflow for solar photovoltaic permits.
- Performed plan checks and inspections on several major projects including the Workday, Essex (Galloway) apartments, The Vintage project, a new Lexus dealership and a new Roche office building.



Division Summary - Permit Services Center

Description:

The Permit Center is the portal for our customers to interact with the Community Development Department. Our Permit Center Counter and online portal, www.PleasantonPermits.com, enable our community to obtain development information and process their development applications and permits with the Planning, Building, Engineering and Traffic Divisions.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| General Fund Subsidy | 307,791 | 442,748 | 473,012 | 463,181 |
| Total Division Revenue & Subsidy | \$ 307,791 | \$ 442,748 | \$ 473,012 | \$ 463,181 |
| Expenditures | | | | |
| Personnel | 220,000 | 345,978 | 360,112 | 370,931 |
| Transportation & Training | 2,431 | 5,600 | 6,600 | 10,500 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 85,359 | 91,170 | 106,300 | 81,750 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 307,791 | \$ 442,748 | \$ 473,012 | \$ 463,181 |

Budget Highlights:

- \$29,800 is included in the first year for an upgrade to the City's automated permit system.
 \$69,000 is included in both years for the annual maintenance of the permit system.
- The budget includes \$5,000 in FY 2017-18 and \$10,000 in FY 2018-19 in Professional Services for revisions/additions to the automated permit system reports and configurations.

- Re-designed and re-launched www.PleasantonPermits.com with a user-friendly interface and additional customer tools including Open Counter and Zoning Check.
- Commenced comprehensive update of customer handouts and materials (to roll over into FY 17/18).
- Consistently responded to customer calls and complaints related to Code Enforcement and processed over 500 cases.

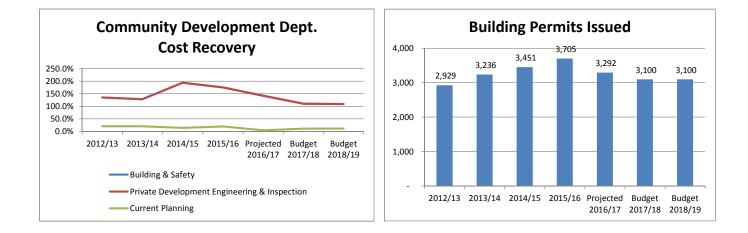
COMMUNITY DEVELOPMENT - Performance Measures

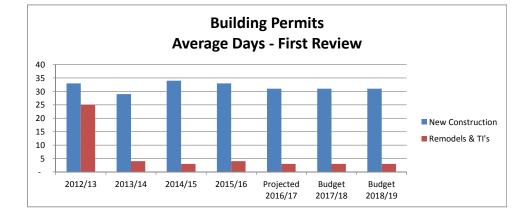
| | | | | | | | | Projected | | Budget | Budget |
|--|--------------|----|-----------|----|--------------|----|-----------|-----------------|----|-----------|-----------------|
| Measure | 2012/13 | | 2013/14 | | 2014/15 | | 2015/16 | 2016/17 | | 2017/18 | 2018/19 |
| COMMUNITY DEVELOPMENT DEPARTMENT | | | | | | | | | | | |
| FTE's authorized | 28.10 | | 27.10 | | 28.10 | | 27.50 | 28.50 | | 28.50 | 28.50 |
| Total Community Development Funding | \$ 7,153,748 | \$ | 7,456,933 | \$ | 7,393,722 | \$ | 8,031,676 | \$ 8,988,618 | \$ | 9,773,144 | \$ 9,852,138 |
| BUILDING & SAFETY | • | | | | | | | | | | |
| FTE's | 11.00 | | 11.00 | | 11.00 | | 9.00 | 9.00 | | 9.00 | 9.00 |
| Funding - Operations | \$ 2,249,979 | \$ | 2,679,610 | \$ | 2,555,206 | \$ | 2,903,262 | \$ 3,344,944 | \$ | 3,981,971 | \$ 4,042,772 |
| Fee Revenue | \$ 3,042,139 | \$ | 3,428,271 | \$ | 4,958,254 | \$ | 5,091,088 | \$ 4,765,000 | \$ | 4,402,000 | \$ 4,402,000 |
| Cost Recovery (2) | 135.2% | | 127.9% | | 194.0% | | 175.4% | 142.5% | | 110.5% | 108.9% |
| Permits Issued | 2,929 | | 3,236 | | 3,451 | | 3,705 | 3,292 | | 3,100 | 3,100 |
| Average Days First Review - New Construction | 33 | | 29 | | 34 | | 33 | 31 | | 31 | 31 |
| Average Days First Review - Remodels & TI's | 25 | | 4 | | 3 | | 4 | 3 | | 3 | 3 |
| CURRENT PLANNING | | | | | | | | | | | |
| FTE's | 8.00 | | 7.50 | | 8.00 | | 9.00 | 9.00 | | 9.00 | 9.00 |
| Funding - Operations | \$ 2,513,966 | \$ | 2,468,608 | \$ | 2,247,399 | \$ | 2,327,326 | \$ 2,682,926 | \$ | 2,683,211 | \$ 2,606,140 |
| Fee Revenue | \$ 510,336 | \$ | 503,866 | \$ | 313,409 | \$ | 467,337 | \$ 130,150 | \$ | 297,400 | \$ 297,400 |
| Cost Recovery | 20.3% | | 20.4% | | 13.9% | | 20.1% | 4.9% | | 11.1% | 11.4% |
| Number of Planning Cases (1) | 430 | | 393 | | 411 | | 421 | 421 | | 420 | 420 |
| Average Days Issued: | | | | | | | | | | | |
| Administrative Design Review | 12 | | 11 | | 11 | | 13 | 12 | | 12 | 12 |
| Design Review | 6 | | 16 | | 15 | | 17 | 11 | | 11 | 11 |
| Sign Design Review | 9 | | 9 | | 8 | | 8 | 9 | | 9 | 9 |
| Variance | 16 | | 27 | | 21 | | 30 | 20 | | 20 | 20 |
| Cottage Food/Non-Exempt Home Occupation | 5 | | 6 | | 2 | | 12 | 4 | | 4 | 4 |
| Permit | | | 0 | | | | | 4 | | | 4 |
| Extension of an Approval | 8 | | 6 | | 7 | | 14 | 4 | | 4 | 4 |
| Minor PUD Approvals (from Deemed | 22 | | 22 | | 18 | | 24 | 18 | | 18 | 18 |
| Complete) | 22 | | 22 | | 18 | | 24 | 18 | | 10 | 18 |
| Major PUD Approvals (from Deemed | n/a | | 27 | | 15 | | 45 | 30 | | 30 | 30 |
| Complete) | - | | | | | | | | | | |
| CUP Approvals (from Deemed Complete) | 6 | | 20 | | 15 | | 39 | 30 | | 30 | 30 |
| TRAFFIC ENGINEERING | P | | | | | - | | | | | |
| FTE's | 5.18 | | 5.13 | | 5.00 | | 5.00 | 5.00 | | 5.00 | 5.00 |
| Funding - Operations | \$ 1,689,847 | \$ | 1,589,940 | \$ | 1,568,061 | \$ | 1,784,397 | \$ 1,887,889 | \$ | 1,945,027 | \$ 2,032,419 |
| Intersections Operating LOS E or worse | 1 | | 1 | | 1 | | 1 | 1 | | 1 | 1 |
| COMMUNITY OUTREACH | r | - | | | | | | | | | |
| Annual Voice Permits (IVR) Inspection | n/a | | 6,466 | | 6,222 | | 6,692 | 6,394 | | 6,300 | 6,300 |
| Request/Result | ,u | | 3,.00 | | 3,222 | | 0,002 | 0,004 | L | 0,000 | 5,000 |
| COMMUNITY SATISFACTION SURVEY | · · | | | - | , | | | | _ | | |
| Building Services - good or excellent | n/a | | 87% | L | n/a | | n/a | | _ | | |
| Planning Services - good or excellent | n/a | | 54%* | | n/a | | n/a | | _ | | |
| Long range City planning-very/somewhat | n/a | | n/a | | 59% (18% | | n/a | | | | |
| satisfied | , - | | | | didn't know) | L | | | | | |

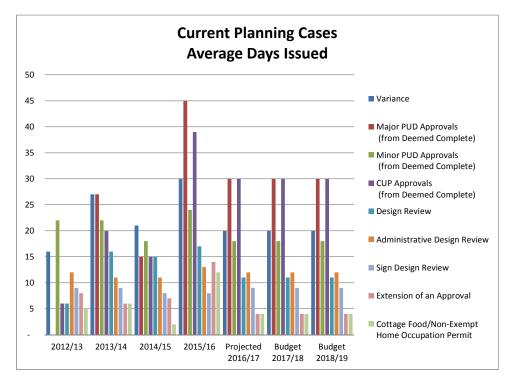
1 Targets relate to initial plan review time after submittal. Data for 2010/11 represents days until issued as this year was prior to the implementation of Accela.

² Fee Revenue includes Citywide overhead expenses in the calculation of the fees. However, the Funding - Operations excludes Citywide overhead expenses. As a result, the cost recovery percentage exceeds 100%.

COMMUNITY DEVELOPMENT - Performance Measures







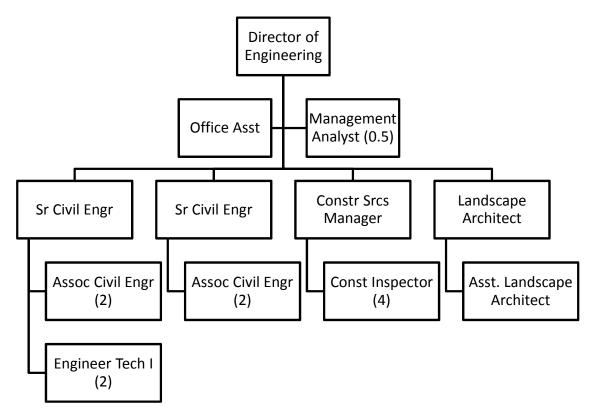
ENGINEERING

Operating Budget FY 2017/18 and FY 2018/19



The Engineering Department designs and constructs public facilities, and reviews public improvements constructed in conjunction with the development of private property. It includes four divisions: General Engineering, Private Development, Construction Inspection Services, and Landscape Architecture. General Engineering includes both Capital Improvement and Administration.





Personnel Summary

| | Actual 2015-16 | Adjusted 2016-17 | Projected 2017- 18 | Projected 2018- 19 | |
|-------------------------------|-------------------|---------------------|-----------------------|-----------------------|-----|
| Director of Engineering | 1.00 | 1.00 | 1.00 | 1.00 | |
| Management Analyst | 0.50 | 0.50 | 0.50 | 0.50 | |
| Sr. Office Assistant | 1.00 | 1.00 | 1.00 | 1.00 | |
| Sr Civil Engineer | 2.00 | 2.00 | 2.00 | 2.00 | |
| Associate Civil Engineer | 3.00 | 3.00 | 3.00 | 3.00 | |
| Asst Engineer | 1.00 | 0.00 | 0.00 | 0.00 | (1) |
| Construction Inspector | 4.00 | 4.00 | 4.00 | 4.00 | |
| Construction Services Manager | 1.00 | 1.00 | 1.00 | 1.00 | |
| Engineering Tech I | 1.00 | 2.00 | 2.00 | 2.00 | (1) |
| Landscape Architect | 1.00 | 1.00 | 1.00 | 1.00 | |
| Asst Landscape Architect | | 1.00 | 1.00 | 1.00 | (2) |
| Subtotal | 15.50 | 16.50 | 16.50 | 16.50 | |
| Overtime | 0.38 | 0.60 | 0.19 | 0.19 | |
| Temporary | 1.78 | 2.29 | 0.72 | 0.72 | |
| TOTAL | 17.65 | 19.39 | 17.41 | 17.41 | |

Comments:

(1) In FY2016/17 Assit Engineer Postion was changed to Engineering Tech I

(2) In FY2015-16 permanent Landscape Architect position added and Program Specialist temp hours eliminated



| | Actual | Adjusted | Projected | Projected |
|--|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Permit Revenue | 324,071 | 31,000 | 34,327 | 34,327 |
| Plan Check, Review and Inspection Fees | 678,588 | 416,500 | 323,500 | 323,500 |
| Other Reimbursements | 204,284 | 75,000 | 105,000 | 105,000 |
| Interfund Revenues | 607,154 | 462,107 | 445,100 | 445,100 |
| General Fund Subsidy | 1,600,735 | 2,530,193 | 2,648,133 | 2,704,734 |
| Total Division Revenue & Subsidy | \$ 3,414,831 | \$ 3,514,800 | \$ 3,556,060 | \$ 3,612,661 |
| Expenditures | | | | |
| Personnel | 2,871,819 | 3,222,492 | 3,237,530 | 3,326,521 |
| Transportation & Training | 53,284 | 56,378 | 63,820 | 63,780 |
| Repairs & Maintenance | 2,060 | 3,000 | 3,000 | 3,000 |
| Materials, Supplies & Services | 487,668 | 232,930 | 251,710 | 219,360 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 3,414,831 | \$ 3,514,800 | \$ 3,556,060 | \$ 3,612,661 |

Goals & Objectives:

General Engineering

- Implement the Capital Improvement Program (CIP) as CIP Improvement Program in accordance with the City Council two-year work plan.

- Develop a new Digital Plan Room and implement new City wide record drawing and agreement storage program.

- Develop Engineer on Duty and Encroachment Permit Manual.

- Complete Request for Qualifications and obtain new on-call consultants for: structures, geotechnical, survey and general civil services.

- Maintain a five year average Pavement Condition Index Rating of 78.

- Continue to collaborate with the key departments of Community Development and Operations Services to provide carefully planned, well-constructed, and regularly maintained infrastructure that safely serves residents, businesses and visitors.

- Monitor and adjust department operating and Capital Improvement Program budgets to most effectively deliver department work product within the constraints of public contract code and funding sources.

Private Development

- Support the Permit Center Manager with her goal of improving the Condition of Approval template.

- Support the Community Development Department in meeting goals defined in the Community Development Department Strategic Plan 2017 to 2021.

- Develop a Land Development Division Procedures Manual.

- Increase capacity of the Land Development Division by taking a proactive approach with design consultants in an effort to reduce the number of iterations of review of improvement plans and subdivision maps.

- Continue identifying areas of improvement and implementing improved processes in order to meet plan review deadlines.

- Continue the implementation of succession planning with Land Development staff.



General Fund

ENGINEERING DEPARTMENT

- Construction Inspection Services
 - Oversee construction of new community park as part of Essex project.
 - Oversee construction of infrastructure improvements for Parcel Map 10184, the Vintage Property.
 - Oversee construction of the infrastructure improvement for Kottinger Gardens Phase II.
 - Oversee construction of the infrastructure and site improvement for the Workday project off of Stoneridge Mall Road.
 - Complete supervision of the construction of the Stanley Boulevard Utility Undergrounding and Street Reconstruction project.
 - Oversee construction of the two new lighted tennis courts at the Pleasanton Tennis and Community Center.
 - Oversee construction of the Bernal Bridge Painting project.
 - Oversee construction of the City's first cold in place recycled paving project.
 - Oversee construction of the City's largest paving and slurry seal project ever put out for bid.
 - Oversee construction of the Santa Rita Road/Main Street Water Main Replacement project.
- Landscape Architecture
 - Complete construction of the two new lighted tennis courts.
 - Adopt the Trails Master Plan and begin implementing projects.
 - Complete landscape design guidelines for the City.
 - Modify the tree preservation ordinance to improve the proces and health of our urban forest.
 - Continue to develop the Pioneer Cemetery per the Master Plan.



Division Summary - General Engineering

Description:

This Division is responsible for the administration and coordination of all divisions of the department as well as designing and constructing City infrastructure such as roadways, sidewalks, public buildings, and sewer/water/stormwater facilities.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----|----------------------|
| Revenue | 2013/10 | 2010/11 | 2011/10 | | 2010/13 |
| Permit Revenue | 295,895 | 26,000 | 29,327 | | 29,327 |
| Public works Inspections | 90 | - | - | | - |
| Interfund Revenues | 266,361 | 257,107 | 240,000 | | 240,000 |
| General Fund Subsidy | 1,070,646 | 1,420,002 | 1,439,976 | | 1,446,138.63 |
| Total Division Revenue & Subsidy | \$ 1,632,992 | \$ 1,703,109 | \$ 1,709,303 | \$ | 1,715,466 |
| Expenditures | | | | | |
| Personnel | 1,294,211 | 1,461,815 | 1,440,749 | | 1,479,002 |
| Transportation & Training | 22,591 | 25,954 | 31,894 | | 32,154 |
| Repairs & Maintenance | - | 1,000 | 1,000 | | 1,000 |
| Materials, Supplies & Services | 316,189 | 214,340 | 235,660 | | 203,310 |
| Capital Outlay | - | - | - | | - |
| Total Division Expenditures | \$ 1,632,992 | \$ 1,703,109 | \$ 1,709,303 | \$ | 1,715,466 |

Budget Highlights:

• \$8,000 is included in FY 2017-18 to fund a temporary employee to sort/log/label and package plans for scanning.

• \$20,000 is included in the first year of the budget for plan scanning services.

- Completed and accepted 13 capital improvement projects totalling more than \$28 million.
- Completed an update to the City Standard Plans based on Caltrans latest standard pland and specifications.
- Restructured the Capital Improvement group to provide better customer service while improving staff efficiency.
 Successfully filled two vacant positions, replacing 40% of CIP staffing with combined institutional experience of 38 years.
- Completed five year cycle review for Community Rating System (flood hazard), improving the City's classification and earning residents a 15% discount on flood insurance.



Division Summary - Private Development

Description:

This Division ensures that infrastructure constructed by private developers is designed in conformance with Code and City Standards.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|----------------|---------------------|----------------------|----------------------|
| Revenue | 2013/10 | 2010/17 | 2017/10 | 2010/19 |
| | | | | |
| Public works Inspections | 468,904 | 326,500 | 283,500 | 283,500 |
| Interfund Revenues | - | - | - | - |
| General Fund Subsidy | 157,073 | 92,391 | 145,018 | 153,038 |
| Total Division Revenue & Subsidy | \$ 625,977 | \$ 418,891 | \$ 428,518 | \$ 436,538 |
| Expenditures | | | | |
| Personnel | 461,806 | 413,891 | 423,518 | 431,538 |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 164,171 | 5,000 | 5,000 | 5,000 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 625,977 | \$ 418,891 | \$ 428,518 | \$ 436,538 |

Budget Highlights:

• Reimbursable expenditures of \$5,000 are included as a placeholder for map review costs that developers must pay.

Accomplishments:

• Accepted public improvements for 13 subdivisions, including CarMax and Chrysler Dodge Jeep Ram.

• Approved the construction plans and issued construction permits for 13 sites, including Kottinger Gardens Phase I and Workday.

• Supported the Planning Division during the entitlement phase of 17 major projects.

 Provided timely support to Operations Services during the rainy season to identify ownership and maintenance responsibility of various drainage infrastructure improvements.



Division Summary - Construction Inspection

Description:

This division ensures that all infrastructure construction, whether related to the Capital Improvement Program or Private Development, is constructed as per plans, Code and City Standards.

| | | Actual | Adjusted | Projected | Projected |
|----------------------------------|----|---------|-----------------|-----------------|-----------------|
| | 2 | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | | |
| Permit Revenue | | 13,176 | 5,000 | 5,000 | 5,000 |
| Public works Inspections | | 209,594 | 90,000 | 40,000 | 40,000 |
| Misc Revenues | | 51,963 | 75,000 | 105,000 | 105,000 |
| Interfund Revenues | | 335,592 | 200,000 | 200,000 | 200,000 |
| General Fund Subsidy | | 376,086 | 691,652 | 691,421 | 708,323 |
| Total Division Revenue & Subsidy | \$ | 986,410 | \$ 1,061,652 | \$ 1,041,421 | \$ 1,058,323 |
| Expenditures | | | | | |
| Personnel | | 953,616 | 1,025,281 | 1,005,331 | 1,022,233 |
| Transportation & Training | | 25,696 | 26,221 | 25,940 | 25,940 |
| Repairs & Maintenance | | 2,060 | 2,000 | 2,000 | 2,000 |
| Materials, Supplies & Services | | 5,037 | 8,150 | 8,150 | 8,150 |
| Capital Outlay | | - | - | - | - |
| Total Division Expenditures | \$ | 986,410 | \$ 1,061,652 | \$ 1,041,421 | \$ 1,058,323 |

Budget Highlights:

• \$2,000 was added to the Travel and Training budget in both years to cover trainings required by law.

- Oversaw construction of the infrastructure improvements for Essex Phase I & II and Township Square (two multiuse development projects).
- Oversaw construction of the infrastructure improvments for the Andares Development west of West Last Positas.
- Oversaw construction of the infrastructure improvement for Kottinger Gardens Phase I.
- Oversaw construction of the Benal Community Park Phase 2 and Cubby's Dog Park on the Bernal property.
- Oversaw construction of the Pioneer Cemetery Veterans Memorial.
- Oversaw construction of the Intersection improvements at Amador Valley High School.
- · Oversaw construction of the Phase I Reyccled Water project.



Division Summary - Landscape Architect

Description:

This Division is responsible for designing/constructing park and streetscape amenities, as well as administering the Landscape and Lighting Districts and Heritage Tree Ordinance.

| | Actual 2015/16 | | Adjusted 2016/17 | | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|----|---------------------|----|----------------------|----------------------|
| Revenue | | | | | | |
| General Fund Subsidy | 169,452 | | 325,931 | | 376,596 | 402,113 |
| Total Division Revenue & Subsidy | \$ 169,452 | \$ | 325,931 | \$ | 376,596 | \$ 402,113 |
| Expenditures | | | | | | |
| Personnel | 162,186 | | 316,288 | | 367,710 | 393,527 |
| Transportation & Training | 4,997 | | 4,203 | | 5,986 | 5,686 |
| Repairs & Maintenance | - | | - | | - | - |
| Materials, Supplies & Services | 2,270 | | 5,440 | | 2,900 | 2,900 |
| Capital Outlay | - | | - | | - | - |
| Total Division Expenditures | \$ 169,452 | \$ | 325,931 | \$ | 376,596 | \$ 402,113 |

Budget Highlights:

• \$2,500 is included in each year for training opportunities for the division employees.

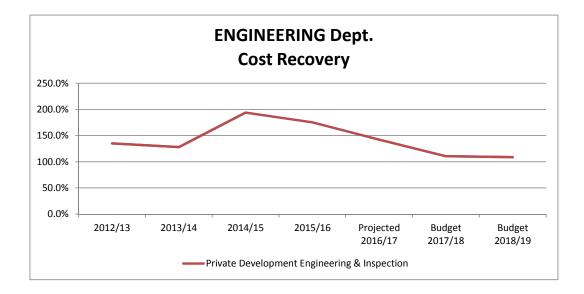
- Completed construction of the Pioneer Cemetery Veterans Memorial prior to the grand opening on Veterans Day weekend 2016.
- Completed construction of the 1 1/2 acre Cubby's dog park on the Bernal property.
- Completed construction of the Bernal Community Park Phase 2 playground.
- Converted the Cultural Arts Building landscape in a waterwise landscape and used recycled materials to build the patio to limit construction waste.
- Oversaw the implementation of Pleasanton's new Water Efficient Landscape Ordinance (WELO).

ENGINEERING - Performance Measures

| Measure | 2012/13 | 2013/14 | 2014/15 | 2015/16 | Projected 2016/17 | Budget 2017/18 | Budget 2018/19 |
|---|--------------|--------------|--------------|--------------|----------------------|-------------------|-------------------|
| PRIVATE DEVELOPMENT ENGINEERING & INSPECTION | | | | | | | |
| FTE's | 14.90 | 14.90 | 14.90 | 15.50 | 16.50 | 16.50 | 16.50 |
| Funding - Operations | \$ 3,193,533 | \$ 3,259,491 | \$ 3,224,892 | \$ 3,414,486 | \$ 3,514,800 | \$ 3,556,060 | \$ 3,612,661 |
| Fee Revenue | \$ 700,174 | \$ 1,168,655 | \$ 795,020 | \$ 1,814,096 | \$ 984,607 | \$ 907,927 | \$ 907,927 |
| Cost Recovery | 21.9% | 35.9% | 24.7% | 53.1% | 28.0% | 25.5% | 25.1% |
| Engineering Services - good or excellent | n/a | 69% | n/a | n/a | n/a | n/a | n/a |

* 32% didn't know

1 Targets relate to initial plan review time after submittal. Data for 2010/11 represents days until issued as this year was prior to the implementation of Accela.



ECONOMIC DEVELOPMENT & COMMUNITY ENGAGEMENT

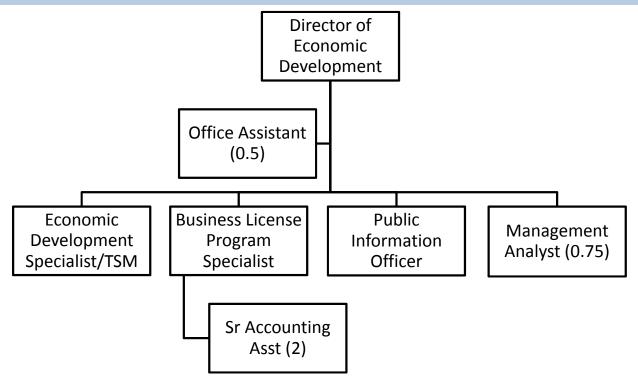
Operating Budget FY 2017/18 and FY 2018/19



The expanded Economic Development and Community Engagement Department is responsible for programs that promote a positive business climate to support a stable economic base as well as the City's efforts toward enhanced communications and community engagement. The Economic Development staff provides business retention and attraction services, coordinates with local, regional and state organizations and agencies, and serves as ombudsmen for the citywide business community. Staff assigned to implement the City's Transportation Systems Management (TSM) program coordinates the Rides to School program, manages the internal pRide program and oversees the employer-focused Commendable Commutes program, while staff in the Business License Division administer the City's business license operation. The department now includes a Communications Division staffed by the Public Information Officer with responsibility for expanding communication and engagement with the community.



ECONOMIC DEVELOPMENT AND COMMUNITY ENGAGEMENT DEPARTMENT



Personnel Summary

| | | | Projected 2017-18 | | | | Projected 2018-19 | | | | | | |
|------------------------------------|---------|----------|-------------------|------|---------|------|-------------------|------|------|---------|------|-------|----|
| | Actual | Adjusted | Econ | , | Bus. | | | Econ | , | Bus. | | | 1 |
| | 2015-16 | 2016-17 | Dev | TSM | License | Comm | TOTAL | Dev | TSM | License | Comm | TOTAL | |
| Econ Dev and Comm Engage Dept | | | | | | | | | | | | | |
| Dir of Economic Dev. | 1.00 | 1.00 | 1.00 | | | | 1.00 | 1.00 | | | | 1.00 | |
| Economic Dev. Specialist | 1.00 | 1.00 | 0.50 | 0.50 | | | 1.00 | 0.50 | 0.50 | | | 1.00 | |
| Admin Assistant | 1.00 | | | | | | | | | | | | (1 |
| Sr Accounting Asst | 1.00 | 2.00 | | | 2.00 | | 2.00 | | | 2.00 | | 2.00 | (1 |
| Office Assistant | | 0.50 | 0.50 | | | | 0.50 | 0.50 | | | | 0.50 | (2 |
| Business Lic Prog Specialist | 1.00 | 1.00 | | | 1.00 | | 1.00 | | | 1.00 | | 1.00 | |
| Management Analyst Digital Content | | | | | | 0.75 | 0.75 | | | | 0.75 | 0.75 | (3 |
| Comm Relations Mgr/Public Info | 1.00 | 1.00 | | | | 1.00 | 1.00 | | | | 1.00 | 1.00 | |
| | | | | | | | | | | | | | |
| Subtotal | 6.00 | 6.50 | 2.00 | 0.50 | 3.00 | 1.75 | 7.25 | 2.00 | 0.50 | 3.00 | 1.75 | 7.25 | |
| Overtime | 0.01 | 0.04 | | | | 0.04 | 0.04 | | | | 0.04 | 0.04 | 1 |
| Temporary | 0.32 | 0.32 | 0.07 | | 0.12 | 0.13 | 0.32 | 0.07 | | 0.12 | 0.13 | 0.32 | |
| TOTAL | 6.33 | 6.86 | 2.07 | | 3.12 | 1.92 | 7.61 | 2.07 | | 3.12 | 1.92 | 7.61 | |

Comments:

(1) Administrative assistant position eliminated and replaced with Sr. Accounting Assistant

(2) Office Assistant position added (alloc 50/50 between Housing and Economic Development)

(3) Management Analyst Position Shared between City Manager and Economic Development from FY 2017/18 onwards

ECONOMIC DEVELOPMENT AND COMMUNITY ENGAGEMENT DEPARTMENT

| | Actual | | Adjusted | | Projected | | Projected |
|------------------------------------|--------|-----------|-----------------|----|-----------|----|-----------|
| | | 2015/16 | 2016/17 | | 2017/18 | | 2018/19 |
| Revenue | | | | | | | |
| Departmental Revenue | | | | | | | |
| Total Grants & Subventions | | 29,147 | 24,000 | | 50,000 | | 50,000 |
| Misc Charges for Services | | 490 | 800 | | 800 | | 800 |
| Other Misc. Revenue | | (10,755) | 2,300 | | 2,300 | | 2,300 |
| General Fund Subsidy | | 1,026,762 | 1,328,428 | | 1,400,256 | | 1,430,077 |
| Total Department Revenue & Subsidy | \$ | 1,045,644 | \$ 1,355,528 | \$ | 1,453,356 | \$ | 1,483,177 |
| Funandituraa | | | | | | | |
| Expenditures | | 000 010 | 1 0/5 770 | | 1 010 414 | | 1 024 222 |
| Personnel | | 908,210 | 1,065,778 | | 1,010,616 | | 1,036,222 |
| Transportation & Training | | 20,956 | 31,965 | | 40,255 | | 38,515 |
| Repairs & Maintenance | | 515 | 535 | | 1,050 | | 1,065 |
| Materials, Supplies & Services | | 115,963 | 257,250 | | 401,435 | | 407,375 |
| Capital Outlay | | - | - | | - | | - |
| Total Department Expenditures | \$ | 1,045,644 | \$ 1,355,528 | \$ | 1,453,356 | \$ | 1,483,177 |

Goals & Objectives:

Economic Development Division

• Continue implementation of Economic Development Strategic Plan and build Pleasanton's brand as an innovation center.

• Promote business assistance programs to support local companies, and provide ombudsman service to businesses seeking to expand or locate in Pleasanton.

• Support local and regional business organizations' economic development activities as benefit Pleasanton's strategic initiatives toward business and workforce development.

• Support the city's hospitality and tourism sectors by promoting Pleasanton as a destination for retail, dining, lodging and entertainment experiences.

• Develop/update a suite of print and video materials for a campaign(s) to promote Pleasanton's environment for attraction and retention of businesses.

• Conduct a retail marketing analysis toward developing a strategy to work with property owners to support and reposition local shopping centers.

Transportation Systems Division

• Increase awareness and participation in a Residential-based Rideshare Program as part of the Commendable Commutes program.

• Increase awareness and participation Commendable Commutes employer program.

• Conduct the tri-annual Employer & Residential Transportation Survey to obtain data on commute patterns and gauge effectiveness and awareness of commute programming.

• Promote bicycle safety through education and awareness campaigns or programs.

• Continue to assist Foothill High School in reducing traffic issues by promoting Rides to School program elements including Walk, Bike and Try Transit Programs. Engage Amador Valley High School on implementing similar programs.

• Continue to promote walking, public transit use and carpooling at schools through the Rides to School program.

• Promote youth walking and bicycle safety through the Rides to School Program.



- Business License Division
 - Integrate business license software with Tyler Munis cashiering module.
 - Update collection methods for communicating with delinquent and unlicensed business accounts.
 - Implement online process for new business license applications.
 - Create procedures guide for new online applications and payment processing.

Communications Division

- Oversee communications and community engagement program for Pleasanton.
- Implement social media policy as integral part of communications.
- Prepare materials for use by City staff and elected officials.
- Guide development and implementation of new City website.
- Develop and administer style and graphic identify guide.
- Serve as point of contact and liaison for press and media outlets.
- Work with departments to develop communications outreach and strategies for identified projects and programs.



Division Summary - Economic Development

Description:

The Economic Development Division focuses on the retention, expansion and attraction of business within Pleasanton. This division manages programs that support local businesses and further develop and enhance the business environment, and works in partnership with local and regional organizations to promote the economic vitality of the community. Additionally, Economic Development Division staff serve as ombudsmen to Pleasanton based companies, while also guiding new projects through the development services process.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | | | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|---------|----|----------------------|
| Revenue | | | | | | |
| Program Revenue | | | | | | |
| General Fund Subsidy | 473,636 | 666,466 | | 644,740 | | 655,439 |
| Total Division Revenue & Subsidy | \$ 473,636 | \$ 666,466 | \$ | 644,740 | \$ | 655,439 |
| Expenditures | | | | | | |
| Personnel | 412,846 | 535,494 | | 488,243 | | 498,942 |
| Transportation & Training | 3,089 | 2,622 | | 4,822 | | 4,822 |
| Repairs & Maintenance | - | - | | 500 | | 500 |
| Materials, Supplies & Services | 57,701 | 128,350 | | 151,175 | | 151,175 |
| Capital Outlay | - | - | | - | | - |
| Total Division Expenditures | \$ 473,636 | \$ 666,466 | \$ | 644,740 | \$ | 655,439 |

Budget Highlights:

 \$10,000 is included in each fiscal year to provide information about and access to commercial/office/industrial property listings on the City's website to highlight opportunities for business relocation via LoopNet and CoStar.

- \$5,500 is included in each fiscal year to support the Business Anniversary recognition program.
- \$10,000 is budgeted in each fiscal year to promote the city in regional publications such as the San Francisco Business Times and the Tri-Valley Inspiration Guide.
- \$15,000 is allocated in FY 2017/18 to create a video series and accompanying photo library highlighting Pleasanton's commercial community for use in promotion and attraction campaigns.
- \$20,000 is budgeted in FY 2017/18 to conduct a retail market analysis to identify underperforming centers toward developing a plan to provide targeted assistance.
- \$20,000 is included in FY 2018/19 to update the Economic Development Strategic Plan to reflect current market conditions and citywide economic development objectives.
- \$20,000 is budgeted each fiscal year to continue implementation of identified strategies in the City's Economic Development Strategic Plan as aligned with the City Council Work Plan.



- Supported property owners of significant office and commercial centers, including Rose Pavilion and Rosewood Commons, in
 updating and re-tenanting the space.
- Redesigned and expanded inPleasanton.com and related social media channels to encourage visitation and grow the city's retail and hospitality sectors.
- Managed renewal of the Tri-Valley Tourism Marketing District to include all hotels in the participating Tri-Valley cities.
- Conducted a commercial brokers breakfast to provide an update on City development and activities, and solicit input on trends in the Pleasanton/Tri-Valley commercial market.
- Collaborated with Community Development staff to implement strategic initiatives such the Downtown Pleasanton Parking Strategy and Implementation Plan and the Open Counter zoning and permitting technology.
- Co-sponsored, developed and delivered regional initiatives particularly with Innovate Pleasanton, Innovation Tri-Valley and i-GATE - designed to increase awareness of Pleasanton, the Tri-Valley and the East Bay as an excellent location for innovation and entrepreneurial activity including an Innovation Forum, #GameChangers Awards and the NextTech Speakers Series.
- Worked with local business partners Pleasanton Downtown Association, Hacienda, Pleasanton Chamber of Commerce, Stoneridge Shopping Center, Visit Tri-Valley, and Alameda County Fairgrounds - to initiate, support and implement programs to sustain a strong local economic climate, including the Tri-Valley Commerce Con small business symposium, the Retail, Hospitality & Tourism Summit, Beyond the Cloud, Tri-Valley Manufacturing Day, Business 101 for prospective downtown tenants, and Small Business Saturday promotion.



Division Summary - Transportation Systems Management (TSM)

Description:

This division manages the City's Transportation Systems Management (TSM) program, which supports the adopted General Plan policies to reduce vehicle trips through the implementation of voluntary trip reduction programs. The TSM program coordinates the citywide employer-based program Commendable Commutes. The department also manages an internal employee trip reduction program known as "pRide" and a school-based program known as Rides to School. All three programs promote the use of commute alternatives such as carpooling, public transit, walking, biking and where appropriate, telecommuting to attain the goal of citywide vehicle trip reduction.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|----------------|---------------------|----------------------|----------------------|
| Revenue | | | | |
| Program Revenue | | | | |
| Total Grants & Subversions | 29,147 | 24,000 | 50,000 | 50,000 |
| General Fund Subsidy | 112,885 | 199,064 | 167,389 | 168,911 |
| Total Division Revenue & Subsidy | \$ 142,033 | \$ 223,064 | \$ 217,389 | \$ 218,911 |
| Expenditures | | | | |
| Personnel | 102,492 | 101,505 | 100,830 | 102,352 |
| Transportation & Training | 10,847 | 21,334 | 21,334 | 21,334 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 28,693 | 100,225 | 95,225 | 95,225 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 142,033 | \$ 223,064 | \$ 217,389 | \$ 218,911 |

Budget Highlights:

- \$36,450 is budgeted to continue successful implementation of commute programs including Rides to School and City Employee pRide Program.
- \$25,000 is allocated in FY 2017/18 to conduct 2017 Employer & Residential Transportation Program to monitor Commendable Commutes program.

- Continued to administer and manage the internal city employee pRide Program, in which over two years employees saved over \$85,000 in fuel and maintenance costs as well as close to 275,000 lbs of CO2.
- Increased awareness and participation Commendable Commutes employer program and supported the Bay Area Air Quality Management District in informing Pleasanton employers about the Bay Area Commuter Benefits Program.
- Implemented a successful carpooling campaign by partnering with Scoop Technologies, a mobile application, resulting in over 5,300 new carpool registrants, 73,600 matched trips, 865,000 miles saved and 782,000 lbs of CO2 saved.
- Continued to assist Foothill High School in reducing traffic issues by promoting Rides to School program and Try Transit Programs.
- Successfully promoted Bike to School day in conjunction with Alameda County Safe Routes to School by promoting a Bike to School/Work energizer station.
- Promoted bicycle safety throughout the community by hosting an annual Bicycle Safety Festival.
- Effectively planned, promoted and facilitated numerous Bike to Work events to encourage bicycling in Pleasanton including free bike safety classes and Bike to School Day at the three middle schools.
- Collaborated with Pleasanton Unified School District schools to implement walk and bike to school campaigns.



Division Summary - Business License

Description:

The Business License division actively pursues business license revenue through identification and notification of the business license tax requirement. The business license staff processes approximately 9,800 licenses annually and works closely with state, county, and local agencies along with the Pleasanton Downtown Association to assist in educating the business community about City requirements and compliance.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|---------------|------------|---------------|---------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Business License Reports | 490 | 800 | 800 | 800 |
| Miscellaneous | (297) | 2,300 | 2,300 | 2,300 |
| General Fund Subsidy | 429,783 | 462,899 | 462,752 | 470,352 |
| Total Division Revenue & Subsidy | \$ 429,976 | \$ 465,999 | \$ 465,852 | \$ 473,452 |
| Expenditures | | | | |
| Personnel | 392,873 | 428,780 | 421,543 | 434,928 |
| Transportation & Training | 7,020 | 8,009 | 9,099 | 7,359 |
| Repairs & Maintenance | 515 | 535 | 550 | 565 |
| Materials, Supplies & Services | 29,569 | 28,675 | 34,660 | 30,600 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 429,976 | \$ 465,999 | \$ 465,852 | \$ 473,452 |

Budget Highlights:

- \$14,500 is included each fiscal year for the business license annual software maintenance .
- \$ 5,000 is budgeted in FY 2017/18 for the software integration between Licensetrack and the central cashiering software.

- Improved procedures for staff to conduct table audits and follow up methods resulting in increased license tax revenues and lower delinquencies.
- Collaborated with other departments to update permitting procedures necessitated by changes to state and local requirements for massage and taxi uses.
- Increased collection of business license taxes via online renewals more than 20%.
- Division staff successfully completed and passed the Certified Revenue Officer exam process through California Municipal Revenue & Tax Association (CMRTA).



Division Summary - Communications

Description:

The Communications division supports the City's internal and external communication efforts. The Public Information Officer serves as point of contact and liaison to press and media outlets, pitching stories and responding on deadline to press inquiries. Communications staff is also responsible for: drafting news releases; preparing remarks for presentations; developing reports, newsletters, proclamations and commendations; overseeing website content development and editing; posting to, and monitoring, social media channels; and developing and maintaining a database of photographs for organizational use.

| | Actual | Adjusted | Projected | Projected | | |
|----------------------------------|---------------|---------------|---------------|-----------|---------|--|
| | 2015/16 | 2016/17 | 2017/18 | | 2018/19 | |
| Revenue | | | | | | |
| Program Revenue | | | | | | |
| Total Grants & Subversions | 29,147 | 24,000 | 50,000 | | 50,000 | |
| General Fund Subsidy | 112,885 | 199,064 | 167,389 | | 168,911 | |
| Total Division Revenue & Subsidy | \$ 142,033 | \$ 223,064 | \$ 217,389 | \$ | 218,911 | |
| Expenditures | | | | | | |
| Personnel | 102,492 | 101,505 | 100,830 | | 102,352 | |
| Transportation & Training | 10,847 | 21,334 | 21,334 | | 21,334 | |
| Repairs & Maintenance | - | - | - | | - | |
| Materials, Supplies & Services | 28,693 | 100,225 | 95,225 | | 95,225 | |
| Capital Outlay | - | - | - | | - | |
| Total Division Expenditures | \$ 142,033 | \$ 223,064 | \$ 217,389 | \$ | 218,911 | |

Budget Highlights:

 \$30,000 is allocated in FY 2017/18 to develop and implement a comprehensive community outreach program including a suite of visual communications to reach residents through a variety of media channels.

- \$37,500 is included in each fiscal year to produce and distribute communications pieces to residents throughout the year.
- \$25,000 is budgeted in FY 2018/19 to initiate a branding campaign.

- Produced and distributed 2016 annual report.
- Collaborated with departments to develop and begin implementing FY 2016/17 Communication and Community Engagement
- Created City newsletter for communitywide distribution.
- Developed social media policy to standardize and oversee City's online engagement.
- Updated City style and graphic guides.

ECONOMIC DEVELOPMENT - Performance Measures

| Measure | 2012/13 | 2013/14 | 2014/15 | 2015/16 | Projected 2016/17 | Budget 2017/18 | Budget 2018/19 |
|---|--------------|--------------|--------------|--------------|----------------------|-------------------|-------------------|
| ECONOMIC DEVELOPMENT DEPARTMENT | | | | | | | |
| FTE's authorized | 5.00 | 5.00 | 5.00 | 6.00 | 6.50 | 7.25 | 7.25 |
| Total Economic Development Funding | \$ 1,073,281 | \$ 1,092,986 | \$ 1,175,483 | \$ 1,045,644 | \$ 1,355,528 | \$ 1,453,356 | \$ 1,483,177 |
| BUSINESS ENVIRONMENT | | | | | | | |
| Office Space Vacancy | 13.0% | 16.4% | 9.3% | 8.1% | 7.0% | 9.0% | 10.0% |
| TOT Revenue | \$ 3,938,934 | \$ 4,298,581 | \$ 5,057,080 | \$ 6,037,902 | \$ 6,045,000 | \$ 6,300,000 | \$ 6,489,000 |
| Business License Revenues | \$ 3,141,722 | \$ 3,150,104 | \$ 3,376,592 | \$ 3,700,568 | \$ 3,580,000 | \$ 3,888,196 | \$ 4,004,842 |
| Business Licenses | 9,100 | 9,060 | 9,560 | 9,600 | 9,600 | 9,800 | 9,800 |
| Annual number of jobs | 53,454 | 53,989 | 55,074 | 55,625 | 56,070 | 56,500 | 57,000 |
| BUSINESS OUTREACH & SUPPORT | | | | | | | |
| Business Visits | 18 | 30 | 31 | 26 | 28 | 24 | 24 |
| Business e-newsletter recipients | n/a | n/a | 1,100 | 3,187 | 3,217 | 3,500 | 3,750 |
| Visits to Pleasanton Business web page | 2,700 | 3,197 | 4,139 | 5,297 | 6,957 | 7,500 | 8,000 |
| Visits to <u>inPleasanton.com</u> via website/Facebook likes | 1 | 45/44 | 2,006/1,677 | 2,450/1,700 | 1,268/1,723 | 2,500/2,000 | 2,500/2,000 |
| Companies participating in "Commendable Commutes" | 12 | 12 | 12 | 13 | 14 | 15 | 15 |
| BUSINESS SATISFACTION SURVEY OF LOCAL COMPAN | ES | | | | | | |
| Place to do business - percentage of respondents rating Pleasanton as good or excellent | 91% | n/a | n/a | 91% | n/a | n/a | n/a |
| Assessment of the ease of the permitting process | 51% | n/a | n/a | 63% | n/a | n/a | n/a |
| Company will stay in Pleasanton next 2 years | 87% | n/a | n/a | 92% | n/a | n/a | n/a |

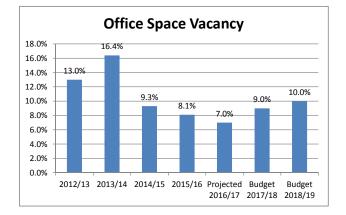
1 Colliers International (Pleasanton) quarterly office market reports

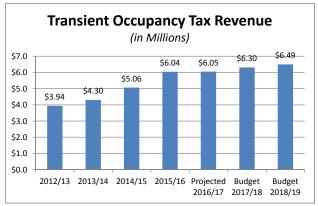
2 City of Pleasanton Finance Department

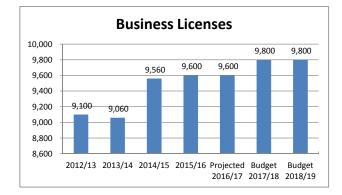
3 City of Pleasanton Business License Division

4 California Department of Finance (Demographic Research Unit), California Economic Development Department, and ABAG Projections

5 City of Pleasanton Economic Development Department



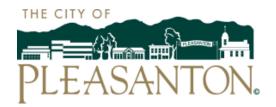




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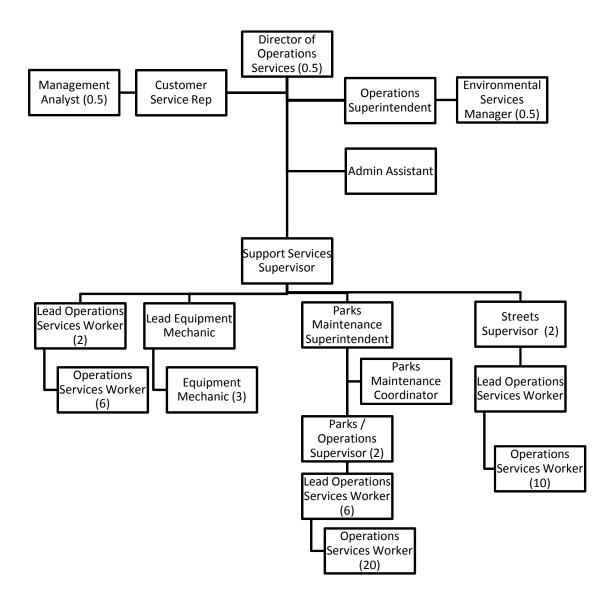
OPERATION SERVICES

Operating Budget FY 2017/18 and FY 2018/19



The Operation Services Department is responsible for the operations and maintenance of City buildings, fleet, water, sewer, storm drainage, parks, streets, signs, and support services. Additionally, the department is also responsible for utility planning for the City. This is accomplished through five major divisions: Water, Sewer, Support Services, Parks and Streets.







Personnel Summary

| | | | | Proje | ected 201 | 17/18 | | | Proje | ected 201 | 18/19 | |] |
|---------------------------------------|---------|----------|-------|--------|-----------|--------|--------|-------|--------|-----------|--------|--------|-----|
| | | | | Sup- | | | | | Sup- | | | | |
| | Actual | Adjusted | | port | | | | | port | | | | |
| | 2015/16 | 2016/17 | Admin | Svcs | Streets | Parks | TOTAL | Admin | Svcs | Streets | Parks | TOTAL | |
| Director of Operations Services | 0.500 | 0.500 | 0.500 | | | | 0.500 | 0.500 | | | | 0.500 | 1 |
| Asst Dir of Operations Services | 1.000 | | | | | | | | | | | | (1) |
| Environmental Services Manager | | 0.500 | 0.500 | | | | 0.500 | 0.500 | | | | 0.500 | (1) |
| Operations Superintendent | | 1.000 | | 0.500 | 0.500 | | 1.000 | | 0.500 | 0.500 | | 1.000 | (2) |
| Management Analyst | | 0.500 | 0.500 | | | | 0.500 | 0.500 | | | | 0.500 | (2) |
| Customer Service Supervisor | 1.000 | | | | | | | | | | | | (1) |
| Admin Assistant | | 0.500 | 0.500 | | | | 0.500 | 0.500 | | | | 0.500 | (3) |
| Customer Service Rep | 2.000 | 1.000 | 1.000 | | | | 1.000 | 1.000 | | | | 1.000 | (4) |
| Park Main Superintendent | 1.000 | 1.000 | | | | 1.000 | 1.000 | | | | 1.000 | 1.000 | |
| Park Main Supervisor | 1.000 | 1.000 | | | | 1.000 | 1.000 | | | | 1.000 | 1.000 | |
| Park Main Coordinator | | 1.000 | | | | 1.000 | 1.000 | | | | 1.000 | 1.000 | (5) |
| Operations Services Supervisor | 4.000 | 3.000 | | 1.000 | 1.000 | 1.000 | 3.000 | | 1.000 | 1.000 | 1.000 | 3.000 | (2) |
| Operations Services Lead | 9.000 | 10.000 | | 2.000 | 2.000 | 6.000 | 10.000 | | 2.000 | 2.000 | 6.000 | 10.000 | |
| Operations Services Worker | 29.000 | 31.000 | | 4.000 | 10.000 | 17.000 | 31.000 | | 4.000 | 10.000 | 17.000 | 31.000 | (1) |
| Building Maintenance Worker I | 2.000 | 2.000 | | 2.000 | | | 2.000 | | 2.000 | | | 2.000 | |
| Building Maintenance Worker II | 1.000 | 1.000 | | 1.000 | | | 1.000 | | 1.000 | | | 1.000 | |
| Park Maintenance Worker II | 4.000 | 4.000 | | | | 4.000 | 4.000 | | | | 4.000 | 4.000 | |
| Lead Equipment Mechanic | 1.000 | 1.000 | | 1.000 | | | 1.000 | | 1.000 | | | 1.000 | |
| Equipment Mechanic | 3.000 | 3.000 | | 3.000 | | | 3.000 | | 3.000 | | | 3.000 | |
| Subtotal | 59.500 | 62.000 | 3.000 | 14.500 | 13.500 | 31.000 | 62.000 | 3.000 | 14.500 | 13.500 | 31.000 | 62.000 | |
| Overtime | 0.128 | 0.631 | 0.029 | 0.106 | 0.110 | 0.099 | 0.343 | 0.029 | 0.106 | 0.110 | 0.099 | 0.343 | |
| Temporary | 6.263 | 6.662 | | 0.481 | 1.923 | 4.875 | 7.279 | | | 1.923 | 4.875 | 6.798 | |
| TOTAL | 65.891 | 69.293 | 3.029 | 15.087 | 15.533 | 35.974 | 69.622 | 3.029 | 14.606 | 15.533 | 35.974 | 69.141 | |

Comments:

(1) Assistant Director of Operations Services and 0.5 of Customer services Position eliminated and a new Environmental Services manager and operations service worker created for signs

(2) Two new positions created by utilizing existing departmental funds and eliminating one Operations services supervisor position

(3) One customer Service Rep position moved to water operations (enterprise)

(4) Operations Services Lead position added in FY 2016-17 mid Term

(5) Two additional operations services worker positions created during mid-term 16/17





| | Actual | Adjusted | Projected | Projected |
|------------------------------------|------------------|------------------|------------------|------------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Sign Shop Revenues | 8,552 | 10,000 | 30,000 | 30,000 |
| Other Misc. Revenue | 84,126 | 28,500 | 28,300 | 28,300 |
| Interfund Reimbursable Revenue | 277,975 | 333,582 | 325,858 | 325,858 |
| General Fund Subsidy | 17,190,089 | 17,001,587 | 17,707,451 | 17,961,369 |
| Total Department Revenue & Subsidy | \$ 17,560,742 | \$ 17,373,669 | \$ 18,091,609 | \$ 18,345,527 |
| | | | | |
| Expenditures | | | | |
| Personnel | 8,000,258 | 8,615,253 | 9,205,768 | 9,493,686 |
| Transportation & Training | 4,441,717 | 3,118,140 | 3,130,860 | 3,125,860 |
| Repairs & Maintenance | 476,752 | 521,150 | 462,150 | 462,150 |
| Materials, Supplies & Services | 4,569,751 | 5,062,626 | 5,277,331 | 5,248,331 |
| Capital Outlay | 72,264 | 56,500 | 15,500 | 15,500 |
| Total Department Expenditures | \$ 17,560,742 | \$ 17,373,669 | \$ 18,091,609 | \$ 18,345,527 |

Goals & Objectives:

- Streets Maintenance -
 - Create a city-wide MUTCD sign inventory to comply with federally mandated retro-reflectivity requirements.
 - Develop a sidewalk replacement program to meet ADA compliance through CIP and maintenance funding.
 - Establish a comprehensive repair and replacement plan for sound walls.

Support Services -

- Assist in the project management of the Ken Mercer Sports Park Tower and Dolores Bengston Aquatic Center renovations.
- Implement the 2-year Facility Work Plan based on data from the 20-year Repair and Replacement plan.
- Specify, purchase, and train staff on the purchase and maintenance of two (2) new Type III Fire Rigs.
- Update the 20-year Repair and Replacement Plan for Facilities, Fleet, and Equipment.

• Parks Division -

- Expand use of drought tolerant landscaping
- Replace basketball court surfacing on 5 courts in various parks.
- Replace 3 play structures in various parks.



Division Summary - Operations Services Administration

Description:

This Division provides administrative support and oversight for the field operations area, including: Utility Operations, Utility Planning, Street Maintenance, Support Services and Parks.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|---------------|---------------|---------------|---------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Other Misc. Revenue | 4,006 | 3,000 | 3,000 | 3,000 |
| General Fund Subsidy | 629,260 | 513,844 | 669,910 | 643,536 |
| Total Division Revenue & Subsidy | \$ 633,266 | \$ 516,844 | \$ 672,910 | \$ 646,536 |
| Expenditures | | | | |
| Personnel | 539,085 | 423,256 | 489,322 | 496,948 |
| Transportation & Training | 13,560 | 12,088 | 33,088 | 28,088 |
| Repairs & Maintenance | 5,906 | 6,500 | 6,500 | 6,500 |
| Materials, Supplies & Services | 74,716 | 75,000 | 144,000 | 115,000 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 633,266 | \$ 516,844 | \$ 672,910 | \$ 646,536 |

Budget Highlights:

• \$20,500 budgeted for staff training and development to meet Strategic Planning goals



Division Summary - Streets Maintenance

Description:

This division ensures that City streets, sidewalks, parking lots, traffic control signs and pavement markings are maintained to provide safe and accessible public passage throughout the City. It includes four programs: Street Maintenance, Street Cleaning, Traffic Maintenance, and Concrete Maintenance.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Program Revenue | | | | |
| Misc. Charges for Services | 8,552 | 10,000 | 30,000 | 30,000 |
| Other Misc. Revenue | 27,739 | 5,000 | 5,000 | 5,000 |
| Interfund Reimbursable Revenue | 199,648 | 240,064 | 235,064 | 235,064 |
| General Fund Subsidy | 2,858,740 | 3,140,909 | 3,248,194 | 3,320,490 |
| Total Division Revenue & Subsidy | \$ 3,094,679 | \$ 3,395,973 | \$ 3,518,258 | \$ 3,590,554 |
| Expenditures | | | | |
| Personnel | 1,772,235 | 2,021,261 | 2,174,680 | 2,246,976 |
| Transportation & Training | 227,574 | 200,912 | 199,528 | 199,528 |
| Repairs & Maintenance | 203,136 | 251,000 | 251,000 | 251,000 |
| Materials, Supplies & Services | 834,213 | 922,800 | 893,050 | 893,050 |
| Capital Outlay | 57,521 | - | - | - |
| Total Division Expenditures | \$ 3,094,679 | \$ 3,395,973 | \$ 3,518,258 | \$ 3,590,554 |

Budget Highlights:

- \$314,000 is included in each year for contracted street sweeping and downtown sidewalk cleaning.
- \$270,000 is included in each year for electricity to operate the City's street lights.
- \$235,000 is included in each year for asphalt, rock and sand for street maintenance.

- Completed 158 trip hazards, 28 concrete patches, 2,294 square feet of sidewalk installed and installed 321 linear feet of curb and gutter.
- Diverted 2,405.5 cubic yards of leaf debris from the City's storm drain system for the 16/17 leaf season
- Established a repair and replacement plan for City owned parking lots.



Division Summary - Support Services

Description:

This Division is responsible for providing maintenance of the public building infrastructure and procurement and maintenance of the City's vehicle and equipment fleet. It consists of five programs: Building Maintenance, Vehicle and Equipment Maintenance, Building Operations, Janitorial Services, and Recreation Facilities Maintenance.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----------------------|
| Revenue | 2013/10 | 2010/17 | 2017/10 | 2010/13 |
| Program Revenue | | | | |
| Other Misc. Revenue | 41,325 | 20,500 | 20,300 | 20,300 |
| Interfund Reimbursable Revenue | 78,327 | 93,518 | 90,794 | 90,794 |
| General Fund Subsidy | 6,195,579 | 5,350,976 | 5,648,800 | 5,706,650 |
| Total Division Revenue & Subsidy | \$ 6,315,231 | \$ 5,464,994 | \$ 5,759,894 | \$ 5,817,744 |
| Expenditures | | | | |
| Personnel | 1,903,842 | 2,025,267 | 2,238,876 | 2,296,726 |
| Transportation & Training | 2,653,292 | 1,592,297 | 1,586,778 | 1,586,778 |
| Repairs & Maintenance | 153,458 | 152,700 | 101,000 | 101,000 |
| Materials, Supplies & Services | 1,589,896 | 1,694,730 | 1,817,740 | 1,817,740 |
| Capital Outlay | 14,742 | - | 15,500 | 15,500 |
| Total Division Expenditures | \$ 6,315,231 | \$ 5,464,994 | \$ 5,759,894 | \$ 5,817,744 |

Budget Highlights:

- \$410,000 is included in each year for electricity and gas for city owned facilities.
- \$370,000 is included in each year for repair parts for City owned vehicles and equipment.
- \$500,000 is included in each year for custodial contract cleaning of all City-owned facilities

- Remodeled various City facilities such as the Cultural Arts Building, Amador Recreation Center, Water Chemistry Laboratory, Sign Shop, Police Department Gym, and the Dolores Bengston Aquatic Center chemistry controls and heating system.
- Installed a new HVAC system in the Senior Center with Automated Logic Controls as the energy management system.
- · Surplused more than 100 vehicles and pieces of equipment to meet the 20-year plan and CARB requirements.

Division Summary - Parks

Description:

The Parks Maintenance Division maintains 46 parks, organized play fields, City trails, City-owned open space, the BMX facility, all City street trees, and landscaping along City streets and around City government buildings. The Division oversees the operation and serves in a maintenance advisory capacity to Callippe Preserve Golf Course. It also oversees regulatory compliance contract work for Kottinger, and Callippe Preserve open space. The Division also participates in park planning and related activities.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-----------------|---------------------|----------------------|----------------------|
| Revenue | 2013/10 | 2010/11 | 2017/10 | 2010/13 |
| Program Revenue | | | | |
| Other Misc. Revenue | 11,056 | - | - | - |
| General Fund Subsidy | 7,506,510 | 7,995,858 | 8,140,547 | 8,290,692 |
| Total Division Revenue & Subsidy | \$ 7,517,566 | \$ 7,995,858 | \$ 8,140,547 | \$ 8,290,692 |
| Expenditures | | | | |
| Personnel | 3,785,097 | 4,145,469 | 4,302,890 | 4,453,035 |
| Transportation & Training | 1,547,290 | 1,312,843 | 1,311,466 | 1,311,466 |
| Repairs & Maintenance | 114,252 | 110,950 | 103,650 | 103,650 |
| Materials, Supplies & Services | 2,070,927 | 2,370,096 | 2,422,541 | 2,422,541 |
| Capital Outlay | - | 56,500 | - | - |
| Total Division Expenditures | \$ 7,517,566 | \$ 7,995,858 | \$ 8,140,547 | \$ 8,290,692 |

Budget Highlights:

• \$750,000 is included in each year for parks irrigation water.

• \$500,000 street trees maintenance

• \$440,000 is included each year for street median maintenance.

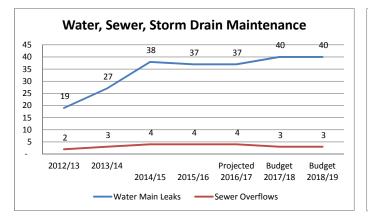
- Renovated irrigation and planting of multiple sections of City median landscape in various locations.
- Converted Ken Mercer, Tennis & Community, Creekside and Owens Plaza Parks to recycled water
- Opened Cubby's Dog Park in FY 16/17
- Parks assumed responsibility for Utility and Streets Division weed abatement FY 16/17
- Assumed maintenance of Bernal Community Park Phase II
- Managed the grow-in of the 40 acre Oak Woodland of Bernal Community Park phase II.

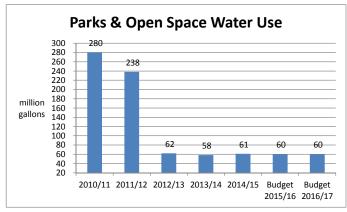
OPERATIONS SERVICES - Performance Measures

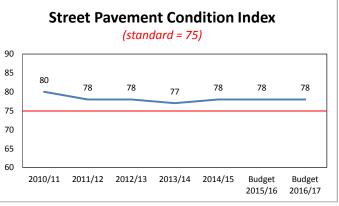
| Measure | | 2012/13 | 2013/14 | | 2014/15 | | 2015/16 | Projected 2016/17 | | Budget 2017/18 | Budget 2018/19 |
|--|------|------------|------------------|----|------------|----|------------|----------------------|----|-------------------|-------------------|
| OPERATIONS SERVICES DEPARTMENT (incl Enterprise Fun | nds) | | | | | | | | | | |
| FTE's authorized | | 90.14 | 90.14 | | 94.84 | | 97.50 | 97.50 | | 97.50 | 97.50 |
| Total Operations Services Funding | \$ | 23,059,306 | \$ 23,553,898 | \$ | 25,510,337 | \$ | 27,480,479 | \$ 29,712,134 | \$ | 26,797,274 | \$ 26,052,719 |
| WATER, SEWER & STORM DRAIN MAINTENANCE | | | | | | - | | | - | | |
| FTE's | | 32.14 | 33.14 | | 35.34 | | 36.14 | 36.14 | | 36.14 | 36.14 |
| Funding - Maintenance | \$ | 9,067,792 | \$ 8,059,843 | \$ | 9,435,700 | \$ | 9,829,171 | \$ 11,699,487 | \$ | 12,614,514 | \$ 12,710,266 |
| Funding - Capital Projects | \$ | 1,730,000 | \$ 3,600,000 | \$ | 1,575,000 | \$ | 16,503,000 | \$ 9,845,000 | \$ | 8,863,000 | \$ 5,905,000 |
| Water Main Leaks | | 19 | 27 | | 38 | | 37 | 37 | | 40 | 40 |
| Sewer Overflows | | 2 | 3 | | 4 | | 4 | 4 | | 3 | 3 |
| Sewer Flushing (feet) | | 19,406 | 81,600 | | 59,143 | | 12,886 | 6,000 | | 20,000 | 30,000 |
| STREETS MAINTENANCE | | | | | | | | | | | |
| FTE's | | 13.30 | 12.30 | | 12.30 | | 13.50 | 13.50 | | 13.50 | 13.50 |
| Funding - Maintenance | \$ | 2,836,994 | \$ 3,098,689 | \$ | 2,928,176 | \$ | 3,094,679 | \$ 3,395,973 | \$ | 3,518,258 | \$ 3,590,554 |
| Funding - Capital Projects | \$ | 3,721,000 | \$ 3,880,000 | \$ | 5,378,985 | \$ | 8,483,000 | \$ -,, | \$ | 7,827,000 | \$ 13,356,000 |
| Sidewalk Deflection Repairs | | 3,930 | 2,020 | | 2,034 | | 4,563 | 2,525 | | 2,000 | 3,400 |
| Pavement Condition Index Average | | 80 | 78 | | 78 | | 77 | 78 | | 78 | 78 |
| BUILDING MAINTENANCE | | | | | | | | | | | |
| FTE's | | 10.30 | 10.30 | | 10.30 | | 9.75 | 9.75 | | 9.75 | 9.75 |
| Funding - Maintenance | \$ | 2,923,132 | \$ 3,488,972 | \$ | 4,057,796 | \$ | 5,002,071 | \$ 4,297,932 | \$ | 4,520,591 | \$ 4,558,748 |
| Funding - Capital Projects | \$ | 1,865,000 | \$ 754,265 | \$ | 2,857,622 | \$ | 1,770,000 | \$ 857,000 | \$ | 5,706,000 | \$ 4,441,000 |
| PARKS & OPEN SPACE MAINTENANCE | | | | | | | | | | | |
| FTE's | | 27.30 | 27.30 | | 27.30 | | 31.00 | 31.00 | | 31.00 | 31.00 |
| Funding - Maintenance | \$ | 6,168,932 | \$ 7,099,544 | \$ | 6,630,405 | \$ | 7,517,566 | \$ 7,995,858 | \$ | 8,140,547 | \$ 8,290,692 |
| Funding - Capital Projects | \$ | 648,000 | \$ 2,346,482 | \$ | 1,006,400 | \$ | 11,167,000 | \$ 5,540,000 | \$ | 3,979,000 | \$ 1,455,000 |
| Neighborhood or Community Parks | | 5.34 | 5.26 | | 5.08 | | 5.13 | 5.13 | | 5.11 | 5.09 |
| (acres per 1,000 population) standard = 5 | | 5.54 | 5.20 | | 5.08 | | 5.15 | 5.15 | | 5.11 | 5.09 |
| Water Use (million gallons) | | 280 | 238 | | 62 | | 58 | 61 | | 60 | 60 |
| FLEET MAINTENANCE | | | | | | | | | | | |
| FTE's | | 4.00 | 4.00 | | 4.00 | | 4.75 | 4.75 | | 4.75 | 4.75 |
| Funding - Maintenance | \$ | 971,700 | \$ 1,057,654 | \$ | 858,073 | \$ | 1,313,160 | \$ 1,167,062 | \$ | 1,239,303 | \$ 1,258,996 |
| Fleet converted to hybrid technology | | 0% | 0% | | 0% | | 1% | 1% | | 2% | 2% |
| Fuel Purchased (gallons) | | 153,487 | 181,000 | | 148,075 | | 176,550 | 167,487 | | 170,000 | 170,000 |
| COMMUNITY OUTREACH | | | | - | | - | | | - | | |
| Mobile Citizen App Users | | n/a | 800 | | 604 | | 506 | 772 | | 800 | n/a |
| Water Conservation (gallons per person) | | 219 | 204 | | 160 | | 141 | 175 | | 175 | 197 |
| Energy & Sustainability Events | | 8 | 4 | | 12 | | 6 | 4 | | 6 | 10 |
| COMMUNITY SATISFACTION SURVEY | | | | | | | | | | | |
| City Park Maint - very or somewhat satisfied | | n/a | 98% | | n/a | | n/a | n/a | | n/a | n/a |
| City Building Maint - very or somewhat satisfied | | n/a | 90% | | n/a | | n/a | n/a | | n/a | n/a |
| Sewer Maint- very or somewhat satisfied | | n/a | 89% | | n/a | | n/a | n/a | | n/a | n/a |
| Street Maint - very or somewhat satisfied | | n/a | 86% | | n/a | | n/a | n/a | | n/a | n/a |
| City Trail Maint - very or somewhat satisfied | | n/a | 86% | | n/a | | n/a | n/a | | n/a | n/a |
| Open Space - very or somewhat satisfied | | n/a | 82% | | n/a | | n/a | n/a | | n/a | n/a |
| Water Quality - very or somewhat satisfied | 1 | n/a | 82% | | n/a | | n/a | n/a | | n/a | n/a |
| Traffic Signal Timing - very or somewhat satisfied | | n/a | 75% | | n/a | | n/a | n/a | | n/a | n/a |
| Planning for the City's future infrastructure needs | | n/a | 57%* | | n/a | | n/a | n/a | | n/a | n/a |

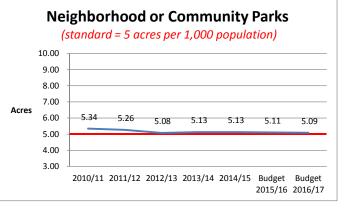
* 17% did not know

OPERATIONS SERVICES - Performance Measures



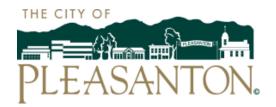






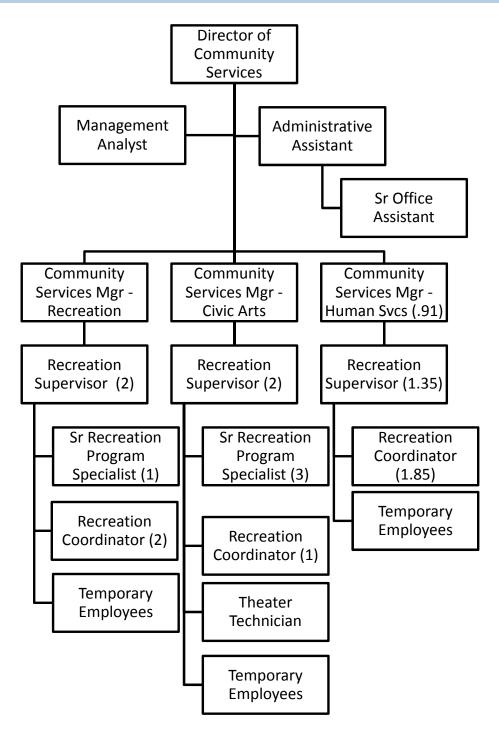
COMMUNITY SERVICES

Operating Budget FY 2017/18 and FY 2018/19



The Community Services Department is comprised of four (4) major divisions: Administration, Recreation, Civic Arts and Human Services. The Department provides facilities and a variety of programs/activities that meet the leisure, recreational, human services, and cultural needs of the community. These services include: sports and recreational activities for youth and adults, enrichment classes, civic arts programs, services to meet the social and living needs of seniors, activities for the developmentally disabled, preschool, environmental education, and transportation for the elderly and disabled.







| | | | Proje | ected 201 | .7/18 | Pro | ojected 2018 | 3/19 |] |
|--------------------------------|---------|----------|-------|-----------|-------|-------|--------------|-------|-----|
| | Actual | Adjusted | | Comm | | | | | 1 |
| | 2015/16 | 2016/17 | Admin | Svcs | TOTAL | Admin | Comm Svcs | TOTAL | |
| Director of Community Serv. | 1.00 | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | |
| Management Analyst | 1.00 | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | |
| Administrative Assistant | 1.00 | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | |
| Office Assistant | 1.00 | 1.00 | 0.50 | 0.50 | 1.00 | 0.50 | 0.50 | 1.00 | |
| Community Services Mgr. | 2.91 | 2.81 | | 2.81 | 2.81 | | 2.81 | 2.81 | (1) |
| Recreation Supervisor | 5.35 | 5.35 | | 5.35 | 5.35 | | 5.35 | 5.35 | (1) |
| Sr Recreation Prog. Specialist | 4.00 | 4.00 | | 4.00 | 4.00 | | 4.00 | 4.00 | |
| Recreation Coordinator | 4.85 | 4.85 | | 4.85 | 4.85 | | 4.85 | 4.85 | (1) |
| Theater Tech | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | 1.00 | |
| Maintenance Worker | 1.00 | | | | | | | | |
| Subtotal | 23.11 | 22.01 | 3.50 | 18.51 | 22.01 | 3.50 | 18.51 | 22.01 | |
| Overtime | 0.17 | 0.25 | 0.04 | 0.32 | 0.36 | 0.04 | 0.32 | 0.36 | |
| Temporary | 47.75 | 54.92 | 2.56 | 53.85 | 56.42 | 2.56 | 53.85 | 56.42 | |
| TOTAL | 71.03 | 77.18 | 6.10 | 72.69 | 78.79 | 6.10 | 72.69 | 78.79 | |

Personnel Summary

Comments:

(1) .09 FTE of Community Services Mgr position, .65FTE of Recreation Supervisor position, and .15 FTE of Recreation Coordinator position allocated to the Paratransit program





| | Actual | Adjusted | Projected | Projected |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Misc. Donations | 17,316 | 3,200 | 5,850 | 6,134 |
| Misc. Revenue | 11,605 | - | 910 | 910 |
| Interfund Reimbursable Revenue | 4,385,275 | 4,178,410 | 4,424,751 | 4,496,846 |
| General Fund Subsidy | 3,715,178 | 3,936,596 | 3,833,651 | 3,861,749 |
| Total Department Revenue & Subsidy | \$ 8,129,374 | \$ 8,118,206 | \$ 8,265,162 | \$ 8,365,639 |
| | | | | |
| Expenditures | | | | |
| Personnel | 5,297,770 | 5,324,279 | 5,313,073 | 5,426,094 |
| Transportation & Training | 113,061 | 158,063 | 150,951 | 150,951 |
| Repairs & Maintenance | 26,201 | 29,700 | 24,700 | 24,700 |
| Materials, Supplies & Services | 2,683,643 | 2,606,164 | 2,776,438 | 2,763,894 |
| Capital Outlay | 8,700 | - | - | - |
| Total Department Expenditures | \$ 8,129,374 | \$ 8,118,206 | \$ 8,265,162 | \$ 8,365,639 |

Goals & Objectives:

Administration Division-

- Implement and coordinate the Pleasanton Pioneer Cemetery's Master Plan.
- Develop a Master Plan for the Community Farm Project on the Bernal Property.
- Implement Strategies from the Alviso Adobe Strategic Plan.

Community Services Division-

- Expand Connections to Youth & Teen Services.
- Implement Strategy 1.5 from the Cultural Plan (Produce a Signature Art Event).
- Develop a Strategic Plan regarding Para-transit Services in the Tri-Valley.



Division Summary - Administration

Description:

The Administration Division provides leadership, guidance, and support for department programs. The Division conducts registration activities, rents City facilities, supports five (5) advisory bodies (Civic Arts Commission, Human Services Commission, Parks and Recreation Commission, Youth Commission, Bicycle Pedestrian & Trails Committee), and manages the Department's budget.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Division Revenue | | | | |
| Misc. Revenue | 74 | - | - | - |
| Interfund Reimbursable Revenue | 1,085 | - | - | - |
| General Fund Subsidy | 1,229,569 | 1,195,522 | 1,195,310 | 1,214,441 |
| Total Division Revenue & Subsidy | \$ 1,230,728 | \$ 1,195,522 | \$ 1,195,310 | \$ 1,214,441 |
| Expenditures | | | | |
| Personnel | 885,283 | 816,963 | 798,150 | 817,281 |
| Transportation & Training | 58,816 | 119,809 | 94,910 | 94,910 |
| Repairs & Maintenance | 5,047 | 5,500 | 5,500 | 5,500 |
| Materials, Supplies & Services | 281,582 | 253,250 | 296,750 | 296,750 |
| Capital Outlay | - | - | - | - |
| Total Division Expenditures | \$ 1,230,728 | \$ 1,195,522 | \$ 1,195,310 | \$ 1,214,441 |

Budget Highlights:

- \$17,000 is included each year for travel/training to various conferences including California Park and Recreation Society's annual conference, California Aquatic Management School, American Society of Aging, and California Association of Education of young Children Conference.
- \$5,000 is included each year for tuition reimbursement for continuing education of staff.
- \$68,600 is included in each year to produce, print, and mail the Activities Guide (three per year).
- \$95,000 is included in each year for bank fees associated with taking credit card payments.
- \$51,600 is included for computer based software program(s) for activity registration, facility rentals & facility membership.

- Grand Opening of Patelco Sports Comples at Bernal Community Park (October 2016)- includes 3 lighted synthetic all-weather turf fields, picnic area, children's play area, and open turf area.
- Grand Opening the Oak Woodlands walking trail (October 2016).
- Grand Opening of Cubby's Dog Park at Bernal (November 2016).
- Grand Opening of the Veterans Memorial at the Pleasanton Pioneer Cemetery.
- Completed the Strategic Plan for the Alviso Adobe Community Park.
- Completed the Master Plan for Lions-Wayside & Deluchhi Park(s).
- Partnered with the Rotary Clubs of Pleasanton to design, re-name and construct Rotary Park.



Division Summary - Community Services

Description:

Community Services is comprised of Recreation, Human Services, and Civic Arts Division(s). The wide range of services includes senior programs and activities, early childhood education through Gingerbread Preschool, Recreational Activities for the Developmentally Disabled (RADD), services for teens and youth, coordination of the City's Grant program, sports-related activities/classes/camps/sport fields, aquatics programs, special interest classes, visual/literary/performing/fine arts programs, and environmental education. Community Services also manages the the Movies in the Park Series, the Community Campout, Youth in Government Day, and the annual Hometown Holiday Parade & Tree Lighting.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Division Revenue | | | | |
| Misc Donations | 17,316 | 3,200 | 5,850 | 6,134 |
| Misc. Revenue | 11,531 | - | 910 | 910 |
| Recreation Revenue | 4,384,190 | 4,178,410 | 4,424,751 | 4,496,846 |
| General Fund Subsidy | 2,485,609 | 2,741,074 | 2,638,341 | 2,647,308 |
| Total Division Revenue & Subsidy | \$ 6,898,646 | \$ 6,922,684 | \$ 7,069,852 | \$ 7,151,198 |
| Expenditures | | | | |
| Personnel | 4,412,488 | 4,507,316 | 4,514,923 | 4,608,813 |
| Transportation & Training | 54,244 | 38,254 | 56,041 | 56,041 |
| Repairs & Maintenance | 21,154 | 24,200 | 19,200 | 19,200 |
| Materials, Supplies & Services | 2,402,060 | 2,352,914 | 2,479,688 | 2,467,144 |
| Capital Outlay | 8,700 | - | - | - |
| Total Division Expenditures | \$ 6,898,646 | \$ 6,922,684 | \$ 7,069,852 | \$ 7,151,198 |



Division Summary - Community Services (continued)

Budget Highlights:

THE CITY O

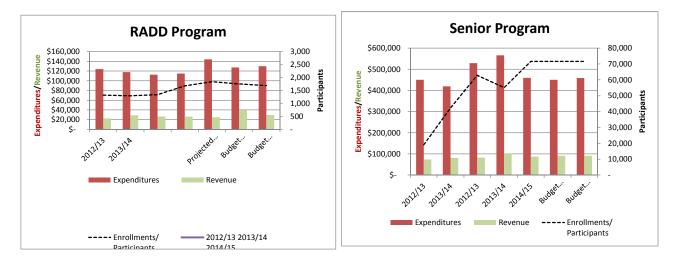
- \$172,700 is included each year for temporary staffing for Theater Tech Services to support the Firehouse Arts Center, Amador Theater, Special Events & City Council meetings.
- \$220,000 is included in each year for staff support, field supplies, and contract services for the Alviso Adobe programs and operations.
- \$157,200 is included in each year for Youth & Teen Programs which include Day Camps, Parent & Student Workshops, Youth in Government Day, Teen Job Fair, and Leadership in Training program.
- \$73,000 is included in each year for staffing, trips and events for the Developmentally Disabled (RADD program).
- \$257,750 is included each year to provide temporary staffing, supplies, equipment, events, contract instructors at the Senior Center.
- \$57,030 is included in each year to support the annual Hometown Holiday Parade & Tree Lighting and the Free Shakespeare shows.
- \$62,840 is included each year to support the Literary & Visual Arts programs.

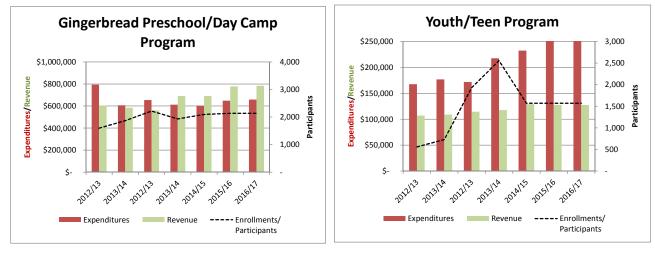
- Purchased and installed four AED's at the following locations: Bernal Phase I, Patelco Sports Complex, Ken Mercer Sports Park Concession #3 and #4.
- Installed nine (9) new Public Art pieces and painted 15 Utility Boxes.
- Provide a variety of parent and student workshops throughout the school year, as identified in the Youth Master Plan.
- Resolution to prohibit smoking in City parks and recreation facilities was approved.
- Completion of a community-wide survey of Youth & Teen programs to identify service gaps.
- Completion of the Alviso Adobe Implementation Plan.
- The Ptownlife Web Team compiled a list of Health & Human Services Resources for teens in the Tri-Valley area that was
 published on the Ptownlife website.
- Conducted a "Feed the Tri-Valley Campaign" to bring awareness about hunger in the Tri-Valley. The food drive held in summer 2016 and raised 3,790 pounds of food.
- FAC membership program was created that includes discounts to downtown businesses along with other benefits. Marketing efforts were increased:200 table tents (print ads) promoting the FAC were placed in interested downtown businesses.
- Review and update the current policy to address the City's facility (building) rentals policies and procedures.

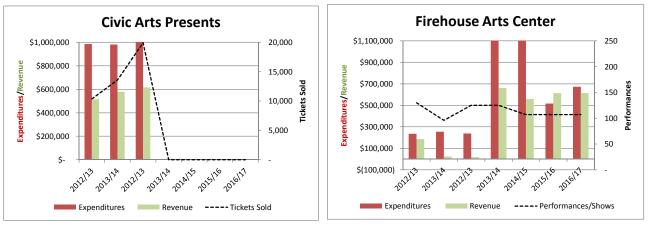
| | | | | | | | | | | Projected | | Budget | | Budget |
|---|----------|------------------------|----------|------------------------|----------|-------------------|----------|------------------------|----------|--------------------|----------|------------------------|----------|---------------------|
| Measure | | 2012/13 | | 2013/14 | | 2014/15 | | 2015/16 | | 2016/17 | | 2017/18 | | 2018/19 |
| COMMUNITY SERVICES DEPARTMENT | | | | | | | | | | | | | | |
| FTE's authorized | | 26.00 | | 26.00 | | 26.00 | | 26.00 | | 26.00 | | 26.00 | | 26.00 |
| Community Services Funding by Division | ć | 1 001 077 | ć | 4 205 024 | ~ | 4 4 60 700 | ć | 4 220 720 | ć | 4 405 533 | ć | 4 405 240 | ć | 4 24 4 4 4 |
| Community Services Admin Human Services | Ş | 1,001,977 | Ş | 1,205,824 1,320,183 | Ş | 1,169,708 | Ş | 1,230,728 1,511,345 | Ş | 1,195,522 | Ş | 1,195,310 1,499,677 | Ş | 1,214,441 |
| Civic Arts | | 1,535,159 2,332,938 | | 2,457,613 | | 2,591,226 | | 2,815,278 | | 2,908,784 | | 2,962,404 | | 2,964,576 |
| Recreation | | 1,770,392 | | 2,028,824 | - | 2,223,750 | | 2,572,023 | | 2,576,479 | | 2,607,771 | | 2,654,280 |
| General Fund Subtotal | \$ | 6,640,466 | Ś | 7,012,445 | Ś | 7,452,212 | Ś | 8,129,374 | \$ | 8,118,206 | \$ | 8,265,162 | \$ | 8,365,639 |
| Paratransit Enterprise | Ċ | 588,167 | Ċ | 634,156 | Ċ | 620,000 | Ĺ | 626,530 | \$ | 791,340 | \$ | 834,908 | \$ | 780,842 |
| Total Community Services | \$ | 7,228,632 | \$ | 7,646,601 | \$ | 8,072,211 | \$ | 8,755,904 | \$ | 8,909,546 | \$ | 9,100,069 | \$ | 9,146,481 |
| Human Services Division | | | | | | | | | | | | | | |
| Admin FTE's | | 5.90 | | 6.10 | | 5.90 | | 6.10 | | 5.61 | | 5.11 | | 5.11 |
| RADD Program- | | | | | | | | | | | | | | |
| Program Expenditures (Direct & Indirect) | \$ | 124,111 | \$ | 117,698 | \$ | 112,445 | \$ | | \$ | 144,160 | \$ | 127,499 | \$ | 129,877 |
| Direct Revenue | \$ | 22,552 | \$ | 28,876 | \$ | 26,756 | \$ | , | \$ | 25,000 | \$ | 39,669 | \$ | 29,507 |
| Enrollments/Participants | | 1,319 | | 1,294 | | 1,340 | | 1,679 | | 1,838 | | 1,752 | | 1,689 |
| Senior Program - Program Expenditures (Direct & Indirect) | \$ | 449,928 | \$ | 419,458 | \$ | 528,751 | \$ | 565,956 | \$ | 459,531 | \$ | 449,909 | \$ | 458,819 |
| Direct Revenue | \$ \$ | 73,311 | \$ \$ | 419,458 81,407 | \$ \$ | 82,542 | | | \$ \$ | 459,531 87,290 | \$ \$ | 90,734 | \$ \$ | 458,819 90,734 |
| Enrollments/Participants | ڊ ا | 19,124 | ډ ا | 42,285 | ç | 62,895 | ډ | 55,086 | ډ | 71,585 | ڊ ا | 90,734 71,585 | ڔ | 71,585 |
| Gingerbread Preschool/Daycamp Program- | | 13,124 | | .2,203 | | 52,055 | | 33,000 | | , 1,505 | | , 1,505 | | , 1,500 |
| Program Expenditures (Direct & Indirect) | \$ | 793,557 | \$ | 606,144 | \$ | 654,587 | \$ | 612,967 | \$ | 601,489 | \$ | 648,899 | \$ | 658,522 |
| Direct Revenue | \$ | 605,134 | \$ | 585,048 | \$ | 559,421 | \$ | | \$ | 691,000 | \$ | 777,286 | \$ | 782,796 |
| Enrollments/Participants | Ľ | 1,595 | Ė | 1,868 | Ė | 2,215 | Ė | 1,932 | | 2,093 | Ľ | 2,138 | | 2,138 |
| Youth/Teen Program - | | | | | | | | | | | | | | |
| Program Expenditures (Direct & Indirect) | \$ | 167,562 | \$ | 176,883 | \$ | 171,745 | | 217,453 | \$ | 232,241 | | 273,370 | \$ | 285,123 |
| Direct Revenue | \$ | 107,121 | \$ | | \$ | 114,443 | \$ | , | \$ | 129,000 | \$ | 127,347 | \$ | 127,347 |
| Enrollments/Participants | | 558 | | 728 | | 1,928 | | 2,555 | | 1,570 | | 1,570 | | 1,570 |
| TOTAL DIVISION EXPENDITURES: | \$ | 1,535,159 | <u> </u> | 1,320,183 | \$ | , , | · · | 1,511,345 | | 1,437,421 | | 1,499,677 | \$ | 1,532,342 |
| TOTAL DIVISION REVENUE: | \$ | 808,117 | \$ | 804,207 | \$ | 783,162 | | | \$ | | _ | 1,035,036 | \$ | 1,030,384 |
| GENERAL FUND SUBSIDY: | \$ | 727,041 | \$ | 515,977 | \$ | 684,366 | Ş | | \$ | 505,131 | | 464,641 | \$ | 501,958 |
| PERCENT GF SUBSIDY | | 47.4% | | 39.1% | I | 46.6% | | 38.1% | | 35.1% | | 31.0% | | 32.89 |
| Civic Arts Division | 1 | 8.00 | r | 7.00 | 1 | 8.00 | r | 7.00 | 1 | 6.00 | 1 | 6.00 | 1 | 6.00 |
| Admin FTE's | | 8.00 | | 7.00 | | 8.00 | | 7.00 | | 6.00 | | 6.00 | | 6.00 |
| Civic Arts Presents Program - Program Expenditures (Direct & Indirect) | \$ | 985,275 | \$ | 981,216 | ć | 1,005,228 | \$ | 1,359 | \$ | | \$ | | \$ | |
| Direct Revenue | \$ | 515,676 | | 578,744 | | 615,764 | ې Ś | | \$ | | \$ | - | ې \$ | |
| Civic Arts Stage Co. Participants | Ŷ | 373 | Ý | 263 | Ý | 165 | Ý | 540 | Ŷ | | Ŷ | | Ŷ | |
| Drama, Tech, Improv Camp & Class Participants | | 157 | | 294 | | 403 | t | | | Closed | pro | gram | | |
| Tickets Sold for Performances | | 10,365 | | 13,571 | | 19,935 | t | | | | | | | |
| Firehouse Arts Center - | | | | | | | | | | | | | | |
| Program Expenditures (Direct & Indirect) | \$ | 235,572 | \$ | 254,836 | \$ | 237,904 | \$ | 1,183,292 | \$ | 1,129,079 | \$ | 517,255 | \$ | 673,119 |
| Direct Revenue | \$ | 185,971 | \$ | 24,052 | \$ | 17,739 | \$ | 660,619 | \$ | 559,850 | \$ | 613,800 | \$ | 614,640 |
| Performances/Shows | | 130 | | 96 | | 125 | | 125 | | 107 | | 107 | | 107 |
| Misc. Rentals | | 35 | | 97 | | 15 | | 20 | | 20 | | 20 | | 20 |
| Civic Arts Stage Co. Participants | | | | | | | | 80 | | 80 | | 80 | | 80 |
| Drama, Tech, Improv Camp & Class Participants | | | | | | | | 400 | | 385 | | 385 | | 385 |
| Tickets Sold for Performances | - | | | | \vdash | | | 17,900 | | 14,425 | - | 14,425 | | 14,425 |
| Amador Theater - Program Expenditures (Direct & Indirect) | ć | 104 453 | ć | 100.005 | ć | 160 334 | ć | 260 774 | ć | 225 000 | ć | 442.020 | ć | 125.00 |
| Direct Revenue | \$ \$ | 104,153 101,894 | \$ \$ | 108,965 77,216 | \$ \$ | 169,331 88,865 | \$ \$ | , | \$ \$ | 335,698 120.000 | \$ \$ | 442,039 187,601 | \$ \$ | 425,894 |
| Performances/Shows | ç | 101,894 | ڊ ڊ | 13 | ç | 15 | ڊ ڊ | 154,552 | Ş | 120,000 | ç | 187,601 | Ş | 187,60 |
| Rentals - PUSD | 1 | 51 | - | 57 | \vdash | 38 | - | 50 | | 50 | 1 | 50 | | 50 |
| Rentals - City | 1 | 12 | - | 48 | \vdash | 57 | - | 48 | | 48 | 1 | 48 | | 4 |
| Misc. Rentals | t | 31 | | 26 | | 31 | | 30 | | 30 | t | 30 | | 30 |
| Tickets Sold for Performances | 1 | | | | | | | 2,000 | | 2,000 | 1 | 2,100 | | 2,100 |
| Literary & Visual Arts - | 1 | | | | | | | | | | 1 | | | |
| Program Expenditures (Direct & Indirect) | \$ | 80,090 | \$ | 81,393 | \$ | 75,646 | \$ | 98,817 | \$ | 118,485 | \$ | 111,656 | \$ | 107,39 |
| Direct Revenue | \$ | 18,920 | \$ | 17,856 | \$ | 16,331 | \$ | 27,552 | \$ | 15,600 | \$ | 21,865 | \$ | 22,50 |
| Art Exhibits (# of exhibits) | | 185 | | 261 | | 289 | | 270 | | 270 | | 270 | | 270 |
| Gallery Attendance | | 6,713 | | 4,973 | | 7,035 | | 5,500 | | 5,500 | | 5,600 | | 5,60 |
| Specialty Classes | <u> </u> | | L | | <u> </u> | | _ | | | | 1 | | | |
| Program Expenditures (Direct & Indirect) | \$ | 295,626 | \$ | 420,612 | \$ | 541,073 | | , | \$ | 672,870 | \$ | 780,238 | \$ | 752,96 |
| Direct Revenue | \$ | 465,757 | \$ | 460,405 | \$ | 581,583 | \$ | , | \$ | 584,000 | \$ | 606,182 | \$ | 606,18 |
| Enrollments/Participants | <u> </u> | 3,808 | _ | 2,409 | | 4,254 | _ | 4,200 | | 4,200 | <u> </u> | 4,300 | | 4,30 |
| Alviso Adobe - | 4 | 222 : | - | 407 | - | 222 | - | 405 - 57 | * | A== | - | 404 | 4 | 40 7 - |
| | \$ | 339,117 | \$ | 407,757 | \$ | 339,143 | | | \$ | 455,773 | | 491,662 | \$ | 487,54 |
| Program Expenditures (Direct & Indirect) | | | ~ | | ~ | 107 201 | ~ | 104 404 | | | | | | 145,530 |
| Direct Revenue | \$ | 91,123 | \$ | 106,504 | \$ | 127,294 | \$ | , | \$ | 134,770 | \$ | 145,530 | \$ | |
| Direct Revenue Ridge Runners Enrollments/Participants | | 91,123 346 | \$ | 106,504 291 | \$ | 444 | \$ | 500 | \$ | 500 | Ş | 500 | \$ | 500 |
| Direct Revenue | | 91,123 | \$ | 106,504 | \$ | , | \$ | , | \$ | , | Ş | , | \$ | 500 1,220 100 |

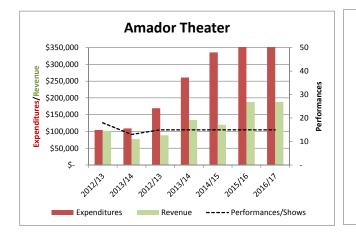
1 - Beginning in FY2016, the Civic Arts Presents budget was eliminated, and the related expenses, revenue and performance measures were reallocated based on the location of program/activity, to either the Firehouse Arts Center or Amador Theater program budget(s).

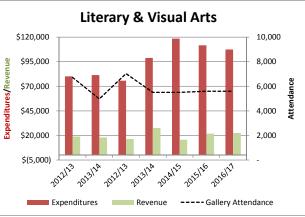
| Measure | 2 | 2012/13 | | 2013/14 | | 2014/15 | | 2015/16 | | Projected 2016/17 | | Budget 2017/18 | | Budget 2018/19 |
|--|----------|--------------------|----------|--------------------|----------|------------|----------|--------------|----|----------------------|----------|-------------------|----------|--------------------|
| Special Events & Facility Rental Program - | | | | | | | | | | | | | | |
| Program Expenditures (Direct & Indirect) | \$ | 278,237 | \$ | 243,853 | \$ | 270,423 | \$ | 321,687 | \$ | 196,880 | \$ | 219,555 | \$ | 217,663 |
| Direct Revenue | \$ | 114,654 | \$ | 153,102 | \$ | 147,621 | \$ | 160,476 | \$ | 170,300 | \$ | 157,675 | \$ | 157,675 |
| Facility Rentals | | 2,185 | | 660 | | 707 | | 360 | | 370 | | 360 | Ĺ | 360 |
| TOTAL DIVISION EXPENDITURES: | | 2,318,068 | \$ | 2,498,633 | \$ | 2,638,748 | \$ | | | 2,908,784 | | 2,562,404 | \$ | 2,664,576 |
| TOTAL DIVISION REVENUE: | \$ | 1,493,995 | \$ | 1,417,878 | \$ | 1,595,197 | \$ | , , | \$ | 1,584,520 | \$ | 1,732,653 | \$ | 1,734,137 |
| GENERAL FUND SUBSIDY: | <u> </u> | 824,074 | | 1,080,755 | | 1,043,552 | | 1,118,955 | | 1,324,264 | | 829,751 | \$ | 930,439 |
| PERCENT GF SUBSIDY | <u> </u> | 42.3% | | 43.8% | | 39.5% | | 38.5% | | 45.5% | | 32.4% | <u> </u> | 34.9% |
| Recreation Services Division | T | F 00 | - | 6.00 | r – | F 00 | r | 6.00 | r | 6.00 | r | 6.00 | - | 6.00 |
| Admin FTE's | — | 5.00 | | 6.00 | | 5.00 | | 6.00 | | 6.00 | | 6.00 | <u> </u> | 6.00 |
| Youth Sports Program- Program Expenditures (Direct & Indirect) | ć | E 40 27E | ć | 470 001 | ć | 537,723 | ć | 757,035 | ć | 600 246 | ć | 787,062 | ć | 200 740 |
| Direct Revenue | \$ \$ | 549,375 609,041 | \$ \$ | 478,801 489,262 | \$ \$ | 569,333 | \$ \$ | 572,612 | | 688,346 511,500 | \$ \$ | 617,459 | \$ \$ | 800,749 635,170 |
| Youth Participants - City Programs | ç | 3,890 | ç | 4,000 | ç | 4,548 | ç | 3,781 | ç | 3,781 | ç | 3,881 | Ļ | 3,881 |
| Youth Participants - Non-City Youth Leagues | + | 7,910 | | 8,000 | | 6,844 | | 7,950 | | 7,950 | | 7,950 | | 7,950 |
| Adult Sports & Sports Facility Program - | | 7,510 | | 0,000 | | 0,044 | | 7,550 | | 7,550 | | 1,550 | | 1,550 |
| Program Expenditures (Direct & Indirect) | \$ | 527,696 | Ś | 579,569 | \$ | 657,471 | \$ | 667,030 | Ś | 742,935 | \$ | 775,361 | \$ | 783,587 |
| Direct Revenue | \$ | 285,282 | \$ | 531,415 | \$ | 541,792 | \$ | 481,415 | \$ | 508,000 | \$ | 469,191 | \$ | 477,108 |
| Adult Softball | T. | 4,920 | | 4,920 | | 4,410 | | 5,385 | | 4,200 | | 4,200 | | 4,200 |
| Adult Leagues | | 1,215 | | 1,400 | | 1,611 | | 1,474 | | 1,474 | | 1,475 | | 1,475 |
| Sport Field Rentals (Days) | | 255 | | 255 | | 257 | | 255 | | 255 | | 255 | | 255 |
| Tennis Program - | | | | | | | | | | | | | | |
| Program Expenditures (Direct & Indirect) | \$ | 48,878 | \$ | 62,932 | \$ | 58,631 | \$ | 58,904 | \$ | 60,195 | \$ | 64,089 | \$ | 64,973 |
| Direct Revenue | \$ | 57,131 | \$ | 64,266 | \$ | 69,397 | \$ | 64,805 | \$ | 67,300 | \$ | 92,500 | \$ | 107,500 |
| Tennis Court Reservations | | 13,340 | | 11,238 | | 10,017 | | 18,000 | | 12,000 | | 12,500 | | 12,500 |
| Tennis Lesson & Camp Participants | | 4,754 | | 5,863 | | 7,006 | | 7,200 | | 8,200 | | 8,200 | <u> </u> | 8,200 |
| Tennis League Participants-City | | 400 | | 993 | | 1,194 | | 1,080 | | 1,260 | | 1,260 | <u> </u> | 1,260 |
| Tennis League Participants-USTA | <u> </u> | 625 | | 3,630 | | 3,964 | | 1,200 | | 4,000 | | 4,000 | Ĺ | 4,000 |
| Aquatic Center - | | | | | | | - | | | | - | | - | |
| Program Expenditures (Direct & Indirect) | \$ | 836,606 | \$ | 866,503 | \$ | 922,403 | | 1,000,297 | - | 1,027,557 | \$ | 924,719 | \$ | 947,445 |
| Direct Revenue | \$ | 406,471 | \$ | 516,549 | \$ | 553,804 | \$ | 525,282 | \$ | 545,000 | \$ | 464,672 | \$ | 489,591 |
| Aquatic Center Drop-In Participants | — | 29,346 | | 22,367 | | 35,392 | | 30,925 | | 30,925 | | 30,925 | <u> </u> | 30,925 |
| Swim Lesson Enrollment/Participants | — | 1,837 198 | | 2,874 | | 4,775 | | 5,600 | | 5,600 | | 5,600 | <u> </u> | 5,600 |
| City (DBAC) Swim League Participants Masters Participants | ┼── | 200 | | 166 165 | | 161 170 | | 175 175 | | 175 175 | | 175 175 | — | 175 175 |
| Seahawks Participants | + | 200 | | 335 | | 305 | | 315 | | 315 | | 380 | | 380 |
| Swim Meets (Days) | | 233 | | 10 | | 26 | | 29 | | 26 | | 29 | | 29 |
| TOTAL DIVISION EXPENDITURES: | \$ | 1,962,555 | Ś | 1,987,805 | Ś | 2,176,228 | Ś | 2,483,266 | Ś | 2,519,034 | Ś | 2,551,231 | \$ | 2,596,754 |
| TOTAL PROGRAM REVENUE: | | 1,357,925 | | 1,601,492 | \$ | 1,734,326 | \$ | | \$ | | \$ | | \$ | 1,709,369 |
| GENERAL FUND SUBSIDY: | \$ | 604,630 | \$ | 386,313 | \$ | 441,901 | \$ | 839,151 | \$ | 887,234 | \$ | 907,409 | \$ | 887,385 |
| PERCENT GF SUBSIDY | <u> </u> | 30.8% | | 19.4% | | 20.3% | | 33.8% | | 35.2% | | 35.6% | | 34.2% |
| Paratransit Enterprise | - | | | | | | | | | | | | | |
| FTE's | Γ | 2.89 | | 2.89 | | 2.89 | | 2.89 | | 2.89 | 1 | 2.89 | | 2.89 |
| Door-to-Door Route - | | | | | | | | | | | | | | |
| Direct Expenditures | \$ | 520,749 | \$ | 589,026 | \$ | 498,068 | \$ | 463,957 | \$ | 601,158 | \$ | 489,839 | \$ | 510,148 |
| Direct Revenue (farebox and grants) | \$ | 176,164 | \$ | 87,897 | \$ | 92,736 | \$ | 94,896 | \$ | 198,710 | \$ | 206,712 | \$ | 206,712 |
| Door-to Door Route Trips | | 10,790 | | 10,603 | | 8,966 | | 9,500 | | 9,500 | | 10,500 | | 10,500 |
| GENERAL FUND SUBSIDY | \$ | 344,585 | \$ | 501,129 | \$ | 405,332 | \$ | 369,061 | \$ | 402,448 | \$ | 283,127 | \$ | 303,436 |
| PERCENT GF SUBSIDY | ⊢ | 66% | | 85% | | 81% | | 80% | _ | 67% | L | 58% | <u> </u> | 59% |
| Downtown Route - | Ļ | | | | | | | | Ļ | | | | Ļ | |
| Direct Expenditures | \$ | 67,263 | \$ | 45,130 | \$ | 39,365 | | 41,395 | | 65,844 | \$ | 19,879 | \$ | 20,323 |
| Direct Revenue (farebox and grants) | \$ | 43,719 | \$ | 37,529 | \$ | 18,619 | \$ | 56,097 | \$ | 46,500 | \$ | 37,500 | \$ | 37,500 |
| Downtown Route Riders | - | 2,696 | ć | 2,299 | - | 1,710 | - | 2,800 | - | 2,800 | - | n/a | ć | n/a |
| GENERAL FUND SUBSIDY PERCENT GF SUBSIDY | \$ | 23,544 35% | \$ | 7,867 | \$ | 20,746 | \$ | 7,867 19% | Ş | <u>19,344</u> 29% | \$ | (17,621) -89% | Ş | (17,177) -85% |
| Golf Enterprise | - | 35% | | 17% | | 53% | L | 19% | L | 29% | | -89% | - | -85% |
| Total Expense | \$ | 3,499,278 | \$ | 3,440,849 | \$ | 3,227,868 | \$ | 3,341,241 | \$ | 3,620,221 | \$ | 3,713,551 | \$ | 3,824,958 |
| Total Income | | 4,000,410 | ې \$ | 3,781,952 | ې \$ | 3,620,949 | \$ | 3,826,751 | \$ | 4,169,522 | \$ | 4,020,731 | \$ | 4,141,354 |
| Pro Shop Income | \$ \$ | 284,970 | ې \$ | 253,383 | ې \$ | 225,994 | ې \$ | 249,823 | | 257,318 | ې \$ | 247,920 | ې \$ | 255,358 |
| Food & Beverage Income | \$ | 728,955 | ې \$ | 732,101 | ې \$ | 711,859 | \$ | 793,736 | | 817,548 | ې \$ | 886,116 | | 912,699 |
| Total Rounds Played | Ť | 56,104 | 7 | 54,998 | Ť | 56,066 | Ť | 56,075 | Ť | 56,916 | Ť | 55,650 | Ý | 57,319 |
| COMMUNITY OUTREACH | - | 55,104 | | 5 1,550 | | 55,000 | | 33,073 | | 33,310 | | 33,030 | | 37,515 |
| Community Services Special Events | | 13 | | 13 | | 16 | | 16 | | 13 | | 15 | | 15 |
| Community/Public Workshops/Focus Groups | 1 | 12 | | 6 | | 6 | | 7 | | - | | 9 | <u> </u> | - |
| | 1 | 8 | | 8 | | 8 | | 8 | | 8 | | 8 | <u> </u> | 8 |
| Participate in External Expos/Fairs/Events | | | | | | 0 | | | | | | | | |
| Participate in External Expos/Fairs/Events CITIZEN SATISFACTION SURVEY (PRMP Community Wite | de Su | | | | | 0 | | | | | | | | |
| | de Su | | | 97% | | n/a | | n/a | | n/a | | n/a | | n/a |

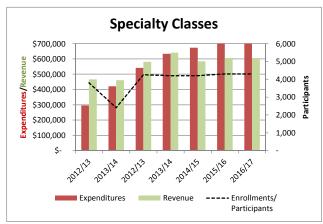


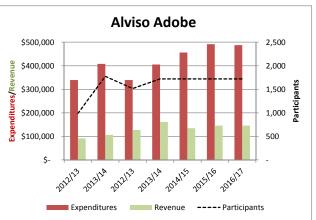


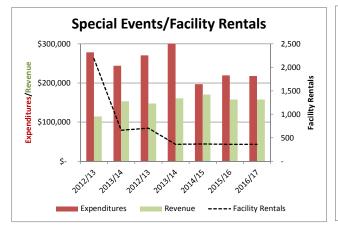


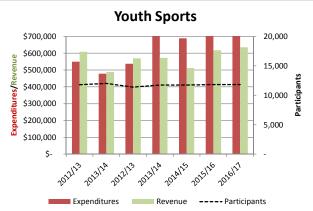


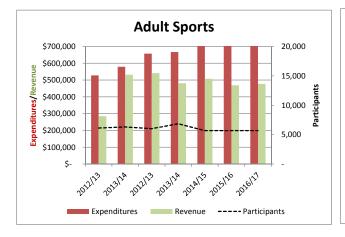


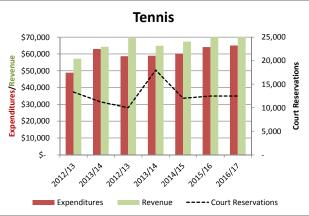






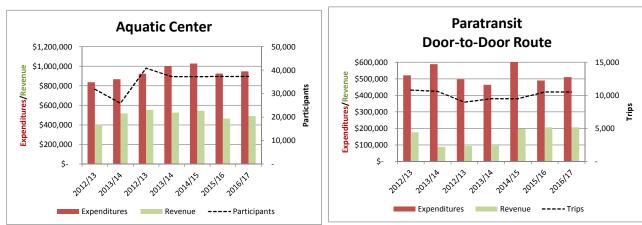


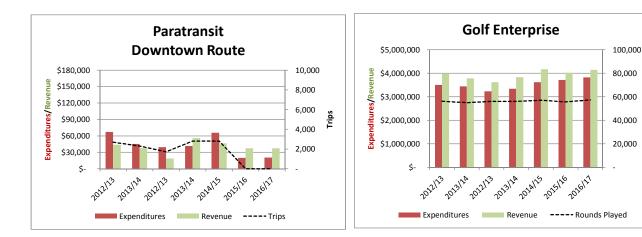




Played

Sounds





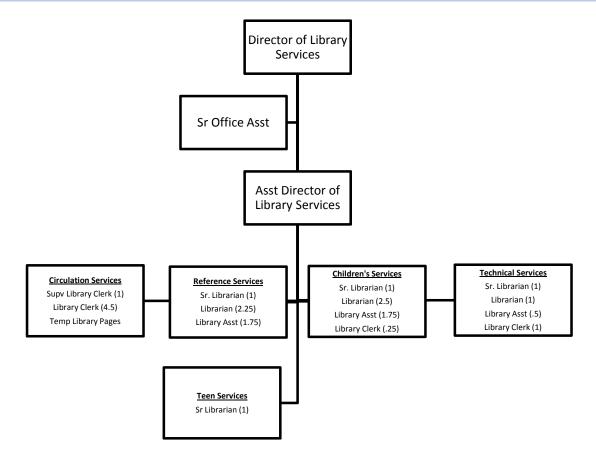
LIBRARY

Operating Budget FY 2017/18 and FY 2018/19



Pleasanton Public Library provides resources to enrich lives, to encourage a learning environment, to develop an interest in reading, to access books, media and the internet, to build cultural awareness, and to offer a venue for community gatherings.





Personnel Summary

| | | | Projec | ted 2017 | /18 | Projec | ted 2018 | /19 |] |
|------------------------------|---------|----------|----------|----------|-------|----------|----------|-------|---------|
| | Actual | Adjusted | Adm/Tech | Public | | Adm/Tech | Public | | 1 |
| | 2015/16 | 2016/17 | Svcs | Svcs | TOTAL | Svcs | Svcs | TOTAL | |
| Director of Library Services | 1.00 | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | |
| Asst Dir of Library Services | 1.00 | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | |
| Office / Sr Office Assistant | 1.00 | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | |
| Sr Librarian | 2.50 | 4.00 | 1.00 | 3.00 | 4.00 | 1.00 | 3.00 | 4.00 | (1) |
| Librarian | 7.00 | 5.75 | 1.00 | 4.75 | 5.75 | 1.00 | 4.75 | 5.75 | (1),(2) |
| Supervising Library Clerk | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | 1.00 | |
| Library Clerk | 5.75 | 5.75 | 1.00 | 4.75 | 5.75 | 1.00 | 4.75 | 5.75 | |
| Library Assistant | 4.00 | 4.00 | 0.50 | 3.50 | 4.00 | 0.50 | 3.50 | 4.00 | (2) |
| Subtotal | 23.25 | 23.50 | 6.50 | 17.00 | 23.50 | 6.50 | 17.00 | 23.50 | |
| Overtime | | | | | | | | | |
| Temporary | 9.35 | 9.67 | 0.10 | 10.10 | 10.20 | 0.10 | 10.10 | 10.20 | (3) |
| TOTAL | 32.60 | 33.17 | 6.60 | 27.10 | 33.70 | 6.60 | 27.10 | 33.70 |] |

Comments:

(1) In 2015/16 Mid Year 1.5 Librarians were promoted to Sr. Librarian

(2) In 2016/17 0.25 FTE of Librarian was reduced to increase 0.5 FTE in Library Assistant Classification

(3) In 2016/17 \$ 30,000 Temporary salary Budget was reduced to fund the Changes in classification in points (1) & (2)



| | Actual | Adjusted | Projected | Projected |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Departmental Revenue | | | | |
| Misc Donations | 84 | 200 | 200 | 200 |
| Miscellaneous Revenue | 617 | - | - | - |
| Interfund Revenues | 149,311 | 126,000 | 122,000 | 122,000 |
| General Fund Subsidy | 4,223,165 | 4,485,760 | 4,659,024 | 4,846,215 |
| Total Department Revenue & Subsidy | \$ 4,373,178 | \$ 4,611,960 | \$ 4,781,224 | \$ 4,968,415 |
| | | | | |
| Expenditures | | | | |
| Personnel | 3,484,674 | 3,656,266 | 3,834,615 | 4,017,106 |
| Transportation & Training | 57,105 | 41,644 | 52,332 | 52,332 |
| Repairs & Maintenance | 3,228 | 3,200 | 3,200 | 3,200 |
| Materials, Supplies & Services | 478,964 | 536,300 | 580,587 | 585,287 |
| Capital Outlay | 349,207 | 374,550 | 310,490 | 310,490 |
| Total Department Expenditures | \$ 4,373,178 | \$ 4,611,960 | \$ 4,781,224 | \$ 4,968,415 |

Goals & Objectives:

- Evaluate the effectiveness of Library services and programs through the use of performance metrics.
- Develop and implement a plan to increase programming to connect and engage all members of the Pleasanton community.
- Review and streamline processes for collection management and circulation.
- Design and implement a comprehensive outreach and communication plan to increase participation and inform the community about Library services and programs.
- Establish a Library Foundation to support the educational and financial needs of a new Library.
- Develop a five-year information technology plan for the Library.
- Support and promote a formal volunteer program to strengthen library services.
- Update Library policies and procedures to reflect new five-year strategic plan and develop training program to guarantee consistent implementation.



Division Summary - Administrative & Technical Services

Description:

The Library's Administration Division provides oversight and supervision for the services of the Library. The Administration staff provides computer support and equipment support, as well as oversees the administrative capital budgets. This division orders, receives, pays for and catalogs new library materials. It includes the support staff who check library materials in and out, administer fines and fees and return items to their correct position on the shelves.

| | Actual | Adjusted | Projected | Projected |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Revenue | | | | |
| Division Revenue | | | | |
| Misc. Revenues | 617 | - | - | - |
| Misc. Library Revenue | 149,311 | 126,000 | 122,000 | 122,000 |
| General Fund Subsidy | 2,056,880 | 2,502,488 | 2,587,753 | 2,730,953 |
| Total Division Revenue & Subsidy | \$ 2,206,809 | \$ 2,628,488 | \$ 2,709,753 | \$ 2,852,953 |
| Expenditures | | | | |
| Personnel | 1,834,492 | 1,856,644 | 1,967,569 | 2,106,069 |
| Transportation & Training | 56,530 | 41,644 | 45,594 | 45,594 |
| Repairs & Maintenance | 3,228 | 3,200 | 3,200 | 3,200 |
| Materials, Supplies & Services | 309,171 | 352,450 | 389,900 | 394,600 |
| Capital Outlay | 3,388 | 374,550 | 303,490 | 303,490 |
| Total Division Expenditures | \$ 2,206,809 | \$ 2,628,488 | \$ 2,709,753 | \$ 2,852,953 |

Budget Highlights:

- \$30,000 is included in each year for outsource cataloging and processing of library materials.
- \$105,000 is included in each year for maintenance and enhancement of library software.
- \$303,940 is included for print materials, DVDs and CDs.
- \$76,100 is included in each year for cooperative participation in Pacific Library Partnership, LINK+ and LINK+ delivery fees, fingerprinting for volunteers and on-site staff development.

- Developed a new strategic plan for the Library and its community.
- Implemented new technologies to improve service quality and timeliness, including radio frequency ID and laptop lending.
- More than 15,000 new items added to the collection each year.
- Upgraded Integrated Library System to improve access to the Library and Library materials.



Division Summary - Public Services

Description:

The Library's Public Services Division includes the Public Services Administration, Reference Services, Children's Services, Teen Services, and Literacy Programs. This Division selects the collections (books, DVD's, newspapers) and services unique to each of these programs in the Library, from story-times and toddler books to computer classes on email for seniors. The Public Service Division also helps those citizens who need information. The Public Services Division provides full-text databases with magazine articles for school reports and personal research, outreach programs, and books and media. This Division also provides the staff and supplies for the Library's literacy program that helps Pleasanton adults who have not learned to read, by facilitating one-on-one tutoring with local volunteers.

| | Actual 2015/16 | | Adjusted 2016/17 | Projected 2017/18 | | | Projected 2018/19 |
|----------------------------------|-------------------|----|---------------------|----------------------|-----------|----|----------------------|
| Revenue | | | | | | | |
| General Fund Subsidy | 2,166,369 | | 1,983,473 | | 2,071,471 | | 2,115,462 |
| Total Division Revenue & Subsidy | \$ 2,166,369 | \$ | 1,983,473 | \$ | 2,071,471 | \$ | 2,115,462 |
| Expenditures | | | | | | | |
| Personnel | 1,650,183 | | 1,799,623 | | 1,867,046 | | 1,911,037 |
| Transportation & Training | 575 | | - | | 6,738 | | 6,738 |
| Repairs & Maintenance | - | | - | | - | | - |
| Materials, Supplies & Services | 169,793 | | 183,850 | | 190,687 | | 190,687 |
| Capital Outlay | 345,818 | | - | | 7,000 | | 7,000 |
| Total Division Expenditures | \$ 2,166,369 | \$ | 1,983,473 | \$ | 2,071,471 | \$ | 2,115,462 |

Budget Highlights:

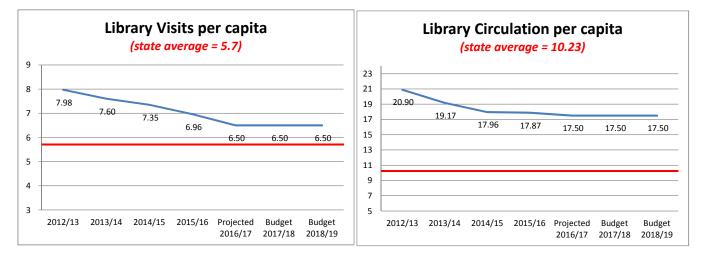
- \$157,057 is included in each year for online resources and eBooks.
- \$15,975 is included each year for materials that support the adult literacy program.

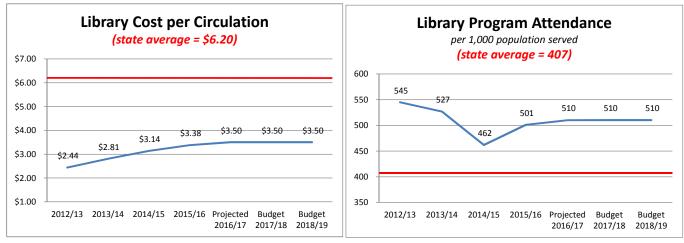
- Managed increased demand for literacy tutoring for English speaking adults through collaboration with PUSD and volunteers.
- Answered more than 88,000 reference and reader's advisory questions each year.
- Successfully offered over 1000 programs for all ages each year.
- Kept more than 2/3 of Pleasanton's elementary students reading over the summer through our Summer Reading Games.
- Circulated nearly 1.4 million items per year.
- Increased customer visits to the Library to over 40,000 a month.

| Measure | 2012/13 | 2013/14 | 2014/15 | 2015/16 | Projected 2016/17 | Budget 2017/18 | Budget 2018/19 |
|---|--------------|--------------|--------------|--------------|----------------------|-------------------|-------------------|
| IBRARY DEPARTMENT | | | | | | | |
| FTE's authorized | 23.25 | 23.25 | 23.25 | 23.25 | 23.50 | 23.50 | 23.50 |
| Total Library Services Funding | \$ 4,156,783 | \$ 4,337,581 | \$ 4,231,523 | \$ 4,373,178 | \$ 4,611,960 | \$ 4,781,224 | \$ 4,968,415 |
| IBRARY OPERATIONS | | | | | | | |
| Library Visits (per capita) State Average* = 5.7 | 7.98 | 7.60 | 7.35 | 6.96 | 6.50 | 6.50 | 6.50 |
| Library Circulation (per capita) State Average* = 10.23 | 20.90 | 19.17 | 17.96 | 17.87 | 17.50 | 17.50 | 17.50 |
| Library Cost (per circulation) State Average* = \$6.20 | \$ 2.44 | \$ 2.81 | \$3.14 | \$3.38 | \$3.50 | \$ 3.50 | \$ 3.50 |
| Library Circulation (per book/item) | 7.80 | 7.58 | 8.65 | 9.21 | 9.00 | 9.00 | 9.00 |
| Library Program Attendance (per 1,000 population served) State Average* = 407 | 545 | 527 | 462 | 501 | 510 | 510 | 510 |
| OMMUNITY OUTREACH | | | | | | | |
| Facebook visits (unique users) | 1,249 | 1,942 | 751 | 1,042 | 1,500 | | |
| Pinterest likes | 460 | 722 | n/a | n/a | n/a | | |
| Booklegger school visits (2 times a year to every K-8 class) | 600 | 606 | 533 | 665 | 650 | | |
| Class visits to the Library | 30 | 32 | 29 | 25 | 30 | | |
| Commission outreach sessions | n/a | - | n/a | 4 | 4 | | |
| Community input sessions/focus groups | n/a | - | n/a | 9 | 8 | | |
| COMMUNITY SATISFACTION SURVEY | | | | | | | |
| Library Services - very to somewhat satisfied | n/a | 89% | n/a | 90% | n/a | | |

LIBRARY - Performance Measures

* State averages presented are for similar size libraries





ENTERPRISE FUNDS

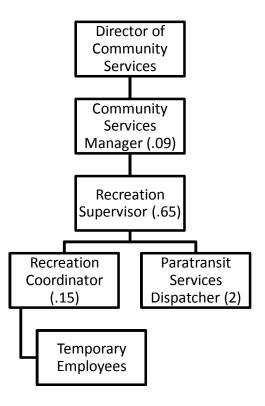
Operating Budget FY 2017/18 and FY 2018/19



Accounts for municipal services including sewer, water and golf that are fee or rate based operations not supported by the general taxes of the city.



PARATRANSIT



Personnel Summary

| | Actual | Adjusted | Projected | Projected |] |
|----------------------------|---------|----------|-----------|-----------|----|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | |
| Community Services Manager | 0.10 | 0.09 | 0.09 | 0.09 | (1 |
| Recreation Supervisor | 0.85 | 0.65 | 0.65 | 0.65 | (1 |
| Recreation Coordinator | 0.15 | 0.15 | 0.15 | 0.15 | |
| Paratransit Dispatcher | 1.00 | 1.00 | 2.00 | 2.00 | (2 |
| Sr Transportation Driver | 1.00 | 1.00 | | | (2 |
| Subtotal | 3.10 | 2.89 | 2.89 | 2.89 | |
| Overtime | 0.01 | 0.01 | 0.01 | 0.01 | |
| Temporary | 4.62 | 3.84 | 3.96 | 4.08 | |
| TOTAL | 7.73 | 6.74 | 6.86 | 6.98 | |

Comments:

(1) Community Services Manager and Recreation Supervisor position allocations to Paratransit adjusted in 2012/13FY.

(2) In 2017/18 Sr Transportation Driver position reclassified as Paratransit Dispatcher



PARATRANSIT

Paratransit provides special transportation for Pleasanton residents age 70 and over, as well as residents of any age who are ADA (Americans with Disabilities Act) certified. The City offers door-to-door service (advance reservations required) within the City, as well as fixed-route, scheduled service between the Downtown area and various senior housing complexes.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---------------------------------------|-------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 32,590 | \$ 184,238 | \$ 261,353 | \$ 334,327 |
| Revenue | | | | | |
| Senior Transportation Fares | | 25,560 | 30,000 | 36,000 | 36,000 |
| County-Measure BB | | 170,130 | 165,508 | 176,423 | 176,423 |
| Senior Transit Mtc Grant | | 70,398 | 70,398 | 67,000 | 67,000 |
| Donations | | - | - | 5,400 | 5,400 |
| Measure B Paratransit | | 101,506 | 99,812 | 205,077 | 205,077 |
| Other Revenue | | 55,035 | 45,000 | 36,000 | 36,000 |
| Interest Earnings | | 1,190 | - | - | - |
| Total R | evenue \$ | 423,819 | \$ 410,718 | \$ 525,900 | \$ 525,900 |
| Transfers In (Out) | | | | | |
| from General Fund - operating subsidy | | 354,359 | 457,737 | 381,981 | 381,401 |
| Net Tr | ansfers \$ | 354,359 | \$ 457,737 | \$ 381,981 | \$ 381,401 |
| Expenditures | | | | | |
| Personnel | | 479,818 | 586,780 | 596,336 | 617,668 |
| Transportation & Training | | 126,679 | 112,131 | 114,546 | 113,966 |
| Repairs & Maintenance | | 2,700 | 3,000 | 3,000 | 3,000 |
| Materials, Supplies & Services | | 17,334 | 89,429 | 121,026 | 46,208 |
| Capital Outlay | | - | - | - | - |
| Total Exper | nditures \$ | 626,530 | \$ 791,340 | \$ 834,908 | \$ 780,842 |
| ENDING BALANCE, June 30 | \$ | 184,238 | \$ 261,353 | \$ 334,327 | \$ 460,786 |

Goals & Objectives:

• Conduct a joint Tri-Valley Paratransit Needs Assesment with Livermore Amador Valley Transit Authority.

Create and Implementation Plan from Needs Assessment findings and City Council Recommendations.

Budget Highlights:

- \$7,500 is included for Fee Assistance for Para-transit Services.
- \$80,000 is software enhancements to improve efficiency.

Accomplishments:

- Door-to-Door Route: Provided 8,798 trips in FY 2015/16.
- Introduced a successful group day trip program.



CEMETERY

Description:

Pleasanton Pioneer Cemetery is overseen by the Community Services Department. A part-time Program Assistant coordinates the day to day operations and provides project management assistance. The cemetery is maintained under service contracts with Graham Hitch Mortuary providing sales and burial coordination and Monte Vista Memorial Gardens providing grounds maintenance and burial services. The program currently operates with a General Fund subsidy.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---------------------------------------|-----------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 488,613 | \$ 575,151 | \$ (124,405) | \$ (320,600) |
| Revenue | | | | |
| Interest | 4,551 | 2,000 | 2,000 | 1,500 |
| Vault Plot Fees | 54,814 | 14,246 | 28,840 | 28,840 |
| Cremated Remains Plot Fees | 17,929 | 10,508 | 47,950 | 47,950 |
| Total Revenue | \$ 77,294 | \$ 26,754 | \$ 78,790 | \$ 78,290 |
| Transfers In (Out) | | | | |
| from General Fund - operating subsidy | 30,000 | 44,700 | 45,000 | 45,000 |
| Net Transfers | \$ 30,000 | \$ 44,700 | \$ 45,000 | \$ 45,000 |
| Expenditures | | | | |
| Personnel | 302 | 38,574 | 47,660 | 47,951 |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | 350 | 350 | 350 |
| Materials, Supplies & Services | 20,454 | 157,086 | 145,975 | 141,975 |
| Capital Outlay | - | 575,000 | 126,000 | 100,000 |
| Total Expenditures | \$ 20,756 | \$ 771,010 | \$ 319,985 | \$ 290,276 |
| ENDING BALANCE, June 30 | \$ 575,151 | \$ (124,405) | \$ (320,600) | \$ (487,586) |

Goals & Objectives:

- Continue Implementation of the Pioneer Cemetery Master Plan.
- Complete Storage and Parking construction project.

Budget Highlights:

- \$45,000 is included in each year for contracted landscape and tree maintenance, water and PG&E.
- In FY 2016/17, \$500,000 interfund loan is approved by City Council.
- The veterans group has committed to contribute a part of Pioneer Cemetery Improvements and Veterans Memorial project costs and raised \$243,660 in FY 2016. The total contribution of the veterans group to the memorial will be \$301,000. Please see Misc Donation Fund (F106) for the detail.

Accomplishments:

• Completed Veteran's Memorial at the Pioneer Cemetery.



GOLF

Description:

Callippe Preserve is an 18-hole golf course that provides exceptional views of Mount Diablo and numerous oak woodlands and offers a quality golf experience around small ridge terrain and bountiful amounts of wildlife habitat areas. Named after the Callippe Silverspot Butterfly, an endangered species indigenous to the area, this par 72, 6,748 golf course also contains a 7,400 square foot ranch style clubhouse with pro shop and restaurant, and a practice area with a 30-stall practice range.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|-------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 115,390 | \$ 116,233 | \$ 116,233 | \$ 142,633 |
| Revenue | | | | | |
| Green Fees | | 1,978,189 | 2,254,378 | 2,026,072 | 2,086,855 |
| Interest | | 4,378 | - | - | - |
| Other Golf Revenue | | 1,848,563 | 1,915,144 | 1,994,659 | 2,054,499 |
| Total Revenue | e \$ | 3,831,130 | \$ 4,169,522 | \$ 4,020,731 | \$ 4,141,354 |
| Transfers In (Out) | | | | | |
| to Golf Replacement Fund | | (202,000) | (208,000) | (202,000) | (202,000) |
| to General Fund: 03 COP Loan Repayment | | (287,046) | (341,301) | (78,780) | (87,203) |
| Net Transfer | s \$ | (489,046) | \$ (549,301) | \$ (280,780) | \$ (289,203) |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 3,214,497 | 3,620,221 | 3,713,551 | 3,824,958 |
| Capital Outlay | | 126,744 | - | - | - |
| Total Expenditure | s \$ | 3,341,241 | \$ 3,620,221 | \$ 3,713,551 | \$ 3,824,958 |
| ENDING BALANCE, June 30 | \$ | 116,233 | \$ 116,233 | \$ 142,633 | \$ 169,826 |

Goals & Objectives:

- Course maintenance will focus on drought recovery efforts with an intensive aerifying and overseeding program for fairways and rough, and dry-area remediation plan of aerifying and topdressing chronic dry areas.
- Continued focus to improve customer service levels, brand recognition and awareness, golf course conditions, community service and environmental sustainability.
- Increase the number of Preserve Memberships sold to 437, which will secure a local base of play and increase total number of rounds played.
- Continue to be committed to environmental stewardship and continue the relationship with Audubon International and renew the course's certification as a Cooperative Sanctuary.

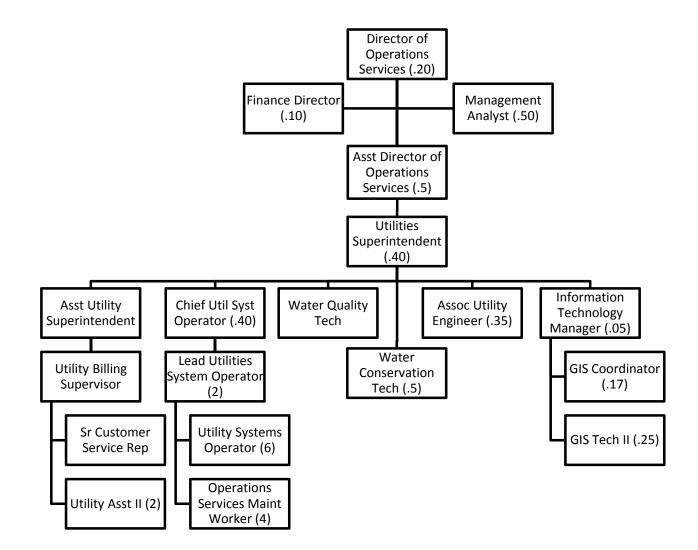
Budget Highlights:

- Revenue projections of \$4.0 million are based on 55,650 golf rounds in FY 2017/18.
- \$640,456 is included in each year for irrigation. An increase of \$178,000, due to water rate increases.
- An additional \$46K is included to add staff for hand watering during the height of the warm weather to assist in improving turf quality on the fairways and rough.

Accomplishments

- Callippe retained its status of a "Certified Audubon Cooperative Sanctuary" designation offered through the Audubon Cooperative Sanctuary Program for Golf Courses.
- Met required water conservation targets in 2016 and saved 93 million gallons of water.
- Renovated greens on holes #11 and #14 and green side bunkers on hole #10. Painted the cart barn and maintenance shed and made improvements in the proshop and men's and women's restrooms.
- Installed a flag pole at the request of many golfers.







Personnel Summary

| | | | Proje | cted 201 | 7/18 | Proje | ected 20 | 18/19 |] |
|--------------------------------------|--------|----------|--------|----------|--------|--------|----------|--------|-----|
| | Actual | Adjusted | | Utility | | | Utility | | 1 |
| | 2013-4 | 2016/17 | 0&M | Billing | TOTAL | 0&M | Billing | TOTAL | |
| Director of Operations Services | 0.250 | 0.250 | 0.250 | | 0.250 | 0.250 | | 0.250 | (1) |
| Asst Director of Operations Services | 0.500 | 0.500 | 0.500 | | 0.500 | 0.500 | | 0.500 | (2) |
| Utilities Superintendent | 0.400 | 0.400 | 0.400 | | 0.400 | 0.400 | | 0.400 | (2) |
| Assoc Utility Engineer | 0.350 | 0.350 | 0.350 | | 0.350 | 0.350 | | 0.350 | (2) |
| Management Analyst | 0.500 | 0.500 | 0.500 | | 0.500 | 0.500 | | 0.500 | |
| Water Quality Tech | 1.000 | 1.000 | 1.000 | | 1.000 | 1.000 | | 1.000 | |
| Chief Utility Systems Operator | 0.400 | 0.400 | 0.400 | | 0.400 | 0.400 | | 0.400 | |
| Lead Utility Systems Operator | 2.000 | 2.000 | 2.000 | | 2.000 | 2.000 | | 2.000 | |
| Utility Systems Operator I/II | 6.000 | 6.000 | 6.000 | | 6.000 | 6.000 | | 6.000 | |
| Operations Services Worker | 4.000 | 4.000 | 4.000 | | 4.000 | 4.000 | | 4.000 | |
| Water Conservation Tech | | 0.500 | 0.500 | | 0.500 | 0.500 | | 0.500 | (3) |
| Asst Superintendent-Utility Billing | 1.000 | 1.000 | | 1.000 | 1.000 | | 1.000 | 1.000 | |
| Utility Billing Supervisor | 1.000 | 1.000 | | 1.000 | 1.000 | | 1.000 | 1.000 | |
| Sr Customer Service Rep | | 1.000 | | 1.000 | 1.000 | | 1.000 | 1.000 | (4) |
| Customer Service Rep | | | | | | | | | |
| Sr Utility Asst | 1.000 | | | | | | | | (4) |
| Utility Asst | 2.000 | 2.000 | | 2.000 | 2.000 | | 2.000 | 2.000 | |
| Finance Director | 0.100 | 0.100 | 0.100 | | 0.100 | 0.100 | | 0.100 | (5) |
| IT Manager | 0.050 | 0.050 | 0.050 | | 0.050 | 0.050 | | 0.050 | (5) |
| GIS Coordinator | 0.170 | 0.170 | 0.170 | | 0.170 | 0.170 | | 0.170 | (5) |
| GIS Tech | 0.250 | 0.250 | 0.250 | | 0.250 | 0.250 | | 0.250 | (5) |
| Subtotal | 20.970 | 21.470 | 16.470 | 5.000 | 21.470 | 16.470 | 5.000 | 21.470 | |
| Overtime | 0.606 | 0.620 | 0.024 | 0.663 | 0.688 | 0.024 | 0.663 | 0.688 | |
| Temporary | 1.743 | 1.457 | 2.635 | 0.962 | 3.596 | 2.635 | 0.962 | 3.596 | (6) |
| Limited Term- | | | | | | | | | |
| | | | | | | | | | |
| TOTAL | 23.320 | 23.547 | 19.129 | 6.625 | 25.754 | 19.129 | 6.625 | 25.754 | 1 |

Comments:

(1) Director of Operations Services is allocated 50% to General Fund, 25% to Water Fund, and 25% to Sewer Fund.

(2) The Asst Director, Utilities Superintendent and Associate Utility Engineer are allocated to Water, Sewer, and Storm Drain Funds.

(3) In 2016/17 a Water Tech position was added for the Water Conservation and Recycled Water programs.

(4) In 2016/17 a Sr Utility Asst position was reclassed as a Sr Customer Service Rep.

(5) Finance Director, Information Services Manager, and GIS positions are partially funded in Water and Sewer.

(6) Temp hours increased to assist in the Emergency Drought Call Center (funded by drought billing surcharge).



Description:

The Water Enterprise Fund provides a high quality and dependable potable water supply to the residents and businesses of Pleasanton. They plan and provide for reliable emergency fire protection while meeting the fluctuating demands of the system.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 7,973,022 | \$ 8,567,549 | \$ 8,500,277 | \$ 5,389,339 |
| Revenue | | | | |
| Water Sales | 15,653,960 | 18,817,500 | 20,186,926 | 21,196,272 |
| 4th Tier Water Revenue | 24,608 | - | - | - |
| Castlewood Water Maintenance Revenue | 154,346 | 92,500 | 92,500 | 92,500 |
| Backflow Admin Fees | 103,827 | 100,000 | 160,700 | 168,700 |
| Meter Installations | 65,799 | 85,000 | 85,000 | 85,000 |
| Other Reimbursements | 30,400 | - | - | - |
| Interfund Reimbursements | 1,239,677 | 1,335,700 | 1,315,485 | 1,335,891 |
| Interest | 86,380 | 60,000 | 60,000 | 60,000 |
| Other Revenue | (15,255) | - | - | - |
| Total Revenue | \$ 17,343,743 | \$ 20,490,700 | \$ 21,900,611 | \$ 22,938,363 |
| Transfers In (Out) | | | | |
| Transfers In - From: | | | | |
| General Fund - Sr/Low Inc discount subsidy | 221,699 | 237,000 | 237,000 | 244,000 |
| Retiree Medical Fund - implied subsidy | 40,300 | 46,500 | 41,000 | 44,000 |
| Transfers (Out) - To: | , | | | , |
| Retiree Medical Fund - CERBT trust contrib | (17,303) | (6,402) | | |
| CIP - Capital Repair and Replacement | (1,600,000) | (1,600,000) | (4,465,885) | (1,700,000 |
| CIP - Vineyard Corridor Capital Replacement | (24,608) | (100,000) | (100,000) | (100,000) |
| Recycled Water Capital Contribution | (1,498,930) | () | (100,000) | (100,000) |
| PERS Rate Stabilization -prefunding | (108,613) | (87,800) | | |
| Net Transfers | \$ (2,987,455) | \$ (1,510,702) | \$ (4,287,885) | \$ (1,512,000) |
| Expenditures | | () / | | ())) |
| Personnel | 3,115,522 | 3,662,433 | 3,791,995 | 3,872,379 |
| Transportation & Training | 207,631 | 198,474 | 236,319 | 236,319 |
| Repairs & Maintenance | 55,607 | 59,700 | 70,700 | 70,700 |
| Materials, Supplies & Services | 10,312,196 | 15,061,325 | 16,624,651 | 16,532,131 |
| Capital Outlay | 70,804 | 65,338 | | |
| Total Expenditures | \$ | \$ | \$ 20,723,665 | \$ 20,711,529 |
| ENDING BALANCE, June 30 | \$ 8,567,549 | \$ 8,500,277 | \$ 5,389,339 | \$ 6,104,173 |



Goals & Objectives:

- Complete Comprehensive Water System Master Plan.
- Upgrade and replace aging Water Telemetry system and SCADA.
- Ensure compliance with all State Water Resources Control Board and Department of Fish & Wildlife regulatory permit requirements.

Budget Highlights:

The cost of water purchased from Zone 7 is projected to be \$13,788,000 in FY17/18 and \$13,746,000 in FY18/19.

Accomplishments

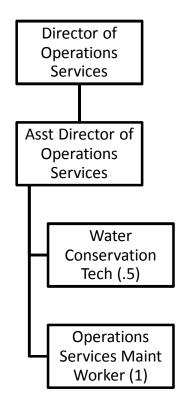
- Added Advanced Metering Infrastructure for improved water meter consumption information and accuracy.
- Integrated new Utility Billing software into City-wide Enterprise Resource Program.
 Completed Descripted Water Designed to remove significant initiation demonds from notable

Completed Recycled Water Project designed to remove significant irrigation demands from potable water system. Currently, 45% of the total number of recycled water customer connections have been made. This represents 32 properties now irrigated with Recycled Water under the newly developed recycled water distribution system.

| | EXPEND | DIT | URES BY | Pl | ROGRAM | | |
|--|--------------------------|-----|----------------|----|------------|------------------|------------------|
| | | | Actual | | Adjusted | Projected | Projected |
| | | | 2015/16 | | 2016/17 | 2017/18 | 2018/19 |
| WATER PLANNING DIVI | SION | | | | | | |
| Water Conservation | | | 324,260 | | 227,926 | 365,976 | 369,980 |
| | Division Subtotal | \$ | 324,260 | \$ | 227,926 | \$ 365,976 | \$ 369,980 |
| WATER OPERATIONS & | MAINT DIVISION | | | | | | |
| Water Supply Purchase | | | 7,958,501 | | 12,500,000 | 13,787,510 | 13,745,990 |
| Water Operations | | | 4,536,809 | | 5,167,497 | 5,140,283 | 5,204,967 |
| Water Administration | | | - | | - | 270,000 | 204,000 |
| Utility Billing | | | 858,956 | | 1,069,634 | 1,077,722 | 1,104,831 |
| Castlewood Water O&M | | | 83,234 | | 82,212 | 82,174 | 81,761 |
| | Division Subtotal | \$ | 13,354,266 | \$ | 18,737,131 | \$ 20,275,515 | \$ 20,259,788 |
| TOTAL EXPE | NDITURES | \$ | 13,761,761 | \$ | 19,047,270 | \$ 20,723,665 | \$ 20,711,529 |



RECYCLED WATER



Personnel Summary

| | Actual | Adjusted | Projected | Projected |] |
|-----------------------------------|---------|----------|-----------|-----------|-----|
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | |
| Operations Services Worker | | | 1.000 | 1.000 | (1) |
| Water Tech | | 0.500 | 0.500 | 0.500 | (2) |
| Subtotal | | 0.500 | 1.500 | 1.500 | |
| Overtime | | | | | |
| Temporary | 0.281 | 0.192 | 1.154 | 1.154 | (3) |
| Limited Term- | | | | | |
| TOTAL | 0.281 | 0.692 | 2.654 | 2.654 | |

Comments:

(1) In FY 2017/18 a Operations Services Worker position was added for the Recycled Water program.

(2) In FY 2016/17 a Water Tech position was added for the Water Conservation and Recycled Water programs (.5 FTE to each).

(3) Temp hours increased to hire drivers to transport reclaimed water to the golf course.



RECYCLED WATER

Description:

Recycled Water Enterprise Fund provides high quality recycled water for irrigation customers in the City of Pleasanton.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 1,644,877 | \$ 421,187 | \$ 793,996 | \$ (3,432,901) |
| Revenue | | | | |
| Recycled Water Surcharge | 338,320 | 350,000 | 350,000 | 350,000 |
| Resale of Recycled Water | - | 1,100,000 | 1,265,000 | 1,359,700 |
| Other Revenue | 37,366 | - | 20,000 | 5,000 |
| Interest | 3,514 | - | 30,000 | 4,000 |
| Total Revenue | \$ 379,200 | \$ 1,450,000 | \$ 1,665,000 | \$ 1,718,700 |
| Transfers In (Out) | | | | |
| Transfers In - From: | | | | |
| CIP - Recycled Water Project | 1,498,930 | - | - | - |
| Recycled Water Debt Service | - | - | (941,290) | (980,558) |
| Net Transfers | \$ 1,498,930 | \$ - | \$ (941,290) | \$ (980,558) |
| Expenditures | | | | |
| Personnel | 176,283 | 254,192 | 279,607 | 289,916 |
| Transportation & Training | 1,086 | 25,000 | 25,000 | 25,000 |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 166,371 | 798,000 | 908,000 | 908,000 |
| Capital Outlay | - | - | - | - |
| Capital Contribution | 2,758,080 | - | 3,738,000 | - |
| Total Expenditures | \$ 3,101,820 | \$ 1,077,192 | \$ 4,950,607 | \$ 1,222,916 |
| ENDING BALANCE, June 30 | \$ 421,187 | \$ 793,996 | \$ (3,432,901) | \$ (3,917,676) |

Goals & Objectives:

• Reduce the demand on the potable water system during the current drought and provide a more sustainable water supply for irrigation moving forward.

 Ensure compliance with all Department of Health Services & Regional Water Quality Control Board requirements and monitoring for the system.

Accomplishments

- Completed Recycled Water Project designed to remove significant irrigation demands from potable water system. Currently, 45% of the total number of recycled water customer connections have been made. This represents 32 properties now irrigated with Recycled Water under the newly developed recycled water distribution system.
- On February 16, 2017, PJPFA issued \$7.1 million dollar Non-Callable Water Revenue Bonds Series 2017 to fund DERWA facilities expansion project. The proceeds will be reflected on the ending fund balance to offset the capital contribution.



RECYCLED WATER- DEBT SERVICE

Description:

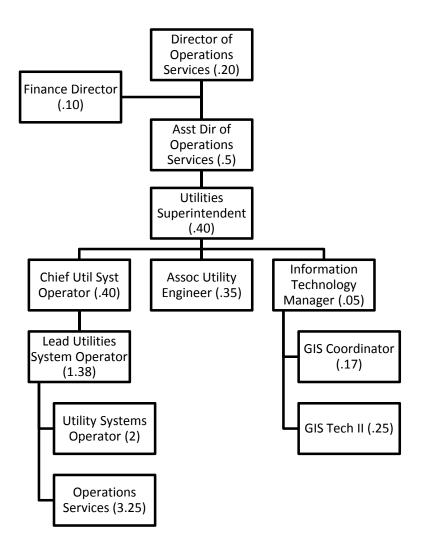
Recycled Water Enterprise Fund has been created to pay debt service on the City's private placement bond issued in February 2017.

| | Actual 2015/16 | | Adjusted 2016/17 | | Projected 2017/18 | Projected 2018/19 |
|--|----------------|---|---------------------|---|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | - | \$ | - | \$ - | \$ - |
| Revenue Other Revenue | | - | | - | - | - |
| Total Revenue | \$ | - | \$ | - | \$ - | \$ - |
| Transfers In (Out) Transfers In - From: | | | | | | |
| Recycled Water Debt Service | | - | | - | 941,290 | 980,558 |
| Net Transfers | \$ | - | \$ | - | \$ 941,290 | \$ 980,558 |
| Expenditures | | | | | | |
| Debt Service | | - | | - | 941,290 | 980,558 |
| Total Expenditures | \$ | - | \$ | - | \$ 941,290 | \$ 980,558 |
| ENDING BALANCE, June 30 | \$ | - | \$ | - | \$ - | \$ |

Goals & Objectives:

In February 2017, the City Council authorized issuing \$7.1 million 8-year private placement bonds to help fund the recycled water treatment plant expansion project managed by DERWA (Dublin San Ramon Services District (DSRSD) – East Bay Municipal Utility District (EBMUD) - Recycled Water Agency).
 Debt service of \$941,290 in FY 2017/18 and \$980,558 in FY 2018/19 is included in the Recycled Water Debt Service fund to pay de service on that bond.







Personnel Summary

| | | | | | _ |
|--------------------------------------|---------|----------|-----------|-----------|-----|
| | Actual | Adjusted | Projected | Projected | |
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | |
| Director of Operations Services | 0.250 | 0.250 | 0.250 | 0.250 | (1) |
| Asst Director of Operations Services | 0.500 | 0.500 | 0.500 | 0.500 | (2) |
| Utilities Superintendent | 0.400 | 0.400 | 0.400 | 0.400 | (2) |
| Assoc Utility Engineer | 0.350 | 0.350 | 0.350 | 0.350 | (2) |
| Chief Utility Systems Operator | 0.400 | 0.400 | 0.400 | 0.400 | |
| Lead Utility Systems Operator | 1.380 | 1.380 | 1.380 | 1.380 | |
| Utility Systems Operator I/II | 2.000 | 3.750 | 2.000 | 2.000 | |
| Operations Services Worker | 3.250 | 2.000 | 3.750 | 3.750 | (3) |
| Finance Director | 0.100 | 0.100 | 0.100 | 0.100 | (4) |
| IT Manager | 0.050 | 0.050 | 0.050 | 0.050 | (4) |
| GIS Coordinator | 0.170 | 0.170 | 0.170 | 0.170 | (4) |
| GIS Tech | 0.250 | 0.250 | 0.250 | 0.250 | (4) |
| Subtotal | 9.100 | 9.600 | 9.600 | 9.600 | |
| Overtime | 0.073 | 0.226 | 0.178 | 0.178 | |
| Temporary | 0.796 | 1.361 | 0.188 | 0.188 | |
| Limited Term- | | | | | |
| | | | | | |
| TOTAL | 9.969 | 11.187 | 9.965 | 9.965 | 1 |
| | | | | | - |

Comments:

(1) Director of Operations Services is allocated 50% to General Fund, 25% to Water Fund, and 25% to Sewer Fund.

(2) The Assistant Director, Utilities Superintendent and Assoc Utility Engineer are allocated to Water, Sewer, and Storm Drain Funds.

(3) In 2016/17 a Operations Services Worker position was added (50% allocated to Sewer/ 50% allocated to Storm Drain)

(4) Finance Director, Information Services Manager, and GIS positions are partially funded in Water and Sewer.



Description:

The Sewer Enterprise Fund is responsible for providing a sewer system to Pleasanton residents and businesses that meets the everincreasing challenges of service demands and protects the health of our citizens.

| | _ | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|----|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 4,685,265 | \$ 5,313,376 | \$ 5,232,933 | \$ 5,369,929 |
| Revenue | | | | | |
| Sewer Service Charges | | 13,758,649 | 13,950,000 | 14,200,000 | 14,410,000 |
| Interfund Water Sales-Gen. Fund | | 42,516 | 60,000 | 56,000 | 56,000 |
| Interfund Reimbursements | | 1,534 | 4,500 | 4,500 | 4,500 |
| Interest | | 72,792 | 30,000 | 30,000 | 30,000 |
| Castlewood Sewer Maint Revenue | | 52,010 | 92,500 | 92,500 | 92,500 |
| Other Revenue | | 4,705 | - | - | - |
| Total Revenue | \$ | 13,932,206 | \$ 14,137,000 | \$ 14,383,000 | \$ 14,593,000 |
| Transfers In (Out) | | | | | |
| Transfers In - From: | | | | | |
| General Fund: DSRSD discount subsidy | | 107,105 | 103,000 | 103,000 | 106,000 |
| Retiree Medical Fund - implied subsidy | | 19,700 | 22,500 | 20,000 | 21,000 |
| Transfers (Out) - To: | | | | | |
| Retiree Medical Fund - CERBT trust contrib | | (8,100) | (3,000) | | |
| CIP (Sewer Replacement Fund) | | (1,200,000) | (1,200,000) | (1,228,700) | (1,228,700) |
| PERS Rate Stabilization -prefunding | | (47,000) | (41,200) | | |
| Net Transfers | \$ | (1,128,295) | \$ (1,118,700) | \$ (1,105,700) | \$ (1,101,700) |
| Expenditures | | | | | |
| Personnel | | 1,505,157 | 1,759,583 | 2,143,405 | 2,187,340 |
| Transportation & Training | | 101,050 | 99,235 | 120,157 | 120,157 |
| Repairs & Maintenance | | 15,730 | 20,500 | 20,500 | 20,500 |
| Materials, Supplies & Services | | 10,489,229 | 11,164,087 | 10,856,242 | 10,848,242 |
| Capital Outlay | | 64,633 | 55,338 | - | - |
| Total Expenditures | \$ | 12,175,800 | \$ 13,098,743 | \$ 13,140,304 | \$ 13,176,239 |
| ENDING BALANCE, June 30 | \$ | 5,313,376 | \$ 5,232,933 | \$ 5,369,929 | \$ 5,684,990 |

Goals & Objectives:

Complete Comprehensive Sewer System Master Plan.

• Upgrade and replace aging Sewer Telemetry system and SCADA.

• Ensure compliance with all State Water Resources Control Board regulatory permit requirements.

Budget Highlights:

• Dublin San Ramon Services District (DSRSD) charges are projected to be \$9.7M in FY17/18 and \$9.9M in FY17/18.

Accomplishments:

- Inspected and recorded 12,000 feet of sanitary sewer mains via CCTV.
- Flushed and cleaned 25,000 feet of sanitary sewer mains.

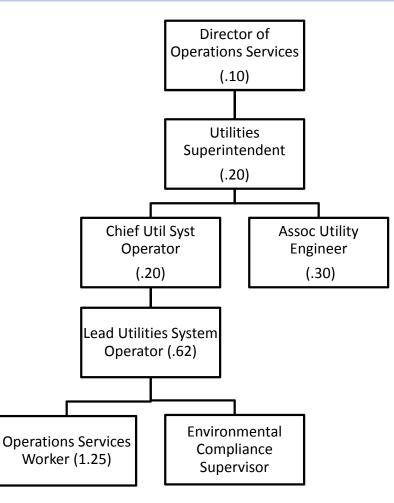


| | | ctual 15/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|------|----------------|---------------------|----------------------|----------------------|
| SEWER OPERATIONS & MAINT DIVISION | | | | | |
| Sewer Agencies | | 9,616,214 | 10,050,000 | 9,750,000 | 9,750,000 |
| Sewer Operations | | 2,536,194 | 2,966,531 | 3,284,891 | 3,329,239 |
| Sewer Administration | | - | - | 55,000 | 47,000 |
| Castlewood Sewer O&M | | 23,392 | 82,212 | 50,413 | 50,000 |
| TOTAL EXPENDITURES | \$ 1 | 2,175,800 | \$ 13,098,743 | \$ 13,140,304 | \$ 13,176,239 |

EXPENDITURES BY PROGRAM



STORM DRAIN



Personnel Summary

| | | | Proj | ected 201 | 7/18 | Proj | ected 201 | .8/19 | |
|--------------------------------|---------|----------|--------|-----------|-------|--------|-----------|-------|-----|
| | Actual | Adjusted | Urban | Storm | | Urban | Storm | | 1 |
| | 2015/16 | 2016/17 | Runoff | Drain | TOTAL | Runoff | Drain | TOTAL | |
| Utilities Superintendent | 0.20 | 0.20 | | 0.20 | 0.20 | | 0.20 | 0.20 | (1) |
| Assoc Utility Engineer | 0.30 | 0.30 | | 0.30 | 0.30 | | 0.30 | 0.30 | (1) |
| Chief Utility Systems Operator | 0.20 | 0.20 | 0.20 | | 0.20 | 0.20 | | 0.20 | |
| Source Control Inspector | 1.00 | | | | | | | | (2) |
| Env. Compliance Supervisor | | 1.00 | 1.00 | | 1.00 | 1.00 | | 1.00 | (2) |
| Lead Utility Systems Operator | 0.62 | 0.62 | | 0.62 | 0.62 | | 0.62 | 0.62 | |
| Operations Services Worker | 0.75 | 1.25 | | 1.25 | 1.25 | | 1.25 | 1.25 | (3) |
| Subtotal | 3.07 | 3.57 | 1.20 | 2.37 | 3.57 | 1.20 | 2.37 | 3.57 | |
| Overtime | 0.02 | 0.07 | 0.04 | 0.05 | 0.09 | 0.04 | 0.05 | 0.09 | |
| Temporary | | | | | | | | | |
| TOTAL | 3.09 | 3.64 | 1.24 | 2.42 | 3.66 | 1.24 | 2.42 | 3.66 | |

Comments:

(1) The Utilities Superintendent and the Associate Utility Engineer are funded in the Water, Sewer, and Storm Drain enterprise funds.

(2) In FY 2016/17 the Source Control Inspector position was replaced by Environmental Compliance Supervisor position.

(3) .5FTE Operations Service Worker position added in FY2016/17.



STORM DRAIN

Description:

The Storm Drain Planning and Operations Program and the Urban Runoff Program are included in this Enterprise Fund. Together they provide a safe and effective storm drain system within Pleasanton, while conserving natural resources and preserving the environment.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|-----------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 1,278,847 | \$ 1,233,558 | \$ 966,494 | \$ 902,485 |
| Revenue | | | | |
| Urban Runoff Fees | 515,881 | 508,000 | 508,000 | 508,000 |
| Interfund Reimbursements | 259,687 | 177,520 | 175,440 | 175,440 |
| Interest | 11,355 | 6,000 | 6,000 | 6,000 |
| Other Revenue | 12,534 | - | - | - |
| Total Revenue | \$ 799,457 | \$ 691,520 | \$ 689,440 | \$ 689,440 |
| Transfers In (Out) | | | | |
| from General Fund: Operating Subsidy | 294,400 | 330,000 | 330,000 | 330,000 |
| to Storm Drain CIP | | (250,000) | | |
| to PERS Pre-funding Plan/CERBT trust contrib | (17,800) | (12,300) | (8,000) | (8,000) |
| Net Transfers | \$ 276,600 | \$ 67,700 | \$ 322,000 | \$ 322,000 |
| Expenditures | | | | |
| Personnel | 652,593 | 595,392 | 644,759 | 664,882 |
| Transportation & Training | 22,826 | 25,081 | 24,998 | 24,998 |
| Repairs & Maintenance | 1,018 | 2,000 | 2,000 | 2,000 |
| Materials, Supplies & Services | 370,908 | 403,810 | 403,692 | 403,692 |
| Capital Outlay | 74,000 | - | - | - |
| Total Expenditures | \$ 1,121,346 | \$ 1,026,283 | \$ 1,075,449 | \$ 1,095,572 |
| ENDING BALANCE, June 30 | \$ 1,233,558 | \$ 966,494 | \$ 902,485 | \$ 818,353 |

Goals & Objectives:

- Ensure compliance with all State Water Resource Control Board, NPDES, and Department of Fish & Wildlife regulatory permit requirements.
- Implement increased facilities for Trash Capture.

Budget Highlights:

- \$130,000 is included in each year for the City's portion of Alameda County Clean Water Program (ACCWP).
- \$32,000 is included in each year for weed abatement around heavily trafficked and visible Storm Facilities.
 \$32,000 is included in each year for weed abatement around heavily trafficked and visible Storm Facilities.
- \$13,000 is included in each year for charges Alameda County assesses to calculate Urban Runoff fee and State's MDES permit fee.

Accomplishments:

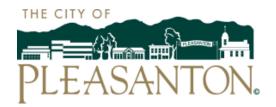
• Met all Storm Water permit compliance requirements.

EXPENDITURES BY PROGRAM

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------------|-------------------|---------------------|----------------------|----------------------|
| Storm Drain Operations & Maintenance | 579,381 | 429,023 | 446,936 | 458,538 |
| Urban Runoff | 541,965 | 597,261 | 628,514 | 637,034 |
| TOTAL EXPENDITURES | \$ 1,121,346 | \$ 1,026,283 | \$ 1,075,449 | \$ 1,095,572 |

INTERNAL SERVICE FUNDS

Operating Budget FY 2017/18 and FY 2018/19



A fund used to account for the financing of goods or services provided by one department or agency to other departments of the City, on a cost-reimbursement basis (e.g., vehicle replacement fund).



EMPLOYEE BENEFITS

501

Description:

For FY 2015/16, the Employee Benefit Fund accounted for all employee benefit costs including accrued and unused employee vacation leave; City's share of employees' retirement, medical, dental, life, and long-term disability costs. Revenues for the Fund come from interest earnings and benefit accrual costs charged to all City operating programs, based on the cost of an employee's direct chargeable time. The Fund maintains adequate reserves to fund its liability for accrued but unused vacation, and compensatory time off. Starting from FY 2016/17, the Fund will account for City-wide Pension Liability, PERS side Fund Payoff and accrued personnel liability.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | (8,306,025) | \$ (2,826,729) | \$ (1,897,623) | \$ (953,521) |
| Revenue | | | | | |
| Comp Revenue | | 155,951 | - | - | - |
| Benefits Revenue | | 6,603,329 | - | - | - |
| Retirement Revenue | | 9,609,210 | - | - | - |
| PERS Side Fund Payoff Revenue | | 901,592 | 921,606 | 942,102 | 963,021 |
| Leave Revenue | | 1,038,758 | - | 781,073 | 781,073 |
| Interest Earnings | | 25,294 | 7,500 | 5,000 | 5,000 |
| Total Rev | /enue \$ | 18,334,132 | \$ 929,106 | \$ 1,728,175 | \$ 1,749,094 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| Net Trar | nsfers \$ | - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | 12,849,086 | - | 781,073 | 781,073 |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 5,750 | - | 3,000 | 3,000 |
| Prior Period Adjustment | | - | - | - | - |
| Total Expendi | itures \$ | 12,854,836 | \$ - | \$ 784,073 | \$ 784,073 |
| ENDING BALANCE, June 30 | \$ | (2,826,729) | \$ (1,897,623) | \$ (953,521) | \$ 11,500 |

Budget Highlights:

 The accumulated liability for compensated absences payable (unused vacation and compensatory time) is estimated to be \$4,293,056 at the end of FY 2017/18 and FY 2018/19. An amount equal to the liability has been expensed in each of the years incurred and/or earned and therefore sufficient funding is reserved for this liability.

• Council authorized the advance to the General Fund of \$7,840,284 to pay off the PERS Side Fund in July 2011. The General Fund makes payments annually to pay back this advance. As of June 30, 2017, 2018, and 2019, respectively the amount outstanding is as follows:

| | | FY 2016/17 | | FY 2017/18 | | FY 2018/19 |
|--|-----------|-----------------|--------|-------------------|-----|------------|
| Outstanding Balance | \$ | 1,905,128 | \$ | 963,021 | \$ | - |
| Net Pension Liability of \$115,056,711 and related transactions as | of 6/30/1 | 6 were excluded | d fror | n the operating b | nqa | et |



WORKERS' COMPENSATION

502

Description:

The Workers Compensation Fund accounts for administration costs and workers compensation benefits paid for all non-fire employees of the City.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|------------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July | 1 | \$ 1,011,265 | \$ 496,362 | \$ 286,362 | \$ 154,362 |
| Revenue | | | | | |
| Compensation Insurance Re | evenue | 965,447 | 1,000,000 | 1,000,000 | 1,000,000 |
| Misc. Reimbursements | | 9,304 | - | - | - |
| Interest Earnings | | 49,556 | 25,000 | 40,000 | 40,000 |
| 0 | Total Revenue | \$ 1,024,307 | \$ 1,025,000 | \$ 1,040,000 | \$ 1,040,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Servic | ces | 1,539,210 | 1,235,000 | 1,172,000 | 1,140,000 |
| Prior Period Adjustment | | - | - | - | - |
| | Total Expenditures | \$ 1,539,210 | \$ 1,235,000 | \$ 1,172,000 | \$ 1,140,000 |
| ENDING BALANCE, June | e 30 | \$ 496,362 | \$ 286,362 | \$ 154,362 | \$ 54,362 |

Budget Highlights:

• Revenue comes from an annual accrual charged to all non-fire operating programs.

- Estimated expenditures are for claims paid by the City, accrued claims payable, and insurance administration charges for non-Fire employees of the City. The reserve claims payable amount is \$4,209,012 as of June 30, 2016.
- Revenues and costs associated with fire department employees are shown separately in Fund 503 "L.P.F.D. Workers Compensation Fund".



L.P.F.D. WORKERS' COMPENSATION

503

Description:

The LPFD Workers Compensation Fund accounts for administration costs and workers compensation benefits paid for Fire Department employees. This fund includes Livermore's share of the costs.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ (3,835,161) | \$ (4,279,556) | \$ (5,022,556) | \$ (5,235,056) |
| Revenue | | | | | |
| Benefits Accruals | | 1,200,000 | 1,200,000 | 1,500,000 | 1,500,000 |
| Misc Reimbursements | | 73,308 | - | - | - |
| Interest Earnings | | 31,873 | 10,000 | 27,000 | 28,000 |
| - | Total Revenue | \$ 1,305,181 | \$ 1,210,000 | \$ 1,527,000 | \$ 1,528,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 1,747,280 | 1,953,000 | 1,739,500 | 1,646,000 |
| Capital Outlay | | 2,296 | - | - | - |
| Te | otal Expenditures | \$ 1,749,576 | \$ 1,953,000 | \$ 1,739,500 | \$ 1,646,000 |
| ENDING BALANCE, June 3 | 80 | \$ (4,279,556) | \$ (5,022,556) | \$ (5,235,056) | \$ (5,353,056) |

Budget Highlights:

• Revenue comes from annual accrual charges made to the Livermore-Pleasanton Fire Department (LPFD).

• Estimated expenditures are for claims paid by the City and for insurance administrator charges for LPFD employees.

• Beginning and ending fund balances include accrued liabilities that are estimated at \$7,105,000 cash and investments as of June 30, 2016.



PUBLIC ART ACQUISITION & MAINTENANCE

505

Description:

The purpose of the Public Art Acquisition Fund is to provide a source of public funding for the design, selection, acquisition, purchase, and installation of City-owned public art.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|------------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July | 1 | \$ 270,062 | \$ 220,448 | \$ 165,948 | \$ 116,448 |
| Revenue | | | | | |
| Internal Service charges | | 15,000 | 58,000 | 50,000 | 50,000 |
| Donations | | - | - | - | - |
| Interest Earnings | | 2,470 | 1,900 | 1,500 | 1,000 |
| | Total Revenue | \$ 17,470 | \$ 59,900 | \$ 51,500 | \$ 51,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Servic | es | 67,084 | 92,400 | 79,000 | 79,000 |
| Capital Outlay | | - | 22,000 | 22,000 | 22,000 |
| | Total Expenditures | \$ 67,084 | \$ 114,400 | \$ 101,000 | \$ 101,000 |
| ENDING BALANCE, June | e 30 | \$ 220,448 | \$ 165,948 | \$ 116,448 | \$ 66,448 |

Budget Highlights:

 \$37,000 is included each year for the acquisition and installation of public art pieces in the City. It is projected that the City will add five to seven painted utility boxes between 2017/18 and 2018/19 fiscal years.

\$64,000 is proposed expenditures for contractual services related to the repair, renovation, and annual maintenance of the City's
public art collection for the both fiscal years.



Internal Service Funds

VEHICLE REPLACEMENT

510

Description:

The purpose of the Vehicle Replacement Fund is to provide for the ongoing replacement of City autos, trucks, and vans (excluding patrol vehicles, patrol motorcycles, and Fire apparatus which have their own replacement funds). Funding sources include interest earnings and annual replacement charges assessed for existing vehicles. The charges are based on their replacement cost and estimated useful life (similar to depreciation).

| | | | Actual 2015/16 | | Adjusted 2016/17 | | Projected 2017/18 | | Projected 2018/19 |
|--------------------------------|-----------------|----|-------------------|----|---------------------|----|----------------------|----|----------------------|
| Beginning Balance, July 1 | | \$ | 2,567,921 | \$ | 3,018,154 | \$ | 3,063,762 | \$ | 2,964,370 |
| Revenue | | | | | | | | | |
| Vehicle Replacement Revenue | | | 729,624 | | 502,308 | | 502,308 | | 502,308 |
| Sale of Property & Other | | | 234,921 | | - | | - | | - |
| Interest Earnings | | | 30,835 | | 16,000 | | 25,000 | | 25,000 |
| C C | Total Revenue | \$ | 995,379 | \$ | 518,308 | \$ | 527,308 | \$ | 527,308 |
| Transfers In (Out) | | | | | | | | | |
| | Net Transfers | \$ | - | \$ | - | \$ | - | \$ | - |
| Expenditures | | • | | Ŧ | | • | | • | |
| Personnel | | | - | | - | | - | | - |
| Transportation & Training | | | 280,604 | | 312,700 | | 312,700 | | 312,700 |
| Repairs & Maintenance | | | - | | - | | - | | - |
| Materials, Supplies & Services | | | 49,048 | | - | | - | | - |
| Capital Outlay | | | 215,495 | | 160,000 | | 314,000 | | 250,000 |
| Tota | al Expenditures | \$ | 545,147 | \$ | 472,700 | \$ | 626,700 | \$ | 562,700 |
| ENDING BALANCE, June 30 | | \$ | 3,018,154 | \$ | 3,063,762 | \$ | 2,964,370 | \$ | 2,928,978 |

Budget Highlights:

• FY 2017/2018: \$314,000 is proposed to replace vehicles in the following Departments: IT (vehicle: #950); Community Development (vehicle: #1005); Community Services (vehicles: #1302, #1309, #1314A); Police (vehicles: #466A #467A). And \$312,700 is budgeted to fund the Enterprise Vehicle Lease Program.

• FY 2018/2019: \$250,000 is proposed to replace vehicles in the following Departments: OSD-Streets (vehicles: #201); Police (vehicles: #465, #468). And \$312,700 is budgeted to fund the Enterprise Vehicle Lease Program.



POLICE VEHICLE REPLACEMENT

511

Description:

The purpose of the Police Vehicle Replacement Fund is to provide for the ongoing replacement of patrol vehicles, Community Services Officer (CSO) vehicles, Animal Control vehicles, and motorcycles. Funding sources include interest earnings and annual replacement accruals charged for existing vehicles determined by their replacement cost and estimated useful life (similar to depreciation).

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-------------------------------------|-----------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 494,126 | \$ 1,066,316 | \$ 1,426,981 | \$ 1,676,619 |
| Revenue | | | | |
| Patrol Vehicle Replacement Revenue | 677,556 | 466,465 | 466,465 | 466,465 |
| Misc Revenue / Other Reimbersements | 15,309 | - | - | - |
| Interest Earnings | 9,880 | 4,000 | 8,000 | 9,000 |
| Total Revenue | \$ 702,745 | \$ 470,465 | \$ 474,465 | \$ 475,465 |
| Transfers In (Out) | | | | |
| | - | - | - | - |
| Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | |
| Personnel | - | - | - | - |
| Transportation & Training | 6,111 | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 2,137 | - | - | - |
| Capital Outlay | 122,307 | 109,800 | 224,827 | 562,000 |
| Total Expenditures | \$ 130,555 | \$ 109,800 | \$ 224,827 | \$ 562,000 |
| ENDING BALANCE, June 30 | \$ 1,066,316 | \$ 1,426,981 | \$ 1,676,619 | \$ 1,590,084 |

Budget Highlights:

• FY 2017/2018: \$224,827 is proposed to replace the following vehicles: #404B, #406B, #417A, #436B, #434, #419.

• FY 2018/2019: \$562,000 is proposed to replace the following vehicles: #465, #468, #400B, #401B, #403B, #405B, #409B, #474B, #475B, #476B, #476B, #477B, #478B, #488B, #483B, #480B.



Internal Service Funds

L.P.F.D. REPLACEMENT 512

Description:

The purpose of this Fund is to provide for the ongoing replacement of Livermore-Pleasanton Fire Department equipment and other capital items (excluding Fire Apparatus, which is provided for in a separate Fund 047). Funding sources are interest earnings and annual replacement accruals charged for existing LPFD capital items determined by their replacement cost and estimated useful life (similar to depreciation). Livermore contributes to this fund also.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|----------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 503,007 | \$ 541,418 | \$ 548,818 | \$ 536,818 |
| Revenue | | | | | |
| Equipment Replacement Revenue | | 80,000 | 80,000 | 80,000 | 80,000 |
| Capital Contributions | | (777) | - | - | - |
| Interest Earnings | | 6,542 | 3,000 | 2,000 | 2,000 |
| Total I | Revenue | \$ 85,765 | \$ 83,000 | \$ 82,000 | \$ 82,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| Net T | ransfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 47,354 | 45,600 | 9,000 | 9,000 |
| Capital Outlay | | - | 30,000 | 85,000 | 85,000 |
| Total Expe | nditures | \$ 47,354 | \$ 75,600 | \$ 94,000 | \$ 94,000 |
| ENDING BALANCE, June 30 | | \$ 541,418 | \$ 548,818 | \$ 536,818 | \$ 524,818 |

Budget Highlights:

• FY 2017/2018: \$94,000 is proposed to replace 10 PCs, 7 Laptops, 3 Tablets, 11 Printers, Network upgrades & 2 Servers.

• FY 2018/2019: \$94,000 is proposed to replace 15 PCs, 13 Laptops, 2 Printers, Network & Software upgrades & 2 Servers.



FIRE APPARATUS REPLACEMENT

513

Description:

The purpose of the Fire Apparatus Replacement Fund is to provide for the ongoing replacement of Fire apparatus including ladder trucks, engines, and utility vehicles. Funding sources are interest earnings and annual replacement accruals charged for existing vehicles determined by their replacement cost and estimated useful life (similar to depreciation). Funding is provided by Pleasanton only. Livermore's funding for apparatus is provided through Livermore's Capital Improvement Program.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-----------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July | /1 | \$ 2,834,787 | \$ 1,893,956 | \$ 780,404 | \$ 381,352 |
| Revenue | | | | | |
| Fire Apparatus Replacement | nt Revenue | 314,629 | 223,948 | 223,948 | 223,948 |
| Interest Earnings | | 20,062 | 12,500 | 7,000 | 4,000 |
| | Total Revenue | \$ 334,691 | \$ 236,448 | \$ 230,948 | \$ 227,948 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Servi | ces | - | - | - | - |
| Capital Outlay | | 1,275,522 | 1,350,000 | 630,000 | 400,000 |
| | Total Expenditures | \$ 1,275,522 | \$ 1,350,000 | \$ 630,000 | \$ 400,000 |
| ENDING BALANCE, Jun | e 30 | \$ 1,893,956 | \$ 780,404 | \$ 381,352 | \$ 209,300 |

Budget Highlights:

• FY 2017/2018: \$630,000 is proposed to replace the following vehicles: #612, #620, #604A.

• FY 2018/2019: \$400,000 is proposed to replace the following vehicles: #623.



EQUIPMENT REPLACEMENT

514

Description:

The Equipment Replacement Fund provides for the ongoing replacement of field equipment and communication systems (including radio and phone). Funding sources are interest earnings and replacement accruals charged to City departments responsible for the equipment (similar to depreciation).

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 2,497,747 | \$ 1,614,317 | \$ 328,534 | \$ 70,751 |
| Revenue | | | | | |
| Equipment Replacement Revenue | | 430,941 | 352,217 | 352,217 | 352,217 |
| Interest Earnings | | 21,272 | 20,000 | 3,000 | 1,000 |
| Total Re | venue \$ | 452,213 | \$ 372,217 | \$ 355,217 | \$ 353,217 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| Net Tra | nsfers \$ | - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 71,796 | 1,200,000 | - | - |
| Capital Outlay | | 1,263,847 | 458,000 | 613,000 | 394,000 |
| Total Expend | litures \$ | 1,335,643 | \$ 1,658,000 | \$ 613,000 | \$ 394,000 |
| ENDING BALANCE, June 30 | \$ | 1,614,317 | \$ 328,534 | \$ 70,751 | \$ 29,968 |

Budget Highlights:

- FY 2017/2018: \$613,000 is proposed to replace various City equipment.
- FY 2018/2019: \$394,000 is proposed to replace various City equipment.



FACILITIES RENOVATION

515

Description:

The purpose of the Facilities Renovation Fund is to provide for major maintenance, repairs, and renovations to existing City facilities. Funding sources are interest earnings and annual facility renovation accruals charged to City departments.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 2,892,170 | \$ 4,086,699 | \$ 2,912,379 | \$ 3,187,557 |
| Revenue | | | | | |
| Facilities Renovation Revenue | <u>)</u> | 2,230,408 | 1,133,814 | 1,133,814 | 1,133,814 |
| Misc Revenue | | 1,483 | - | - | - |
| Interest Earnings | | 17,245 | 10,000 | 30,000 | 30,000 |
| | Total Revenue | \$ 2,249,136 | \$ 1,143,814 | \$ 1,163,814 | \$ 1,163,814 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | 5 | 1,033,929 | 2,086,134 | 586,477 | 230,963 |
| Capital Outlay | | 20,678 | 232,000 | 302,159 | - |
| T | otal Expenditures | \$ 1,054,607 | \$ 2,318,134 | \$ 888,636 | \$ 230,963 |
| ENDING BALANCE, June 3 | 30 | \$ 4,086,699 | \$ 2,912,379 | \$ 3,187,557 | \$ 4,120,408 |

Budget Highlights:

 FY 2017/2018: \$888,636 is proposed to replace/repair and enhance various City facilities including: Alviso Adobe (flooring, interior & exterior paint), Gingerbread Preschool (flooring), Veterans Hall (kitchen flooring), Police Station (roofing and HVAC), Fire (Roofing at Fire Training Tower and Fire Control Office), 123 Main St. (roofing, exterior paint and HVAC), 200 Old Bernal (office remodel, paint, and flooring), Tennis Park (HVAC), and painting of interior and exterior City facilities.

• FY 2018/2019: \$230,963 Alviso Adobe (exterior stucco and paint), Gingerbread Preschool (roofing and exterior paint), Fire Training Tower (power wash and steel doors), 123 Main St. (flooring), 200 Old Bernal (roofing), and various painting of interior and exterior at other City facilities.



INFORMATION TECHNOLOGY REPLACEMENT

516

Description:

The purpose of the Information Technology (IT) Replacement/Improvement Fund is to provide for the ongoing replacement of City information systems, including computer hardware and software. Funding sources are interest earnings and annual replacement accruals charge for existing data processing equipment determined by their replacement cost and estimated useful life (similar to depreciation).

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----|----------------------|
| Beginning Balance, July 1 | | \$ 2,680,647 | \$ 2,170,985 | \$ 1,311,297 | \$ | 824,750 |
| Revenue | | | | | | |
| Equipment Replacement Rever | nue | 541,087 | 445,653 | 445,653 | | 445,653 |
| Interest Earnings | | 24,956 | 12,000 | 13,000 | | 14,000 |
| | Total Revenue | \$ 566,043 | \$ 457,653 | \$ 458,653 | \$ | 459,653 |
| Transfers In (Out) | | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ | - |
| Expenditures | | | | | • | |
| Personnel | | - | - | - | | - |
| Transportation & Training | | 133 | - | - | | - |
| Repairs & Maintenance | | - | - | - | | - |
| Materials, Supplies & Services | | 377,448 | 132,625 | 290,600 | | 271,930 |
| Capital Outlay | | 698,124 | 1,184,716 | 654,600 | | 330,900 |
| То | tal Expenditures | \$ 1,075,705 | \$ 1,317,341 | \$ 945,200 | \$ | 602,830 |
| ENDING BALANCE, June 3 | 0 | \$ 2,170,985 | \$ 1,311,297 | \$ 824,750 | \$ | 681,573 |

Budget Highlights:

- For FY 2017/18: 140 PCs, VDIs, and Laptops; 31 Printers; 4 Large MFP Printers; 1 Plotter; 37 Police MDCs; Police Voice Logger; Business License S/W upgrade; 3 Servers and Software; Wi-Fi Upgrades; 9 Scanners; Digital Image System; Police CAD/RMS/Mobile Upgrade; Land Management s/w Upgrade.
- For FY 2018/19: 140 PCs, VDIs, and Laptops; 20 Printers; 2 Large MFP Printers; Document Management System upgrade; Network Upgrades; 9 Scanners; CrimeView upgrade; Scheduling s/w Upgrade.



Internal Service Funds

GOLF REPLACEMENT

517

Description:

The Golf Replacement Fund provides for the ongoing replacement of equipment and facilities at the City owned Callippe Preserve Golf Course. Funding sources are interest earnings and annual replacement accruals (currently at 5% of estimated golf operations revenue per year) funded by the operations of the Callippe Preserve Golf Course.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 1,099 | \$ 170,050 | \$ 108,250 | \$ 196,950 |
| Revenue | | | | |
| Relacement Revenue | - | - | - | - |
| Interest Earnings | 85 | - | - | - |
| Total Revenue | \$ 85 | \$ - | \$ - | \$ - |
| Transfers In (Out) | | | | |
| Transfer in from Golf Operations | 202,000 | 208,000 | 202,000 | 202,000 |
| Net Transfers | \$ 202,000 | \$ 208,000 | \$ 202,000 | \$ 202,000 |
| Expenditures | | | | |
| Personnel | - | - | - | - |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 16,578 | 135,000 | 48,500 | 48,500 |
| Capital Outlay | 16,555 | 134,800 | 64,800 | 64,800 |
| Total Expenditures | \$ 33,133 | \$ 269,800 | \$ 113,300 | \$ 113,300 |
| ENDING BALANCE, June 30 | \$ 170,050 | \$ 108,250 | \$ 196,950 | \$ 285,650 |

Budget Highlights:

- FY 2017/18: \$48,500 is proposed for restaurant enhancements, a new pergola and storage.
- FY 2018/19: \$55,000 is proposed for cart barn repairs, interior painting and carpet in the pro shop.
- \$64,800 is proposed for green-side bunker renovations for the both fiscal years.



Internal Service Funds

PARK & MEDIAN RENOVATION

518

Description:

The Park & Median Renovation Fund was created in fiscal year 1993-94 to provide for major renovations to City parks. Renovation projects are reviewed and prioritized by the Parks and Recreation Commission. Funding sources are interest earnings and annual accruals (similar to depreciation) charged to the Parks Maintenance Division in the General Fund. The Park and Median Renovation Fund also provides for contracted street median repairs and maintenance.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 5,188,558 | \$ 5,963,845 | \$ 5,393,129 | \$ 5,035,529 |
| Revenue | | | | | |
| Park Renovation Revenue | | 1,243,500 | 1,022,400 | 1,022,400 | 1,022,400 |
| Misc Grant Revenue | | - | - | - | - |
| Interest Earnings | | 62,353 | 40,000 | 40,000 | 40,000 |
| | Total Revenue | \$ 1,305,853 | \$ 1,062,400 | \$ 1,062,400 | \$ 1,062,400 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | 3,868 | 55,000 | 50,000 | 50,000 |
| Materials, Supplies & Services | | 526,699 | 900,000 | 920,000 | 920,000 |
| Capital Outlay | | - | 678,116 | 450,000 | 450,000 |
| Tota | al Expenditures | \$ 530,566 | \$ 1,633,116 | \$ 1,420,000 | \$ 1,420,000 |
| ENDING BALANCE, June 30 | | \$ 5,963,845 | \$ 5,393,129 | \$ 5,035,529 | \$ 4,677,929 |

Budget Highlights:

• FY 2017/2018: \$400,000 is allocated to remove and replace basketball court surfacing at Tennis and Community Park, Tawny Park, and Meadows Park. \$200,000 is allocated to replace various street median plantings with more climate adapted plants.

• FY 2018/2019: \$400,000 is allocated to replace play structures in various parks. \$200,000 is allocated to replace various street median planting with more climate adapted shrubs.



STREET LIGHT REPLACEMENT

519

Description:

In fiscal year 1996-97 the City acquired its street lights from PG&E. The Street Light Replacement Fund was established in 1997-98 to provide a source of funding for replacement and renovation of the street lights.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 1,771,075 | \$ 1,816,152 | \$ 1,386,429 | \$ 1,244,753 |
| Revenue | | | | | |
| Street Light Replacement Reven | le | 45,324 | 45,324 | 45,324 | 45,324 |
| Interest Earnings | | 19,516 | 13,000 | 13,000 | 13,000 |
| | Total Revenue | \$ 64,840 | \$ 58,324 | \$ 58,324 | \$ 58,324 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 19,763 | 30,000 | 30,000 | 30,000 |
| Capital Outlay | | - | 458,047 | 170,000 | 170,000 |
| Tota | I Expenditures | \$ 19,763 | \$ 488,047 | \$ 200,000 | \$ 200,000 |
| ENDING BALANCE, June 30 | | \$ 1,816,152 | \$ 1,386,429 | \$ 1,244,753 | \$ 1,103,077 |

Budget Highlights:

• \$200,000 is proposed for replacing street lights throughout the City each fiscal year.



TRAFFIC SIGNAL REPLACEMENT

520

Description:

The Traffic Signal Replacement Fund was established in FY 2003/04 to provide a source of funding for replacement and renovation of the City's traffic signal system.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|------------------------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 689,954 | \$ 689,531 | \$ 618,856 | \$ 548,181 |
| Revenue | | | | |
| Traffic Signal Replacement Revenue | 341,554 | 273,325 | 273,325 | 273,325 |
| Interest Earnings | 8,170 | 6,000 | 6,000 | 6,000 |
| Total Revenue | \$ 349,724 | \$ 279,325 | \$ 279,325 | \$ 279,325 |
| Transfers In (Out) | | | | |
| Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | |
| Personnel | - | - | - | - |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 85,223 | 100,000 | 100,000 | 100,000 |
| Capital Outlay | 264,925 | 250,000 | 250,000 | 250,000 |
| Total Expenditures | \$ 350,148 | \$ 350,000 | \$ 350,000 | \$ 350,000 |
| ENDING BALANCE, June 30 | \$ 689,531 | \$ 618,856 | \$ 548,181 | \$ 477,506 |

Budget Highlights:

• \$350,000 is proposed in each budget year to replace various traffic signal equipment through out the City (including; poles, cabinents, wiring, controllers, cameras etc). Internally Illuminated Street Name Signs will begin a 3 year replacement plan.



PERSRATE STABILIZATION

530

Description:

The P.E.R.S Rate Stabilization Fund was created in fiscal year 2010/11 to account for a portion of General Fund year-end surpluses and contribute additional payments to CalPERS, reducing the City's unfunded pension liabilities.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 | |
|------------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|---|
| Beginning Balance, July | 1 | \$ - | \$ 1,500,000 | \$ | \$ | _ |
| Revenue | | | | | | |
| Interest Earnings | | - | - | - | | - |
| | Total Revenue | \$ - | \$ - | \$ - | \$ | - |
| Transfers In (Out) | | | | | | |
| Trs in for PERS prefunding | | 4,090,700 | 2,140,500 | - | | - |
| | Net Transfers | \$ 4,090,700 | \$ 2,140,500 | \$ - | \$ | - |
| Expenditures | | | | | | |
| Personnel | | 2,590,700 | 3,640,500 | - | | - |
| Transportation & Training | | - | - | - | | - |
| Repairs & Maintenance | | - | - | - | | - |
| Materials, Supplies & Servic | es | - | - | - | | - |
| Capital Outlay | | - | - | - | | - |
| | Total Expenditures | \$ 2,590,700 | \$ 3,640,500 | \$ - | \$ | - |
| ENDING BALANCE, June | e 30 | \$ 1,500,000 | \$ - | \$ - | \$ | - |

Budget Highlights:

• The fund balance at June 30, 2017 will be zero when the City pays down the scheduled payment of City's unfunded pension liability.



PLEASANTON RETIREES' MEDICAL RESERVE

531

Description:

The purpose of this Fund is to establish reserves for the City's future medical insurance obligations by the City for retirees under existing memorandums of understanding (MOU). This fund accounts for the non-fire personnel of the City.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 18,093,920 | \$ 19,312,383 | \$ 20,238,383 | \$ 20,276,351 |
| Revenue | | | | |
| Benefits Accruals | 5,694,991 | 5,863,000 | 4,971,968 | 5,138,538 |
| Interest Earnings | 137,405 | 150,000 | 120,000 | 120,000 |
| Total Revenue | \$ 5,832,396 | \$ 6,013,000 | \$ 5,091,968 | \$ 5,258,538 |
| Transfers In (Out) | | | | |
| Repayment of 03 COP Bond payoff loan | | | | |
| and additional CERBT Trust contribution | 1,081,067 | 908,890 | 695,000 | 735,000 |
| Implied Subsidy | (741,000) | (845,000) | (756,000) | (800,000) |
| Net Transfers | \$ 340,067 | \$ 63,890 | \$ (61,000) | \$ (65,000) |
| Expenditures | | | | |
| Personnel | 4,934,545 | 5,146,890 | 4,971,000 | 5,132,000 |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 19,455 | 4,000 | 22,000 | 5,000 |
| Capital Outlay | - | - | - | - |
| Total Expenditures | \$ 4,954,000 | \$ 5,150,890 | \$ 4,993,000 | \$ 5,137,000 |
| ENDING BALANCE, June 30 | \$ 19,312,383 | \$ 20,238,383 | \$ 20,276,351 | \$ 20,332,889 |

Budget Highlights:

- Expenditures include \$4,971,000 in FY 2017/18 and \$5,132,000 in FY 2018/19 for current retiree medical expenses and funding of the annual required contribution (ARC) to the retiree medical trust, and \$22,000 in FY 2017/18 and \$5,000 in FY 2018/19 for professional services, including required actuarial studies to properly account for this City's underfunded liability and administration of reimbursement program to retirees for premium expenses.
- In compliance with GASB #43 and #45, irrevocable trusts with the California Employer's Retiree Benefit Trust Program administered by CalPERS were established for the purpose of pre-funding retiree medical benefits.
 - The Annual Required Contribution to the trust for FY 2017/18 is estimated to be \$4,971,000 net of the \$3,177,000 in out-of-pocket costs and an estimated implied subsidy of \$756,000 reflected above for a net investment in the trust of \$1,038,000.
 - The Annual Required Contribution to the trust for FY 2018/19 is estimated to be \$5,132,000 net of the \$3,280,000 in out-of-pocket costs and an estimated implied subsidy of \$800,000 reflected above for a net investment in the trust of \$1,052,000.
- Council authorized the transfer of \$6,480,643 to the General Fund to pay off the 2003 Certificates of Participation (COP) in June 2013 and an advance to the General Fund of \$7,840,284 to pay off the PERS Police Side Fund in July 2011. As of June 30, 2016 the amount outstanding is as follows:

| Police Side Fund | \$ 2,826,730 |
|------------------|-----------------|
| 2003 COPs | 5,210,773 |
| | \$ 8,037,503 |

The overall savings in future interest cost to the General Fund by paying off these obligations was \$14.2 million (\$10.7m - 2003 COPs; \$3.5m - Police Side Fund).



Internal Service Funds

L.P.F.D. RETIREES' MEDICAL RESERVE - JOINT

532

Description:

The purpose of this Fund is to establish reserves for future medical insurance obligations by the City for Fire Department retirees under existing memoranda of understanding (MOU). This fund includes Livermore's share of the LPFD.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 3,123,666 | \$ 2,172,452 | \$ 1,179,452 | \$ 806,452 |
| Revenue | | | | | |
| Benefits Accruals | | 1,150,000 | 1,150,000 | 1,500,000 | 1,730,000 |
| Capital Contributions | | (8,385) | - | - | - |
| Interest Earnings | | 37,171 | 4,000 | 8,000 | 6,000 |
| | Total Revenue | \$ 1,178,786 | \$ 1,154,000 | \$ 1,508,000 | \$ 1,736,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | 2,122,473 | 2,146,000 | 1,872,500 | 1,942,000 |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 7,527 | 1,000 | 8,500 | 1,000 |
| Capital Outlay | | - | - | - | - |
| То | tal Expenditures | \$ 2,130,000 | \$ 2,147,000 | \$ 1,881,000 | \$ 1,943,000 |
| ENDING BALANCE, June 3 | 0 | \$ 2,172,452 | \$ 1,179,452 | \$ 806,452 | \$ 599,452 |

Budget Highlights:

- Expenditures include \$1,872,500.00 in FY 2017/18 and \$1,942,000.00 in FY 2018/19 for current retiree insurance expenses and funding of the annual required contributions (ARC) for the retiree medical trust, and \$8,500.00 in FY 2017/18 and \$1,000.00 in FY 2018/19 for professional services, including required actuarial studies to properly account for the underfunded liability and administration of reimbursement program to retirees for premium expenses.
- In compliance with GASB #43 and #45, irrevocable trusts with the California Employer's Retiree Benefit Trust Program administered by CalPERS were established for the purpose of pre-funding retiree medical benefits.

- The Annual Required Contribution to the trust for FY 2017/18 is estimated to be \$2,143,000 net of the \$1,064,000 in out-of-pocket costs and an estimated implied subsidy of \$262,000 reflected above for a net investment in the trust of \$816,700.

- The Annual Required Contribution to the trust for FY 2018/19 is estimated to be \$2,213,000 net of the \$1,120,100 in out-of-pocket costs and an estimated implied subsidy of \$270,000 reflected above for a net investment in the trust of \$822,900.



Internal Service Funds

SELF-INSURANCE RETENTION

533

Description:

The Self-Insurance Retention Fund pays insurance premiums and all claims which fall under the City's various retention limits.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|----------------------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 5,243,269 | \$ 5,318,258 | \$ 5,198,258 | \$ 5,048,258 |
| Revenue | | | | |
| Self-Insurance Retention Revenue | 1,100,000 | 1,100,000 | 1,100,000 | 1,100,000 |
| Damage Reimbursement | 450 | - | - | - |
| Misc Reimbursement | - | - | - | - |
| Interest Earnings | 55,898 | 40,000 | 50,000 | 55,000 |
| Total Revenue | \$ 1,156,348 | \$ 1,140,000 | \$ 1,150,000 | \$ 1,155,000 |
| Transfers In (Out) | | | | |
| Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | |
| Personnel | - | - | - | - |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | 1,081,359 | 1,260,000 | 1,300,000 | 1,350,000 |
| Capital Outlay | - | - | - | - |
| Total Expenditures | \$ 1,081,359 | \$ 1,260,000 | \$ 1,300,000 | \$ 1,350,000 |
| ENDING BALANCE, June 30 | \$ 5,318,258 | \$ 5,198,258 | \$ 5,048,258 | \$ 4,853,258 |

Budget Highlights:

• The Risk Management Program in the Law Department is assessed an annual charge as a funding source for this Fund.

• Projected expenditures are for insurance premiums, claims paid by the City, and for the contract administration.

SPECIAL REVENUE FUNDS

Operating Budget FY 2017/18 and FY 2018/19



Funds used to account for the proceeds of special revenue sources that are legally restricted to expenditures for specified purposes.



DARE FUND

101

Description

The D.A.R.E. (Drug Abuse Resistance Education) Fund accounts for private donations made specifically to enhance the City's D.A.R.E. program.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 24,734 | \$ 17,244 | \$ 12,444 | \$ 7,644 |
| Revenue | | | | | |
| DARE Donations | | 1,700 | 1,000 | 1,000 | 1,000 |
| Interest Earnings | | 234 | 200 | 200 | 200 |
| | Total Revenue | \$ 1,934 | \$ 1,200 | \$ 1,200 | \$ 1,200 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | 1,000 | 1,000 | 1,000 |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | 5 | 9,424 | 5,000 | 5,000 | 5,000 |
| Capital Outlay | | - | - | - | - |
| Ť | otal Expenditures | \$ 9,424 | \$ 6,000 | \$ 6,000 | \$ 6,000 |
| ENDING BALANCE, June 3 | 30 | \$ 17,244 | \$ 12,444 | \$ 7,644 | \$ 2,844 |

Budget Highlights:

• Since the city does not actively solicit donations for the D.A.R.E. program, it is not known if any will be received during this budget cycle.

• If donations are received, they will be used for the stated purpose of the Fund.



ASSET FORFEITURE

102

Description

The Asset Forfeiture Fund accounts for non-Federal proceeds from assets forfeited as a result of investigations of criminal offenses, generally narcotics related. In accordance with the Health and Safety Code Section 11489, the funds must be used for law enforcement and prosecution efforts.

| | | | Actual 2015/16 | | Adjusted 2016/17 | | Projected 2017/18 | | Projected 2018/19 |
|--------------------------------|------------------|----|-------------------|----|---------------------|----|----------------------|----|----------------------|
| Beginning Balance, July 1 | | \$ | 26,667 | \$ | 61,213 | \$ | 61,313 | \$ | 61,813 |
| Revenue | | | | | | | | | |
| Miscellaneous | | | 62,592 | | - | | - | | - |
| Interest Earnings | | | 534 | | 100 | | 500 | | 500 |
| | Total Revenue | \$ | 63,126 | \$ | 100 | \$ | 500 | \$ | 500 |
| Transfers In (Out) | | | | | | | | | |
| | Not Tropoforo | ¢ | - | ¢ | - | ¢ | - | ¢ | - |
| Expenditures | Net Transfers | \$ | - | \$ | - | \$ | - | \$ | - |
| Personnel | | | _ | | _ | | _ | | |
| Transportation & Training | | | 9,661 | | - | | - | | - |
| Repairs & Maintenance | | | - | | - | | - | | - |
| Materials, Supplies & Services | | | 18,919 | | - | | - | | - |
| Capital Outlay | | | - | | - | | - | | - |
| Tot | tal Expenditures | \$ | 28,580 | \$ | - | \$ | - | \$ | - |
| ENDING BALANCE, June 30 | 0 | \$ | 61,213 | \$ | 61,313 | \$ | 61,813 | \$ | 62,313 |

Budget Highlights:

• There are no anticipated expenditures from this fund for the current budget cycle.



ASSET FORTEITURE - FEDERAL

103

Description

This Fund accounts for Federal proceeds from assets forfeited as a result of investigations of criminal offenses, generally narcotics related. Funds must be used for law enforcement and prosecution efforts.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July ² | 1 | \$ 15,462 | \$ 26,836 | \$ 5,186 | \$ 2,686 |
| Revenue | | | | | |
| Miscellaneous | | 13,815 | 1,300 | 3,500 | 3,500 |
| | Total Revenue | \$ 13,815 | \$ 1,300 | \$ 3,500 | \$ 3,500 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | 2,442 | 6,000 | 6,000 | 6,000 |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Service | S | - | 6,000 | - | - |
| Capital Outlay | | - | 10,950 | - | - |
| | Fotal Expenditures | \$ 2,442 | \$ 22,950 | \$ 6,000 | \$ 6,000 |
| ENDING BALANCE, June | 30 | \$ 26,836 | \$ 5,186 | \$ 2,686 | \$ 186 |

Budget Highlights:

• \$6,000 is included in each year for K-9 related training in each year.



DOWNTOWN PARKING IN LIEU

104

Description

This Fund accounts for fees collected from developers in the downtown area in lieu of providing required parking. The City will use this money to build downtown parking structures in the future.

| | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ 100,152 | \$ 488,152 | \$ 503,052 | \$ 522,052 |
| Revenue | | | | |
| Developer Contribution | - | - | - | - |
| Impact Fees | 14,500 | 14,500 | 14,500 | 14,500 |
| Interest Earnings | 1,229 | 400 | 4,500 | 5,000 |
| Total Revenue | \$ 15,729 | \$ 14,900 | \$ 19,000 | \$ 19,500 |
| Transfers In (Out) | | | | |
| fr General Fund-Parking in-Lieu Fee collected | 372,271 | - | - | - |
| Net Transfers | \$ 372,271 | \$ - | \$ - | \$ - |
| Expenditures | | | | |
| Personnel | - | - | - | - |
| Transportation & Training | - | - | - | - |
| Repairs & Maintenance | - | - | - | - |
| Materials, Supplies & Services | - | - | - | - |
| Capital Outlay | - | - | - | - |
| Total Expenditures | \$ - | \$ - | \$ - | \$ - |
| ENDING BALANCE, June 30 | \$ 488,152 | \$ 503,052 | \$ 522,052 | \$ 541,552 |

Budget Highlights:

• There are no anticipated expenditures from this fund for the current budget cycle.



ANTON. Special Revenue Funds RECYCLING & WASTE MANAGEMENT - MEASURE D

105

Description

Measure D was adopted by the voters in November of 1990. The Measure sets forth countywide goals for the reduction and diversion of non-hazardous solid waste from landfills, creates a framework for comprehensive source reduction and recycling programs, imposes a surcharge on waste landfilled in the unincorporated county to fund these programs, and establishes an Alameda County Source Reduction and Recycling Board (Recycling Board) to oversee the distribution of funds and the conduct of countywide programs. Pursuant to Measure D, the Recycling Board is mandated to establish recycling programs necessary to meet the recycling policy goals set forth in the initiative that parallel and then exceed those mandated by State law.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|---|------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 383,217 | \$ 388,194 | \$ 392,194 | \$ 395,694 |
| Revenue | | | | | |
| Recycling Revenue - Measure D | | 192,909 | 200,000 | 200,000 | 200,000 |
| State Grant | | - | - | - | - |
| Impact Mitigation Funds | | - | - | - | - |
| Interest Earnings | | 8,180 | 4,000 | 3,500 | 3,500 |
| Total Revenue | e \$ | 201,089 | \$ 204,000 | \$ 203,500 | \$ 203,500 |
| Transfers In (Out) | | | | | |
| Transfer in from Import Mitigation Fund | | - | - | - | - |
| Net Transfer | s \$ | - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 195,555 | 200,000 | 200,000 | 200,000 |
| Capital Outlay | | 557 | - | - | - |
| Total Expenditures | \$ | 196,112 | \$ 200,000 | \$ 200,000 | \$ 200,000 |
| ENDING BALANCE, June 30 | \$ | 388,194 | \$ 392,194 | \$ 395,694 | \$ 399,194 |

Budget Highlights:

 Proposed expenditures are for E-Waste Day services, public information and outreach, solid waste studies and consulting services and the expansion of the commercial recycling program.



Special Revenue Funds

MISCELLANEOUS DONATIONS

106

Description

This Fund now combines the Misc Donations received by the City for the Library, Community Services, Youth Center and those not specified elsewhere. For Community Services this Fund receives voluntary donations or grants from individuals, businesses, or community groups for the benefit of the Pleasanton Senior Center. Funds are used as specified by donors, usually on furnishings or small equipment. The Police Department typically receive donations which support the Police Explorers, Police Volunteers, Crime Prevention and Bicycle Rodeo programs.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 172,659 | \$ 367,262 | \$ 366,962 | \$ 369,662 |
| Revenue | | | | | |
| Miscellaneous Donations | | 260,625 | - | 1,000 | 1,000 |
| Interest Earnings | | 2,630 | 1,700 | 3,700 | 3,700 |
| | Total Revenue | \$ 263,255 | \$ 1,700 | \$ 4,700 | \$ 4,700 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Service | S | 15,320 | 2,000 | 2,000 | 2,000 |
| Capital Outlay | | 53,332 | - | - | - |
| T | otal Expenditures | \$ 68,652 | \$ 2,000 | \$ 2,000 | \$ 2,000 |
| ENDING BALANCE, June | 30 | \$ 367,262 | \$ 366,962 | \$ 369,662 | \$ 372,362 |

Budget Highlights:

Community Services

- Since the City does not actively solicit donations for this program, it is not known if any will be received during the budget cycle. Therefore, no revenues are initially projected.
- The veterans group has committed to contribute a part of Pioneer Cemetery Improvements and Veterans Memorial project costs and rasied \$243,660 in FY 2016. The total contribution of the veterans group to the memorial will be \$301,000.
- If donations are received, they will be used for the stated purpose of the Fund.
 <u>Libarary</u>
- Although not reflected in revenue estimates for this budget cycle, the Library typically receives donations each year for furniture, equipment, and programs. If and when donations are received, expenditure budget requests will be made in accordance with any donor designations for the funds.



BERNAL DONATIONS

107

Description

The City completed construction of the Bernal Community Park, Phase II in 2016 which includes a sports complex and oak woodland area. The Patelco Sports Complex has three (3) lighted synthetic turf fields (two fields have been sponsored by Stanford Children's Health and Construction Testing Services, Inc), parking lots, a children's play area (ClubSport), equipment storage and a restroom. Due to the complexity, size and cost of the project, the City along with the sports groups in the community entered into a Memorandum of Understanding (MOU) dated November 8, 2014, by which these sports groups and the City agreed to work collaboratively to obtain funding to assure the Sports Complex would be constructed in a timely manner for the overall benefit of the community. The Sports Group's obligation under the MOU is to contribute through fundraising, donations and/or participant fees \$2 million to offset the construction costs of the Sports Complex. The revenue shown for the upcoming budget reflect donations that the Sport Groups have raised from various sponsors and donors, as well as projected payments from the Sports Groups as part of their annual contribution.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ - | \$ 184,559 | \$ 184,559 | \$ 387,559 |
| Revenue | | | | | |
| Interest Earnings | | 653 | - | 3,000 | 4,000 |
| Donations | | 190,252 | - | 200,000 | 200,000 |
| Misc Refunds | | - | - | - | - |
| | Total Revenue | \$ 190,904 | \$ - | \$ 203,000 | \$ 204,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 6,346 | - | - | - |
| Capital Outlay | | - | - | - | - |
| То | tal Expenditures | \$ 6,346 | \$ - | \$ - | \$ - |
| ENDING BALANCE, June 3 | 0 | \$ 184,559 | \$ 184,559 | \$ 387,559 | \$ 591,559 |

Budget Highlights:

\$200,000 is projected each year from sponsorships at the Patelco Complex.



H.A.P.P.Y. PUBLIC ART DONATIONS

108

Description

Another H.A.P.P.Y (Harrington Art Partnership Piece for You), is a partnership between a local family (Nancy & Gary Harrington) and the City of Pleasanton. Established in 2010, this partnership provides a strategy for purchasing public art for the City of Pleasanton, at a rate of at least one (1) piece per year for the next 10 years. This Fund receives voluntary donations from individuals, businesses, and/or community groups for the benefit of acquiring public art.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 19,164 | \$ 1,383 | \$ 1,383 | \$ 1,383 |
| Revenue | | | | | |
| Interest Earnings | | 39 | - | - | - |
| Donations | | 50 | - | 40,000 | 40,000 |
| Misc Refunds | | - | - | - | - |
| | Total Revenue | \$ 89 | \$ - | \$ 40,000 | \$ 40,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Service | S | - | - | - | - |
| Capital Outlay | | 17,870 | - | 40,000 | 40,000 |
| 1 | otal Expenditures | \$ 17,870 | \$ - | \$ 40,000 | \$ 40,000 |
| ENDING BALANCE, June | 30 | \$ 1,383 | \$ 1,383 | \$ 1,383 | \$ 1,383 |

Budget Highlights:

• There are no planned expenditures for the upcoming budget, although there likely will be acquisitions as a result of the Harrigntons commitment to donate up to \$40,000 per year, pending results of the financial portfolio.

• All donations of \$3,500 or more will be matched by the Harrington family, up to \$40,000 per year.



SANTON. Special Revenue Funds RECYCLING & WASTE MANAGEMENT - IMPORT MITIGATION 115

Description

The Import Mitigation Fund Disbursement is discretionary and structured in three year intervals. In April 2007, the Alameda County Waste Management Board approved continuation of this project for another three year term with new funding eligibility requirements for member agencies. In FY08-09 municipalities were required to adopt four of the five following measures: Residential food scraps collection program, formal adoption of the 75% diversion goal, C&D debris ordinance for private and civic projects, Civic Green Building Ordinance and Civic Bay Friendly Landscaping Ordinance.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 302,498 | \$ 302,498 | \$ 242,498 | \$ 182,498 |
| Revenue | | | | | |
| Recycling Revenue - Measure | e D | - | - | - | - |
| | Total Revenue | \$ - | \$ - | \$ - | \$ - |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | \$ | - | 60,000 | 60,000 | 60,000 |
| Capital Outlay | _ | - | - | - | - |
| Т | otal Expenditures | \$ - | \$ 60,000 | \$ 60,000 | \$ 60,000 |
| ENDING BALANCE, June | 30 | \$ 302,498 | \$ 242,498 | \$ 182,498 | \$ 122,498 |

Budget Highlights:

• Proposed expenditures are for the purchase of recycling receptacles to augment the commercial recycling program in the City.



MISCELLANEOUS OPERATING GRANTS

116

Description

This Fund accounts for miscellaneous federal, state and local grants. Funds must be used for grant related activities under the respective grant agreements. This fund also accounts for the Beverage Recycling program that are provided by the Department of Conservation. The goal of the beverage container recycling program is to reach and maintain an 80 percent recycling rate for all California Refund Value (CRV) beverage containers - aluminum, glass, plastic and bi-metal. Projects implemented by cities and counties will assist in reaching and maintaining this goal.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 85,343 | \$ 104,786 | \$ 74,786 | \$ 10,309 |
| Revenue | | | | | |
| Recycling Revenue | | 19,443 | - | 19,000 | 19,000 |
| State Grants | | 35,761 | 34,781 | 35,000 | 35,000 |
| Federal Grants | | 15,370 | - | - | - |
| MISC Grant Revenue | | 3,304 | - | - | - |
| Interest Earnings | | - | - | - | - |
| | Total Revenue | \$ 73,878 | \$ 34,781 | \$ 54,000 | \$ 54,000 |
| Transfers In (Out) | | | | | |
| Transfer out to Measure D Fund | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 49,028 | 30,000 | 83,477 | 19,000 |
| Capital Outlay | | 5,406 | 34,781 | 35,000 | 35,000 |
| Tota | I Expenditures | \$ 54,435 | \$ 64,781 | \$ 118,477 | \$ 54,000 |
| ENDING BALANCE, June 30 | | \$ 104,786 | \$ 74,786 | \$ 10,309 | \$ 10,309 |

Budget Highlights:

• Proposed expenditures are for supplies and consulting services associated with the commercial recycling and food scrap program.



LAW ENFORCEMENT

117

Description

The Law Enforcement Fund is an appropriation by the State of California under AB 3229 for Citizens Option for Public Safety (COPS) Programs. It is to be used for front line law enforcement expenditures and may include crime prevention and related expenses. COPS funds are allocated among cities and counties and special districts that provide law enforcement services in proportion to population, except that a) county populations are the populations in unincorporated areas, and b) each agency is to be allocated a minimum of \$100,000.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 219,391 | \$ 178,858 | \$ 179,858 | \$ 35,283 |
| Revenue | | | | | |
| State Grant | | 134,584 | - | - | - |
| Interest Earnings | | 2,097 | 1,000 | 1,500 | 1,500 |
| | Total Revenue | \$ 136,680 | \$ 1,000 | \$ 1,500 | \$ 1,500 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Service | S | 99,948 | - | 146,075 | - |
| Capital Outlay | | 77,265 | - | - | - |
| 1 | otal Expenditures | \$ 177,213 | \$ - | \$ 146,075 | \$ - |
| ENDING BALANCE, June | 30 | \$ 178,858 | \$ 179,858 | \$ 35,283 | \$ 36,783 |

Budget Highlights:

• A City Council Agenda Report will be prepared to authorize appropriation for these items that will directly support front line law enforcement needs.



USED OIL GRANT

118

Description

In 1994-95, 1997-98, 1998-99, and 2001-02 Pleasanton received Used Oil Grant Recycling funding from the Integrated Waste Management Board to establish State-certified oil recycling centers in Pleasanton. In 2002-03 the Livermore Pleasanton Fire Department assumed responsibility for the Used Oil Grant program for both Pleasanton and Livermore. The City of Pleasanton portion of grant is reflected in this Fund.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 226 | \$ 226 | \$ 226 | \$ 226 |
| Revenue | | | | | |
| Grants | | 12,629 | 20,679 | - | - |
| | Total Revenue | \$ 12,629 | \$ 20,679 | \$ - | \$ - |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 12,629 | 20,679 | - | - |
| Capital Outlay | | - | - | - | - |
| Тс | otal Expenditures | \$ 12,629 | \$ 20,679 | \$ - | \$ - |
| ENDING BALANCE, June 3 | 0 | \$ 226 | \$ 226 | \$ 226 | \$ 226 |

Budget Highlights:

• A City Council Agenda Report will be prepared to authorize expenditures for attendance at annual Waste Oil Conference, waste oil recycling supplies, community outreach, and inspection of certified sites.



COMMUNITY ACCESS T V

119

Description

Under City ordinance No.2013, Section 6.54.050 of the Pleasanton Municipal Code, the City collects one percent (1%) of gross revenues from Cable Operators to support PEG (public, educational and governmental) channel facilities. This Fund accounts for the collection of PEG revenues and the capital expenditures related to PEG channel facilities.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-------------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July | 1 | \$ 676,367 | \$ 901,220 | \$ 1,056,185 | \$ 1,151,803 |
| Revenue | | | | | |
| Interest Earnings | | 8,372 | 4,000 | 8,000 | 9,000 |
| P.E.G. Revenues | | 255,674 | 240,000 | 250,000 | 250,000 |
| | Total Revenue | \$ 264,046 | \$ 244,000 | \$ 258,000 | \$ 259,000 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Service | S | 39,193 | 39,035 | 62,382 | 65,000 |
| Capital Outlay | | - | 50,000 | 100,000 | - |
| | Fotal Expenditures | \$ 39,193 | \$ 89,035 | \$ 162,382 | \$ 65,000 |
| ENDING BALANCE, June | 30 | \$ 901,220 | \$ 1,056,185 | \$ 1,151,803 | \$ 1,345,803 |

Budget Highlights:

• Proposed expenditures include estimated capital contributions of \$62,382 in FY 2017/18 and \$65,000 in FY 2018/19 to Tri-Valley Community Television.

• \$100,000 in FY 2017/18 for City Council Chambers and AV Room Upgrades



DOWNTOWN ECONOMIC DEVELOPMENT LOAN

120

Description

The Downtown Economic Development Loan Fund was established in 1995-96 to provide design and other assistance to Downtown merchants for improvement of building facades.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 26,913 | \$ 27,206 | \$ 27,406 | \$ 27,606 |
| Revenue | | | | | |
| Interest Earnings | | 293 | 200 | 200 | 200 |
| | Total Revenue | \$ 293 | \$ 200 | \$ 200 | \$ 200 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | 5 | - | - | - | - |
| Capital Outlay | | - | - | - | - |
| Т | otal Expenditures | \$ - | \$ - | \$ - | \$ - |
| ENDING BALANCE, June | 30 | \$ 27,206 | \$ 27,406 | \$ 27,606 | \$ 27,806 |

Budget Highlights:

• There are no loans currently outstanding



LOWER INCOME HOUSING

122

Description

The Lower Income Housing Fund receives revenue from an affordable housing in lieu fee assessed at the time of a commercial or residential development in the City. The Fund is utilized to provide financial assistance toward meeting the affordable housing guidelines detailed in the Housing Element of the City's General Plan. Individual project expenditures are determined by the City Council on a case by case basis.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|-------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 17,156,814 | \$ 14,018,707 | \$ 6,254,237 | \$ 8,030,509 |
| Revenue | | | | | |
| Lower Income Housing Fee (Impact Fees) | | 1,392,940 | 5,000,000 | 1,764,190 | 1,037,818 |
| Sale of Property | | - | 240,000 | 600,000 | 600,000 |
| Loan Repayment Revenue | | 105,028 | 160,000 | 160,000 | 160,000 |
| Interest Earnings | | 166,835 | 100,000 | 125,000 | 125,000 |
| Interest from Loans | | 268,645 | - | - | - |
| Lease of Land | | 427,205 | 220,000 | 220,000 | 220,000 |
| Total Revenu | le \$ | 2,360,652 | \$ 5,720,000 | \$ 2,869,190 | \$ 2,142,818 |
| Transfers In (Out) | | - | (3,558,579) | - | - |
| Net Transfe | `s \$ | - | \$ (3,558,579) | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | 211,888 | 274,610 | 296,268 | 303,967 |
| Transportation & Training | | 630 | 2,000 | 2,000 | 2,000 |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 4,685,444 | 9,299,281 | 194,650 | 194,650 |
| Capital Outlay | | 600,797 | 350,000 | 600,000 | 600,000 |
| Total Expenditure | s\$ | 5,498,759 | \$ 9,925,891 | \$ 1,092,918 | \$ 1,100,617 |
| ENDING BALANCE, June 30 | \$ | 14,018,707 | \$ 6,254,237 | \$ 8,030,509 | \$ 9,072,709 |

Budget Highlights:

| Proposed non-personnel expenditures are for the following: | 2017/18 | 2018/19 |
|--|---------------|---------------|
| Staff Training, Office Supplies and EBHO Membership Dues | \$ 4,650 | \$ 4,650 |
| Professional & Contract Services | 37,500 | 37,500 |
| Community Resource, Independent Living Program | 14,500 | 14,500 |
| Abode Services - HOPE Outreach homeless services | 50,000 | 50,000 |
| Abode Services - TriValley Rapid Rehousing Program | 50,000 | 50,000 |
| ECHO Housing Counseling Services | 40,000 | 40,000 |
| Acquisition of Below Market Rate Homes for Resale | 600,000 | 600,000 |
| Total | \$ 796,650 | \$ 796,650 |

• Some of the above activities supplement projects funded by the federal Community Development Block Grant (CDBG) program.

• The City's Housing Commission and the City Council will be reviewing nexus study that may lead to an adjustment in the Lower Income Housing Fee.

• The Housing Commission and City Council continue pursuing development projects and programs.



COMMUNITY DEVELOPMENT BLOCK GRANT

123

Description

The Community Development Block Grant (CDBG) program is funded through a federal grant from the Department of Housing and Urban Development (HUD). As an entitlement city with a population greater than 50,000, Pleasanton receives an annual grant based on a formula which includes population, lower income households, and condition of housing stock. CDBG funds must be used for projects and activities which benefit at least 70 percent lower income persons. Eligible projects include capital improvements, housing rehabilitation, public services, and economic development activities. CDBG funds are allocated annually by the Human Services Commission and City Council to City programs and non-profit agencies which provide services to lower income persons.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-----------------------------------|-------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | - | \$ - | \$ (429,819) | \$ (508,534) |
| Revenue | | | | | |
| Federal Allocations | | 261,619 | 298,550 | 368,922 | 272,697 |
| Loan Proceeds | | 950,000 | - | - | - |
| Loan repayment Revenue | | 2,822 | - | - | - |
| Interfund Reimbursement | | - | - | - | - |
| Total R | Revenue \$ | 1,214,441 | \$ 298,550 | \$ 368,922 | \$ 272,697 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| Net Tr | ansfers \$ | - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | 52,129 | 70,668 | 131,638 | 133,750 |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 1,157,935 | 596,181 | 295,938 | 40,500 |
| Capital Outlay | | - | - | - | - |
| Other Adjustments / Loan Payments | | 4,377 | 61,520 | 20,062 | 20,062 |
| Total Exper | nditures \$ | 1,214,441 | \$ 728,369 | \$ 447,638 | \$ 194,312 |
| ENDING BALANCE, June 30 | \$ | | \$ (429,819) | \$ (508,534) | \$ (430,149) |

Budget Highlights:

| Proposed expenditures represent the following projects: | | <u>2017-18</u> | <u>2018-19</u> |
|---|--------------------|-----------------------|----------------|
| City of Pleasanton - City Section 108 Loan Repayment | \$ | 20,062 \$ | 20,062 |
| Open Heart Kitchen - Senior Meal Program | | 40,500 | 40,500 |
| Tri-Valley Haven Capital Improvement Project | | 155,438 | - |
| CDBG Admin / Excess Personnel cost will be subsidized by LIHF | | 53,784 | 54,539 |
| • Axis Community Health project funding of a dental care facility for low income or u | ninsured residents | s will be rolled over | to FY |
| 2017/18 from the previously allocated CDBG funding. | | | |

 The deficit ending fund balance for FY16-17 will be offset with the previously allocated CDBG funding when all grant conditions are met.



H.O.M.E. PROGRAM

124

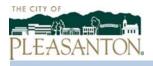
Description

Like the CDBG program, the Housing Opportunities Made Easy (HOME) program is funded through a federal grant from the Department of Housing and Urban Development (HUD). Pleasanton receives its annual formula allocation of HOME funds through its participation as part of the Alameda County HOME Consortium which includes all jurisdictions in the County except the cities of Berkeley and Oakland. HOME funds must be used for housing projects which benefit lower income persons. HOME funds are allocated in part through the annual allocation of CDBG funds, as well as on a case by case basis subject to requests by eligible agencies.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July | 1 | \$ - | \$ - | \$ 4,205 | \$ (3,942) |
| Revenue Federal Allocation Interest Earnings | | 232,151 | 133,534 | 524,744 | 524,744 |
| | Total Revenue | \$ 232,151 | \$ 133,534 | \$ 524,744 | \$ 524,744 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | 4,744 | 6,785 | 12,890 | 13,098 |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Service | es | 227,407 | 122,544 | 520,000 | 520,000 |
| Capital Outlay | | - | - | - | - |
| | Total Expenditures | \$ 232,151 | \$ 129,329 | \$ 532,890 | \$ 533,098 |
| ENDING BALANCE, June | e 30 | \$ - | \$ 4,205 | \$ (3,942) | \$ (12,295) |

Budget Highlights:

| Proposed expenditures are for the following: | 2017-18 | 2018-19 |
|---|---------|---------|
| HOME Admin / Excess Personnel cost will be subsidized by LIHF | 4,744 | 4,744 |
| Abode Services - Tri-Valley Rehousing Program | 70,000 | 70,000 |
| Habitat for Humanity Loan Program | 450,000 | 450,000 |
| • The deficit ending fund balance for the both years will be offset with the subsidy from LIHF. | | |



ABANDONED VEHICLE

127

Description

As a member of the Alameda County Abandoned Vehicle Abatement District, the City receives funds from the \$1 vehicle registration surcharge for abatement of abandoned vehicles. The funds are used to cover the costs associated with the handling of abandoned vehicles.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 250,194 | \$ 253,159 | \$ 110,159 | \$ 111,159 |
| Revenue | | | | | |
| Abandoned Vehicle Fines | | 31,908 | 30,000 | 30,000 | 30,000 |
| Interest Earnings | | 2,965 | 2,000 | 1,000 | 1,000 |
| | Total Revenue | \$ 34,873 | \$ 32,000 | \$ 31,000 | \$ 31,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 31,908 | 175,000 | 30,000 | 30,000 |
| Capital Outlay | | - | - | - | - |
| Тс | otal Expenditures | \$ 31,908 | \$ 175,000 | \$ 30,000 | \$ 30,000 |
| ENDING BALANCE, June 3 | 80 | \$ 253,159 | \$ 110,159 | \$ 111,159 | \$ 112,159 |

Budget Highlights:

• \$30,000 is included in each year for program administration.

• \$145,000 is included in FY 2016/17 to fund a Community Service Officer position.



H.B.P.O.A. MAINTENANCE DISTRICT

128

Description

The HBPOA (Hacienda Business Park Owners Association) Maintenance District Fund accounts for that portion of City signal maintenance costs that are funded by HBPOA.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|-------------------------------|--------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | 1 | \$ - | \$ - | \$ - | \$ - |
| Revenue | | | | | |
| HBPOA Maintenance Reimbu | ursement | 94,352 | 100,000 | 100,000 | 100,000 |
| Misc Reimbursement | | - | - | - | - |
| | Total Revenue | \$ 94,352 | \$ 100,000 | \$ 100,000 | \$ 100,000 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | 76,600 | 100,000 | 100,000 | 100,000 |
| Materials, Supplies & Service | 2S | 17,752 | - | - | - |
| Capital Outlay | | - | - | - | - |
| 1 | Total Expenditures | \$ 94,352 | \$ 100,000 | \$ 100,000 | \$ 100,000 |
| ENDING BALANCE, June | 30 | \$ - | \$ - | \$ - | \$ - |

Budget Highlights:

• Proposed expenditures represent Hacienda Business Park Owners Association share of traffic signal maintenance within the business park.



URBAN FORESTRY

129

Description

The Urban Forestry Fund was created to promote conservation and public education in regard to Pleasanton's street trees, park trees, and trees on private property. Revenue sources include donations and fines assessed for damaging Heritage trees.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 49,239 | \$ 24,064 | \$ 151,249 | \$ 125,749 |
| Revenue | | | | | |
| Developer Contribution | | 14,480 | 180,950 | 10,000 | 10,000 |
| Fines & Forfeitures | | - | - | - | - |
| Misc Reimbursements | | - | 500 | 500 | 500 |
| Interest Earnings | | 492 | 500 | 500 | 500 |
| - | Total Revenue | \$ 14,972 | \$ 181,950 | \$ 11,000 | \$ 11,000 |
| Transfers In (Out) | | | | | |
| Transfer Out to General Fund | | (7,500) | (19,000) | (19,000) | (20,000) |
| | Net Transfers | \$ (7,500) | \$ (19,000) | \$ (19,000) | \$ (20,000) |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 32,648 | 35,765 | 17,500 | 17,500 |
| Capital Outlay | | - | - | - | - |
| Tot | al Expenditures | \$ 32,648 | \$ 35,765 | \$ 17,500 | \$ 17,500 |
| ENDING BALANCE, June 30 | | \$ 24,064 | \$ 151,249 | \$ 125,749 | \$ 99,249 |

Budget Highlights:

 Proposed annual expenditures are for contractor services for tree surgery, repair, and replanting; professional services and consulting arborists; educational seminars; public education materials; and miscellaneous supplies.



LEMOINE GEOLOGIC HAZARD DISTRICT

130

Description

As a condition of approval for the Lemoine subdivision, the developer was required to form a Geologic Hazard Abatement District (GHAD). A GHAD is an assessment district, financed by homeowners within the development, that will be used to pay for any landslide repairs and related geologic repair work.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 67,428 | \$ 73,040 | \$ 74,205 | \$ 75,742 |
| Revenue | | | | | |
| Assessment District Payments | | 7,085 | 7,705 | 8,012 | 8,172 |
| Interest Earnings | | 783 | 500 | 600 | 650 |
| | Total Revenue | \$ 7,868 | \$ 8,205 | \$ 8,612 | \$ 8,822 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 2,255 | 7,040 | 7,075 | 7,111 |
| Capital Outlay | | - | - | - | - |
| То | tal Expenditures | \$ 2,255 | \$ 7,040 | \$ 7,075 | \$ 7,111 |
| ENDING BALANCE, June 3 | 0 | \$ 73,040 | \$ 74,205 | \$ 75,742 | \$ 77,453 |

Budget Highlights:

 This district does not budget for geologic hazards, such as landslides. However routine maintenance, such as cleaning storm drain ditches and erosion repair, the services of a Geologic Engineer, and administration costs are included in preliminary costs estimated above.



LAUREL CREEK GEOLOGIC HAZARD DISTRICT

131

Description

As a condition of approval for the Laurel Creek subdivision, the developer was required to form a Geologic Hazard Abatement District (GHAD). A GHAD is an assessment district, financed by homeowners within the development, that will be used to pay for any landslide repairs and related geologic repair work.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 708,252 | \$ 755,360 | \$ 767,745 | \$ 782,044 |
| Revenue | | | | | |
| Interfund Reimbursement | | 784 | 784 | 783 | 783 |
| Assessment District Payments | | 45,182 | 45,855 | 45,856 | 45,856 |
| Assessment District Penalties | | 39 | - | - | - |
| Interest Earnings | | 8,023 | 5,000 | 7,000 | 7,500 |
| - | Total Revenue | \$ 54,028 | \$ 51,639 | \$ 53,639 | \$ 54,139 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 6,920 | 39,254 | 39,340 | 39,428 |
| Capital Outlay | | - | - | - | - |
| То | tal Expenditures | \$ 6,920 | \$ 39,254 | \$ 39,340 | \$ 39,428 |
| ENDING BALANCE, June 3 | 0 | \$ 755,360 | \$ 767,745 | \$ 782,044 | \$ 796,755 |

Budget Highlights:

 The district does not budget for geologic hazards, such as landslides. However routine maintenance, such as cleaning storm drain ditches and erosion repair, the services of a Geologic Engineer, and administration costs are included in the budgeted expenditures.

• The accumulated fund balance assumes the potential for large-scale repair of hillside slopes once every 10 years.



MOLLER GEOLOGIC HAZARD DISTRICT

132

Description

As a condition of approval for the Moller Ranch subdivision, the developer was required to form a Geologic Hazard Abatement District (GHAD). A GHAD is an assessment district, financed by homeowners within the development, that will be used to pay for any landslide repairs and related geologic repair work.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----|----------------------|
| Beginning Balance, July 1 | | \$ 108,941 | \$ 117,321 | \$ 118,769 | \$ | 120,875 |
| Revenue | | | | | | |
| Interfund Reimbursement | | 112 | 112 | 116 | | 118 |
| Assessment District Payments | | 11,024 | 10,901 | 11,290 | | 11,516 |
| Assessment District Penalties | | 29 | - | - | | - |
| Interest Earnings | | 1,246 | 800 | 1,100 | | 1,200 |
| | Total Revenue | \$ 12,411 | \$ 11,813 | \$ 12,506 | \$ | 12,834 |
| Transfers In (Out) | | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ | - |
| Expenditures | | | | | - | |
| Personnel | | - | - | - | | - |
| Transportation & Training | | - | - | - | | - |
| Repairs & Maintenance | | - | - | - | | - |
| Materials, Supplies & Services | | 4,030 | 10,365 | 10,400 | | 10,436 |
| Capital Outlay | | - | - | - | | - |
| То | tal Expenditures | \$ 4,030 | \$ 10,365 | \$ 10,400 | \$ | 10,436 |
| ENDING BALANCE, June 3 | 0 | \$ 117,321 | \$ 118,769 | \$ 120,875 | \$ | 123,273 |

Budget Highlights:

• The district does not budget for geologic hazards such as landslides. However routine maintenance, such as cleaning storm drain ditches and erosion repair, the services of a Geologic Engineer, and administration costs are included in the budgeted expenditures.

• The accumulated fund balance is for repair and maintenance of hillside slopes and drainage facilities, as may be needed in the future.



OAK TREE FARM GEOLOGIC HAZARD DISTRICT

133

Description

As a condition of approval for the Oak Tree Farm subdivision, the developer was required to form a Geologic Hazard Abatement District (GHAD). A GHAD is an assessment district, financed by homeowners within the development, that will be used to pay for any landslide repairs and related geologic repair work.

| | | | Actual 2015/16 | | Adjusted 2016/17 | | Projected 2017/18 | | Projected 2018/19 |
|--------------------------------|------------------|----|-------------------|----|---------------------|----|----------------------|----|----------------------|
| Beginning Balance, July 1 | | \$ | 72,538 | \$ | 81,783 | \$ | 83,322 | \$ | 85,616 |
| Revenue | | | | | | | | | |
| Assessment District Payments | | | 12,029 | | 12,014 | | 12,492 | | 12,742 |
| Interfund Reimbursement | | | 298 | | 298 | | 310 | | 316 |
| AD Late Charges | | | - | | - | | - | | - |
| Interest Earnings | | | 856 | | 500 | | 800 | | 850 |
| | Total Revenue | \$ | 13,183 | \$ | 12,812 | \$ | 13,602 | \$ | 13,908 |
| Transfers In (Out) | | | | | | | | | |
| | Net Transfers | \$ | - | \$ | - | \$ | - | \$ | - |
| Expenditures | | | | | | | | | |
| Personnel | | | - | | - | | - | | - |
| Transportation & Training | | | - | | - | | - | | - |
| Repairs & Maintenance | | | - | | - | | - | | - |
| Materials, Supplies & Services | | | 3,938 | | 11,273 | | 11,308 | | 11,344 |
| Capital Outlay | | - | - | • | - | • | - | - | - |
| 10 | tal Expenditures | \$ | 3,938 | \$ | 11,273 | \$ | 11,308 | \$ | 11,344 |
| ENDING BALANCE, June 30 |) | \$ | 81,783 | \$ | 83,322 | \$ | 85,616 | \$ | 88,180 |

Budget Highlights:

 The district does not budget for geologic hazards, such as landslides. However routine maintenance, such as cleaning storm drain ditches and erosion repair, the services of a Geologic Engineer, and administration costs are included in the budgeted expenditures.



PONDEROSA LANDSCAPE DISTRICT

134

Description

Residents within the Ponderosa Homes subdivision adjacent to Interstate 680 participate in a landscape maintenance district which pays for a private contractor to maintain common area landscaping, including the path along the flood control channel. The contract is administered by the City but paid for by (i) the homeowners through annual assessments placed on their property tax bills and (ii) interfund reimbursements from the General Fund for the portion allocated to general public benefit.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 90,196 | \$ 91,225 | \$ 91,225 | \$ 91,225 |
| Revenue | | | | | |
| Interfund Reimbursement | | 9,720 | 9,720 | 9,720 | 9,720 |
| Assessment District Payments | | 5,533 | 5,701 | 5,701 | 5,701 |
| Assessment District Penalties | | 13 | - | - | - |
| Interest Earnings | | 941 | 600 | 600 | 600 |
| | Total Revenue | \$ 16,206 | \$ 16,021 | \$ 16,021 | \$ 16,021 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 15,177 | 16,021 | 16,021 | 16,021 |
| Capital Outlay | | - | - | - | - |
| Tot | al Expenditures | \$ 15,177 | \$ 16,021 | \$ 16,021 | \$ 16,021 |
| ENDING BALANCE, June 30 |) | \$ 91,225 | \$ 91,225 | \$ 91,225 | \$ 91,225 |

Budget Highlights:

• Estimated expenditures are for landscape maintenance and repairs, water and electricity for irrigation, and administration.

• The fund balance is needed for periodic landscape renovations and for cash flow, because assessment payments made with the



WINDSOR LANDSCAPE DISTRICT

135

Description

Residents of the Windsor subdivision participate in a landscape and lighting maintenance district which pays to maintain and repair designated landscaped and open space areas, including street lights, sound walls, and pathway lighting. It is administered by the City but paid for by the homeowners through annual assessments placed on their property tax bills.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 1,664 | \$ 5,270 | \$ 9,845 | \$ 10,485 |
| Revenue | | | | | |
| Assessment District Payments | | 24,049 | 23,860 | 23,860 | 23,860 |
| AD Late Charges | | 13 | - | - | - |
| Interest Earnings | | 69 | 50 | 50 | 50 |
| Ĵ | Total Revenue | \$ 24,131 | \$ 23,910 | \$ 23,910 | \$ 23,910 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 20,526 | 19,335 | 23,270 | 23,270 |
| Capital Outlay | | - | - | - | - |
| Tot | tal Expenditures | \$ 20,526 | \$ 19,335 | \$ 23,270 | \$ 23,270 |
| ENDING BALANCE, June 30 |) | \$ 5,270 | \$ 9,845 | \$ 10,485 | \$ 11,125 |

Budget Highlights:

• Proposed expenditures are for landscape maintenance and repairs, water and electricity for irrigation, streetlight power, streetlight maintenance and repair, and administration.

• The fund balance is needed for periodic landscape renovations and for cash flow, because assessment payments made with the property tax bill do not flow to the City until November of each year (4 months into the fiscal year).



BONDE LANDSCAPE DISTRICT

136

Description

Residents of the Bonde Ranch subdivision participate in a landscape and lighting maintenance district which pays to maintain and repair designated landscaped and open space areas, including street lights, fire breaks, and open space drainage ditches. It is administered by the City but paid for by the homeowners through annual assessments placed on their property tax bills.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 8,230 | \$ (2,469) | \$ (1,919) | \$ (1,319) |
| Revenue | | | | | |
| Interfund Reimbursement | | 253 | 253 | 253 | 253 |
| Assessment District Payments | | 25,836 | 25,797 | 25,797 | 25,797 |
| Misc Refunds | | - | - | - | - |
| Interest Earnings | | 138 | 50 | 50 | 50 |
| | Total Revenue | \$ 26,228 | \$ 26,100 | \$ 26,100 | \$ 26,100 |
| Transfers In (Out) | | | | | |
| Interfund Transfer Out | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 36,927 | 25,550 | 25,500 | 25,500 |
| Capital Outlay | | - | - | - | - |
| Tota | al Expenditures | \$ 36,927 | \$ 25,550 | \$ 25,500 | \$ 25,500 |
| ENDING BALANCE, June 30 | | \$ (2,469) | \$ (1,919) | \$ (1,319) | \$ (719) |

Budget Highlights:

• Interfund reimbursements are from the General Fund and Water Fund for City-owned property located within the assessment district.

• Proposed expenditures are for landscape maintenance and repairs, water and electricity for irrigation, streetlight power, streetlight maintenance and repair, and administration.

• The fund balance is needed for periodic landscape renovations and for cash flow, because assessment payments made with the property tax bill do not flow to the City until November of each year (4 months into the fiscal year).



MOLLER RANCH LANDSCAPE DISTRICT

137

Description

Residents of the Moller Ranch subdivision participate in a landscape and lighting maintenance district which pays to maintain and repair designated landscaped and open space areas, including street lights, fire breaks, and open space drainage ditches. It is administered by the City but paid for by the homeowners through annual assessments placed on their property tax bills.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 272,417 | \$ 259,189 | \$ 215,788 | \$ 222,322 |
| Revenue | | | | | |
| Interfund Reimbursement | | 1,121 | 1,120 | 1,120 | 1,120 |
| Assessment District Payments | | 56,120 | 55,493 | 55,493 | 55,493 |
| AD Penalties | | 148 | - | - | - |
| Interest Earnings | | 3,180 | 1,600 | 1,600 | 1,600 |
| | Total Revenue | \$ 60,568 | \$ 58,213 | \$ 58,213 | \$ 58,213 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | ľ | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 73,797 | 101,614 | 51,679 | 51,679 |
| Capital Outlay | | - | - | - | - |
| Tot | al Expenditures | \$ 73,797 | \$ 101,614 | \$ 51,679 | \$ 51,679 |
| ENDING BALANCE, June 30 |) | \$ 259,189 | \$ 215,788 | \$ 222,322 | \$ 228,856 |

Budget Highlights:

- Interfund reimbursements are from the General Fund and Water Fund for City-owned property located within the assessment district.
- Proposed expenditures are for landscape maintenance and repairs, water and electricity for irrigation, streetlight power, streetlight maintenance and repair, and administration.
- The budget will be further refined at a separate public hearing to set the assessment rate for the FY 2017/18 tax roll.
- The fund balance is needed for periodic landscape renovations and for cash flow, because assessment payments made with the property tax bill do not flow to the City until November of each year (4 months into the fiscal year).
- Fund balance represents built up reserves for future repair/replacement of entry walls, entry lights, project signage, and irrigation/planting replacement.



OAK TREE FARM LANDSCAPE DISTRICT

138

Description

Residents of the Oak Tree Farm subdivision participate in a landscape and lighting maintenance district which pays to maintain and repair designated landscaped and open space areas, including street lights, fire breaks, and open space drainage ditches. It is administered by the City but paid for by the homeowners through annual assessments placed on their property tax bills.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|-----------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 46,571 | \$ 57,623 | \$ 65,280 | \$ 66,292 |
| Revenue | | | | | |
| Interfund Reimbursement | | 466 | 466 | 466 | 466 |
| Assessment District Payments | | 19,119 | 19,096 | 19,096 | 19,096 |
| AD Penalties | | - | - | - | - |
| Interest Earnings | | 588 | 300 | 300 | 300 |
| Ū. | Total Revenue | \$ 20,173 | \$ 19,862 | \$ 19,862 | \$ 19,862 |
| Transfers In (Out) | | | | | |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 9,121 | 12,205 | 18,850 | 18,850 |
| Capital Outlay | | - | - | - | - |
| Tot | al Expenditures | \$ 9,121 | \$ 12,205 | \$ 18,850 | \$ 18,850 |
| ENDING BALANCE, June 30 |) | \$ 57,623 | \$ 65,280 | \$ 66,292 | \$ 67,304 |

Budget Highlights:

• Proposed expenditures are for landscape maintenance and repairs, water and electricity for irrigation, streetlight power, streetlight maintenance and repair, and administration.

• The fund balance is needed for periodic landscape renovations, and for cash flow because assessment payments made with the property tax bill do not start flowing to the City until November of each year (four months into the fiscal year).

• Interfund reimbursements are from the Sewer Fund for City-owned property located within the assessment district.



NORTH PLEASANTON IMPROVEMENT DISTRICT

139

Description

This Fund accounts for the portion of NPID #3 funds that have been designated for the temporary maintenance of freeway onramps landscape.

| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--------------------------------|------------------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | | \$ 850,334 | \$ 946,336 | \$ 950,336 | \$ 949,838 |
| Revenue | | | | | |
| Interfund Reimbursement | | 3,490 | - | - | - |
| MISC Revenues | | - | - | - | - |
| Loan Repayment Revenues | | 109,947 | - | 15,502 | 15,534 |
| Interest Earnings | | 9,993 | 7,000 | 7,500 | 7,500 |
| C C | Total Revenue | \$ 123,429 | \$ 7,000 | \$ 23,002 | \$ 23,034 |
| Transfers In (Out) | | | | | |
| | | - | - | - | - |
| | Net Transfers | \$ - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | - | - | - |
| Materials, Supplies & Services | | 27,427 | 3,000 | 23,500 | 23,500 |
| Capital Outlay | | - | - | - | - |
| То | tal Expenditures | \$ 27,427 | \$ 3,000 | \$ 23,500 | \$ 23,500 |
| ENDING BALANCE, June 3 | 0 | \$ 946,336 | \$ 950,336 | \$ 949,838 | \$ 949,372 |

Budget Highlights:

• \$23,500 for the both fiscal years to maintain the freeway onramps landscape.

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OTHER FUNDS

Operating Budget FY 2017/18 and FY 2018/19



Funds used to account for payment of principle and interest on City issued debt, or funds used to account for the sources, uses and balances held in trust for others.



NTON. Trust Fund PLEASANTON TOWNSHIP COUNTY WATER (P.T.C.W.D. #3) 621

Description:

In 1999, the City set aside \$918,000 from the Pleasanton Township County Water District #3 assessment bond funds for the maintenance of Santos Ranch Road. The City entered into a maintenance agreement with the property owners and East Bay Regional Parks District (EBRPD). The agreements set out a schedule of work that the City will do for the road including weed abatement and storm drain cleaning annually; sealing every 5 years; overlay every 20 years; gate repair, etc. With the funding for these services coming from interest earnings on the funds plus a payment of \$100 - \$150 (varies by property owner) each year from each of the property owners.

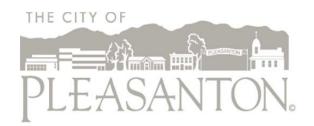
| | | Actual 2015/16 | Adjusted 2016/17 | Projected 2017/18 | Projected 2018/19 |
|--|-------|-------------------|---------------------|----------------------|----------------------|
| Beginning Balance, July 1 | \$ | 448,971 | \$ 438,749 | \$ 403,594 | \$ 368,739 |
| Revenue | | | | | |
| Miscellaneous | | 2,025 | 1,925 | 1,925 | 1,925 |
| Interest Earnings | | 4,790 | 3,700 | 4,000 | 4,200 |
| Total Reven | ue \$ | 6,815 | \$ 5,625 | \$ 5,925 | \$ 6,125 |
| Transfers In (Out) | | | | | |
| Trs in from Water Repair & Replacement CIP | | - | - | - | - |
| Net Transfe | rs \$ | - | \$ - | \$ - | \$ - |
| Expenditures | | | | | |
| Personnel | | - | - | - | - |
| Transportation & Training | | - | - | - | - |
| Repairs & Maintenance | | - | 10,000 | 10,000 | 10,000 |
| Materials, Supplies & Services | | 17,037 | 30,780 | 30,780 | 30,780 |
| Capital Outlay | | - | - | - | - |
| Total Expenditur | es \$ | 17,037 | \$ 40,780 | \$ 40,780 | \$ 40,780 |
| ENDING BALANCE, June 30 | \$ | 438,749 | \$ 403,594 | \$ 368,739 | \$ 334,084 |

BUDGET HIGHLIGHTS

• \$10,000 is included in each year for contracted annual road maintenance from East Bay Regional Park District.

APPENDIX A

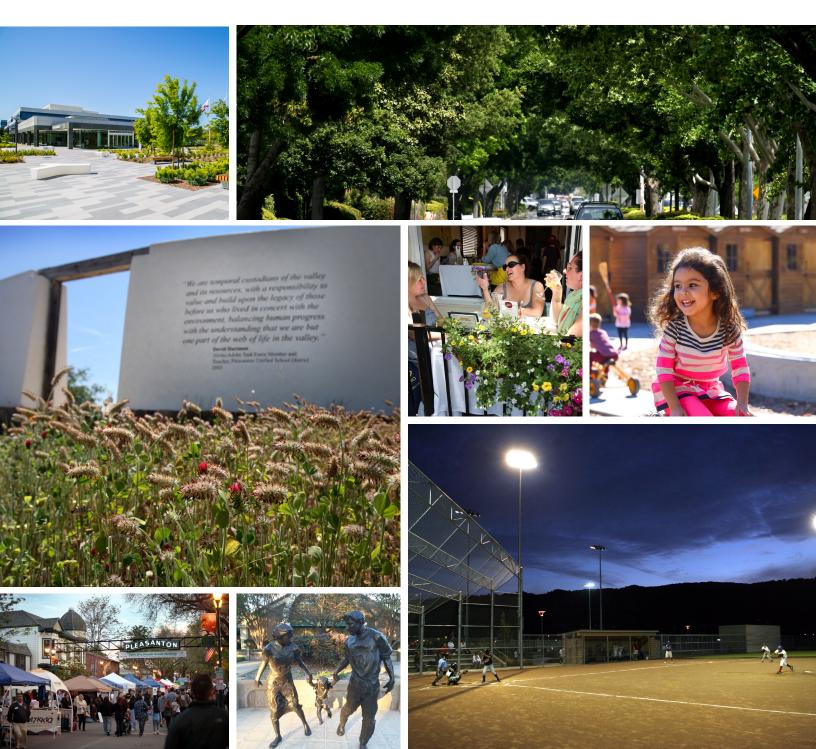
FY 2017/18 City Council Work Plan





City of Pleasanton 2017-2018 Priorities Work Plan

A Visual Guide to Pleasanton's Upcoming Goals & Objectives



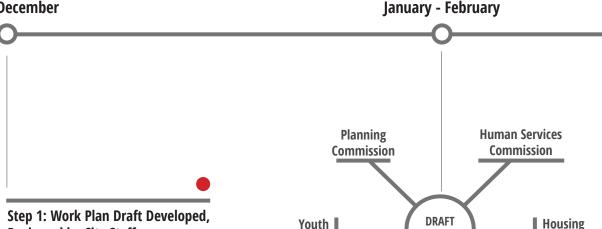
Work Plan Process Development Overview & Timeline

Have you ever wondered just how the City of Pleasanton decides which projects and major new initiatives should be worked on, and in what order? Do our elected representatives decide or is it up to City staff? Which projects take precedence over others? This visual guide provides an overview of the priority setting process and demonstrates

just how an idea becomes a project in the City of Pleasanton.

Each step of the work plan process is designed to encourage a collaborative effort between elected and appointed officials, members of the community, and City staff. The timeline below displays this process and who is involved each step of the way.

December



Reviewed by City Staff The work plan development process

begins in December immediately following a general election, as City staff work to develop a list of potential priority projects for a draft work plan. The list of projects includes additional phases of previously approved priorities, new capital improvement projects and other projects outlined in various strategic or master plan documents.

Groups Involved



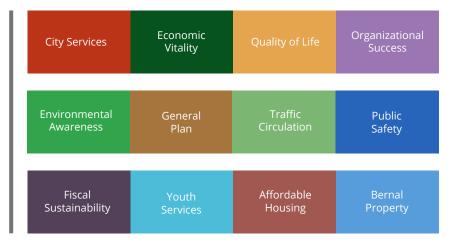


Step 2: Board & Commission Recommendations Added to Work Plan

With a working draft Work Plan, City staff then present the draft list to each of the City's advisory boards and commissions. Each group is tasked with determining 2-3 projects which they feel will be most appropriate to prioritize for the coming two-year period, and that will best achieve their group's strategic goals. These recommendations are then added to the draft work plan for Council consideration.

Work Plan Categories

All projects in the work plan are included equally as part of the City's work effort. However, to help define the Council's prioritized work plan, the projects have been placed into the following broad goals/categories.



Late February



Including both staff and board/commission recommendations, the draft work plan is given to the Mayor and members of the City Council for review. Each Councilmember identifies their individual priorities in advance of the work plan priority workshop.

Step 4: Community Work Plan Workshop

Early March

The City Council conducts a public workshop to review the work plan, receive community feedback on any items being considered for prioritization, and make recommendations for additional projects that should be considered for prioritization. The results of the Council's direction from that workshop are compiled and presented to the City Council for official adoption.

Step 5: City Council Officially Adopts Work Plan

Late March

At the regularly scheduled City Council meeting following the community Work Plan workshop, the Work Plan is officially adopted by the City Council.

About This Guide

Each page of this guide represents one of the 12 categories as identified in the 2017-2018 Priorities Work Plan. Within each category, you will find information about some of the high profile and noteworthy projects that are listed in the 2017-2018 Work Plan, as well as a list of additional projects within each category.

This guide represents the 2017-2018 Work Plan as it was originally adopted by the Pleasanton City Council in March of 2017. The Work Plan undergoes frequent changes over its two-year lifespan as new priorities are added or removed to meet community needs.

Bernal Property

These projects aim to develop the Bernal property and its various subplots



Develop Community Farm Master Plan

Developing a master plan document is the first step in the process to complete a large scale project or program. The planned Bernal Community Farm will serve local groups and clubs to enhance youth-related activities and education in areas of farming and agriculture. As a part of the development of the Community Farm Master Plan, City staff will work with non-profit and community groups to determine the farm's layout and amenities, potential partners and user groups, and potential funding sources for project development.



- Completion or major milestone within FY17/18
- Completion or major milestone within FY18/19
- Will work on as time allows

General Plan

These projects aim to implement the City's General Plan and pursue long-term advanced planning activities



Southeast Hills Mapping •

In order to minimize future land-use conflicts, this initiative will map the ridgelines in the southeast area of Pleasanton. The maps would provide clarity to property owners, the City, and the public on issues related to slope and ridgeline setbacks when considering any future development proposals.

Zoning Code Update

The City of Pleasanton is always searching for new ways to be more efficient and make government processes easier. This project will update the Zoning Code to streamline the land use review process, while paying particular attention to reviewing uses currently requiring additional permits from the City. The list of permitted uses will also be modernized, and legal updates will be undertaken as well.



Additional General Plan Projects

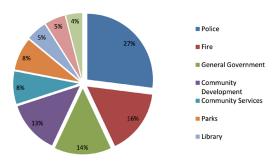
- Construct Old Vineyard Avenue
 Trail
- Consolidation of Hacienda PUDs and Design Guidelines
- Monitor and Participate in Fairgrounds Master Plan
- Monitor Plan Bay Area Process
- Study the extension of City
 services to unincorporated Happy
 Valley
- Study & Develop Lester Property
- Update City Code for Accessory Dwelling Units (ADU)

Fiscal Sustainability

These projects aim to maintain the City's fiscal sustainability and develop long-term financial strategies

2017 - 2021 Capital Improvement Plan

The development of a capital improvement plan allows City staff to identify anticipated revenues, fund balances, and expenditures over the next four years to fund capital projects which improve crucial infrastructure and enhance community amenities.





A revised development fee study would ensure that any new development that is built in Pleasanton will contribute to its fair share of public improvements. This updated study will also allow the City to adjust the list of eligible public projects for development fee financing.





FY17/18 - FY18/19 Operating Budget •

The creation of the bi-annual budget reflects project expenditures and operating costs, detailed by both department and fund. Not only is the twoyear budget a detailed description of spending and revenues, but is also a demonstration of government transparency and fiscal responsibility.

10-year Infrastructure and Facilities Replacement Plan

Once completed, this plan will identify (over a 10-year period) anticipated repairs and/or replacements of City-owned facilities and infrastructure in each of the ten years.



- Completion or major milestone within FY17/18
- Completion or major milestone within FY18/19
- Will work on as time allows

Affordable Housing

These projects aim to address affordable housing needs in the community through a variety of mechanisms



Inclusionary Zoning Ordinance Update

The Inclusionary Zoning Ordinance was created to enhance the public welfare and assure that further housing development works towards achieving the City's affordable housing goals. Recent litigation has challenged the validity of this inclusionary ordinance, and the Housing Element may be studied and modified to address these concerns, while still working towards the City's goals and objectives regarding affordable housing.

Develop Kottinger Gardens

Housing is a difficult issue for many in our community, especially for our senior citizens. The City of Pleasanton has made pursuing affordable housing a top priority for seniors in the coming years, partially through the implementation of the approved Kottinger Gardens development project. With Phase 1 of the project almost complete, the next steps will involve City staff working closely with developers to review plans and secure funding sources for the remainder of the project.



Completion or major milestone within FY17/18

Completion or major milestone within FY18/19 Will work on as time allows

Traffic Circulation

These projects aim to implement improved traffic circulation measures through new programs and updated infrastructure

Bike/Pedestrian/Trails Master Plan Update

The City originally adopted the Pedestrian & Bicycle Master Plan in January 2010, and it is currently being updated. This update includes further bike, pedestrian and trail improvements within the City that encourage alternative forms of transportation. Funding for these projects may come from grants, regional and local funds, and will focus on creating programs which encourage cycling and walking.





Design 2nd Bernal Bridge •

The existing Bernal Avenue bridge, built in 1941, provides one lane in each direction and a narrow pedestrian sidewalk on only the south side of the bridge. City staff are studying the possibility of a new, second bridge which would be built on the south side of the existing bridge to allow for increased traffic flow. This new bridge would include two traffic lanes, a bike lane, and a pedestrian sidewalk.

Additional Traffic Circulation Projects

- Improve City-wide Traffic Circulation
- Complete State Route 84
 Widening EIR
- Develop BART to ACE Solution
- Junipero and Independence Traffic Calming
- Complete Foothill Road Bicycle
 Corridor Design
- Design & Construct Sunol Blvd Interchange Improvements
- Design Santa Rita Bicycle and
 Pedestrian Improvements
- Design and Construct Stanley/ Valley/Bernal intersection improvements **—**
- Complete Interchange Bike/ Ped Improvements Study 🔴
- Owens Drive Traffic Study and Improvements
- El Charro Feasibility Study 🔵
- Widen westbound Bernal Avenue at First St.
- Long-Term ACE Parking
 Solution

Economic Development

These projects aim to foster economic prosperity among Pleasanton businesses and promote the local economy



Johnson Drive Economic Development Zone

The redevelopment of the Economic Development Zone along Johnson Drive involves working with participating businesses and property owners to establish new freeway oriented land-uses that would promote economic success and easy access for Pleasanton residents.



Initiate Smart City Technology Initiative •

A Smart City Initiative positions the City to introduce and utilize new technologies that will benefit the community while making government more accessible and transparent. This may include the development of new apps or platforms that make City data easier to access and understand.



Infrastructure Assessment and Enhancement

Keeping infrastructure current and efficient is key to ensuring Pleasanton is ready for the future. This assessment would convene public and private sector interests to collaboratively address the constraints of our current information technology infrastructure, focusing on both broadband and wireless accessibility.



 Completion or major milestone within FY17/18
 Completion or major milestone within FY18/19
 Will work on as time allows

These projects aim to strengthen programs, services, and activities for youths, teenagers and young adults

Health and Safety Issues and Policies

In order to address the mental health issues facing Pleasanton children, youth, teens and their families, the Youth Commission will develop a focused Health and Wellness Subcommittee, whose goal will be to develop and promote new programs to overcome these community-wide challenges.





Expand Connections to Youth and Teen Services •

City staff will work with local groups and non-profits to promote opportunities for youth, teens, and young adults in the areas of workforce development, recreation, and enrichment opportunities, with a specific emphasis on reaching under served youth, teens, young adults and their families.

• Expand Recruitment Strategies for Youth and Young Adults

Through this initiative, the City will begin exploring recruitment strategies to expand opportunities to youth and young adults. Greater outreach for recreation employment, summer student programs and internships with the City will be among the programs for consideration.



Public Safety

These projects aim to strengthen our Public Safety programs to ensure a safe and secure community



North Pleasanton Police Substation

In partnership with Workday, BART and Simon Properties, a police substation is planned to be constructed in North Pleasanton to enable enhanced public safety services for the area.



Design & Construct New Fire Station #3 •

Fire Station Three was determined to be at the end of its useful life and cannot be cost effectively remodeled for future use. It is proposed that a new station, fully compliant with modern codes and fire service needs, be built on the same site.

Additional Public Safety Projects

- Comprehensive Disaster
 Preparedness Planning
- Design Emergency Operations
 Center at Fire Training Facility
- Design Fire Station #2
 Improvements
- Regional Ambulance EMS Transport Services
- Update LPFD JPA in Cooperation with City of Livermore

Completion or major milestone within FY17/18

Quality of Life

Completion or major milestone within FY18/19 Will work on as time allows These projects aim to protect and enhance Pleasanton's

quality of life, including the Downtown area

Civic Center/Library Master Plan

In preparation for future funding requests, City staff will continue to refine the Civic Center / Library Master Plan to reflect the interests of the community. Next steps include completion of the Downtown Specific Plan, various phasing options, funding considerations, and ultimately, a vote of the people on whether to relocate the facilities to the Bernal property.





Signature Downtown Arts Event

The City's Cultural Arts Strategic Plan identifies the potential of developing a Downtown Arts Event in order to achieve the goal of enhanced arts and cultural programming for Pleasanton residents, workers and visitors. This new event will be a collaborative effort between the Pleasanton Downtown Association and the Civic Arts Commission, and will focus on the theme of "Arts and Innovation."

Additional Quality of Life Projects

- Repaint Bernal Bridge
- Old Stanley Blvd Resurfacing
- Cemetery Master Plan Implementation
- Add Two Courts at Tennis Park
- Add Bocce Courts at Senior Center
- Sound Wall Repair and • Replacement Program
- Support Sunflower Hill in identifying options for housing
- Improve availability to Dental Services
- Prohibit smoking within rental multi-family housing

- Softball Complex Field House Renovations
- Amador Theater & Century House Facility Assessment Alviso Adobe Strategic Plan Implementation
- Castleridge Trail Improvements
- DBAC 50-Meter Pool Deck and Locker Room Remodel
- Replace Concession Stand #2 at Ken Mercer Sports Park
- Rotary Park Phase II
- Staples Ranch Community Park Ice-Skating Facility
- Regulate panhandling

- Form Library Foundation 🛑
- Undergrounding of Bernal Avenue ditch
- Expand Dog Park Parking Lot
- Work to Reduce Homelessness
- Lions Wayside and Delucchi
- Park Renovation
- Downtown Specific Plan Update
- Expand and Improve Parking in Downtown
- Downtown Wi-Fi
- Implement Downtown Corridor Parking Plan

Environmental Awareness

These projects aim to pursue environmental awareness, health, land use and preservation issues



Expand Phase I Recycled Water Distribution System •

The first phase of the recycled water project delivered recycled water to the Hacienda Business Park, Sports Park and Tennis Park. After the success of the original purple pipe project, a second phase is currently underway to extend the recycled water distribution system piping on Valley Avenue from Hopyard Avenue to the Arroyo de Laguna bridge.

Automated Water Meter Infrastructure Upgrade

Through the use of Aclara data collectors and cloud based control computers, the City will upgrade and install automated water meters to enable faster data collection and increased accuracy.



Additional Environmental Awareness Projects

- New Refuse & Recycling Franchise Agreement
- Drought/Water Conservation Strategies
- Adopt Water Conveyance, Conservation and Diversification Portfolio Policy 🛑
- Initiate Potable Feasibility Study in Collaboration with Regional Agencies



These projects aim to offer additional City services and continue to operate an effective and cost-efficient government

• Jointly Plan Facilities for Increased Student Population

As student populations increase, the City of Pleasanton is committed to assisting the Pleasanton Unified School District in planning facilities to accommodate a larger student population, including providing assistance in identifying locations for future schools if necessary.





Assessment of Paratransit Services

In order to determine if greater efficiencies can be achieved with surrounding service providers (e.g. LAVTA), the City of Pleasanton will initiate an assessment of the City's paratransit system to understand its potential areas of growth and expansion.



Performance Metrics and Community Survey

Feedback is key to community and organizational success. Through an annual community satisfaction survey and reporting of the City's performance metrics, City staff will be better able to address community concerns and develop programs to serve community needs.

Organizational Success

These projects aim to develop & implement new and creative initiatives for organizational success



Adopt and Implement City Communications Plan •

Communication is the key to civic engagement. The newly developed Communications and Community Engagement Plan has a variety of programs and initiatives to improve internal and external communications, and strengthen the connection to the community. This includes traditional communications as well as digital formats to reach all community members on their preferred mediums.

Integrated Initiatives for Organizational Success

An expanded communications plan, continued employee training and development, ongoing employee engagement opportunities, development of department specific strategic plans, and an employee succession program are among some of the initiatives being implemented to ensure organizational longevity and success.



Initiate PPOA Labor Negotiations

Representatives from the City of Pleasanton and the Pleasanton Police Officers' Association will meet in early 2017 to negotiate a successor agreement.



Remove City Hall Modular Buildings

This project will involve the removal of the two existing old modular buildings currently housing the IT Department and Community Services Department at the current downtown City Hall site, and relocate those functions to a more suitable space.



City of Pleasanton Vision Statement

Pleasanton is a well-planned, community with desirable balanced neighborhoods, an award-winning downtown with its small-town character, a diversified economic base, excellent schools, and a wide variety of community facilities. Pleasanton is a great place to live, raise a family, work, and do business. As our city approaches buildout in the next few years, we will strive to maintain these desirable qualities by continuing to develop a safe, convenient, and uncongested circulation system; by providing a comprehensive system of bicycle and pedestrian trails; by providing additional recreational and cultural facilities for the health and wellbeing of our residents; by strengthening our outreach to business of all sizes; and by preserving our natural resources, including water and air quality, and our community's environmental sensitivity. We will seek to

minimize health and safety hazards.

Pleasanton is committed to sustainable community principles and will meet the needs of the current generation without compromising the ability of future generations to meet their needs. Pleasanton will maintain a positive and productive relationship with the Tri-Valley region, working collaboratively to address traffic and land use issues. We will continue to emphasize community participation and model the principles of the "Community of Character" of respect, responsibility, compassion, self-discipline, honesty, and integrity. The City's future, this vision, will depend upon maintaining a balanced budget, using our financial resources wisely, and continuing to promote Pleasanton as the premier place to live, work, and do business.

City of Pleasanton Values Statement

We value **communication** by actively listening and sharing information through open and honest conversation.

We value **service** by being professional, courteous and responsive to others internally and externally.

We value **leadership** by setting the example, being visionary, thoughtful, strategic, supportive, and public service oriented.

We value **collaboration** by engaging in cooperative work across departments and promoting teamwork.

We value **integrity** by doing what is right, being accountable for our actions and demonstrating trust and transparency.

We value **compassion** by keeping an open mind, assuming the best of others, and taking actions that promote a safe and supportive work environment.

We value **learning** by providing opportunities for professional growth and development throughout the organization.

City of Pleasanton PO Box 520 Pleasanton, CA, 94566 www.cityofpleasantonca.gov





APPENDIX B

Budget Preparation Process Budget Calendar Glossary Acronyms Accounting System and Fund Structure



BUDGET PREPARATION PROCESS

Budget preparation began this year in February with the midyear budget review of the current FY 2016/17 operating budget. At the same time departments were reviewing their current year financial status, the Council was developing its priorities for the two years ending June 30, 2018. The City Council Work Plan is included in Appendix A.

The departments were asked to complete their Two Year Budgets, keeping in mind the Council's priorities and, based on the revenue projections made by the Finance Director (as outlined in Appendix D), total projected resources. The departments provided line item details of their recommended expenditure plans, which are designed to meet the Council's goals and to provide the proposed service levels.

The City Manager and the Executive Team reviewed the departments' budget requests. The budget recommended herein is the result of these requests, projections, and reviews.

OPERATING BUDGET CALENDAR FOR FY 2017-19

| DATE | OERATING BUDGET - ACTIVITY | RESPONSIBILITY |
|----------------------|--|-------------------------------|
| 03/01/17 | Finance to distribute FY 2017/18 and FY 2018/19 Two Year Operating Budget instructions to Department Heads (to be returned by 3/24). Finance to provide Development related revenue fee projections to CDD. | Finance |
| 3/24/17 | Departments finalize FY 2017/18 and FY 2018/19 Operating Budget requests to Finance. LPFD Submit FY 2017/18 and FY 2018/19 Operating Budget requests to Finance. | Finance & Departments |
| 3/24/17 – 4/03/17 | • Finance process department FY 2017/18 and FY 2018/19 budget requests. | Finance |
| TBD | • City Manager meets with Finance Director and Department Heads to review Two Year budget requests and make final decisions. | City Manager & Departments |
| 4/28/17 | • Finance begins preparing the Two Year Operating Budget (due to Central Services 5/26). | Finance |
| 5/15/17 | Two Year Operating Budget to Central Services Post Budget document to website and hand deliver copies to Council members. | Finance |
| 5/30/17 | Budget Distribution | Finance |
| 6/6/17 | Budget Workshop with Council | All Parties |
| 6/20/17 | • City Council adoption of FY 2017/18 and FY 2018/19 Two Year Operating Budget. | City Council |
| DATE | CAPITAL IMPROVEMENT PROGRAM - ACTIVITY | RESPONSIBILITY |
| 03/01/17 | • Finance to distribute FY 2017/18 to FY 2021/22 Four Year CIP Budget instructions to Department Heads (to be returned by 3/20). | Finance |
| | • Finance to provide Development related revenue fee projections to CDD. | |
| 3/20/17 | • Departments submit prioritized list (w/ description, justification and cost estimate) of CIP projects to Finance | Finance & Departments |
| 3/20/17 – 3/24/17 | Finance summarizes department requests and present to the Assistant City Manager | Finance |
| 3/29/17 | Assistant City Manager meets with Departments to review departments' requests and finalizes lists for City Manager review | City Manager & Departments |
| 4/12/17 | City Manager meets with ACM & Finance Director to review and makes final decisions. | City Manager & Finance |
| 4/28/17 | • Finance begins preparing the CIP Budget (due to Central Services 5/26). | Finance |
| 5/15/17 | CIP Budget to Central Services Post CIP Budget document to website and hand deliver copies to Council members. | Finance |
| | CIP Distribution | Finance |
| 5/30/17 | | |
| 5/30/17 6/6/17 | CIP Workshop with Council | All Parties |

GLOSSARY

| Allocation | * | A component of an appropriation earmarking expenditures for a specific purpose and/or level of organization. | |
|----------------------------------|-------------------------------------|--|--|
| Allotment | * | That portion of an appropriation which may be encumbered or spent during a specified period. Grants are frequently made on an allotment basis with a time expiration. | |
| Appropriation | * | The legal authorization granted by the City Council to make expenditures and to incur obligations for specific purposes. An appropriation usually is limited in amount and time it may be expended. | |
| Assessed Valuation | * | The value placed upon real estate or other property by the County Assessor as a basis for levying taxes. | |
| Budget | * | Proposed plan of expenditures and revenue over a given period of time. | |
| Capital Improvements Budget | * | A plan for capital expenditures (acquisition or construction of major capital facilities) to be incurred each year over a fixed period of years to meet needs arising from the long-term program. It sets forth each project or other contemplated expenditure in which the government is to have a part and specifies the resources estimated to be available to finance the projected expenditures. | |
| Certificates of Participation | * | A type of security entitling its purchaser to participate in the proceeds from future lease payments made by the City in exchange for their purchasing the certificate. The proceeds from the sale of the certificates provides the City with the capital needed to pay for the City projects. | |
| Connection Fees | * | Fees charged to developers to connect their project to City water and sewer, Dublin/San Ramon Services District (DSRSD), or Zone 7 water facilities. | |
| Department | * | Basic organizational unit of the City which is functionally unique in its delivery of services. Its components are hierarchically arranged as follows: | |
| | | A) Department (e.g., Department of Operations Services) | |
| | 1) Division (e.g., Street Division) | | |
| | | (a) Program (e.g., Street Maintenance) | |
| Disbursement | * | Funds actually expended. | |
| Division | * | Organizational component of a department. May be further subdivided into programs. | |

| Encumbered Funds | * | Funds not yet expended, but which are obligated or "set-aside" in anticipation of expenditure. These funds cease to be an encumbrance when paid, and become a disbursement. |
|-------------------------------------|---|---|
| Enterprise Funds | * | Accounts for municipal services including sewer, water and golf that are fee or rate based operations not supported by the general taxes of the city. |
| Fiscal Year | * | Twelve month period beginning with July 1, and ending with June 30 of the fiscal year designated (e.g., FY 2017 ends on June 30, 2017). |
| Fund | * | A fiscal and accounting tool with a self-balancing set of accounts to record revenue and expenditures. Examples: General Fund, Water Fund, and Sewer Fund. |
| General Fund | * | Accounts for normal municipal services including Police, Fire, Parks, Streets, Library, etc. |
| Grants | * | Contributions or gifts of cash or other assets from another government to be used or expended for a specified purpose, activity or facility. |
| Impact Fees | * | Fees charged to developers to cover, in whole or in part, the anticipated cost of improvements that will be necessary as a result of the development (e.g., parks). |
| Interfund Revenues/ Expenditures | * | Reimbursements or payments for services between different Funds. Previously, some of these transactions were recorded as a Transfer In from other Funds or Transfer Out from other Funds. |
| Internal Service Funds | * | A fund used to account for the financing of goods or services provided by one department or agency to other departments of the City, on a cost-reimbursement basis (e.g., vehicle replacement fund). |
| Maintenance | * | The act of keeping capital assets in a state of good repair. It includes preventative maintenance; normal periodic repairs; replacement of parts, structural components and so forth and other activities needed to maintain the asset so that it continues to provide normal services and achieves its optimum life. |
| Operating Budget | * | Authorized expenditures for ongoing municipal <u>services</u> (e.g., police protection, street maintenance, records storage, etc.) vs. capital expenditures which represent construction or improvements to physical facilities. |
| Operating Transfers | * | Council-authorized transfers from a fund receiving revenue to the fund through which the resources are to be expended. |
| Overhead | * | Those elements of cost necessary in the production of goods or services, such as rent, heat, light, supplies, management and supervision. |

| Program | * | A group of interdependent closely related services or activities, contributing to a common "objective." |
|--|---|---|
| Reimbursable Expenditure | * | An expenditure that is made for or on behalf of another government, fund or department or for a private individual, firm or corporation that will subsequently be recovered in cash or its equivalent. |
| Replacement Accrual | * | Revenue originating from user charges to City departments or Water and Sewer customers to meet the replacement requirements for equipment, facilities, vehicles, wells, pump stations, etc. |
| Revenues | * | Funds received from various sources and treated as income to the City which is used to finance expenditures. |
| Self-Insurance | * | A term often used to describe the retention of liabilities, arising out of the ownership of property or from some other cause, instead of transferring that risk to an independent third party through the purchase of an insurance policy. The City currently provides self- insurance to cover various deductible amounts required under various insurance policies. |
| Sewer and Water Replacement and Improvement Projects | * | Projects which replace existing facilities or equipment and provide for major maintenance repairs. |
| Special Revenue Funds | * | Funds used to account for the proceeds of special revenue sources that are legally restricted to expenditures for specified purposes. |
| Trust Funds | * | Funds used to account for assets held by the City in trustee capacity for individuals, private organizations, other governments and/or other funds. |
| Water and Sewer Expansion Projects | * | Projects which are required to meet new demands or which significantly enhance existing services. |

ACRONYMS

| ABAG | Association of Bay Area Governments |
|----------|---|
| AC | Air Conditioning or Alternating Current |
| ACE | Altamont Commuter Express |
| ACTIA | Alameda County Transportation Improvement Authority |
| ACWMA | Alameda County Waste Management Authority |
| AD | Assessment District |
| ADA | Americans with Disabilities Act |
| AED | Automated External Defibrillator |
| AMI | Area Median Income |
| ATV | All Terrain Vehicle |
| BACS | Bay Area Community Services |
| BART | Bay Area Rapid Transit |
| BMR | Below Market Rate |
| BMX | Bicycle Motocross |
| CAD | Computer Aided Dispatch |
| CAFR | Comprehensive Annual Financial Report |
| CALTRANS | California Department of Transportation |
| CAPE | Community Association for Preschool Education |
| CDBG | Community Developement Block Grant |
| CDIAC | California Debt and Investment Advisory Commission |
| CERT | Citizens Emergency Preparedness Training |
| CIP | Capital Improvement Program |
| COP | Certificate of Participation |
| COPPS | Community Oriented Policing & Problem Solving |
| CoVWR | Committee of Valley Water Retailers |
| CPAT | Candidate Physical Abilities Test |
| CPR | Cardiopulmonary Resuscitation |
| CPUC | California Public Utilities Commission |
| CRIL | Community Resources for Independent Living |
| CSO | Community Service Officer |
| DARE | Drug Abuse Resistance Education |
| DSRSD | Dublin San Ramon Services District |
| DTA | Dow ntow n Association |
| DUI | Driving Under the Influence |
| EBMUD | East Bay Municipal Utility District |
| EBRPD | East Bay Regional Parks District |
| ECHO | Eden Council for Hope and Opportunity |
| EIR | Environimental Impact Report |
| EMS | Emergency Medical Services |
| EOC | Emergency Operations Center |
| ERAF | Educational Revenue Augmentation Fund |
| ESL | English as a Second Language |
| EVC | Economic Vitality Committee |
| FEMA | Federal Emergency Response Agency |
| GASB | Governmental Accounting Standards Board |
| GHAD | Geologic Hazard Abatement District |
| GIS | Geographic Information Systems |
| HBPOA | Hacienda Business Park Ow ners Association |
| HCD | Housing and Community Development |
| | |

| HELP | Housing Enabled by Local Partnerships |
|--------|---|
| HOME | Housing Opportunities Made Easy |
| HR | Human Resources |
| HUD | Housing and Urban Development |
| ICLEI | International Council for Local Environmental Initiatives |
| IRS | Internal Revenue Service |
| IS | Information Services |
| Π | Information Technoloty |
| JPA | Joint Pow ers Agreement or Authority |
| LAFCO | Local Agency Formation Commission |
| LAVWMA | Livermore Amador Valley Water Management Agency |
| LEED | Leadership in Energy & Environmental Design |
| LPFD | Livermore-Pleasanton Fire Department |
| MOU | Memorandum of Understanding |
| MTC | Metropolitan Transportation Commission |
| NPDES | National Pollutant Discharge Elimination System |
| NPID | North Pleasanton Improvement District |
| O&M | Operations and Maintenance |
| OPEB | Other Post Employment Benefits |
| OSC | Operations Service Center |
| PDA | Pleasanton Downtown Association |
| PERS | Public Employees Retirement System |
| PG&E | Pacific Gas and Electric |
| PMC | Pleasanton Municipal Code |
| POST | Police Officer Standards & Training |
| PTCWD | Pleasanton Tow nship County Water District |
| PUD | Planned Unit Development |
| PUSD | Pleasanton Unified School District |
| RADD | Recreational Activities for Developmentally Disabled |
| RFP | Request For Proposal |
| RMS | Records Management System |
| SCADA | Supervisory Control And Data Acquisition |
| SMMP | Stream Management Master Plan |
| SROVT | Solid, Realistic, Ongoing, Verifiable Training |
| SSI | Supplemental Security Income |
| TANF | Temporary Aid to Needy Families |
| TOT | Transient Occupancy Tax |
| TSM | Transportation Systems Management |
| TVCVB | Tri-Valley Convention and Visitors Bureau |
| TVHOC | Tri-Valley Housing Opportunity Center |
| TVTC | Tri-Valley Transportation Council |
| TVWRG | Tri-Valley Water Retailers Group |
| UST | Underground Storage Tanks |
| VFD | Variable Frequency Drives |
| VFW | Veterans of Foreign Wars |
| VIPS | Volunteers in Police Services |
| VLF | Vehicle License Fees |
| VOP | Veterans Organizations of Pleasanton |
| YMPIC | Youth Master Plan Implementation Committee |
| | |

ACCOUNTING SYSTEM AND FUNDS

There are many separate funds into which all City revenues are placed and from which all expenses are paid. A fund is an accounting entity with a complete set of self-balancing accounting records. Each fund has been established because of some restriction on the use of resources received by that fund. The fund types that comprise the operating budget are described below:

General Fund - Accounts for general purpose revenues, e.g. sales taxes, property taxes, building permits and records the transactions of general government services, e.g. police, fire, maintenance of streets and parks, library and recreation.

Enterprise Funds - Used to account for the City's ongoing activities which are operated similarly to a business in the private sector. The City has included in the operating budget the operations and maintenance portions of the Water Fund, the Sewer Fund, the Storm Drain Fund, the Golf Fund, the Cemetery Fund, and the Transit Fund.

Internal Service Funds - Used to account for the financing of goods or services provided by one City department to other City departments on a cost-reimbursement basis. The City has internal service funds for Employee and Retiree Benefits, Vehicle, Equipment and Computer Replacement, Facilities Renovation, Street Light Replacement, Traffic Signal Replacement, Public Art Acquisition and Maintenance, Insurance, and Park and Median Renovation.

Special Revenue Funds - Used to account for specific revenue sources that are restricted by law to expenditures for specific purposes. In the operating budget, these include DARE, Asset Forfeiture, Recycling Funds (Measure D, Import Mitigation, Beverage Container Recycling, RPPP Recycled Products), Lower Income Housing, Downtown Parking, Landscape and Lighting Districts, Geologic Hazard Districts, HOME Program, Law Enforcement Services Grant, Used Oil Grant, HBPOA Maintenance District, Urban Forestry, Community Development Block Grant, Miscellaneous Donations, Another H.A.P.P.Y. Public Art Donations, Downtown Economic Development Loan and Abandoned Vehicles.

Trust Funds - Used to account for assets held by the City in a trustee capacity. The City has a trust fund for the Pleasanton Township County Water District #3 (PTCWD #3).

The City's accounting system operates on a modified accrual basis for the General Fund, the Debt Service Fund and the Special Revenue Funds. In these funds, revenues are recorded when they are received or when they are both measurable and available to finance the expenditures of the current period. Expenditures are recorded when liabilities are incurred. The City uses the accrual method of accounting for the Enterprise Funds and the Internal Service Funds where revenues and expenses are recorded when earned and incurred, respectively. For budgeting purposes, the City uses a Working Capital basis. This means that the focus is on changes in current spendable resources. The budgeted funds are adopted on a basis consistent with generally accepted accounting principles in the United States.

APPENDIX C

FINANCIAL POLICIES General Financial Policies Fee Policy Sewer Enterprise Financial Policy Water Enterprise Financial Policy City Debt Policy Investment Policy and Guidelines Reserve Policy



GENERAL FINANCIAL POLICIES

The following Financial Policies are established to see that the City's finances are managed in a manner which will (1) continue to provide for the delivery of quality services, (2) maintain an enhanced service delivery as the community grows in accordance with the General Plan, (3) guarantee a balanced budget annually assuring that the City is always living within our means, and (4) establish reserves necessary to meet known and unknown future obligations. To achieve these goals the following Financial Policies are presented which include General Policies, Revenue Policies, cost of Service Policies, Reserve Policies, Expenditure and Budgeting Policies, Debt Policies, and Capital Improvement Policies.

A. GENERAL POLICIES

- The City will manage its financial assets in a sound and prudent manner.
- The City will maintain sound financial practices in accordance with State law, and direct its financial resources toward meeting the City's long-term goals.
- The City will maintain and further develop programs to assure its long-term ability to pay all the costs necessary to provide the level and quality of service required by its citizens.
- The City will maintain accounting systems in conformance with generally accepted accounting principles.
- The City will establish and maintain investment policies in accordance with State laws that stress safety and liquidity over yield.

B. REVENUE POLICIES

- The City will strive to maintain a diversified and stable revenue base that is not overly dependent on any land use, major taxpayer, revenue type, restricted revenue, inelastic revenue, or external revenue.
- The City will aggressively pursue revenue collection and auditing to assure that moneys due the City are accurately received in a timely manner.
- The City will seek Federal and State grants and reimbursements for mandated costs whenever possible.
- The City will investigate potential new revenue sources, particularly those which will not add to the tax burden of residents or local businesses.
- The City will work proactively with the League of California Cities and local communities to monitor legislation that may impact the City financially.
- The City will avoid targeting revenues for specific purposes whenever possible.
- The City will review user fees and charges and attempt to set them as close as possible to the cost of providing services, except as provided by the City's Fee Policy or specific direction.
- The City will impose user fees when appropriate.
- The City will adopt a user fee policy, which establishes desired levels of cost recovery and determines the minimum frequency of user fee reviews.
- The fees and charges will be set at a level that fully supports the total direct and indirect cost of the activity, including administrative overhead and depreciation, and in accordance with the City's Fee Policy.

- The City will prepare periodic financial reports of actual revenue received, for review by the City Council, to provide information on the status of the City's financial condition.
- The City will maintain and further develop methods to track major revenue sources and evaluate financial trends.
- The City will establish methods to maximize the accuracy of revenue forecasts.

C. COST OF SERVICES POLICIES

- The City will recover the costs of new facilities and infrastructure necessitated by development, consistent with State law.
- The City will consider requiring large developments to prepare a fiscal analysis, which measures direct and indirect costs and benefits to the City.

EXPENDITURE AND BUDGETING POLICIES

- The operating budget will be prepared to fund current year expenditures with current year revenue. However, surplus fund balances may be used to increase reserves, fund Capital Improvement Projects, or be carried forward to fund future years' operating budgets when necessary to stabilize services and fund capital outlay.
- The City will deliver service in the most effective manner, including utilizing the services of volunteers in areas where it is economically viable.
- The budget will state the objectives of the operating programs, and identify the service and resources being provided to accomplish the specified objectives.
- The budget will fully account for and apportion all costs, fees, and General Fund transfers associated with the Enterprise Funds.
- Department expenditures are limited to:
 - Budgeted expenditures approved by the City Council as appropriated by major category:
 - Employee Services; Transportation and Training
 - Repairs and Maintenance, Materials, Supplies and Services; and Capital Outlay.
 - All budget transfers require the approval of the City Manager or designee except those affecting personnel and capital outlay, which must be approved by the City Manager.
 - Budget transfers required to hire additional permanent personnel require the City Council's approval.
- The City will fully fund accrued unused vacation annually.
- The City will periodically update replacement and maintenance financing plans, and incorporate them into the Budget.

D. CAPITAL IMPROVEMENT POLICIES

- The City will construct all capital improvements in accordance with an adopted capital improvement program.
- The City will develop a five-year plan for capital improvements to be updated at least bi-annually. Future capital expenditures will be projected annually for a five-year period based on changes in the community population, real estate development or replacement of the infrastructure.

- The City will coordinate preparation of the Capital Improvement Budget with preparation of the Operating Budget. Future operating costs associated with new capital improvements will be projected and included in Operating Budget forecasts.
- The City will identify the estimated costs and potential funding sources for each proposed capital project before it is submitted to Council for approval.
- The City will attempt to determine the least costly financing method for all new projects.
- The estimated cost of Capital replacement for enterprise funds such as water and sewer will be updated at least every two years to ensure that rates and charges are covering the full cost of operating these programs.

FEE POLICY

(Adopted by Resolution No. 92-99)

The Fee Policy is established to assist all departments in determining how any specific fee should be established, to help assure equitable treatment of all citizens and to structure the maintenance of fees at a current cost level.

Furthermore, the Fee Policy establishes categories of services for which the City desires to collect such fees and upon which the level of cost recovery is determined.

A. GENERAL POLICY

It is the general policy of the City of Pleasanton to recover its costs of service from the individuals and/or groups served to the extent that individual members of the public are benefiting from specific City facilities or personnel in a way different from that enjoyed by all citizens. To the extent that the City organizes some of its activities into enterprise funds, such activities should recover all of their costs even if they benefit essentially all of the citizens.

B. CATEGORIES OF SERVICE

From a policy standpoint, the Council expects City services to be placed in one of six categories before a fee is established or considered for any specific service:

1. <u>Development which impacts municipal infrastructure costs.</u>

When additional housing or commercial units are being built, it is the City's policy to charge them for the costs of the additional roadways, road widening(s), traffic control devices, water/sewer lines or processing capacity, and other related capital costs the City must spend to support the new development and the impacts it creates. The policy of the City Council is that these fees will include all cost expended or expected to be expended by the City in creating or performing these support activities, either in cash or in such in-kind as may be approved by the City Manager, as provided by State legislation.

2. <u>Fees or charges designed to discourage improper behavior.</u>

This would include traffic fines, parking enforcement, vandalism repair, theft or willful destruction of City property, building code infractions, etc. There is no need for these charges to be constrained by the cost of the enforcement activity. While they should at least meet this cost, they will generally be expected to be more than the cost of enforcement to discourage repeat offenses.

3. <u>Services designed to control activities which could be harmful to others.</u>

This includes fire inspection fees, many types of police permits, building inspections, etc. In these cases, the individual has probably done nothing wrong, but is engaged in an activity which could be harmful to others if conducted incorrectly. These fees should be set at full cost recovery. Full cost recovery includes direct labor costs (salary and benefits), allocated cost of supervision, pro-rata departmental management costs, City-wide overhead allocation, and physical facility or equipment hourly costs. This does not include criminal activities for which there are other penalties.

4. <u>Services clearly required by the payee which the City would not otherwise be required to perform.</u>

These include most of category 3 above as well as most Planning, Engineering, and Building department activities which are focused on a single transaction or incident. Not included in this category are Police activities with criminal penalties. This would include copying costs when the nature of the transaction fits this description. All accidents resulting in harm to City property would fall into this category.

5. <u>Services which are supportive of general City service policies, but require out-of-pocket expenses</u> by the City for the benefit of the participating individuals.

Many recreation activities would fall into this category. It is the general policy of the City for these activities to pay for their out-of-pocket costs, including any City overtime involved, but not to be charged for the otherwise allocable overhead costs, indirect supervision time, or a pro-rata share of the facility being used. If the activities being offered preclude (or collectively preclude) the facility being available for general purpose use (such as swim classes vs. general "open pool" hours), a pro-rata share of facility costs may be assigned with consent of the Council. This category would also include copying costs in support of such programs.

6. <u>Normal City services supporting all inhabitants.</u>

The City performs a host of functions, from street maintenance to fire fighting to law enforcement as part of its services to all persons and property within the City limits. These general services are funded through a variety of taxing mechanisms and should not be funded by a fee for service. The key test for this type of service is that it is applied to all persons and property equally, not to a restricted subset of the population. Programs which are specifically tax or grant funded for a specific subset of the population (such as senior citizens) are also included in this category. Exhibit I summarizes these categories and the fee rules associated with each.

EXHIBIT I

| CATEGORY | COSTING METHODOLOGY | EXAMPLES OF FEES IN CATEGORY |
|-------------------------------|--------------------------------|--|
| A. Impact Fees | Based on capital costs of City | Residential construction fee |
| | infrastructure impacted by | Capital improvement fee |
| | proposed development. | Sewer connection fee |
| | Developed within AB1600 | Water connection fee |
| | guidelines from State. | Growth management fee |
| | | "Affordable Housing" fee |
| B. Improper Behavior | Full City costs plus penalty | Traffic fines or parking enforcement |
| | amount where appropriate. | Theft, willful destruction of property |
| | | Vandalism |
| C. Control of Potentially | Full cost recovery. | Fire Inspection Fees |
| Harmful Activities | | Pawn Shop Permits |
| | | Building Inspection Fees |
| D. Services to/for an | Full cost recovery. | Planning or Engineering work |
| individual or group and | | associated with processing of a |
| enterprise fund activities | | subdivision map, building permits, |
| | | or public R/W Company's exclusive |
| | | rental of facility Water/Sewer |
| | | monthly charges non-willful harm to |
| | | City property |
| E. Service Supporting General | Out-of-pocket cost recovery. | Recreation Fee (unless facilities |
| City Policy | | therefore not available to general |
| | | public) Safety Training (CPR, fire |
| 1 | | prevention) |
| F. Normal City Services | No charge. | Street Maintenance, Park |
| | | Maintenance, law enforcement, fire |
| | | response, etc. |

In addition to and overriding the above categories are enterprise fund activities. These are typically similar to category D above, in that the City would recover all of its costs and overhead. However, with enterprise funds including Water and Sewer, the capital costs required to support the activity are typically significant, and it is the City's policy to recover their costs directly from the users of the enterprise fund services. This includes depreciation or other method of provision for capital facility replacement. No other City services would normally include provision for replacement of capital facilities.

C. MAINTENANCE OF FEE LEVEL

The Policy of the City is to maintain fees at a level consistent with the costs associated with each service. To accomplish this, the City will:

1. <u>Annual departmental submission of recommended fees.</u>

Each department is directed every November to review its costs associated with each existing fee for service and to determine whether it has added any services during the year, or is contemplating adding any services in the upcoming fiscal year for which a fee should be charged. It should then report to the Finance Director by December 31 of each year as to the changing costs of providing services and/or the proposed new fees and the basis for each. It is not necessary for the department to report to the Finance Director on fees for which the only changes are basic inflationary changes. This directive is not intended to preclude departments bringing forth recommended adjustments at other times if State law or other circumstances make mid-year changes appropriate.

2. <u>Finance Director annual report to Manager/Council.</u>

The Finance Director shall review the proposed fee changes and/or additions or deletions suggested by each department and report to the Manager and Council as part of the annual budget cycle on proposed changes. At this time, the Finance Director shall propose across the board adjustments to fees for City salary increases and other inflationary impacts.

3. <u>Periodic review of overhead cost allocations.</u>

Every five years the Finance Director shall analyze or cause to be analyzed the overhead and departmental management costs allocated to each fee.

4. <u>Annual master fee schedule adjustment.</u>

To facilitate annual adjustment, the City shall annually adopt a new master fee schedule. The City Attorney shall propose any new fee ordinances in a manner consistent with this intent, and revise any ordinances existing requiring such adjustment so that the amount of the fees can be changed with a single new resolution each year.

D. DAMAGE REIMBURSEMENT

1. <u>Overall basis for charges.</u>

The City will charge the person who has damaged, destroyed, or taken City property for the cost to the City to process the incident and to replace that item or items with a comparable new item which conforms to current City policies for the purpose the item serves, or to repair the item to a state comparable to its state at the time of the incident. Where the item damaged, destroyed, etc. was a vehicle, the City charges will not exceed the cost to replace the vehicle with a comparable vehicle of similar capabilities and use, plus its processing costs. All costs incurred by the City shall be included in the time and materials charged to the perpetrator, including time to determine the nature and extent of the parties involved, court costs and time if needed, staff report preparation time, and the reasonable costs allocated to these direct expenses to cover their pro-rata share of direct supervision, management, support facilities, equipment used in the repair, the general City overhead.

2. <u>Costs of items acquired or installed to replace damaged property.</u>

The actual hydrant, lamp post, sign or signpost, or other item acquired or installed should be charged to the claim. This cost should be determined by the actual out-of-pocket cost if purchased for this specific repair or the replacement cost value if taken out of storage. If the replacement is an upgrade from the item which was damaged, the charge should only be for the cost of the comparable item with two exceptions. First, if the only readily available item (or in an emergency, the only immediately available item) differs from the replace item, the City will charge the full cost. (Example -- they no longer make the old type, or the old type is not available on nights and weekends and we could not wait.) Second, if a wooden signpost was damaged, but the City standard for a signpost is now to use a metal signpost (or a larger wooden signpost), the City will charge for replacement at the current standard.

3. <u>Staff labor time.</u>

The City expends time handling the damage or theft. All of that time should be charged to the offending party at the fully burdened hourly rate of those staff members who deal with the problem(s). The types of time which might be incurred include:

a. Investigative Time

This is time required to determine who is responsible for the damage or theft. This could be incurred by a police officer, a member of the staff who observes the incident, or a staff member asking questions to find out what happened.

b. Solution Definition Time

This is time spent deciding the best thing to do to resolve the problem. It might include time spent taking a vehicle to three repair shops to get bids, time spent determining whether to sand-blast or paint over graffiti, etc.

c. Preparation Time

This is the time spent acquiring the materials needed to effect the repair or replacement. It could involve determining the specifications for the item, procurement time (including centralized purchasing if applicable), or adjustment of equipment centrally so that it can be used to effect the repair/replacement.

d. Repair/Replacement/Installation Time

This is the time actually spent replacing the item or repairing it. This included the travel time involved.

e. Participant Interaction Time

This is the time spent handling the parties involved in the incident.

f. Accounting/Billing/Office Time

This is the time spent determining the charges and preparing a bill. It would include Finance Department time.

g. Enforcement Time

This is the time spent in court, including officer testimony, City Attorney time, and Finance staff's small claims court appearance. These charges would be tracked for claiming in court if the incident goes to court.

4. <u>Staff labor rates.</u>

Each department involved in the claim should have a labor rate for the time it spends. The labor rate consists of the following items:

The direct annual salary of the individuals divided by their anticipated annual work hours ("hourly direct salary"). This can also be the average for a group of similar workers who might work on a claim -- i.e., a department-wide clerical rate or a division-wide electrician rate. Either of these approaches is equally valid.

The costs of the fringe benefits of the individual staff member divided by the anticipated number of hours to be worked that year. If you used a group rate above, you must use a group rate for this. If you used an individual rate above, it is permissible to use either an individual or group rate for fringe benefits. ("Direct Hourly Fringes") If the time spent was overtime, these costs should not be added.

Most City staff have a supervisor whose job is to manage and direct their time, provide technical or professional expertise and advice, etc. This person would typically manage several people, and might also be a producer of products. (Example -- a supervising accountant might spend half of his or her time supervising a function and half time performing advanced level accounting work.) The percentage of the supervisor's time which is management and supervision oriented should be divided by the number of personnel supervised, and the result would be a direct overhead to the staff person. For example, if that supervising accountant managed four junior accountants, one eighth of his or her salary (50%/4 personnel) and fringes should be allocated as "Direct Supervision" costs.

In addition to the above, the general management of the department should be added to the rate. This consists of the department head, his/her secretary, and the general expenses of the department. These costs are then divided by the direct salary costs of the rest of the department to determine the percentage which departmental overhead is of the direct departmental costs.

Citywide overhead (determined by this study to be approximately 33.89%) would be added to the result from the above step.

Reviewing all of the above, the formula for determining the hourly rate would be a follows:

Rate = (hourly direct labor salary + direct fringe rate) x (1+supervision overhead %) x (1+ departmental overhead %) x 1.3389 (Citywide overhead factor)

If a rate for supervision or departmental overhead is not readily available, 15% and 5% will be used respectively. The actual rate, when calculated, will likely be higher than these, however.

5. <u>Equipment used.</u>

In addition to labor and materials used to repair/replace the damaged item, some operations require the use of City equipment. This includes passenger vehicles, police cruisers, and heavy equipment. The Support Services Division will provide an estimate of the appropriate hourly rate for passenger vehicles or Police cruisers. A heavy equipment rate can be developed by taking the original cost of the unit and dividing it by the anticipated number of hours of use it will get in its life. For example, if a "cherry-picker" gets used 3 days each week for 8 hours a day and is expected to last 8 years, the procurement cost would be divided by 9,984 (23 hours per week x 52 weeks per year x 8 years). For example, if the units cost \$50,000 to procure, paint, decal, etc., the rate would be about \$5/hour. In addition to this, the appropriate hourly share of the annual maintenance, gas, oil, etc., must be added. An easier and equally acceptable approach for many types of equipment is to use 85% of the cost of renting the unit on a

commercial basis. The 85% factor is used to eliminate the profit aspect of such a rate. (This approach should only be used if the City does not have similar equipment in another department.)

6. <u>Materials, supplies, and out-of-pocket expenses.</u>

These expenses will be included in the charges. In the case of water losses from a hydrant, an estimate will be made based on pressure, size of opening, and estimated duration of the unchecked flow.

E. PARK AND COMMUNITY SERVICES

The City Council authorizes staff to adjust fees and charges for services and facilities for up to twenty percent of the approved fees and charges without resubmitting the adjustment to the City Council.

The City Council authorizes staff to adjust to provide new programs/classes at a fee based on the cost of service or established guidelines, and that fees for such programs or classes be submitted to the Council for approval within a one-year period from initiation of the class or program.

The City Council authorizes the Recreation Supervisors or Director of Park and Community Services to continue to enter into contractual agreements for program services, in forms as approved by the City Attorney.

The cost of fee classes is set to attempt to return the full cost of the instructor(s) and materials plus an additional thirty percent for program supervision and office support.

SEWER ENTERPRISE FINANCIAL POLICY

(Adopted by Resolution No. 91-28)

The City of Pleasanton recognizes the importance of sound financial management of its sewer system utility. Its goals include the operation of the utility on an enterprise basis, with the maintenance of adequate reserves, and with financial provisions for funding future replacement and expansion of the system.

The purpose of this policy is to set forth guidelines to achieve these goals.

SCOPE - This policy applies to all Sewer Utility funds.

POLICY - The City shall operate the Sewer Utility on an enterprise basis, whereby the costs of service are borne entirely by the users.

The City shall maintain adequate reserves in the Sewer Maintenance and Operations (M&O) Fund to meet cash flow requirements and contingencies.

The City shall perform a sewer rate study at least bi-annually which determines sewer rates based on a cost of service analysis.

Sewer rates shall be set at a level to meet debt service requirements and to provide adequate annual capital replacement accruals.

The City shall establish and maintain a separate Sewer Capital Improvement Fund and a Sewer Capital Replacement Fund.

The Sewer Capital Improvement Fund shall be funded primarily by connection fees, and will provide for future expansion of the sewer utility.

The Sewer Capital Replacement Fund shall be funded primarily by replacement accruals charged to existing users through the sewer rate structure.

To construct replacement and expansion facilities, the City may utilize other financing alternatives such as debt financing, and seek other funding sources such as development exactions.

In addition to the specific financial policies stated above, the Sewer enterprise funds are subject to the "Financial Policies of the City of Pleasanton" which were adopted by Resolution No. 90-131.

CITY DEBT POLICY

(Adopted by City Council January 17, 2017)

1. INTRODUCTION

The City of Pleasanton has established this Debt Management Policy to provide clear and comprehensive guidelines for the issuance and financial management of debt issued by the City of Pleasanton. This policy supports the City of Pleasanton's mission of providing responsive and high quality public services for its citizens and ensures that the City of Pleasanton is financially self-sustaining and fiscally strong. Finally, this Debt Policy requires that the City Council specifically authorize each debt financing by resolution.

2. SCOPE

The guidelines established by this policy will govern the issuance and management of all debt funded for long term capital financing needs and not for general operating functions. Changes in the capital markets and other unforeseen circumstances may require action which may deviate from this Debt Management Policy. In cases which require exceptions to this Debt Management Policy, the City Council approval will be necessary for implementation.

3. OBJECTIVES

The purpose of this Debt Policy is to establish prudent debt issuance guidelines to ensure that the City meets the following objectives:

- 3.1. To provide financial support for the City's strategic and capital plan objectives through the most safe and cost effective means of debt issuance
- 3.2. To ensure that the term of the debt shall not exceed the expected useful life of the capital improvement (Section 6)
- 3.3. To ensure that any debt instrument utilized be fully understood by Staff (Section 5)
- 3.4. To ensure that all debt obligations will be met in a timely & efficient manner (Section 4)
- 3.5. To mandate that the City comply with all debt covenants (Section 4)
- 3.6. To ensure that all required disclosure reports are filed on a timely basis (Section 9)
- 3.7. To maintain good communications with bond rating agencies & investors (Sections 8 & 9)
- 3.8. To preserve financial flexibility (Sections 6 & 9)

4. **DEBT POLICY**

- 4.1 The City will limit the use of debt so as not to place a burden on the fiscal resources of the City and its taxpayers.
- 4.2. The City will limit long-term borrowing to capital improvements or projects that cannot be financed from current revenues.
- 4.3. When capital projects are financed, the City will amortize the debt within a period not to exceed the expected useful life of the project.
- 4.4. The City will attempt to limit the General Fund annual debt service payments to 10% of the total General Fund revenue.
- 4.5. Whenever possible, the City will investigate the use of special assessment, revenue or other self-supporting bonds to limit the General Fund obligation for debt service payments.
- 4.6. The City will not use long-term debt for current operations.

- 4.7. The City will not use short-term borrowing to support routine operations, provided however, that it may be used to meet temporary cash flow needs.
- 4.8. The City will utilize inter-fund loans when possible to reduce the cost of financing capital improvements.

5. DELEGATION OF AUTHORITY

Pursuant to the provisions of Sections 37209 and 40805.5 of the Government Code of the State of California, the Finance Director (Director of Finance) shall be the head of the Finance Department and shall be responsible for all of the financial affairs of the City. This City Debt Management Policy grants the Director of Finance the authority to select the financing team, coordinate the administration and issuance of debt, communicate with the rating agencies, as well as to fulfill all the pre-issuance and post-issuance disclosure information.

The Director of Finance or designee will use the Request for Proposal (RFP) process to select various Financing Team Members. Below is a brief description of the main Financing Team, along with their functions, and the mandated frequency of soliciting RFP's.

The typical Debt Financing Team consists of:

5.1. Financial Advisor:

- Assists with capital planning and long term financial planning
- Coordinates the financing and debt issuance process
- Helps evaluate underwriter proposals and provides financial analysis and recommendations
- Assists with the securing of other professional services and other members of the financing team
- Monitors and evaluates market conditions for opportunities to issue debt at low interest rates
- Works with the City and Underwriter to develop investor outreach and market approach
- Manages competitive bid process
- Ensures negotiated prices are "fair" and reasonable in the marketplace

Requests for Proposals for Financial Advisors should be done on a periodic basis not to exceed ten (10) years but is subject to review after four years.

5.2. Bond Counsel:

- Prepare an approving legal opinion
- Provide expert and objective legal opinion and advice
- Prepare and review documents necessary to authorize, issue sale and delivery of the bonds, as well as coordination of the authorization and execution of closing documents
- Review legal issues relating to the structure of the bond issue
- Prepare election proceedings or pursue validation proceedings if necessary
- Review or prepare those sections of the official statement that relate to the Bonds, financing documents, bond counsel opinion, and tax exemption
- Assist the City in presenting information to bond rating organizations and credit enhancement providers relating to legal issues affecting the issuance of the Bonds
- Review or prepare the Notice of Sale of Bond Purchase Contract for the Bonds and review or draft the continuing disclosure undertaking of the City

• Post-issuance advice for bond covenant compliance

Requests for Proposals for Bond Counsel should be done on a periodic basis not to exceed ten (10) years but is subject to review after four years.

5.3.Underwriter:

- Provide the City with market knowledge
- Assist with credit analysis and preparation
- Premarketing of the Bonds
- Pricing and Sale of Bonds
- Trading of the Bonds

Underwriter services should be solicited through a Request for Proposal (RFP) for every bond issue, or by developing a pool of pre-qualified underwriters from which to select.

5.4.Trustee/Fiscal Agent/Paying Agent:

- Establishes and holds the funds and accounts relating to the bond issue
- Maintains the list of names and addresses of all registered owners of the bonds and recordings of transfers and exchanges of the bonds
- Acts as the authenticating agent
- Acts as the paying agent
- Protects the interests of the bondholders by monitoring compliance with covenants and acts on behalf of the bondholders in the event of default
- As the escrow agent holds the investments acquired with the proceeds of an advance refunding and uses those funds for payments on those investments to pay debt service on the refunding bonds
- As a dissemination agent acts on behalf of the issuer or other obligated person to disseminate annual reports and event notices to repositories under SEC Rule 15c2-12 RFP's for Trustee services should be done on a periodic basis if the recurring Trustee fees increase excessively (in excess of the prevailing Bay Areainflation rate).

6. **TYPES OF DEBT**

There are a number of market factors that will affect the success of a bond offering, and each should be carefully considered before selecting a method of sale. These factors include, but are not limited to, the following: 1) market perception of the City's credit quality, 2) interest rate volatility, 3) size of the proposed issue, 4) complexity of the proposed issue, and 5) competition with other issuers for investor interest (bond supply).

The Finance Director with the assistance of a financial advisor will examine and evaluate all available alternatives for new issues and make a recommendation to the City Manager. Factors that should be considered include: 1) Is the issuing option appropriate under existing laws? 2) Are there formal policies with respect to the method of sale? 3) Does the nature of the proposed offering suggest that one method of marketing is more efficient than another? And, 4) Have the City's past issuance practices yielded acceptable results? Only after review and acceptance by the City Manager, will the proposed new bond issuance be presented to the City Council for review and consent.

The following are the types of debt the City could issue:

6.1.New Money Bonds:

New Money bonds are bonds issued to finance the cost of capital improvement projects or other large and extraordinary costs as approved by the City Council.

6.2.Refunding Bonds:

Refunding bonds are bonds issued to refinance (refund) previously issued outstanding debt. The City may issue refunding bonds to refinance the principal of and interest on outstanding bonds or other debt to achieve debt service savings, restructure scheduled debt service, convert from or to a variable or fixed interest rate, change or modify the source(s) of payment and security for the refunded debt, or modify covenants otherwise binding upon the City. Refunding bonds may be issued either on a current or advance basis.

6.3.Revenue Bonds:

Revenue Bonds are generally issued by enterprise funds that are financially self-sustaining without the use of taxes and therefore rely on the revenues collected by the enterprise fund to repay the debt.

6.4.Fixed vs. Variable Rate Debt:

Fixed interest rate debt is typically preferred to maintain a more predictable debt service burden. Variable rate debt can be utilized on a limited basis when the potential advantages of capturing the lowest interest rates available in the current market that outweigh forecasted risks.

6.5. Variable Rate Debt Obligation (VRDO):

Predetermine intervals are set where the rate can be reset to current market conditions. VRDO's with a long maturity can be priced as short- term instruments making it potentially a less costly option in a normal upward sloping yield curve environment.

6.6.Assessment Bonds:

The Improvement Bond Act of 1915 (Streets and Highways Code Section 8500 et seq.) allows the City to issue bonds to finance the "specific benefit" improvements on the real property within its jurisdiction provided by the City. Installments are collected by posting to the secure property tax roll of the county.

6.7. Mello Roos Bonds:

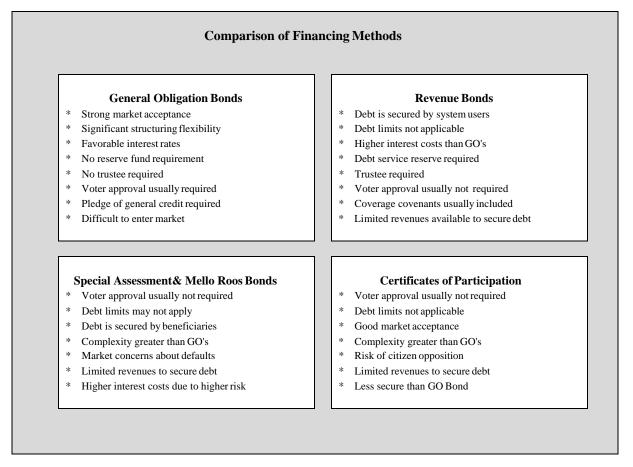
Mello-Roos districts may issue municipal bonds to help finance development projects. If voters in the area have elected to become a Mello-Roos district, they are responsible for the repayment of these bonds through a special tax, assessed annually based on the value of the properties within the district. Mello-Roos financed developments might include schools, roads, libraries, police and fire protection stations. This type of financing is named after Henry Mello and Mike Roos of the California legislature, who sponsored legislation in 1982 to authorize this form of financing.

6.8.General Obligation (GO) Bonds:

In California, GO Bonds require a supermajority voter approval. Most GO bonds are backed by the issuer's ability to level ad valorem tax in amounts sufficient to meet debt service requirements.

6.9. Certificate of Participation and Lease Revenue Bonds:

Also known as 'COP', this security that represents a share of an issuer's lease payment. When a City finances a public facility through a lease- purchase transaction, the interest in that City's lease payment often is assigned to a third party that issues certificates of participation. The certificates represent a share of the lease payment to be received by the investor.



6.10. Competitive Sale of Bonds:

The terms and prices of the bonds will be negotiated by the City and various underwriters through a bidding process amongst approved, impartial underwriters and/or underwriting syndicates. Both the City and the underwriter collaborate in the origination and pricing of the bond issue. The issue is awarded to the underwriter judged to have submitted the best bid that offers the lowest interest rate, taking into account underwriting spread, interest rates and any discounts or premiums.

6.11. .Negotiated Sale of Bonds:

A method of sale for bonds, notes, or other financing vehicles in which the City selects in advance, on the basis of proposals received or by other means, one of more underwriters to work with it in structuring, marketing and finally offering an issue to investors. The negotiated sale method is often used when the issue is: a first time sale by a particular issuer (a new credit), a complex security structure, such as a variable rate transaction, an unusually large issue, or in a highly volatile or congested market.

6.12. Private Placement:

A private placement is a variation of a negotiated sale in which the City, usually with the help of a financial advisor will attempt to place the entire new issue directly with an investor. The investor will negotiate the specific terms and conditions of the financing before agreeing to purchase the issue. Private placements are generally undertaken because the transaction is complex or unique, requiring direct negotiations with the investor, or because the issue is small and a direct offering provides economies of scale.

6.13. Derivative Products:

Because of their complexity, unless otherwise amended, Derivative Products such as Interest Rate Swaps, Inverse Floaters, and other hybrid securities are prohibited from the City of Pleasanton's Debt Management Policy.

7. DEBT CAPACITY

Article XVI, Section 18 of the California Constitution (the "debt limit") prohibits cities from entering into indebtedness or liability that in any year exceeds the income and revenue provided for such year unless the City first obtains two- thirds voter approval for the obligation. Determining what the City's debt capacity is at any point in time is difficult. It depends on a number of factors including market conditions, amount of undesignated fund balance in the General Fund, fluctuating cash balances, financial policies, management and staff experience, new or existing revenues available to support additional debt, and availability of financial consultants to assist in financial analysis. In the development of this Debt Policy, the goal is to serve as a framework within which the City can evaluate each potential debt issuance. This Debt Policy is not to be so restrictive that it interferes with the City's legitimate efforts to prudently provide public services and facilities.

8. PERFORMANCE STANDARDS

The City of Pleasanton strives to maintain 'investment grade' standings in the municipal market. Below is an Investment Grade Table of the three (3) major rating agencies.

| Investor's Service Inc. | Standard & Poor's Corporation | Fitch Investors Service, Inc. | Definition |
|----------------------------|----------------------------------|----------------------------------|--|
| Aaa | ААА | ААА | Highest rating assigned. Very strong security. |
| Aa | АА | АА | Very strong security. Only slightly below best rating. |
| А | А | А | Average security but more subject to adverse financial and economic developments. |
| Baa | BBB | BBB | Adequate capacity to secure debt. Adverse developments may affect ability to meet debt service requirements. |

Note: Moody's uses the designation "1" to indicate greater strength within the "Baa", "A", "Aa" categories. Standard & Poor's and Fitch use "=" and "-" to indicate relative strength or weakness in the "BBB", "A", and "AA" categories.

9. MARKET RELATIONSHIPS

The Director of Finance will be responsible for maintaining relationships with investors, credit analysts, and rating agencies.

10. ON-GOING DEBT ADMINISTRATION

The Director of Finance will regularly review the City's outstanding obligations, particularly in declining interest rate environments. When rates begin to approach levels at which refunding is cost-effective, the City shall select a financing team to begin preparations for a refunding issue.

10.1.Continuing Disclosure:

The Finance staff will ensure that the City's annual financial statements and associated reports are posted on the City's web site. The City will also contract with Consultant(s) to comply with the Securities and Exchange Commission Rule 15c2 by filing its annual financial statements and other financial and operating data for the benefit of its bondholders on the Electronic Municipal Market Access (EMMA) website of the Municipal Securities Rulemaking Board (MSRB).

10.2. Arbitrage Rebate Compliance and Reporting:

The use and investment of bond proceeds must be monitored to ensure compliance with arbitrage restrictions. Existing regulations require that issuers calculate rebate liabilities related to any bond issues, with rebates paid to the Federal Government every five years and as otherwise required by applicable provisions of the Internal Revenue Code and regulations.

The Director of Finance shall contract with a specialist to ensure that proceeds and investments are tracked in a manner that facilitates accurate, complete calculations, and if necessary, timely rebate payments.

10.3 Use of Bond Proceeds:

The Director of Finance shall report to the City Council annually at the same time as the City's annual audited financial statements the actual use of bond proceeds to ensure the use is consistent with intended use and that the proceeds are spent in accordance with tax requirements

11. DEBT MANAGEMENT POLICY REVIEW

The Director of Finance shall review this Debt Management Policy at a minimum of every five (5) years and recommend any changes to the City Manager and City Council.

12. SOURCES FOR THIS DEBT POLICY

- California Debt Issuance Primer, California Debt and Investment Advisory Commission (CDIAC)
- Debt Issuance and Management Guide for Smaller Governments, Governmental Finance Officers Association (GFOA)
- Debt Management Policies from:
 - ✓ Bay Area Toll Authority
 - ✓ City of Pasadena
 - ✓ City of San Luis Obispo
 - ✓ Port Commission of the City and County of San Francisco

✓ San Diego Water Authority

✓ City of Pittsburg, CA

City of Pleasanton Municipal Debt Management Policy Glossary of Terms

Advance Refunding: For purposes of certain tax and securities laws and regulations, a refunding in which the refunded issue remains outstanding for a period of more than 90-days after the issuance of the refunding issue. The proceeds of the refunding issue are generally invested in Treasury securities or federal agency securities (although other instruments are sometimes used), with principal and interest from these investments being used (with limited exceptions) to pay principal and interest on the refunded issue. Bonds are "escrowed to maturity" when the proceeds of the refunding issue are deposited in a escrow account for investment in an amount sufficient to pay the principal of and interest on the issue being refunded on the original interest payment and maturity dates, although in some cases an issuer may expressly reserve its right (pursuant to certain procedures delineated by the Securities and Exchange Commission) to consider "pre-refunded" when the refunding issue's proceeds are escrowed only until a call date or dates on the refunded issue, with the refunded issue redeemed at that time.

Amortization: The gradual reduction in principal and interest of an outstanding debt according to a specific repayment schedule, which details specific dates and repayment amounts on those dates.

Arbitrage: In the municipal market, arbitrage refers to the difference between the tax-exempt interest rate paid by the borrower and the interest rate at which the proceeds of the issue are invested. The Internal Revenue Code contains specific regulations concerning the amount that can be earned from the investment of tax-exempt proceeds.

Call Provisions: Mandatory or optional provisions that allow or require an issuer to prepay or refinance a bond prior to its stated maturity date. These provisions identify which bonds may be called, when they may be called, and what premium, if any, must be paid upon redemption prior to the stated maturity date of the bond.

Capitalized Interest: Specific interest payments of a bond issue which are funded in advance, or capitalized, through proceeds of the same bond issue. These proceeds are set aside in a specially designated fund in order to pay these designated interest payments.

Current Refunding: A refunding transaction where the municipal securities being refunded will all mature or be redeemed within 90-days or less from the date of issuance of the refunding issue.

Debt Affordability: The principal amount of debt that an issuer can afford within the constraints of net revenues and debt coverage requirements.

Debt Service Coverage: The ratio of the net revenue stream pledged against a debt to the debt service payments to the debt. Debt service coverage ratios are most often used by rating agencies to determine repayment sufficiency with respect to bonds secured by a specific revenue stream.

Debt Service Reserve Fund: Traditional bond issues are structured with a debt service reserve fund, which assures the timely availability of sufficient funds for the repayment of debt service in the event that an issuer cannot make the required debt service payment(s). Typically, the required size of the reserve fund is determined by the lesser of: 100% of maximum annual debt service; 125% of average annual debt service; or 10% of the aggregate issue price. Reserve funds are

usually fully funded out of bond proceeds and are set-aside in a separate fund, as long as the debt service fund is fully funded, and can only be used to offset debt service payments.

Defeasance: Termination of rights and interests of the bondholders and their lien on the pledged revenues or other security in accordance with the terms of the bond contract for an issue of bonds. Defeasance usually occurs in connection with the refunding of an outstanding issue after provision has been made for future payment of all obligations under the outstanding bonds through funds provided by the issuance of a new series of bonds.

Derivative Product: A product, such as an option or futures contract, whose value is derived from the performance of an underlying security. A commonly used derivative is an interest rate swap. Given the complexity of derivative products, the City of Pittsburg and its related entities will no longer utilize derivative products in its debt issuances.

Discount Rate: The interest rate used for adjusting for the time value of money for net present value calculations, option pricing models, and other market models. The term "discount rate" can also refer to the rate that the Federal Reserve Bank charges its members for overnight deposits.

Good Faith Deposit: A sum of money or, alternatively, a surety bond provided to an issuer of a new issue of municipal securities by an underwriter or underwriting syndicate as an assurance of performance on its offer to purchase the issue. Good faith deposits generally are required in connection with competitive sales and sometimes in connection with negotiated sales.

Hedging: A strategy designed to reduce investment risk. A hedge can help reduce the risk and volatility of a portfolio. A common hedging strategy includes matching the amount of short-term assets with the amount of short- term variable rate debt outstanding.

Letter of Credit: Two types of letter of credit are used in bond and other debt financings: standby letter of credit and direct pay letter of credit. They provide credit enhancement for debt issues by shifting the risk of repayment from the issuer to the bank issuing the letter of credit. Letters of credit are usually required for the issuance of variable rate debt. Letters of credit also are used to provide liquidity.

A Standby Letter of Credit is an agreement issued by a commercial bank that commits the bank to pay a third party contingent upon the failure of bank's customer to perform under the terms of a contract or agreement with the beneficiary. Used as a substitute for a performance bond or payment guarantee, standby letters of credit are used mainly in the U.S where banks are legally barred from issuing certain types of guarantees. For bond or debt holders it serves as a secondary source of payment, in case the issuer fails to meet its payment obligations.

A Direct Pay Letter of Credit is an agreement issued by a commercial bank that commits the bank to pay third parties upon a request presented by the beneficiaries to the bank issuing the direct pay letter of credit.

Line of Credit: An arrangement in which a bank or other financial institution extends a specified amount of unsecured credit to a specific borrower for a specified time period.

Maturity Date: The date upon which a specified amount of debt principal or bonds matures, or becomes due and payable by the issuer of the debt.

Negotiated Sale: A method of sale of bonds, notes or other financing vehicles in which the issuer selects in advance, on the basis of proposals received or by other means, one or more

underwriters to work with it in structuring, marketing and finally offering an issue to investors. The negotiated sale method is often used when the issue is: a first time sale by a particular issuer, a complex security structure, such as a variable rate transaction, an unusually large issue, or in a highly volatile or congested market.

Net Revenue: Gross revenues less operating and maintenance expenses.

Official Statement: A comprehensive statement issued by the governmental entity prior to the sale of bonds, notes, or other financing vehicles that contains all the salient facts concerning the issuer, the issuer's financial condition, the security pledged for the securities being offered, the projected use of the proceeds of the sale, and other facts deemed necessary to enable the investor to judge the quality of the securities being offered. This is also known the Disclosure Statement.

Private Placement: A private placement is a variation of a negotiated sale in which an issuer, usually with the help of a financial advisor or placement agent, will attempt to place the entire issue directly with an investor. The investor will negotiate the specific terms and conditions of the financing before agreeing to the purchase of the issue.

Redemption: Depending on an issue's call provisions, an issuer may on certain dates and at certain premiums, redeem or call specific outstanding maturities. When a bond or certificate is redeemed, the issuer is required to pay the maturities' par amount, the accrued interest to the call date, plus any premium required by the issue's call provisions.

Senior Lien Debt: Debt whose terms require it to be repaid with a priority claim on pledged revenues.

Subordinate Lien Debt: Debt whose terms require it to be repaid with pledged revenues net of the amount necessary to make debt service payments on senior lien debt.

Surety Bond: An alternative to a fully funded debt service reserve fund. A surety bond can be purchased from a bond insurance provider to fulfill the role of debt service reserve fund and can be drawn upon in the event an issuer cannot make a regularly scheduled debt service payment. A surety bond must be purchased and is subject to credit approval by a bond insurance provider. The provider charges an upfront fee for the surety bond.

Weighted Average Maturity: With respect to an issue of bonds, the weighted period of time required to repay half of the issue through scheduled principal payments. The weighted average maturity is also referred to as the "weighted average life" or "average life" reflects how rapidly the principal of an issue is expected to be paid. Under one commonly used calculation method, average life is equal to the total bond years divided by the total number of bonds.

Yield: The net rate of return, as a percentage, received by an investor on an investment. Yield calculations on a fixed income investment, such as a bond issue, take purchase price and coupon into account when calculating yield to maturity.

WATER ENTERPRISE FINANCIAL POLICY

(Adopted by Resolution No. 91-30)

The City of Pleasanton recognizes the importance of sound financial management of its water system utility. Its goals include the operation of the utility on an enterprise basis, with the maintenance of adequate reserves, and with financial provisions for funding future replacement and expansion of the system.

The purpose of this policy is to set forth guidelines to achieve these goals.

SCOPE - This policy applies to all Water Utility funds.

POLICY - The City shall operate the Water Utility on an enterprise basis, whereby the costs of service are borne entirely by the users.

The City shall maintain adequate reserves in the Water Maintenance and Operations (M&O) Fund to meet cash flow requirements and contingencies.

The City shall perform a water rate study at least bi-annually which determines water rates based on a cost of service analysis. Additionally, an annual cursory review shall be performed.

The water rate structure shall be designed to provide a balance between revenue stability and water conservation.

Water rates shall be set at a level to meet debt service requirements and to provide adequate annual capital replacement accruals.

The City shall establish and maintain a separate Water Expansion Fund and a Water Capital Replacement Fund.

The Water Expansion Fund shall be funded primarily by connection fees, and will provide for future expansion of the water system.

The City shall perform a water connection fee review at least bi-annually to ensure that future water customers contribute fairly and equitably towards expansion projects necessary to serve their needs. Reviews may be necessary within a shorter duration due to changing conditions or facility needs.

The Water Capital Replacement Fund shall be funded primarily by replacement accruals charged to existing users through the water rate structure.

To construct replacement and expansion facilities, the City may utilize other financing alternatives such as debt financing, and seek other funding sources such as development exactions. In addition to the specific financial policies stated above, the Water enterprise funds are subject to the "Financial Policies of the City of Pleasanton" which were adopted by Resolution No. 90-131.

INVESTMENT POLICY AND GUIDELINES

Adopted by City Council May 3, 2016 (For FY 2016/17)

POLICY

It is the policy of the City of Pleasanton (the "City") to invest public funds in a manner which will provide the highest investment return with the maximum security while meeting the daily cash flow demands of the City and conforming to all state and local statutes governing the investment of public funds.

SCOPE

This investment policy applies to all financial assets of the City. These funds are accounted for in the City's Comprehensive Annual Financial Report and include:

- General Fund
- Enterprise Funds
- Internal Service Funds
- Capital Projects Funds
- Special Revenue Funds
- Private-Purpose Trust Funds
- Agency Funds
- Debt Service Funds

PRUDENCE

Investments shall be made with judgment and care – under circumstances then prevailing – in which persons of prudence, discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived (i.e. the "prudent person" standard as defined by Civil Code #2261).

Investment officers acting in accordance with written procedures and the investment policy and exercising due diligence shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided deviations from expectations are reported in a timely fashion and appropriate action is taken to control adverse developments.

OBJECTIVE

The primary objectives, in priority order, of the City's investment action shall be:

a. <u>Safety</u>: Safety of principal is the foremost objective of the investment program. Investments of the City shall be undertaken in a manner that seeks to ensure the preservation of capital in the overall portfolio. To attain this objective, diversification is required in order that potential losses on individual securities do not exceed the income generated from the remainder of the portfolio.

- b. <u>Liquidity</u>: The City's investment portfolio will remain sufficiently liquid to enable the City to meet all operating requirements which might be reasonably anticipated.
- c. <u>Yield</u>: The City's investment portfolio shall be designed with the objective of attaining a market rate of return throughout budgetary and economic cycles, taking into account the City's investment risk constraints and the cash flow characteristics of the portfolio.

CONCENTRATION OF RISK

Government Accounting Standards Board (GASB) statement No. 40 recognizes that there are many factors that can affect the value of investments. Investment risk factors include credit risk, custodial credit risk, concentration of credit risk, interest rate risk, and foreign currency risk.

Credit risk is the risk of loss due to failure of an issuer of a security or a financial institution. The City purchases U.S. Treasuries and high-grade securities which will lessen this type of risk. In addition, the portfolio will be diversified so that the failure of any one issuer will not unduly harm the City's cash flow.

Custodial credit risk is the risk that in the event of the failure of the custodian, the investments may not be returned. The City's investment securities are to be held by a third party custodian designated by the City and evidenced by safekeeping receipts.

Concentration of credit risk is the risk associated with a lack of diversification of having too much invested in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic, or credit developments. The City's investments will be diversified and will not exceed maximum percentages allowed in the California Government Code.

Interest rate risk is the risk that the market value of securities in the portfolio will fall due to an increase in general interest rates. Interest rate risk may be reduced by structuring the portfolio so that securities are maturing periodically to meet cash requirements for ongoing operations, thereby avoiding the need to sell securities on the open market prior to maturity. The City will limit investments to a maximum maturity of five years (unless otherwise authorized by City Council).

Foreign currency risk results from investment in foreign currency-denominated securities. The City will not invest in foreign currency investments.

DELEGATION OF AUTHORITY

Authority to manage the City's investment program is derived from Section 53600 et seq. of the Government Code and Chapter 2.16 of the Pleasanton Municipal Code. Management responsibility for the investment program is delegated by the City Council and City Manager to the Director of Finance. The authority to manage some or all of the City's investment portfolio can be further delegated to outside professional investment managers (Advisers) at the election and further approval of the City Council at the recommendation of the City Manager and Director of Finance. The Adviser shall be registered under the Investment Advisers Act of 1940. The Adviser shall follow this Investment Policy, written internal controls and other written instructions as provided by the City. Such delegation is subject to City review and overriding discretion which will be exercised as needed.

ETHICS AND CONFLICTS OF INTEREST

Officers and employees involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions. Employees and investment officials who manage the investment of public funds must file an annual Statement of Economic Interests.

AUTHORIZED FINANCIAL DEALERS AND INSTITUTIONS

The Director of Finance will maintain a list of financial institutions authorized to provide investment services. In addition, a list will also be maintained of approved security broker/dealers selected by credit worthiness, these may include "primary" dealers or regional dealers that qualify under Security & Exchange Commission Rule 15C3-1 (uniform net capital rule). All broker investment transactions require the approval of authorized City staff. No public deposit shall be made except in a qualified public depository as established by state laws.

All financial institutions and broker/dealers who desire to become qualified bidders for investment transactions must supply the Director of Finance with the following: audited financial statements, completed broker/dealer questionnaire, and certification of having read the City's investment policy.

AUTHORIZED AND SUITABLE INVESTMENTS

The City's investment portfolio may include the following instruments:

a. Time Deposits

Fully-insured (FDIC) or fully collateralized non-negotiable certificates of deposits (CD's) in financial institutions located in California. All time deposits must be collateralized in accordance with California Government Code sections 53650 et. seq. The City, at its discretion, may waive the collateralization requirements for any portion of the deposit that is covered by federal insurance. A maximum of 30% of the City's portfolio may be invested in this category.

b. Negotiable Certificates of Deposit (NCDs)

Negotiable C/D's issued by the top 25 banks or top 15 regional banks. The aggregate investment in Negotiable C/D's shall not exceed 30% of the City's total portfolio.

c. Banker's Acceptances

Banker's Acceptances not to exceed 180 days maturity from date of purchase. No more than 5% of the City's total portfolio shall be invested in banker's acceptances of any one issuer and the aggregate investment in banker's acceptances shall not exceed 30% of the City's total portfolio.

d. Securities of the U.S. Government

U.S. Treasury bills, notes, bonds or certificates of indebtedness, or those for which the faith and credit of the United States are pledged for the payment of principle and interest. There is no limitation as to the percentage of the City's portfolio that may be invested in this category.

e. Securities of U.S. Government Agencies

Federal agency or United States government-sponsored enterprise obligations, participations, or other instruments, including those issued by or fully guaranteed as to principle and interest by federal agencies or United States government-sponsored enterprises. There is no limitation as to the percentage of the City's portfolio that may be invested in this category.

f. Commercial Paper

A1/P1/F1 Commercial Paper not to exceed 270 days maturity from date of purchase. No more than 5% of the City's total portfolio shall be invested in commercial paper of any one issuer and the aggregate investment in commercial paper shall not exceed 25% of the City's total portfolio.

g. State of California Local Agency Investment Fund (LAIF)

The Local Agency Investment Fund was established by the State to enable local agency treasurers to place funds in a pool for investment (California Government Code Section 16429.1 et seq.). The City uses this investment vehicle for short-term liquidity, funds are available on demand and interest is paid quarterly. The City may invest up to the maximum permitted by LAIF.

h. California State and Local Agency Obligations

Obligations of the State of California or any local agency within the state that are general obligation bonds or essential service bonds secured with revenue from a water, sewer, power or electric system, provided that such obligations are rated A or better. No more than 5% of the City's total portfolio shall be invested in any one issuer in this category and the aggregate investment in categories (h. & i.) shall not exceed 30% of the City's total portfolio.

i. Other State Obligations

Registered treasury notes or bonds of any of the other 49 United States in addition to California, including general obligation bonds or essential service bonds secured with revenue from a water, sewer, power or electric system of any of the other 49 United States, in addition to California, provided that such obligations are rated A or better. No more than 5% of the City's total portfolio shall be invested in any one issuer in this category and the aggregate investment in categories (h. & i.) shall not exceed 30% of the City's total portfolio.

j. Medium-term notes

Medium-term notes, defined as all corporate and depository institution debt securities with a maximum remaining maturity of five years or less, issued by corporations licensed by the United States or any state and operating in the United States. Purchases are limited to securities rated A or better. The aggregate investment in Medium-term corporate notes shall not exceed 30% of the City's total portfolio.

k. Repurchase and Reverse Repurchase Agreements

Repurchase and Reverse Repurchase Agreements collateralized by securities of the U.S. Government or its agencies. The purchase securities shall have a minimum market value including accrued interest of 102% of the dollar value of funds borrowed and a term not to exceed one year. The aggregate investment in repurchase and reverse repurchase agreements shall not exceed 20% of the City's total portfolio.

I. Money Market and Mutual Funds

Money market and mutual funds whose portfolios consist of government securities or diversified money market securities such as acceptable C/D's, banker's acceptances, agency discount notes, commercial paper, and other full-faith and credit obligations of the U.S. Government or its agencies. The aggregate investment in Government Security money market and mutual Funds shall not exceed 20% of the City's total portfolio.

COLLATERALIZATION

Collateralization will be required on active and inactive deposits in accordance with Government Code Section 53651, 53651.2, and 53652, which set forth the eligible securities and the required value of the securities to collateralize these deposits. Whenever possible, the City shall request that U.S. Treasury and Government securities be used as collateral. Repurchase agreements will be collateralized 102% with securities of the U.S. Government or its Agencies, marked to market daily.

SAFEKEEPING AND CUSTODY

All security transactions entered into by the City shall be conducted on a delivery-versus-payment (DVP) basis. Securities purchased from brokers/dealers will be held by a third party custodian designated by the Director of Finance and evidenced by safekeeping receipts. Securities do not literally have to be held in the name of the City but ownership is evidenced through safekeeping or custodial receipts and/or statements.

TRUST AGREEMENTS

The City shall direct the investment activities of trustees. Such direction shall be in keeping with the terms and conditions of its bond agreements, applicable law and policies set forth in this document.

DIVERSIFICATION

The City will diversify its instruments by security type and institution, meeting at least the minimum requirements as outlined in Government Code Section 53601. With the exception of U.S. Treasury securities, Federal Agency securities and authorized pools, no more than 30% of the total portfolio, and less where stated, will be invested in a single security type with no more than 5 percent invested with a single issuer.

Summary of Investment Requirements

| Investment Type | City Minimum Quality Parameters | Code Minimum Quality Parameters | City Maximum % of Portfolio | Code Maximum % of Portfolio | City Maximum Maturity | Code Maximum Maturity |
|--|--|--|--------------------------------------|--------------------------------------|-----------------------------|-----------------------------|
| U.S. Treasury Obligations | None | None | None | None | 5 Years | 5 Years |
| Federal Agency Obligations | None | None | None | None | 5 Years | 5 Years |
| Bankers Acceptances | A1/P1 | None | 30%/5% issuer | 40%/30% issuer | 180 Days | 180 Days |
| State and Local Obligations | "A" Rated obligation | None | 30%/5% issuer | None | 5 Years | 5 Years |
| Commercial Paper | A1/P1/F1 | A1/P1/F1 | 25%/5% issuer | 25%/10% issuer | 270 Days | 270 Days |
| Negotiable Certificates of Deposit | "A" Rated Financial institutions | None | 30%/5% issuer | 30% | 5 Years | 5 Years |
| Certificates of Deposit | "A" Rated Financial institutions | None | 30%/5% issuer | None | 5 Years | None |
| Repurchase Agreements | "A" Rated primary dealers | None | 15%/5% issuer | None | 90 Days | 1 year |
| Medium-Term Notes | "A" Rated obligation | "A" Rated obligation | 30%/5% issuer | 30% | 5 Years | 5 Years |
| Money Market and Mutual Funds | "A" | "A" | 20% | 20% | N/A | N/A |
| Local Agency Investment Fund | None | None | \$60 Million | \$60 Million | N/A | N/A |

MAXIMUM MATURITIES

To the extent possible, the City will attempt to match its investments with anticipated cash flow requirements. Because of inherent difficulties in accurately forecasting cash flow requirements, a portion of the portfolio should be continuously invested in readily available funds. Where this Policy does not specify a maximum remaining maturity at the time of the investment, no investment shall be made in any security that at the time of the investment has a term remaining to maturity in excess of five years.

The City may directly invest in securities maturing more than five years from the date of purchase if they are authorized by the City Council. After Council authorization, no waiting period is required before such an investment is made.

The City may invest proceeds of bond issuances or certificates of participation for a term exceeding five years, provided the City Council authorizes such investments as part of the legal documents.

INTERNAL CONTROL

The Director of Finance shall establish an annual process of independent review by an external auditor. This review will provide internal control by assuring compliance with policies and procedures.

PERFORMANCE STANDARDS

The investment portfolio will be designed to obtain a market average rate of return. Safety and liquidity, however, will continue to be the predominant emphasis.

REPORTING

The Director of Finance will submit a monthly report to the City Council on the status of the City's investment portfolio no later than sixty days after the end of each month. This report shall include the types of investments, the amount of money invested with various institutions, purchase and maturity dates, and yield on investments. The Director of Finance will certify that the investment portfolio is in compliance with the investment policy and that it will meet cash flow needs for the next six months.

INVESTMENT POLICY ADOPTION

The City's investment policy will be submitted annually to Council for adoption.

RESERVE POLICY

Adopted by City Council November 15, 2016

SUBJECT

Establishment of General Fund, Enterprise Fund, and Internal Service Fund reserves in the event of economic uncertainty or emergency.

PURPOSE

The purpose of this policy is to:

- 1. Ensure that the City can make necessary repairs and replacements in the event of a one-time large-scale capital breakdown.
- 2. Ensure that the City can withstand reduced revenues that result from economic conditions or natural disaster without eliminating services or raising taxes.

POLICY

It is the policy of the City of Pleasanton to maintain a consistent level of City services.

SCOPE

This policy applies to the General Fund as well as the specified Enterprise Funds and Internal Service Funds.

PROCEDURES

The City Manager may appropriate General Fund reserves with City Council approval.

Reserve Levels and Establishment

- 1. <u>General Fund Reserve</u>: The City shall maintain an unappropriated General Fund operating reserve of between twenty percent (20%) to thirty percent (30%) of annual General Fund operating expenditures. The target level for the reserve is twenty-five percent (25%).
- 2. <u>Enterprise Fund Reserves</u>: The following Enterprise Funds require a reserve of between thirty percent (30%) and forty percent (40%) of the previous year's operating expenditures for each fund: Water and Sewer. The target level for these reserves is thirty-five percent (35%).
- 3. <u>Internal Services Fund Reserves</u>: The following Internal Services Funds require a reserve of between thirty percent (30%) and forty percent (40%) of the previous year's expenditures with a target of thirty-five percent (35%) for each fund:
 - Streetlight Replacement
 - Traffic Signal Replacement
 - Facilities Renovation, and Park & Median Renovation
- 4. <u>Internal Services Fund Reserves</u>: The following Internal Services Funds require a reserve of between thirty percent (30% and forty percent (40%) of the previous year's operating expenditures with a target of thirty-five percent (35%) for each fund:
 - Equipment Replacement
 - Livermore Pleasanton Fire Department Apparatus Replacement
 - Police Vehicle Replacement
- 5. An appropriate fund (e.g. a Capital Improvement Program reserve made for the purpose of repairing, replacing and procuring City assets) may be created and developed as necessary by the City Manager of his/her designee.

Use of Reserve Funds

- 1. <u>Economic Uncertainty</u>: For use to mitigate annual revenue shortfalls (actual revenues less than projected revenues) due to a temporary slowdown in general economic conditions as well as a short-term reduction in revenues caused by actions of the State or Federal government.
 - If any unanticipated reductions in revenue are deemed to be recurring, adjustments should be made to the budge to reflect the new revenue expectations.
- 2. Emergency: For use to mitigate costs associated with unforeseen emergencies, including natural disasters.
- 3. Enterprise Fund and Internal Service Fund Reserves shall only be used for unexpected expenses that would normally be paid by that fund. For example, the Streetlight Replacement reserve may only be used in the event of an unexpected streetlights malfunction.
- 4. The City Manager shall have the authority to approve the appropriation of Reserve Funds to respond to an emergency situation. He or she will then take a resolution to the City Council at its next regularly scheduled meeting confirming the nature of the emergency and formally

authorizing the appropriation of reserve funds. If the General Fund reserve level falls below 20%, the City Council may restore funds over a multi-year period through establishment of a reserve recovery plan that would be adopted by City Council.

Excess Fund Balances

- 1. Should actual reserve balances exceed the level required by the reserve policy at year's end, the surplus funds shall be deemed available for the following, subject to Council approval:
 - Transfer to the CIP Fund for appropriation for general capital needs and/or extensive maintenance projects.
 - Re-appropriation within the subsequent year's operating budget to provide for one-time, non-recurring needs including pre-funding the City's pension and retiree health liabilities.
- 2. Use of General Fund excess balance shall not be used for new recurring expenses.

APPENDIX D

Discussion of Major Revenues Revenue Forecasting Assumptions General Fund Five Year Fiscal Forecast



DISCUSSION OF MAJOR REVENUES

REVENUE FORECASTING ASSUMPTIONS GENERAL FUND FIVE YEAR FISCAL FORECAST

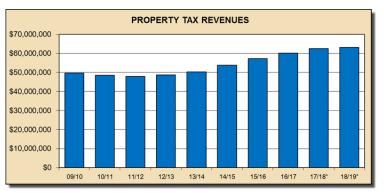
The following discussion outlines the major operating revenue sources of the City and describes the methods used to forecast FY 2017/18 and FY 2018/19 revenues.

Property Taxes

Pursuant to Proposition 13 passed by California voters in 1978, countywide property taxes are set at 1% of assessed value. After Proposition 13, initial assessed values were set at the 1976 level. Since that time, they have been increased in most years by a factor of 2%. Upon change of ownership, the

assessed value of a property is reset to the current market value (sales price).

The City receives approximately 25% of the 1% countywide collected tax in Pleasanton. Secured property taxes are the single largest source of revenue to the City's General Fund, representing approximately 52% of the total.



Property taxes are collected on both secured (real property) and unsecured property (such as boats). If a property changes ownership in the middle of a tax year, the reassessment appears on the tax rolls the following year. However, the property is reassessed for a pro-rata portion of the year of sale, and an additional or "supplemental tax" is applied in that year. The County often lags behind on reassessments, so supplemental assessments can span more than one year, causing fluctuations in revenue.

During the Great Recession Pleasanton experienced essentially no growth in assessed property value and the impact to the General Fund revenue was evident. As the real estate market continues to improve the City is experiencing increases in assessments through proposition 8 recaptures, stronger sales of existing properties, and new development. A 2% increase is typically derived from the Proposition 13 growth factor (but is not guaranteed), for FY 2017/18 the CPI for non-Proposition 8 parcels is 1.91%. As the economy continues to recover and development begins again, there is a lag time between the time construction takes place and new assessed values are recognized. After factoring in all property tax related revenues (secured, unsecured, supplemental, delinquent and property tax in lieu of VLF) staff is projecting an increase of 4% (\$62.5 million) in FY 2017/18 and 1.0% (\$63.3 million) in FY 2018/19.

Note: The Property Tax Revenues chart includes not only secured property tax, but unsecured, delinquent, supplemental and VLF in lieu property tax revenues as well.

Sales Tax

The sales tax rate in Alameda County is 9.25%, of which 1% is the "local" or City share. However, under a 1950's revenue sharing agreement with Alameda County, the City receives only 95% of the

1%, with the remaining dollars going to Alameda County. In exchange for sharing the sales tax, the County has shared (in varied degrees over the years) some of its gas tax revenues with the City. Dublin, San Leandro, and Livermore are the only cities in Alameda County that are not party to this agreement.



Sales tax revenue had increased from \$17.3 million in FY 2001/02 to \$22 million in the FY 2006/07. However, the Great Recession, which began in December 2007 and ended in 2010, had a major impact on taxable sales transactions reducing these revenues to approximately \$15.4 million in FY 2009/10 before they started to recover in FY 2010/11 and which has continued to grow ever since. However, the recovery is slowing down and consumers are increasingly purchasing on-line. As a result, Pleasanton's sales tax is expected to increase less dramatically then in recent years – 2.1% increase to \$23 million in FY 2017/18 followed by a rise of 3% in FY 2018/19, to \$23.7 million. The increase is driven, in part, by new retail development.

Hotel/Motel Tax

The City currently has thirteen hotels/motels with a total of 1,823 rooms. The City imposes a Transient Occupancy Tax ("Hotel/Motel Tax") of 8% on room rates for stays of 30 days or less. The tax was last



raised in 1983, from 5% to 8%. The proceeds from this tax currently represent approximately 5.4% of the total General Fund revenue.

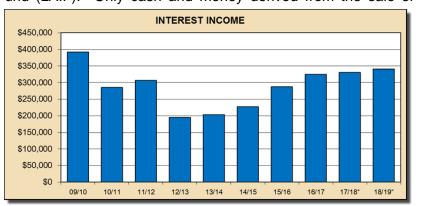
Revenues in this category have rebounded considerably as business travel and therefore, hotel tax revenues, have increased from approximately \$2.7 million in FY

2009/10 to \$6.0 million in FY 2016/17. There continues to be a steady increase in hotel tax revenues with projections of \$6.3 million in FY 2017/18 and \$6.5 million for FY 2018/19.

Interest Income

Interest income is money derived from investing idle cash. On a daily basis, the City invests all its idle cash in accordance with the City's formal investment policy. The investment portfolio typically consists of securities issued or backed by the U.S. government, mutual funds which invest in such securities, certificates of deposit with local banks collateralized with government securities, and dollars invested in the State's Local Agency Investment Fund (LAIF). Only cash and money derived from the sale of

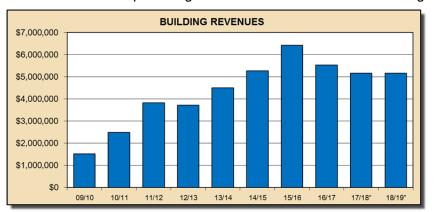
bonds and Certificates of Participation are invested separately in compliance with Internal Revenue Service regulations regarding arbitrage calculations on tax-exempt bonds. All other funds are pooled and then invested. with interest earnings allocated to the funds based on cash balances.



Staff is currently investing idle funds at modest interest rates, with three-month Treasury Bills yields averaging 0.83% as of 5/01/2017 and two-year yields around 1.28% as of 5/01/2017. Staff is projecting average interest rates of 1.1% on the portfolio for the FY 2017/18 and 1.2% for FY 2018/19 and interest earnings in the General Fund of \$331,930 in FY 2017/18 and \$340,000 in FY 2018/19 based on estimated average General Fund cash balances for the year.

Building-Related Revenues

The City's General Fund receives many types of building-related revenues. These include Planning, Public Works, Fire Inspection and Building Inspection fees. In general, these fees are intended to recover the cost of providing services which benefit a select segment of the City's taxpayers. In July of



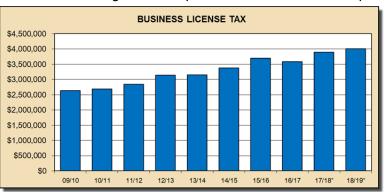
2015 the Council approved the increases in Master Fee Schedule for these fees. Since the low of FY 2009/10, building related revenues surpassed pre-recession levels as the local economy recovered and projects that had been on hold resurfaced. However, the City is expecting fewer large developments over the next two

years. As a result, Building related revenues in FY 2017/18 are projected to be decline by 5.2% to \$5.2 million and stay constant in FY 2018/19.

Business License Tax

The City imposes a license tax on businesses that conduct activities in the City, whether they have a physical location here or not. The license tax is based on gross receipts at a rate of 30 cents per

\$1,000 (3/100 of 1%), subject to certain minimums. The rate has not changed since 1983. However, due to the increased number of businesses in the City and due to an active enforcement program, revenues have grown from \$266,000 in 1983-84 to an estimated \$3.6 million in FY 2016/17.



Staff is projecting an increase in business license tax revenue of approximately 9% to \$3.9 million in FY 2017/18, followed by a slight increase in FY 2018/19 to \$4 million.

Franchise Fees

The City has franchise agreements with Pacific Gas & Electric, Pleasanton Garbage, Comcast and AT&T Cablevision. As compensation for wear and tear on City streets, these suppliers pay the City a franchise fee based on their revenue in Pleasanton as follows:

| Electricity | 0.5% |
|-------------|------|
| Gas | 1.0% |
| Garbage | 2.0% |
| Cable | 5.0% |
| | |

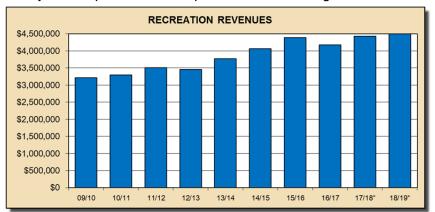


Therefore, franchise fees change when the customer base expands, when

additional/ fewer services are used (garbage and cable), when weather impacts the use of gas or electricity, and when rates change. Based on historical data and trends, customer base expansion and inflation projections staff is projecting total franchise fee revenue of \$2.6 million in FY 2017/18 and \$2.7 million in the FY 2018/19.

Recreation Revenues

The City, through its Community Services Department, offers a variety of recreational and cultural classes, activities and events, in addition to a paratransit system. In accordance with the City's Fee Policy, the department attempts to recover through fees direct staff costs and related activity expenses



for these programs. The City's General Fund, however, provides the funding to maintain facilities associated with these programs and related overhead which has not been taken into consideration when determining the cost recovery rate.

Staff spends considerable time each year developing programs for

the coming year and determining the fees required to meet cost recovery objectives. Staff has the authority to set fees for new programs offered during the course of the year, and to adjust existing fees by as much as 20%.

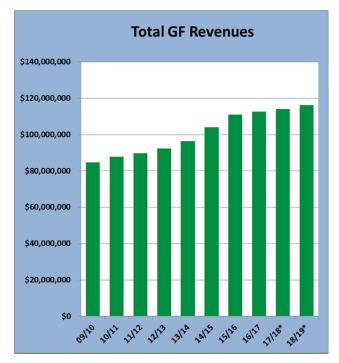
Based on the programs planned for the next two years, the Community Services Department staff has prepared line item projections of revenues. These projections have been reviewed by the Finance staff, and are incorporated into the revenue projections in the FY 2017/18 and FY 2018/19 Budget.

The FY 2017/18 recreation revenues are projected to be \$4,424,751 and the FY 2018/19 revenues are projected to be \$4,496,846.

General Fund Revenue Historical Trends

From FY 2001/02 through FY 2007/08, the City experienced sustained revenue growth (General Fund revenues increased from \$71 million in FY 2001/02 to over \$94 million in FY 2007/08), due mainly to an expanding commercial and residential property tax base, expanding retail and business license tax bases, and renewed growth in the hotel tax. During the recession revenues decreased primarily as a result of lower sales tax, hotel/motel tax, business license tax and building permit revenues. During this time revenues fell to \$85 million.

The following table demonstrates the impact of the recovery the City has experienced since the onset of the recession that began in 2007 and officially ended in 2010. As the economic recovery slows, staff is projecting revenues over the next two fiscal years to increase by 1.44% in FY 2017/18 and 1.74% in FY 2018/19.



SUMMARY OF GENERAL FUND REVENUE

| Fiscal Year | Total GF Revenues | % Change | |
|-------------|-------------------|----------|--|
| 09/10 | \$84,667,999 | -5.86% | |
| 10/11 | \$87,832,730 | 3.74% | |
| 11/12 | \$89,817,006 | 2.26% | |
| 12/13 | \$92,291,881 | 2.76% | |
| 13/14 | \$96,506,138 | 4.57% | |
| 14/15 | \$104,145,233 | 7.92% | |
| 15/16 | \$111,038,119 | 6.62% | |
| 16/17 | \$112,598,953 | 1.41% | |
| 17/18* | \$114,223,916 | 1.44% | |
| 18/19* | \$116,206,382 | 1.74% | |

Enterprise Fund Revenue

Water Fund

The Zone 7 Water Agency is the water wholesaler for the Livermore-Amador Valley, purchasing, treating, and delivering water to the City of Pleasanton. The city in turn sells water directly to local businesses and household customers. The City receives 80% of its water supply from Zone 7 and the other 20% from City owned and operated wells. Annually, transfers of funds are made from the Water Operations and Maintenance Fund to Water Replacement Fund, where monies are accumulated and used to repair and replace the City's water system. The amount of the replacement transfer is based on periodic replacement studies that look at projected future costs over a thirty to fifty year period, similar to the City's Replacement Plan for equipment, vehicles, parks, and computer equipment.

The City increased water rates in October 2015 and restructured the rates to pass through all future Zone 7 water rate increases as they occur and annually increase all the remaining components of the water rates by the increase in the Consumer Price Index (CPI). Effective 2017, the City Council chose to waive the CPI adjustment on water rates to provide some relief to the City's customers who have experienced steep increases in Zone 7 water rates. Revenues from water sales are expected to increase approximately 6.9% in FY 2017/18 due to Zone 7 and City water rate increases. A majority of the cost of a customer's water bill is the cost of Zone 7 water.

Sewer Fund

Sewer user charges contain three components:

- 1. the City of Pleasanton charges for sewage collection,
- 2. the Dublin San Ramon Services District (DSRSD) charges for sewer treatment, and
- 3. Livermore Valley Water Management Agency (LAVWMA) charges for disposal.

Annually repair and replacement transfers from the Sewer Operations and Maintenance Fund are made to the Sewer Repair and Replacement Fund, where monies are accumulated and used for capital replacement. The amount of the transfer is based on periodic replacement studies that look at projected future costs over a thirty to fifty year period, similar to the City's Replacement Plan for equipment, vehicles, parks, and computer equipment.

Sewer revenues are expected to increase 1.7% in FY 2017/18 and 1.5% in FY 2018/19. The City is not anticipating any increases in sewer fees, other than the allowable annual CPI (Consumer Price Index) increase in local city sewer fees. However, a majority of the customers' sewer fees are the regional sewer fees charged by DSRSD.

Callippe Preserve Golf Course

Golf revenues from green fees are projected based on 55,650 rounds of play for FY 2017/18 and 57,319 for FY 2018/19. Revenues are projected to decrease by 3.6% in FY 2017/18 and increase 3.0% in FY 2018/19.

Storm Drain Fund

The Storm Drain Fund reflects the City's efforts to control and improve the quality of urban water runoff (storm water runoff) before it reaches the local Arroyos and ultimately flows into San Francisco Bay. The primary revenue to the Fund is a property assessment charged to each developed and undeveloped parcel within the City (including City-owned parcels), based upon formulas that approximate each parcel's runoff. The General Fund subsidy for the storm drain maintenance fund is approximately \$330,000 per year because the assessment charged to properties in the City have been capped since its inception in FY 1992/93 and costs have exceeded the assessments collected. Staff has included a transfer of \$330,000 in the FY 2017/18 and the FY 2018/19 from the General Fund to subsidize the Storm Drain Fund.

Internal Service Fund Revenue

Internal charges (accruals) are costs reflected in the operating budgets that represent accumulating future liabilities. These liabilities may not result in actual expenditures in the short term, but they will most likely result in future expenditures. There are several examples of future expenditures for which current charges are made as the liability is accruing. These include accruals for the future replacement of equipment we are now using (similar to charges for depreciation). They also include accruals for renovation of parks and City facilities that age with usage, and employee costs that are accruing now but will be paid out later, such as unused vacation and retiree medical costs. In accordance with the City's adopted Financial Policies and the City's General Plan, the City recognizes these costs as they accrue, and sets the money aside to fund the future expenditures, rather than allowing these costs to accumulate and become a burden on future generations.

In accordance with its financial policies and the General Plan, the City maintains various Replacement/Renovation Funds. The purpose of these Funds is to provide ongoing replacement of City equipment, vehicles, and streetlights, and to make major repairs and renovations to City facilities, parks and medians in order to extend their lives. The funding sources are interest earnings and replacement accrual charges placed on the departments for their existing equipment, vehicles and facilities. These replacement charges are determined based on the replacement cost and estimated useful life (similar to depreciation) of the capital equipment.

In June 1999, the City completed its first formal "Replacement Plan" and has continued to update it on a regular basis. Staff has once again completed a major bi-annual update of the Replacement Plan as part of the Operating Budget preparation process. Updated estimates were made of the timelines and costs for replacing/renovating each City asset in the program, over a twenty-year time frame. The cash flow analysis was then updated using this information, and assuming inflation and interest income. From the cash flow analysis, the base annual accrual rate was updated, to ensure it would be adequate to fund the long term plans, without allowing the replacement/renovation fund balances to become negative or to build excessive reserves.

Special Revenue Funds

The City has thirty Special Revenue Funds in its operating budget. These include the Miscellaneous Federal Block Grant; Abandoned Vehicle Fund; Urban Forestry Fund; Community Development Block Grant (CDBG) Fund; H.O.M.E. Program Fund; Used Oil Grant Fund; Law Enforcement Grant Fund; several Landscape and Lighting Assessment Districts; several Geologic Hazard Assessment Districts; Asset Forfeiture Funds; D.A.R.E. Fund; Lower Income Housing Fund; Miscellaneous Donations Fund; Downtown Parking In-Lieu Fund; Recycling and Waste Management Fund; Library Donations Fund; Downtown Economic Development Loan Fund; H.A.P.P.Y. Public Art Donations Fund and the Hacienda Business Park Owners Association (HBPOA) Maintenance Fund.

Funding sources include special assessments, grant revenue, interest income, and donations. The use of these revenues is restricted to specific purposes. The revenue estimates for grants are based on the best available information. The revenue projections for the Lower Income Housing Fund are based on the projected number of building permits (the same assumptions used in the Capital Improvement Program). The Recycling and Waste Management Fund revenue projections are based on estimates of Alameda County Measure D recycling funds. Revenue estimates for assessments are based on staff's calculations of the revenue necessary to fund expenditure levels, within the limitations of Proposition 218. Most landscape districts contain CPI inflators; therefore, assessments are allowed to grow at a reasonable rate if needed to match rising costs. Furthermore, the budgets for the districts are very small.

Transfers or Interfund Charges

Other sources of funding for many Funds include transfers or Interfund charges. Funds are separate accounting entities; therefore, money cannot be moved between Funds without Council authorization and this is known as a transfer. Transfers can also represent interfund charges, similar to financial transactions between two independent companies. For example, the General Fund pays the Water Fund for its water usage for parks and City facilities. On the other hand, the Water Fund pays the General Fund for its share of overhead, which includes accounting services, payroll, legal services, City Manager administration, etc. The City reflects any transfers between Funds that represent payments for overhead or reimbursements for services or other costs, as "Interfund revenue" to one Fund, offset by an "Interfund expenditure" to another. More importantly, these transactions are reflected at the program level rather than just the Fund level, in order to provide better program cost accounting.

GENERAL FUND

Five Year Fiscal Forecast: FY 2017/18 to FY 2021/22

Summary of Forecast Findings

The purpose of this forecast is to assess the General Fund's ability over the next five years – on an "order of magnitude" basis – to do three things:

- 1. Maintain current service levels
- 2. Maintain the City's existing infrastructure and facilities based on past funding levels
- 3. Preserve the City's long-term fiscal heath by aligning operating revenues and costs, maintaining fund balance at policy levels and reducing liabilities such as pension and retiree health (OPEB).

The national, state, and regional economies recovered, home prices have rebounded, sales tax revenue continued upward for several years but recently declined, and unemployment is down. As a result the City experienced overall growth (recovery) in sales tax, property tax, hotel/motel tax and development services fees. However, that growth is slowing down. The Potential Future Revenues category includes increased sales and property tax from new residential and commercial developments throughout Pleasanton. The City continues to have a balanced budget over the next two years but beginning in FY 2020/21 the impact from increased pension contributions¹ will reduce the City's allocation to the CIP from \$5.6 million to \$3.9 million and in FY 2021/22, the CIP contribution decreases further to \$1.9 million. If revenues and expenditures perform better than expected, contributions to the CIP will increase to achieve at least \$5 million annual contributions.

Assumptions:

- General Fund revenue is projected to increase approximately 2.4% in FY 2017/18 and each year thereafter grow by 1.8% to 2.3%.
- Property tax is projected to increase approximately 3.6% in FY 2017/18 and 1.2% and 2% each year thereafter.
- Sales tax is projected to increase 2.1% in FY 2017/18 and 3% each year thereafter.
- Development fees are projected to decrease approximately 5% in FY 2017/18, remain relatively flat in FY 2018/19 and grown by 2% each year thereafter.
- Salaries are based on existing labor contracts and assumed to increase by 3% annually thereafter.
- PERS contributions are projected to increase by 8% in FY 2017/18 and each year thereafter. These increases are based on actuarial method changes adopted by PERS in April 2013 and actuarial assumption changes adopted in February 2014. However, PERS contributions are expected to increase substantially more beginning in FY 2018/19. PERS will notify the City of these increased amounts in June or July of 2017. Future 5-year General Fund forecasts will incorporate the increased PERS contributions.
- Employee fringe benefits are projected to decrease by approximately -1.7% in FY 2017/18, increase by 2% in FY 2018/19 and 5% each year thereafter.
- Non-personnel expenditures are projected to increase approximately 2.6% in FY 2017/18, remain relatively flat in FY 2018/19, and increase by 3% each year thereafter.

¹ The pension contribution increases do not include the additional pension contributions from PERS related to decreasing the discount rate form 7.5% top 7.0%. The extent to which those increased contributions are reflected in the operating budget will be included in future 5-year financial forecasts.

CITY OF PLEASANTON FIVE YEAR FINANCIAL FORECAST - GENERAL FUND

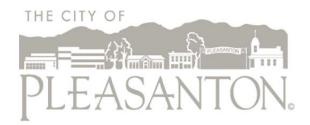
| | 2016/17 MY | Percent | 2017/18 | Percent | 2018/19 | Percent | 2019/20 | Percent | 2020/21 | Percent | 2021/22 | Percent |
|---|---------------------------|---------|---------------|---------|---------------|---------|-----------------|---------|---------------|----------|---------------------------------|---------|
| | Projected | Change | Projected | Change | Projected | Change | Projected | Change | Projected | Change | Projected | Change |
| CURRENT REVENUES | | enange | ejeeteu | enange | | enange | ejeetteu | onango | | Gildinge | | change |
| Sales Tax | \$22,525,000 | -4.33% | \$23,000,000 | 2.1% | \$23,690,000 | 3.0% | \$24,400,700 | 3.0% | \$25,132,700 | 3.0% | \$25,886,700 | 3.0% |
| Other Taxes | 10,985,000 | -0.87% | 11,589,446 | 5.5% | 11,925,130 | 2.9% | 12,163,600 | 2.0% | 12,406,900 | 2.0% | 12,655,000 | 2.0% |
| Property Taxes | 60,325,000 | 5.32% | 62,515,000 | 3.6% | 63,260,000 | 1.2% | 64,525,200 | 2.0% | 65,815,700 | 2.0% | 67,132,000 | 2.0% |
| Development Services | 5,438,150 | -15.38% | 5,155,727 | -5.2% | 5,158,817 | 0.1% | 5,262,000 | 2.0% | 5,367,200 | 2.0% | 5,474,500 | 2.0% |
| Fines & Forfeits | 300,000 | -2.88% | 181,456 | -39.5% | 181,456 | 0.0% | 183,300 | 1.0% | 185,100 | 1.0% | 187,000 | 1.0% |
| Interest Income & Rent | 325,000 | 12.98% | 331,000 | 1.8% | 340,930 | 3.0% | 351,200 | 3.0% | 361,700 | 3.0% | 372,600 | 3.0% |
| Subventions & Grants | 429,000 | -21.02% | 443,000 | 3.3% | 443,000 | 0.0% | 451,900 | 2.0% | 460,900 | 2.0% | 470,100 | 2.0% |
| Franchise Fees | 2.570.000 | -0.01% | 2.647.100 | 3.0% | 2,726,514 | 3.0% | 2.808.300 | 3.0% | 2.892.500 | 3.0% | 2.979.300 | 3.0% |
| Current Service Fees | 1,075,900 | -2.41% | 1,116,640 | 3.8% | 1.144.697 | 2.5% | 1,179,000 | 3.0% | 1,214,400 | 3.0% | 1,250,800 | 3.0% |
| Miscellaneous | 1,400,164 | -28.62% | 1,463,099 | 4.5% | 1,475,535 | 0.8% | 1,519,800 | 3.0% | 1,565,400 | 3.0% | 1,612,400 | 3.0% |
| Library Revenues | 126,000 | 5.32% | 122,000 | -3.2% | 122,000 | 0.0% | 124,400 | 2.0% | 126,900 | 2.0% | 129,400 | 2.0% |
| Recreation Revenues | 4,178,410 | -4.71% | 4,424,751 | 5.9% | 4,496,846 | 1.6% | 4,631,800 | 3.0% | 4,770,800 | 3.0% | 4,913,900 | 3.0% |
| Interfund Revenues | 2,398,829 | 12.43% | 2,166,674 | -9.7% | 2,206,562 | 1.8% | 2,272,800 | 3.0% | 2,341,000 | 3.0% | 2,411,200 | 3.0% |
| Transfers-in | 1,136,301 | 8.85% | 793,743 | -30.1% | 843,166 | 6.2% | 868,500 | 3.0% | 894,600 | 3.0% | 921,400 | 3.0% |
| TOTAL CURRENT REVENUES & | 1,130,301 | 0.0370 | 133,143 | -30.170 | 040,100 | 0.270 | 000,000 | 5.070 | 004,000 | 5.070 | 521,400 | 5.070 |
| Transfers-in | \$113,212,754 | 0.38% | \$115,949,636 | 2.42% | \$118,014,653 | 1.78% | \$120,742,500 | 2.31% | \$123,535,800 | 2.31% | \$126,396,300 | 2.32% |
| Use of Fund Balances | | | | | | | | | | | | |
| Total Revenues & Use of Fund | • · · • • • • • • • • • • | | •··- | | | | •···· =·· = -·· | | | | • · · · · · · · · · · · · · · · | |
| Balances | \$113,212,754 | 0.38% | \$115,949,636 | 2.42% | \$118,014,653 | 1.78% | \$120,742,500 | 2.31% | \$123,535,800 | 2.31% | \$126,396,300 | 2.32% |
| POTENTIAL FUTURE REVENUES | | | | | | | | | | | | |
| from Residential & Commercial Development (Approved Projects | | | | | 638,000 | | 763,000 | 19.6% | 953,000 | 24.90% | 953,000 | 0.0% |
| TOTAL REVENUES | \$113,212,754 | 0.38% | \$115,949,636 | 2.42% | \$118,652,653 | 2.33% | \$121,505,500 | 2.40% | \$124,488,800 | 2.46% | \$127,349,300 | 2.30% |
| Personnel | | | | | | | | | | | | |
| Regular Salaries | 30,387,493 | 5.07% | 32,349,953 | 6.46% | 32,663,215 | 1.0% | 33,643,100 | 3.00% | 34,652,400 | 3.00% | 35,692,000 | 3.00% |
| Temporary Salaries | 2,761,162 | -10.66% | 2,885,869 | 4.52% | 2,892,938 | 0.2% | 2,979,700 | 3.00% | 3,069,100 | 3.00% | 3,161,200 | 3.00% |
| Overtime | 1.048.679 | -9.88% | 1.090.861 | 4.02% | 1,116,580 | 2.4% | 1,150,100 | 3.00% | 1,184,600 | 3.00% | 1.220.100 | 3.00% |
| PERS | 9,125,104 | 11.76% | 9.452.102 | 3.58% | 10,567,727 | 11.8% | 11,413,100 | 8.00% | 12,326,100 | 8.00% | 13,312,200 | 8.00% |
| Benefits | 12.047.082 | 3.70% | 11,844,990 | -1.68% | 12,080,289 | 2.0% | 11,673,131 | -3.37% | 12,256,800 | 5.00% | 12,869,600 | 5.00% |
| Other | 3.911.804 | -11.19% | 4,365,200 | 11.59% | 4.392.759 | 0.6% | 4,524,500 | 3.00% | 4,660,200 | 3.00% | 4.800.000 | 3.00% |
| Fire (Pleasanton only) | 16,615,508 | 5.63% | 17,599,112 | 5.92% | 18,479,721 | 5.0% | 19,403,707 | 5.00% | 20,373,892 | 5.00% | 21,392,587 | 5.00% |
| | | | | | | | | | | | | |
| Subtotal Personnel Costs | 75,896,832 | 3.83% | \$79,588,087 | 4.86% | \$82,193,229 | 3.27% | \$84,787,338 | 3.16% | \$88,523,092 | 4.41% | \$92,447,687 | 4.43% |
| Non-Personnel | | | | | | | | | | | | |
| Transportation & Training | 1,432,675 | 44.45% | 1,432,035 | -0.04% | 1,431,460 | 0.0% | 1,474,400 | 3.00% | 1,518,600 | 3.00% | 1,564,200 | 3.00% |
| R&R Funds) | 5,139,059 | -25.02% | 5,075,144 | -1.24% | 5,075,159 | 0.0% | 5,227,400 | 3.00% | 5,384,200 | 3.00% | 5,545,700 | 3.00% |
| Materials, Supplies & Services | 18,761,155 | 13.16% | 19,665,254 | 4.82% | 19,571,838 | -0.5% | 20,159,000 | 3.00% | 20,763,800 | 3.00% | 21,386,700 | 3.00% |
| Capital Outlay | 587,050 | 24.14% | 422,990 | -27.95% | 325,990 | -22.9% | 350,000 | 7.37% | 360,500 | 3.00% | 371,300 | 3.00% |
| Fire (Pleasanton only) | 1,706,573 | -4.24% | 1,755,128 | 2.85% | 1,776,555 | 1.2% | 1,829,900 | 3.00% | 1,884,800 | 3.00% | 1,941,300 | 3.00% |
| Operating Transfers (Paratransit, Sr. & Low Income Water & Sewer | | | | | | | | | | | | |
| Subsidies) | 1,948,437 | 13.01% | 1,791,981 | -8.03% | 1,841,401 | 2.8% | 1,896,600 | 3.00% | 1,953,500 | 3.00% | 2,012,100 | 3.00% |
| Debt Payments | 190,628 | 90.63% | 190,628 | 0.00% | 190,628 | 0.0% | 190,628 | 0.00% | 190,628 | 0.00% | 190,628 | 0.00% |
| Subtotal Non-Personnel Costs & Transfers-in | 29,765,577 | 4.43% | 30,333,160 | 1.91% | 30,213,031 | -0.40% | 31,127,928 | 3.03% | 32,056,028 | 2.98% | 33,011,928 | 2.98% |
| TOTAL EXPENDITURES & | 29,100,011 | 4.43% | 30,333,100 | 1.91% | 30,213,037 | -0.40% | 31,127,928 | 3.03% | 32,030,028 | 2.90% | 33,011,928 | 2.90% |
| OPERATING TRANSFERS-OUT | \$105,662,409 | 4.00% | \$109,921,247 | 4.03% | \$112,406,260 | 2.26% | \$115,915,266 | 3.12% | \$120,579,120 | 4.02% | \$125,459,615 | 4.05% |
| Capital Projects Transfers | 5,004,589 | -27.40% | 5,195,725 | 3.82% | 5,121,274 | -1.4% | 5,590,234 | 9.2% | 3,909,680 | -30.1% | 1,889,685 | -51.7% |
| PERS Rate Stabilization | 2,122,688 | -50.54% | ,, | | | | | | | | ,, | |
| GRAND TOTAL | \$112,789,686 | 0.01% | \$115,116,972 | 2.06% | \$117,527,534 | 2.09% | \$121,505,500 | 3.38% | \$124,488,800 | 2.46% | \$127,349,300 | 2.30% |
| SURPLUS/(DEFICIT) (3) | \$423,068 | 1 | \$832,664 | | | | | | - | | | |

(2) Benefits includes Repayment of Police Side Fund Loan. FY 2018/19 is the final year of loan payments. FY 2019/20 reflects savings of \$963,021.
 (3) Staff propose that surpluses be allocated to reserves, reduce pension related liabilities (PERS and OPEB) and/or Capital Project Transfers.

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APPENDIX E

STATISTICAL DATA Comparative Information History of General Fund Revenue History of Full Time City Staffing Historical Financial Trends



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CITY OF PLEASANTON COMPARATIVE INFORMATION

| | ACTUAL 2009/10 | ACTUAL 2010/11 | ACTUAL 2011/12 | ACTUAL 2012/13 | ACTUAL 2013/14 |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 2000/10 | 2010/11 | 2011/12 | 2012/10 | 2010/14 |
| Population (calendar year) | 70,285 | 70,527 | 71,245 | 72,124 | 73,028 |
| Percentage Change | 1.02% | 1.02% | 0.91% | 1.07% | 1.25% |
| General Fund Staffing | 392.02 | 373.81 | 362.90 | 361.72 | 365.00 |
| Percentage Change | -3.70% | -4.65% | -2.92% | -0.33% | 0.91% |
| Staffing per 1,000 Capita | 6 | 6 | 5 | 5 | 5 |
| Percentage Change | 0.00% | 0.00% | -15.00% | -1.96% | 0.00% |
| General Fund Revenue | \$84,667,999 | \$87,832,730 | \$89,817,006 | \$92,291,881 | \$96,506,138 |
| Percentage Change | -5.86% | 3.74% | 2.26% | 2.76% | 4.57% |
| Revenue Per Capita | \$1,205 | \$1,245 | \$1,262 | \$1,283 | \$1,321 |
| Percentage Change | -6.03% | 3.37% | 1.34% | 1.67% | 3.01% |
| Net Assessed Value | \$17,288,705,467 | \$16,972,068,674 | \$16,743,623,805 | \$16,922,583,192 | \$17,643,185,912 |
| Percentage Change | -0.48% | -1.83% | -1.35% | 1.07% | 4.26% |
| Jobs (calendar year) | 51,374 | 52,401 | 52,925 | 53,454 | 53,989 |
| Percentage Change | -1.69% | 2.00% | 1.00% | 1.00% | 1.00% |
| City Square Miles | 23.9 | 24.2 | 24.2 | 24.2 | 24.2 |
| Acres of Developed | | | | | |
| Parks Maintained | 397.0 | 397.0 | 397.0 | 397.0 | 397.0 |
| Miles of City Streets | 215 | 216 | 216 | 216 | 217 |
| Housing Units (calendar year) | 25,982 | 26,053 | 26,069 | 26,117 | 26,191 |
| Median Household | | | | | |
| Income (Family of 4) | \$109,000 | \$111,180 | \$113,404 | \$115,672 | \$117,985 |
| Prop 4 Limit | \$384,141,392 | \$391,824,220 | \$391,068,060 | \$410,031,764 | \$484,380,003 |
| Revenue Subject to | | | | | |
| The Prop 4 Limit | \$68,101,459 | \$67,819,126 | \$68,823,905 | \$76,041,399 | \$79,303,600 |

(1) CA Dept of Finance, (Demographic Research Unit)

(2) CA Economic Development Dept.

(3) Bernal Park Phase II (est. completion 6/30/16) and Hacienda Business Park (est. completion 6/30/17)

(4) Based on Census Income Data as of 2010

CITY OF PLEASANTON COMPARATIVE INFORMATION

| | ACTUAL | ACTUAL | ADJUSTED | PROJECTED | PROJECTED |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|
| | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| Population (calendar year) | 74,850 | 75,224 | 75,600 | 75,978 | 76,358 |
| Percentage Change | 2.49% | 0.50% | 0.50% | 0.50% | 0.50% |
| General Fund Staffing | 366.72 | 373.70 | 377.10 | 378.88 | 378.88 |
| Percentage Change | 0.96% | 1.90% | 0.91% | 0.47% | 0.00% |
| Staffing per 1,000 Capita | 5 | 5 | 5 | 5 | 5 |
| Percentage Change | -2.00% | 2.04% | 0.00% | 0.00% | 0.00% |
| General Fund Revenue | \$104,120,551 | \$111,740,707 | \$112,076,453 | \$115,155,893 | \$117,171,487 |
| Percentage Change | 7.89% | 7.32% | 0.30% | 2.75% | 1.75% |
| Revenue Per Capita | \$1,391 | \$1,485 | \$1,482 | \$1,516 | \$1,534 |
| Percentage Change | 5.26% | 6.78% | -0.20% | 2.24% | 1.24% |
| Net Assessed Value | \$18,662,143,839 | \$19,747,074,840 | \$20,872,215,817 | \$21,289,660,133 | \$21,715,453,336 |
| Percentage Change | 5.78% | 5.81% | 5.70% | 2.00% | 2.00% |
| Jobs (calendar year) | 54,529 | 55,074 | 55,625 | 56,181 | 56,743 |
| Percentage Change | 1.00% | 1.00% | 1.00% | 1.00% | 1.00% |
| City Square Miles | 24.2 | 24.2 | 24.2 | 24.2 | 24.2 |
| Acres of Developed | | | | | |
| Parks Maintained | 398.4 | 453.4 | 867.4 | 867.4 | 867.4 |
| Miles of City Streets | 217 | 217 | 217 | 217 | 217 |
| Housing Units (calendar year) | 26,354 | 26,486 | 26,618 | 26,751 | 26,885 |
| Median Household | | | | | |
| Income (Family of 4) | \$120,345 | \$122,752 | \$132,366 | \$135,013 | \$137,714 |
| Prop 4 Limit | \$496,314,235 | \$528,103,747 | \$544,581,000 | \$555,472,620 | \$566,582,072 |
| Revenue Subject to | | | | | |
| The Prop 4 Limit | \$82,018,600 | \$90,275,200 | \$93,927,200 | \$95,805,744 | \$97,721,859 |

(1) CA Dept of Finance, (Demographic Research Unit)

(2) CA Economic Development Dept.

(3) Bernal Park Phase II (est. completion 6/30/16) and Hacienda Business Park (est. completion 6/30/17)

(4) Based on Census Income Data as of 2010

CITY OF PLEASANTON HISTORY OF GENERAL FUND REVENUE

| | ACTUAL 2009/10 | ACTUAL 2010/11 | ACTUAL 2011/12 | ACTUAL 2012/13 | ACTUAL 2013/14 |
|---|--|--|--|--|---|
| TAXES | | | | | |
| Secured Property | \$39,509,558 | \$39,140,690 | \$38,748,410 | \$39,487,130 | \$40,867,339 |
| Unsecured Property | 2,403,347 | 2,395,209 | 2,366,462 | 2,357,775 | 2,340,091 |
| Delinquent Taxes | 2,281,672 | 1,515,544 | 1,445,750 | 1,265,459 | 1,001,164 |
| Property Tax in Lieu of VLF | 4,972,711 | 4,882,208 | 4,816,786 | 4,855,320 | 5,060,700 |
| Supplemental Assessment | 556,736 | 635,358 | 546,283 | 683,005 | 1,097,483 |
| Subtotal | \$49,724,024 | \$48,569,009 | \$47,923,691 | \$48,648,689 | \$50,366,777 |
| OTHER TAXES | | | | | |
| Sales & Use Tax | 15,420,066 | 18,503,316 | 19,107,418 | 19,102,977 | 20,993,123 |
| Public Safety Sales Tax | 306,751 | 319,173 | 348,864 | 379,602 | 398,040 |
| Documentary Tax | 455,169 | 465,375 | 536,841 | 680,882 | 733,805 |
| Hotel/Motel | 2,719,621 | 2,965,630 | 3,486,597 | 3,938,934 | 4,298,581 |
| Misc. Taxes | 91 | 0 | 41 | 39 | 41 |
| Business Licenses | 2,632,848 | 2,688,929 | 2,842,587 | 3,141,722 | 3,150,104 |
| Off Track Fees | 149,626 | 125,826 | 96,176 | 105,338 | 95,605 |
| Subtotal | \$21,684,172 | \$25,068,249 | \$26,418,524 | \$27,349,494 | \$29,669,299 |
| PERMITS | 852,765 | 1 411 200 | 1,760,983 | 1,947,007 | 1,809,141 |
| | 002,700 | 1,411,309 | 1,100,000 | 1,547,007 | 1,009,141 |
| FINES & FORFEITURES | 374,171 | 477,420 | 432,120 | 516,878 | 408,989 |
| | | | | | |
| FINES & FORFEITURES | 374,171 | 477,420 | 432,120 | 516,878 | 408,989 |
| FINES & FORFEITURES INTEREST INCOME & RENT | 374,171 391,607 | 477,420 285,643 | 432,120 306,304 | 516,878 195,416 | 408,989 203,293 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS | 374,171 391,607 862,416 | 477,420 285,643 998,543 | 432,120 306,304 518,407 | 516,878 195,416 576,803 | 408,989 203,293 495,242 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES | 374,171 391,607 862,416 1,955,493 | 477,420 285,643 998,543 2,001,934 | 432,120 306,304 518,407 2,012,970 | 516,878 195,416 576,803 2,114,954 | 408,989 203,293 495,242 2,371,124 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES | 374,171 391,607 862,416 1,955,493 43,630 | 477,420 285,643 998,543 2,001,934 34,988 | 432,120 306,304 518,407 2,012,970 373,996 | 516,878 195,416 576,803 2,114,954 533,882 | 408,989 203,293 495,242 2,371,124 486,060 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES | 374,171 391,607 862,416 1,955,493 43,630 428,476 | 477,420 285,643 998,543 2,001,934 34,988 918,878 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS | 374,171 391,607 862,416 1,955,493 43,630 428,476 194,692 | 477,420 285,643 998,543 2,001,934 34,988 918,878 118,740 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 65,690 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 36,464 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 75,396 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES | 374,171 391,607 862,416 1,955,493 43,630 428,476 194,692 1,047,273 | 477,420 285,643 998,543 2,001,934 34,988 918,878 118,740 945,052 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 65,690 1,026,830 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 36,464 920,998 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 75,396 933,439 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES | 374,171 391,607 862,416 1,955,493 43,630 428,476 194,692 1,047,273 84,421 | 477,420 285,643 998,543 2,001,934 34,988 918,878 118,740 945,052 80,553 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 65,690 1,026,830 82,605 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 36,464 920,998 92,234 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 75,396 933,439 120,880 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES RECREATION REVENUE | 374,171 391,607 862,416 1,955,493 43,630 428,476 194,692 1,047,273 84,421 3,210,479 | 477,420 285,643 998,543 2,001,934 34,988 918,878 118,740 945,052 80,553 3,295,408 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 65,690 1,026,830 82,605 3,507,589 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 36,464 920,998 92,234 3,454,378 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 75,396 933,439 120,880 3,772,869 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES RECREATION REVENUE MISCELLANEOUS | 374,171 391,607 862,416 1,955,493 43,630 428,476 194,692 1,047,273 84,421 3,210,479 1,362,962 | 477,420 285,643 998,543 2,001,934 34,988 918,878 118,740 945,052 80,553 3,295,408 1,077,761 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 65,690 1,026,830 82,605 3,507,589 1,264,243 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 36,464 920,998 92,234 3,454,378 2,197,509 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 75,396 933,439 120,880 3,772,869 1,371,120 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES RECREATION REVENUE MISCELLANEOUS INTERFUND REVENUES | 374,171 391,607 862,416 1,955,493 43,630 428,476 194,692 1,047,273 84,421 3,210,479 1,362,962 2,451,418 | 477,420 285,643 998,543 2,001,934 34,988 918,878 118,740 945,052 80,553 3,295,408 1,077,761 2,549,243 | 432,120 306,304 518,407 2,012,970 373,996 1,616,141 65,690 1,026,830 82,605 3,507,589 1,264,243 2,506,913 | 516,878 195,416 576,803 2,114,954 533,882 1,200,175 36,464 920,998 92,234 3,454,378 2,197,509 2,507,000 | 408,989 203,293 495,242 2,371,124 486,060 2,124,937 75,396 933,439 120,880 3,772,869 1,371,120 2,297,572 |

CITY OF PLEASANTON HISTORY OF GENERAL FUND REVENUE

| | ACTUAL 2014/15 | ACTUAL 2015/16 | ADJUSTED 2016/17 | PROJECTED 2017/18 | PROJECTED 2018/19 |
|---|--|--|--|---|--|
| TAXES | | | | | |
| Secured Property | \$43,544,529 | \$46,885,701 | \$49,660,000 | \$51,500,000 | \$51,800,000 |
| Unsecured Property | 2,465,775 | 2,573,121 | 2,590,000 | 2,700,000 | 2,800,000 |
| Delinquent Taxes | 971,137 | 726,117 | 615,000 | 615,000 | 615,000 |
| Property Tax in Lieu of VLF | 5,350,678 | 5,659,947 | 5,890,000 | 6,200,000 | 6,500,000 |
| Supplemental Assessment | 1,412,154 | 1,431,606 | 1,480,000 | 1,500,000 | 1,545,000 |
| Subtotal | \$53,744,273 | \$57,276,492 | \$60,235,000 | \$62,515,000 | \$63,260,000 |
| OTHER TAXES | | | | | |
| Sales & Use Tax | 22,410,654 | 23,543,972 | 22,525,000 | 23,000,000 | 23,690,000 |
| Public Safety Sales Tax | 425,372 | 431,813 | 400,000 | 400,000 | 400,000 |
| Documentary Tax | 741,978 | 823,790 | 875,000 | 901,250 | 928,288 |
| Hotel/Motel | 5,057,080 | 6,037,902 | 6,045,000 | 6,300,000 | 6,489,000 |
| Misc. Taxes | 0 | 0 | 0 | 0 | 0 |
| Business Licenses | 3,376,592 | 3,700,568 | 3,580,000 | 3,888,196 | 4,004,842 |
| Off Track Fees | 86,989 | 87,560 | 85,000 | 100,000 | 103,000 |
| Subtotal | \$32,098,665 | \$34,625,605 | \$33,510,000 | \$34,589,446 | \$35,615,130 |
| PERMITS | 2 254 952 | 0.047.070 | 2,781,000 | 0 504 007 | 0 504 007 |
| I. — | 3,251,852 | 3,047,076 | 2,701,000 | 2,531,327 | 2,531,327 |
| FINES & FORFEITURES | 397,906 | 3,047,076 308,911 | 300,000 | 181,456 | 2,531,327 |
| | | | | | |
| FINES & FORFEITURES | 397,906 | 308,911 | 300,000 | 181,456 | 181,456 |
| FINES & FORFEITURES INTEREST INCOME & RENT | 397,906 227,778 | 308,911 287,667 | 300,000 325,000 | 181,456 331,000 | 181,456 340,930 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS | 397,906 227,778 857,893 | 308,911 287,667 543,188 | 300,000 325,000 429,000 | 181,456 331,000 443,000 | 181,456 340,930 443,000 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES | 397,906 227,778 857,893 2,455,508 | 308,911 287,667 543,188 2,570,130 | 300,000 325,000 429,000 2,570,000 | 181,456 331,000 443,000 2,647,100 | 181,456 340,930 443,000 2,726,514 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES | 397,906 227,778 857,893 2,455,508 38,028 | 308,911 287,667 543,188 2,570,130 342,653 | 300,000 325,000 429,000 2,570,000 130,150 | 181,456 331,000 443,000 2,647,100 297,400 | 181,456 340,930 443,000 2,726,514 297,400 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 19,913 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 256,174 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 141,500 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 73,500 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 73,500 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 19,913 965,751 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 256,174 1,102,458 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 141,500 1,075,900 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 73,500 1,116,640 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 73,500 1,144,697 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 19,913 965,751 139,589 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 256,174 1,102,458 119,630 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 141,500 1,075,900 126,000 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 73,500 1,116,640 122,000 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 73,500 1,144,697 122,000 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES RECREATION REVENUE | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 19,913 965,751 139,589 4,063,001 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 256,174 1,102,458 119,630 4,384,846 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 141,500 1,075,900 126,000 4,178,410 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 73,500 1,116,640 122,000 4,424,751 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 73,500 1,144,697 122,000 4,496,846 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES RECREATION REVENUE MISCELLANEOUS | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 19,913 965,751 139,589 4,063,001 1,705,600 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 256,174 1,102,458 119,630 4,384,846 1,961,616 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 141,500 1,075,900 126,000 4,178,410 1,400,164 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 73,500 1,116,640 122,000 4,424,751 1,463,099 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 73,500 1,144,697 122,000 4,496,846 1,475,535 |
| FINES & FORFEITURES INTEREST INCOME & RENT SUBVENTIONS & GRANTS FRANCHISES PLANNING & ZONING FEES PLAN CHECK FEES PUBLIC WORKS CURRENT SERVICE FEES LIBRARY SERVICES RECREATION REVENUE MISCELLANEOUS INTERFUND REVENUES | 397,906 227,778 857,893 2,455,508 38,028 1,963,429 19,913 965,751 139,589 4,063,001 1,705,600 2,191,365 | 308,911 287,667 543,188 2,570,130 342,653 2,780,572 256,174 1,102,458 119,630 4,384,846 1,961,616 2,133,689 | 300,000 325,000 429,000 2,570,000 130,150 2,475,500 141,500 1,075,900 126,000 4,178,410 1,400,164 2,398,829 | 181,456 331,000 443,000 2,647,100 297,400 2,253,500 73,500 1,116,640 122,000 4,424,751 1,463,099 2,166,674 | 181,456 340,930 443,000 2,726,514 297,400 2,256,590 73,500 1,144,697 122,000 4,496,846 1,475,535 2,206,562 |

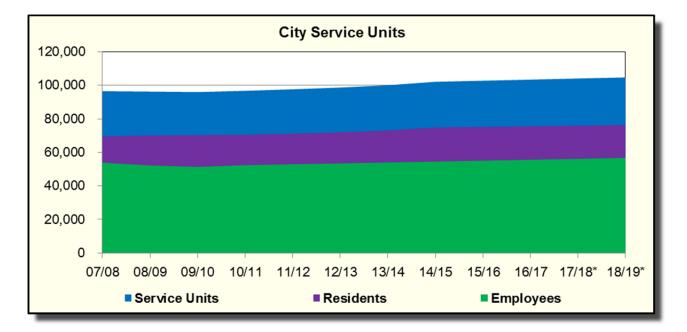
CITY OF PLEASANTON HISTORY OF FULL-TIME CITY STAFFING

| | ACTUAL | ACTUAL | ACTUAL | MIDYEAR | PROJECTED | PROJECTED | ACTUAL | MIDYEAR | PROJECTED | PROJECTED |
|----------------------------------|---------------|--------------|--------------|----------|-----------|-----------|----------|----------|-----------|-----------|
| | FY 09/10 | FY 10/11 | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | FY 16/17 | FY 17/18 | FY 18/19 |
| | _ | | | | | | | | | |
| GENERAL FUND | | | | | | | | | • | |
| GENERAL GOVERNMENT | | | | | | | | | | |
| City Manager | | | | | | | | | | |
| Administration | 4.50 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | 5.65 | 5.65 | 3.90 | |
| City Clerk | 5.50 | 4.75 | 4.75 | 4.75 | 4.75 | 4.75 | 5.75 | 5.75 | 5.75 | |
| Information Technologies | 8.80 | 7.80 | 7.70 | 7.07 | 7.06 | 7.06 | 7.06 | 7.06 | 7.06 | 7.06 |
| Law | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.13 | 4.13 | 4.13 | 4.13 |
| Finance | 15.57 | 14.61 | 11.80 | 11.80 | 11.80 | 11.80 | 11.79 | 11.79 | 11.79 | 11.79 |
| Human Resources | 5.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 6.00 | 6.00 | 6.00 | 6.00 |
| PUBLIC SAFETY | | | | | | | | | | |
| Fire (LPFD - Pleasanton only) | 64.50 | 64.50 | 61.50 | 61.75 | 61.25 | 61.25 | 61.63 | 61.63 | 62.00 | 62.00 |
| Police | 119.00 | 115.00 | 112.00 | 113.00 | 114.00 | 114.00 | 115.00 | 116.50 | 118.50 | 118.50 |
| COMMUNITY DEVELOPMENT | | | | | | | | | | |
| Administration | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | | | |
| Permit Center | moved from | n Bldg & Saf | ety Division | 2.00 | 2.00 | 2.00 | 3.00 | | | |
| Planning | 11.00 | 10.00 | 10.50 | 10.50 | 10.00 | 10.00 | 10.00 | | 1 | |
| Engineering and Inspection | 19.00 | 19.00 | 18.00 | 18.00 | 18.00 | 18.00 | 18.00 | | 1 | 1 |
| Building & Safety | 12.00 | 12.00 | 11.50 | 9.50 | 9.00 | 9.00 | 9.00 | | | |
| Economic Development | 3.50 | 2.50 | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 | | 1 | |
| OPERATIONS SERVICES | | | | | | | | | 1 | 1 |
| Administration | 3.20 | 3.10 | 3.10 | 3.10 | 3.10 | 3.10 | 3.60 | | | |
| Support Services | 14.40 | 13.30 | 13.30 | 13.30 | 14.30 | 14.30 | 13.30 | | | |
| Streets | 18.40 | 14.30 | 13.30 | 13.30 | 12.30 | 12.30 | 13.30 | | | |
| Parks | tv Activities | 31.30 | 28.30 | 27.30 | 27.30 | 27.30 | 30.30 | | | |
| COMMUNITY ACTIVITIES | | | | | | | | | | |
| Community Services | 21.40 | 19.90 | 20.90 | 21.11 | 22.11 | 22.11 | 22.11 | | | |
| Parks Maintenance | 33.00 | moved to O | perations Se | ervices | | | | | | |
| Library Services | 24.25 | 23.75 | 23.25 | 23.25 | 23.25 | 23.25 | 23.75 | | | |
| TOTAL GENERAL FUND | 390.02 | 371.81 | 360.90 | 360.73 | 361.22 | 361.22 | 371.36 | 218.50 | 219.12 | 209.47 |
| Percentage Change | | -4.7% | -2.9% | 0.0% | 0.1% | 0.0% | -2.9% | 0.0% | 0.1% | 0.0% |
| <u></u> | | | | | | | | | | |
| ENTERPRISE FUNDS | | | | | | | | | | |
| PARATRANSIT | 4.10 | 4.10 | 3.10 | 2.89 | 2.89 | 2.89 | 3.10 | 2.89 | 2.89 | 2.89 |
| WATER | 22.57 | 19.97 | 19.97 | 20.47 | 20.97 | 20.97 | 19.97 | 20.47 | 20.97 | 20.97 |
| SEWER | 8.83 | 8.60 | 8.60 | 8.60 | 9.10 | 9.10 | 8.60 | 8.60 | 9.10 | 9.10 |
| STORM DRAIN/URBAN RUNOFF | 3.22 | 2.97 | 3.07 | 3.07 | 3.07 | 3.07 | 3.07 | 3.07 | 3.07 | 3.07 |
| TOTAL ENTERPRISE FUNDS | 38.72 | 35.64 | 34.74 | 35.03 | | 36.03 | 34.74 | 35.03 | | 36.03 |
| | | -8.0% | -2.5% | 0.8% | 2.9% | 0.0% | -2.5% | 0.8% | 2.9% | 0.0% |
| Percentage Change | -2.4% | -0.0% | -2.3% | 0.0% | 2.9% | 0.0% | -2.3% | 0.0% | 2.9% | 0.0% |
| TOTAL GENERAL FUND AND | | | | | | | | | | |
| ENTERPRISE FUNDS | 430.74 | 409.45 | 397.64 | 397.76 | 399.26 | 399.26 | 397.64 | 397.76 | 399.26 | 399.26 |
| Percentage Change | | -4.9% | -2.9% | 0.0% | 0.4% | 0.0% | -2.9% | 0.0% | 0.4% | 0.0% |
| reicentage Change | -3.0% | -4.970 | -2.970 | 0.0% | 0.4% | 0.0% | -2.970 | 0.0% | 0.4% | 0.078 |
| LIMITED TERM STAFFING | 1 | | | | | | | | | |
| | 0.00 | | | | r | 1 | | | r | |
| City Manager | 0.80 | | | | | | | | | |
| Law | | | 1.00 | | | | 1.00 | | | |
| Police | | | 1.00 | 4.00 | | | 1.00 | 4.00 | | |
| Planning Economic Development | | | | 1.00 | | | | 1.00 | ł | |
| Economic Development | 4.00 | 0.00 | 4.00 | 1 00 | | 1.00 | 4.00 | 4.00 | | 1.00 |
| Community Development | 1.00 | 2.00 | 1.00 | 1.00 | | 1.00 | 1.00 | 1.00 | | 1.00 |
| Public Works | | 4.00 | 1.00 | 1.00 | | | 1.00 | 1.00 | | |
| Operations Services | | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |
| Community Services | | | 2.00 | 2.00 | 1.00 | 1.00 | 2.00 | 2.00 | 1.00 | 1.00 |
| Water | 0.10 | | | | | | | | <u>├</u> | |
| Sewer | 0.10 | | | | | | | | | |
| TOTAL LIMITED TERM | 2.00 | 3.00 | 5.00 | 5.00 | 1.00 | 2.00 | 5.00 | 5.00 | 1.00 | 2.00 |

HISTORICAL FINANCIAL TRENDS

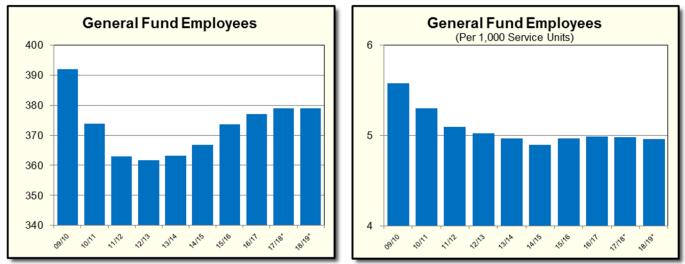
The City of Pleasanton is fortunate to have several large business employment centers located in its community that contribute to the approximately 54,000 local jobs (employment). Any financial trend analysis which utilizes only per capita information ignores the revenue generated by businesses and services provided to them. Therefore, staff has chosen to use a "per service unit" approach whenever possible in analyzing trends and making comparisons to other agencies. A common assumption used in fiscal impact analysis is that a resident is equivalent to one service unit, while a local job is equivalent to one-half a service unit. This is the assumption staff has utilized in each graph or table that refers to "service units".

The following graph displays the residential and employment growth in Pleasanton over the last ten years, and reflects the combination of these two statistics into equivalent "Service Units". In total the growth in residential and employment population has been relatively flat over the past ten years.

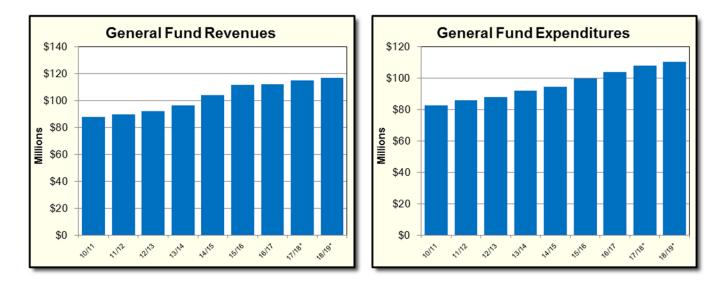


*Projected

The following graphs display the number of General Fund employees over a 10-year period. The first graph reflects the number of employees, and the second graph reflects the number of employees "per 1,000 service units".



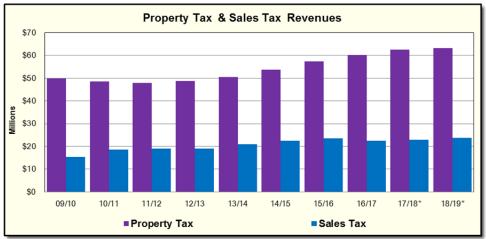
As a result of the Great Recession that occurred between 2007 and 2010, the City reduced its number of employees by 40 positions through retirements and attrition. Better equipment and improved technology has improved staff productivity which has lessen the growth in the number of employees. Beginning in 2013 the City has started to fill vacant positions throughout the organization as service demands have increased. The City is projected to add two employees during the next two years.



General Fund revenues grew steadily up until the economic downturn in fiscal year 2008 then decreased slightly in fiscal years 2009 & 2010, however as the economy continues to improve revenues have now surpassed the pre-2008 levels and are projected to grow more slowly over the next two years. The City is experiencing steady increases in revenues primarily in property taxes and sales tax categories that are projected to be sustainable over the next two years. A recovered real estate market and local economy has also provided increases in Hotel/Motel taxes, Business License taxes and Building Permit revenues.

General Fund expenditures have grown slightly overall in the past ten years, decreasing during the recent economic downturn and then increasing in the past four years. Expenditures per service unit (adjusted for inflation) have changed slightly over the last decade also. Efficiencies in operations and economies of scale have allowed the service levels to remain fairly constant over very difficult economic times in the past ten years.

Property taxes grew steadily until FY 2009/10, slightly decreased due to the Great Recession and have fully rebounded as a result of increased assessed valuations, new construction and sales of existing properties. The rate of



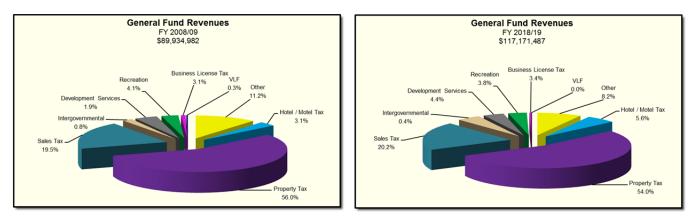
properties. The rate of property tax growth has increased as a result of the recent economic recovery. Property tax revenue is projected to be \$62.5 million in FY 2017/18 an increase of \$1.7 million from FY 2016/17.

Sales Tax grew slightly prior to the economic downturn in fiscal year

2008 in which revenues decreased considerably during the Great Recession. Revenues rebounded in fiscal year 2011, held steady for two years and in FY 2014/15 surpassed pre-2008 levels. The volatility of this revenue makes it difficult to project its long term trends, but for now, sales tax is projected to experience modest growth in the next couple of years. Fortunately, the tax base is comprised of a very diverse mix of businesses, which helps smooth out the ups and downs.

The following graph compares Pleasanton's Stoneridge Mall to malls in nearby cities. Stoneridge Mall continues to be among the highest sales tax revenue generator in the area.

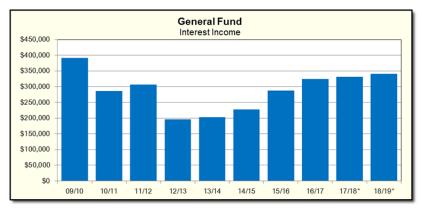




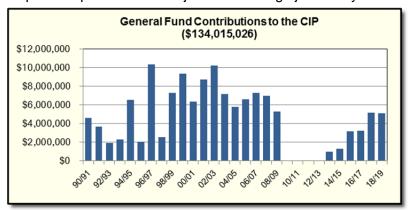
As the following graph displays, the General Fund Revenue make-up has changed over the years.

Sales tax and property taxes continue to be the General Fund's primary revenue sources, with property tax representing 54% of the General Fund's revenue; up from 49% in the FY 2006/07.

The following graph displays the interest earnings of the General Fund for the last 10 years. On a daily basis, the City invests all its idle cash, in accordance with the City's formal investment policy. The continued low interest rate environment over the last six years has impacted the amount of annual interest income the City generates from its investments.



From the FY 1990/91 through projected FY 2016/17 the General Fund contributed \$123.7 million to Capital Improvement Projects including joint City School District gymnasiums, Veteran's Hall



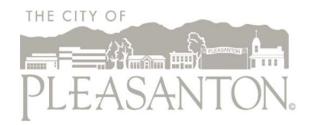
renovations, participation in the County's animal shelter, the expanded aquatic center, the Alviso Adobe project, Val Vista Park expansion, the Bernal Property, the Callippe Golf Course in South Pleasanton, the Firehouse Arts Center and major street and park improvements.

General Fund contributions to CIP before FY 2009/10 include debt service payments.

Beginning in FY 2009/10 the General Fund has been directly paying the debt service payments.

APPENDIX F

Debt Summary





BONDED DEBT SUMMARY AS OF 6/30/2018 AND OF 6/30/2019

| | ISSUE | ISSUER | PURPOSE | SECURITY | DATE OF ISSUE | ORIGINAL AMOUNT | PROJECTED PRINC. AMT. OUTSTANDING AT 6/30/18 | PROJECTED PRINC. AMT. OUTS TANDING A T 6/30/19 | PAYOFF |
|------|---------------------------------------|---------------|------------------------------------|----------------|---------------------|--------------------|---|---|----------|
| 2017 | E BONDS: PJPFA Water Revenue Bonds | PJPFA City | DERWA facilities expansion project | Water Revenues | 2/16/17 | \$7,100,000 | \$6,305,000 | \$5,460,000 | 2/1/2025 |

In addition, we have the following Mortgage Revenue Bonds. The City has no obligation but acts as the conduit agency.

| | ISSUE | IS SUER | PURPOSE | SECURITY | DATE OF IS SUE | ORIGINAL AMOUNT | RESPONSIBILITY | PAYOFF |
|-----------------|--|---------|---|--|-------------------|--------------------|---------------------------|-----------|
| HOME M 1989A | ORTGAGE REVENUE BONDS: Variable Rate Multifamily Mortgage Revenue Demand Bonds (Valley Plaza II Apts) | City | Refinance multifamily rental housing development | FNMA collateral pledge | 10/20/1989 | \$8,160,000 | Owner's responsibility | 8/1/2018 |
| 2001A | Variable Rate Demand Multifamily Housing Revenue Bonds (Bernal Apartments) | City | Construction of multifamily residential housing development | FNMA under a credit facility | 8/9/2001 | 18,925,000 | Owner's responsibility | 9/15/2034 |
| 2003 | Variable Rate Demand Multifamily Housing Revenue Bonds (Busch Sr Housing) | City | Construction of multifamily senior residential housing development | FNMA credit enhancement | 11/01/2003 | 13,360,000 | Owner's responsibility | 6/15/2037 |
| 2005 | Variable Rate Demand Certificates - Pleasanton Assisted Living Facility | City | Construction of Parkview Assisted Living Center | Citibank Irrevocable Letter of Credit | 9/28/2005 | 19,700,000 | Owner's responsibility | 11/1/2040 |

APPENDIX G

Resolution Housing & Human Services Grant (HHSG) Program



RESOLUTION NO. 17-954

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF PLEASANTON, ADOPTING THE FY 2017/18 and FY 2018/19 OPERATING BUDGET AND THE FY 2017/18 COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAM

WHEREAS, biannually the City Council adopts a two-year operating budget; and

WHEREAS, at a public meeting on June 6, 2017, staff presented a report regarding the recommended Operating Budget for FY 2017/18 and FY 2018/2019 and Community Development Block Grant Program for FY 2017/18.

NOW, THEREFORE BE IT RESOLVED THAT THE CITY COUNCIL OF THE CITY OF PLEASANTON DOES RESOLVE, DECLARE, DETERMINE AND ORDER THE FOLLOWING:

SECTION 1: Council adopts the FY 2017/18 and FY 2018/2019 Operating Budget provided in Exhibit A.

SECTION 2: Council adopts the FY 2017/18 Community Development Block Grant program as outlined in Exhibit B.

SECTION 3: This resolution shall become effective immediately upon its passage and adoption.

PASSED, APPROVED AND ADOPTED by the City Council of the City of Pleasanton at a regular meeting held on June 20, 2017.

I, Karen Diaz, City Clerk of the City of Pleasanton, California, certify that the foregoing resolution was adopted by the City Council at a regular meeting held on the 20th day of June, 2017 by the following vote:

Ayes:Councilmembers Brown, Narum, Olson, Pentin, Mayor ThorneNoes:NoneAbsent:NoneAbstain:None

Karen Diaz, City Cler

APPROVED AS TO FORM:

G. Sodergren, City Attorney

| <u>TABLE A:</u> FY 2017-18 Housing and Human Services Grant (HHSG) Funding Allocation (Approved by City Council 5/2/2017) |
|--|
|--|

| | | | | | | FUNDING | FUNDING SOURCE: | | |
|---|---|--------------------|--------------------|--------------------------|-----------------|-------------------|------------------|----------|------------------|
| Agency Name | Project Description | Funda Requested | Total | % of CDBG Red Cap/Reh | CDBG Pub Svc | CDBG Admin | City Gen Fund | HOME | LIHF |
| 1) CAPITAL / REHAB | | | | - | - | - | | | |
| City of Pleasenton | Annual Section 108 Loan Payment (Axis Clinic) | \$20,062 | | H | 62 | | | | |
| Hope Hospice, Inc | Unified Communications Phone System | \$28,000 | \$15,000 | 54% \$15,000 | 00 | | | | |
| Sunflower Hill | Sunflower Hill Gardens - Capital Garden Op Equipmt | \$20,000 | | _ | | | | | |
| Tri-Valley Haven | Tri-Valley Haven Capital Improvements Project | \$283,000 | | 50% \$140,438 | 138 | | | | |
| 2) SERVICES , MULISING | | \$ 351,062 | \$175,500 | \$175,500 | | 95 95 | 8 | 8 | 3 |
| Abode Services | HOPE Outreach | \$58 719 | \$50.000 | 3596 | | | | | \$50.000 |
| Abode Services | Tri-Valley Renid Rehousing Program (Rent Suheidlee) | 875 NDD | | 10367 | | | | \$70.000 | 000 000 |
| | Tri-Valley Rapid Rehousing Program (Case Mant) | \$55.355 | | % 06 | | | | | \$50,000 |
| ECHO Housing | Housing Counseiing Services | \$40,000 | 1 | 100% | | | | Ì | \$40,000 |
| 11 SEBUCES MEDICAL / UCAL TU | | \$229,074 | \$210,000 | | 3 | 8 | 8 | \$70,000 | \$140,000 |
| Axis Community Health | Enhancing Health Outcomes w/Patient Care Messeging | \$11.000 | \$9.251 | 84% | | | \$9.251 | | |
| Pleasanton Unified School District | Student Health Services | \$5,000 | | 100% | | | \$5.000 | | |
| Tri-City Heatth Center | East County HIV Early Intervention Services | \$10,000 | | 960 | | | | | |
| YMCA of the East Bay, Tri-Valley YMCA | Behavioral Heatth Care Services for Families | \$30,000 | | 83% | | | \$28,000 | | |
| A SEBUCES COOD | | \$56,000 | \$4 2,251 | | s | 05 05 | | 3 | 3 |
| 4) SERVICES - FOUD | Hot Meal Process and Weatand Bar Lunch Drovean | 630.000 | 613 KAD | 7007 | - | | 613 EUN | | |
| Open Heart Kitchen | Senior Meal Program | \$50,000 | | 95% | SAD FOD | | 000'01 C | | |
| Construm Community Convince | Meate on Wheele for Descentruls Homehound Elderty | 612 000 | | 2 | 00.010 | | 000'14 | | T |
| Tri-Valley Haven | Tri-Valley Haven's Food Pantry | \$15,000 | | 74% | | | 30,000 | | |
| | from the second s | \$107 000 | | 2 | 50 540 500 | 5 | | ົອ | 3 |
| 5) SERVICES · HOMELESS | | | Ann ¹ 1 | | | | | \$ | 8 |
| Tri-Valley Hæven | Shilch Domestic Violence Shetter and Services | \$35,000 | \$16,000 | 46% | | | \$16,000 | | |
| Tri-Valley Haven | Sojourner House Homeless Shelter Program | \$80,000 | | 38% | | | \$30,000 | | |
| | | \$115,000 | \$46,000 | | \$ | 05 05 | \$46,000 | 3 | 3 |
| 6) SERVICES - FINANCIAL / LEGAL | Discontra Child Abura Internation Gramma | 644 000 | 1 | 101 | | | | | ſ |
| | | 000,116 | 1 | 54%P | | | 000'/\$ | | |
| Legal Assistance for Seniors | Legal Assistance for Semiora | \$12,000 | | 75% | | | 29,000 | | |
| In-valey Haven | Counsearing and Lemporary Restraining Order Clinic | 520,000 | 511,000 | 55% | | | | |] |
| 7) SERVICES • DISABLED / SPECIAL NEEDS | 508 | \$43'000 | \$27,000 | | 20 2 0 | 80 | \$27,000 | 3 | 3 |
| Easter Seals Bay Area | Easter Seals Kaleidoscope | \$15,000 | \$10,000 | 67% | | | \$10,000 | | |
| Sandra J Wing Heating Therapies Foundatio | Sandra J Wing Heating Therapies Foundation Heating Therapies for Cancer Patients in Pleasanton | \$15,000 | | 0% | | | | | |
| Sunflower Hill | Sunflower Hill Gardens - Curriculum Dev and Teaching | \$20,230 | | 25% | | | \$5,000 | | |
| 8) GEDVINES , OTHER | | \$50,230 | \$15,000 | | s 5 | 0\$ 05 | \$15,000 | 3 | 3 |
| Chabot-LP / TV One Stop Career Ctr | Pleasanton ViTA 17-18 | \$7.430 | 05 | 180 | | | | | ſ |
| Chabot-LP / TV One Stop Career Ctr | Pleasanton Jobs Initiative 2017-2018 | S18.211 | | 38% | | | \$7,000 | | |
| CityServe of the TriValley | CityServe of the Tri-Valley | \$15,000 | | 87% | | | \$10.000 | | |
| Eden f&R, Inc. | 2-1-1 Atameda County | \$25,000 | | %0 | | | | | |
| Hope Hospice, Inc | Grief Support Center | \$7,500 | \$5,000 | 67% | | | \$5,000 | | |
| Hope Hospice, Inc | The Volunteer Program | \$7,500 | | 9%0 | | | | | |
| Pleasanton Unified School District | Coliege Preparation Readiness Program | \$15,000 | | 0% | | | | | |
| YMCA of the EB / Tri-Valley YMCA | Farnily Welhness Svcs for Kinship + Foster Care Families | \$25,000 | | 0% | | | | | |
| 9) ADMINISTRATION (CDBG) | | \$120,641 | \$ 22,000 | | 5 05 | 95 95 | \$22,000 | S | 0\$ |
| City of Pleasanton | Administration of CDBG / HHSG Program | \$54,000 | \$54,000 | 100% | | \$54,000 | | | |
| | | \$54,000 | | | 80 80 | | 8 | 8 | 3 |
| | TOTAL | \$1,126,007 | \$679,251 80% | | 00 \$40,500 | 2 <u>\$54.000</u> | | 570,000 | <u>\$140.000</u> |
| | | | runung Avaiable: | UUC'C'11¢ :slast | | | LC7'RAL¢ | */0'000 | \$140,000 |

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