



REQUEST FOR QUALIFICATIONS

Comprehensive Facility Improvements: Energy Efficiency and Resilience

RESPONSE DEADLINE FOR PROPOSAL: **May 27, 2025**

Contact for Questions & Submission:

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The City issued an RFQ for Comprehensive Facility Improvements: Energy Efficiency and Resilience on April 24, 2025. There is an addendum to the minimum requirements as redlined below where three minimum requirements were moved to “preferred qualifications”. There are no other changes to the previously issued RFQ.

2. Minimum Requirements

Respondents must meet the following minimum requirements to participate in the City’s RFQ process:

1. Demonstrated experience in:

- a. Successful development of energy efficiency measures and clean energy systems including design specification
- b. Securing necessary project financing, as well as credits and incentives available through Federal, State, local, and utility company programs

~~2.1. Have three California public sector customer references for which the respondent has provided turn-key responsibility including guaranteed energy savings in the past five years. Of those five references, at least two (2) needs to have two (2) years of verified energy savings performance.~~

~~3.1. Current accreditation by the National Association of Energy Services Companies (NAESCO) as an Energy Services Provider (ESP) or Energy Services Company (ESCO)~~

~~4.2. Currently on the U.S. Department of Energy’s (DOE) Qualified List of Energy Service Companies~~

~~5.3. Active General Contractor licensed in California~~

~~6.4. All engineers assigned to the City project must be California-licensed engineers~~

~~7.5. Minimum of \$10 Million in performance and payment bonding capacity or minimum 10% of the total project value, whichever is greater.~~

~~8.1. Local office within a one-hundred (100) mile radius of the City of Pleasanton. Trained staff, including technicians, engineers, and project managers also within the aforementioned radius.~~

9.6. No pending or recent litigation associated with the savings performance and/or measurement and verification (M&V) of a guaranteed energy savings project

In addition, the following are preferred qualifications, though not required to respond:

1. Have three California public sector customer references for which the respondent has provided turn-key responsibility including guaranteed energy savings in the past five years. Of those ~~five~~three references, at least two (2) needs to have two (2) years of verified energy savings performance.
2. Current accreditation by the National Association of Energy Services Companies (NAESCO) as an Energy Services Provider (ESP) or Energy Services Company (ESCO)
3. Local office within a one-hundred (100) mile radius of the City of Pleasanton. Trained staff, including technicians, engineers, and project managers also within the aforementioned radius.